UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 8-K

CURRENT REPORT

Pursuant to Section 13 or 15(d) of The Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): January 22, 2018

HARVARD BIOSCIENCE, INC. (Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction

of incorporation)

001-33957 (Commission File Number) 04-3306140 (IRS Employer Identification No.)

84 October Hill Road, Holliston, MA (Address of principal executive offices)

01746 (Zip Code)

Registrant's telephone number, including area code: (508) 893-8999

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

[] Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

[] Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

[] Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

[] Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter). Emerging growth company o

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. o

Item 1.01 Entry into a Material Definitive Agreement.

Agreement and Plan of Merger - Data Sciences International, Inc.

On January 22, 2018, Harvard Bioscience, Inc., a company organized under the laws of Delaware (the "Company"), entered into a definitive merger agreement (the "Merger Agreement") with Plymouth Sub, Inc., a Delaware corporation and wholly-owned subsidiary of the Company ("MergerCo") and Data Sciences International, Inc., a Delaware corporation ("DSI"), pursuant to which the Company will acquire DSI for approximately \$70 million (subject to adjustment for net working capital and other customary adjustments, the "Merger Consideration"), by merging MergerCo with and into DSI, with DSI continuing as the surviving entity and wholly owned subsidiary of the Company (the "Merger").

Pursuant to the Merger Agreement, and subject to the terms and conditions set forth therein, at the closing of the Merger (the "Closing"), each of DSI's outstanding shares and applicable equity awards (including in-the-money options, restricted stock units and performance units) will be converted into the right to receive the applicable portion of the Merger Consideration. The Closing is subject to certain conditions, including, among others, (i) approval of the Merger Agreement by holders of a majority of the issued and outstanding common stock issued by DSI and at least two thirds of the holders of the issued and outstanding preferred stock issued by DSI, (ii) dissenting shareholders of DSI, if any, not constituting more than 8% of the aggregate pro rata share of the Merger Consideration payable to the stockholders and holders of equity awards, and (iii) the absence of any Material Adverse Effect (as defined in the Merger Agreement).

The Merger Agreement contains certain customary termination rights for the Company and DSI, as the case may be, applicable upon, among other events, (i) the Closing having not occurred by February 28, 2018 (the "Outside Date"), or (ii) a material breach of the Merger Agreement by the other party that cannot be cured by the Outside Date.

A copy of the Merger Agreement is attached as Exhibit 2.1 hereto and is incorporated herein by reference. The foregoing description of the Merger Agreement does not purport to be complete and is qualified in its entirety by reference to the Merger Agreement.

Commitment Letter

In connection with entering into the Merger Agreement, the Company entered into a commitment letter (the "Commitment Letter") with Cerberus Business Finance, LLC ("Cerberus"), on January 22, 2018, pursuant to which Cerberus has committed to provide to the Company, subject to the terms and conditions set forth therein, the full amount of a \$89 million senior secured credit facility (which, subject to certain conditions, may be increased to \$92 million), comprised of a term loan facility of \$64 million (which, subject to certain conditions, may be increased to \$67 million) and revolving credit facility may be increased or decreased via a reallocation of amounts on a dollar-for-dollar basis from or to the term loan facility (the "Facility," and the provision of such funds as set forth in the Commitment Letter, the "Financing").

The commitments with respect to the Financing are subject to certain customary closing conditions, including, among others, execution of loan documents, no occurrence of any material adverse effect and the consummation of the Merger in accordance with the terms of the Merger Agreement. The Facility will contain certain representations and warranties, affirmative covenants, negative covenants, financial covenants, events of default, security interests, in each case applicable to the Company and, where appropriate, its subsidiaries, that are customarily required for similar financings. In addition, the Facility will be subject to certain customary mandatory commitment reduction and prepayment events triggered by receipt of proceeds of certain debt and equity issuances and certain other receipts, in each case subject to customary exceptions. The Company will pay customary fees, including, without limitation, a closing fee, servicing fees, unused line fees, letter of credit fees, as well as expenses in connection with obtaining the Facility.

Sale of Denville Scientific.

The Company has entered into a Purchase Agreement, dated January 22, 2018 (the "Purchase Agreement"), pursuant to which the Company sold substantially all of the assets of its wholly-owned subsidiary, Denville Scientific, Inc. ("Denville") to Thomas Scientific, LLC for approximately \$20 million, which includes a \$3 million earn-out provision (the "Denville Transaction"). The Purchase Agreement, and other ancillary documents in relation to the Denville Transaction, include customary working capital adjustments, indemnification obligations and restrictive covenant arrangements, as well as other terms of such agreement (the "Denville Transaction").

The description of the Purchase Agreement and the Denville Transaction set forth above is qualified in its entirety by reference to the full text of the Purchase Agreement, which is filed as Exhibit 2.2 hereto and incorporated herein by reference.

Item 1.02 Termination of a Material Definitive Agreement.

On January 22, 2018, in connection with the closing of the Denville Transaction, the Company terminated the Third Amended and Restated Credit Agreement, dated as of May 1, 2017, among the Company, Brown Brothers Harriman & Co. and each of the other lenders party thereto, and Bank of America, as administrative agent (the "Prior Credit Facility") and all outstanding amounts under the Prior Credit Facility were repaid in full using a portion of the proceeds of the Denville Transaction. At the time of repayment, there was approximately \$11.95 million outstanding.

Item 2.01 Completion of Acquisition or Disposition of Assets.

The disclosures set forth in Item 1.01 under the heading "Sale of Denville Scientific" are incorporated herein by reference.

Item 7.01 Regulation FD Disclosure.

On January 22, 2018, the Company issued a press release, attached hereto as Exhibit 99.1, announcing the Denville Transaction and the signing of the Merger Agreement.

Item 9.01 Financial Statements and Exhibits.

(b) Pro forma financial information. The pro forma financial information required to be furnished under this item 9.01(b) is furnished as Exhibit 99.2 to this Current Report on 8-K and is incorporated herein by reference.

(d) Exhibits.

Exhibit Index	Description
2.1*	Merger Agreement, dated January 22, 2018, between Harvard Bioscience, Inc., DSI Acquisition Sub, Inc. and Data Sciences International,
	Inc.
<u>2.2*</u>	Purchase Agreement, dated January 22, 2018, between Harvard Bioscience, Inc., Denville Scientific, Inc. and Thomas Scientific, LLC.
<u>99.1</u>	Press release issued by Harvard Bioscience, Inc. on January 22, 2018.
<u>99.2</u>	Unaudited pro forma financial information of Harvard Bioscience, Inc. as of September 30, 2017, and for the nine months ended
	September 30, 2017, and the years ended December 31, 2016, 2015, and 2014.

*Schedules (and similar attachments) have been omitted pursuant to Item 601(b)(2) of Regulation S-K. The Company agrees to furnish to the Securities and Exchange Commission a copy of such schedules and exhibits, or any section thereof, upon request.

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

HARVARD BIOSCIENCE, INC.

(Registrant)

January 26, 2018 (Date) /s/ ROBERT E. GAGNON

Robert E. Gagnon Chief Financial Officer

INDEX TO EXHIBITS

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AGREEMENT AND PLAN OF MERGER

by and among

HARVARD BIOSCIENCE, INC.

and

PLYMOUTH SUB, INC.

and

DATA SCIENCES INTERNATIONAL, INC.

and

THE STOCKHOLDER REPRESENTATIVE

Dated as of January 22, 2018

AGREEMENT AND PLAN OF MERGER

This AGREEMENT AND PLAN OF MERGER (this "Agreement"), is made and entered into as of January 22, 2018, by and among Harvard Bioscience, Inc., a Delaware corporation ("Parent"), Plymouth Sub, Inc., a Delaware corporation and a wholly-owned subsidiary of Parent ("Merger Sub"), Data Sciences International, Inc., a Delaware corporation (the "Company"), and, solely for purposes of <u>Section 11.01</u> herein, Plymouth Stockholder Rep, LLC (the "Stockholder Representative").

RECITALS

WHEREAS, the parties intend that Merger Sub be merged with and into the Company, with the Company surviving that merger on the terms and subject to the conditions set forth herein (the "Merger");

WHEREAS, the board of directors of the Company (the "Company Board") has unanimously (a) determined that this Agreement and the transactions contemplated hereby, including the Merger, are fair to and in the best interests of the Company and its Stockholders, (b) approved and declared advisable this Agreement and the transactions contemplated hereby, including the Merger, and (c) resolved to recommend adoption of this Agreement by the Stockholders of the Company in accordance with the Delaware General Corporation Law (the "DGCL");

WHEREAS, the respective boards of directors of Parent and Merger Sub have unanimously (a) determined that this Agreement and the transactions contemplated hereby, including the Merger, are in the best interests of Parent, Merger Sub and their respective stockholders, and (b) approved and declared advisable this Agreement and the transactions contemplated hereby, including the Merger;

WHEREAS, Parent, Merger Sub and the Company intend, by approving resolutions authorizing this Agreement, to adopt this Agreement as a plan of merger which shall be treated as a purchase of stock for Tax purposes;

WHEREAS, each of the Company, Parent and Merger Sub desires to make certain representations, warranties, covenants and agreements in connection with this Agreement and also to prescribe various conditions to the consummation of the transactions contemplated hereby;

WHEREAS, pursuant to the Merger, among other things, all of the issued and outstanding capital stock of the Company, Options, Outstanding Warrants and Incentive Units immediately prior to the consummation of the Merger will be cancelled or converted into the right to receive the Merger Consideration as provided herein;

WHEREAS, immediately prior to the execution and delivery of this Agreement, Parent shall pay a deposit to \$51,320 for a portion of the R&W Insurance Costs; and

WHEREAS, contemporaneously with the execution and delivery of this Agreement (and as a condition to Parent's and Merger Sub's willingness to enter into this Agreement), the Company shall deliver to Parent a support agreement in substantially the form attached hereto as <u>Exhibit A</u> (the "Support Agreement") executed by Stockholders comprising no less than the Requisite Company Vote.

NOW, THEREFORE, in consideration of the mutual covenants and agreements hereinafter set forth and for other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the parties hereto agree as follows:

ARTICLE I. DEFINITIONS

The following terms have the meanings specified or referred to in this <u>Article I</u>:

"280G Taxes" means any Tax liability the Company assumes for any of its employees' payments of state and federal income Tax or excise Tax under Code Section 4999 on any excess parachute payments, as defined under Code Section 280G(b) and attributable to the transaction described hereunder.

"2005 Common Stock" has the meaning set forth in Section 2.08(b).

"2016 Common Stock" has the meaning set forth in Section 2.08(b).

"Action" means any claim, action, cause of action, demand, lawsuit, arbitration, inquiry, audit, notice of violation, proceeding, litigation, citation, summons, subpoena or investigation of any nature, civil, criminal, administrative, regulatory or otherwise, whether at Law or in equity.

"Affiliate" of a Person means any other Person that directly or indirectly, through one or more intermediaries, controls, is controlled by, or is under common control with, such Person. The term "control" (including the terms "controlled by" and "under common control with") means the possession, directly or indirectly, of the power to direct or cause the direction of the management and policies of a Person, whether through the ownership of voting securities, by contract or otherwise.

"Agreement" has the meaning set forth in the preamble.

"Alternative Financing" has the meaning set forth in Section 6.01(b).

"Ancillary Documents" means the Escrow Agreement, the Support Agreement and each of the other agreements, certificates and documents expressly contemplated by this Agreement.

"Assumed Obligations Cost" means the amount determined in accordance with the provisions of <u>Section 1.1</u> of the Disclosure Schedules, which represents the parties' good faith determination of the estimated cost to be incurred to perform or discharge the Company's customer deposits and deferred revenue obligations as of the Closing.

"Audited Financial Statements" has the meaning set forth in Section 3.06.

"Balance Sheet" has the meaning set forth in <u>Section 3.06</u>.



"Balance Sheet Date" has the meaning set forth in <u>Section 3.06</u>.

"Base Purchase Price" means Seventy Million Dollars (\$70,000,000).

"Benefit Plan" has the meaning set forth in Section 3.20(a).

"Business Combination" means, with respect to the Company or its Subsidiaries (as applicable), (a) direct or indirect acquisition of assets of the Company or its Subsidiaries (including any voting equity interests of any Company Subsidiaries, but excluding sales of assets in the ordinary course of business) equal to 10% or more of the fair market value of the Company's consolidated assets or to which 10% or more of the Company's net revenues or net income on a consolidated basis are attributable, (b) direct or indirect acquisition of 10% or more of the voting equity interests of the Company, (c) merger, consolidation, reorganization, recapitalization, sale, lease, contribution, partnership, joint venture, license (including by way of exclusive license but excluding non-exclusive licenses in connection with the sale of the Company's or its Subsidiaries' products in the ordinary course of business consistent with past practice), share exchange, other business combination or similar transaction involving the Company or any of its Subsidiaries, pursuant to which an unaffiliated third party would own 10% or more of the consolidated assets, net revenues or net income of the Company, taken as a whole, (d) liquidation or dissolution (or the adoption of a plan of liquidation or dissolution) of the Company or the declaration or payment of an extraordinary dividend (whether in cash or other property) by the Company, or (e) the entering into of any agreement or understanding, the granting of any rights or options, with respect to any of the foregoing. For purposes of this definition of Business Combination, references to Subsidiaries shall be deemed to include any Subsidiary that is in existence on the date hereof or as hereafter organized.

"Business Coverage Deficiency Amount" has the meaning set forth in Section 8.06(b).

"Business Day" means any day except Saturday, Sunday or any other day on which commercial banks located in Boston, Massachusetts are authorized or required by Law to be closed for business.

"Cap" has the meaning set forth in <u>Section 8.04(a)</u>.

"CERCLA" means the Comprehensive Environmental Response, Compensation, and Liability Act of 1980, as amended by the Superfund Amendments and Reauthorization Act of 1986, 42 U.S.C. §§ 9601 et seq.

"Certificate" has the meaning set forth in <u>Section 2.11(a)</u>.

"Certificate of Merger" has the meaning set forth in Section 2.04.

"Change of Control Payment" means, without duplication, (i) all amounts owed under any Contract expressly as a direct result of the execution of this Agreement or the consummation of the transactions contemplated hereby (excluding payments on Incentive Units, which are paid out of Merger Consideration), (ii) all sale, success or other similar compensatory payments or transaction bonuses (including all such amounts accrued through the Closing Date and including payments on restricted stock awards) and related change of control payments or severance arrangements payable to managers, officers, employees and consultants of the Company or any Subsidiary, or any obligations of the Company or any Subsidiary that would become due and owing directly as a result of the execution of this Agreement or the consummation of the transactions contemplated hereby (i.e., "single trigger" payments), (iii) any amounts owed or payable to either of Charlie Coggin or Kristen Knox with respect to the termination of his or her existing employment agreement upon the Closing (as contemplated in <u>Section 2.03(a)(xii)</u> of this Agreement and <u>Section 2.03(a)(xii)</u> of the Disclosure Schedules), and (iv) the amounts of any 280G Taxes.

"Closing" has the meaning set forth in <u>Section 2.02</u>.

"Closing Common Merger Consideration" means the Purchase Price *minus* (a) the portion of Closing Preferred Merger Consideration referred to in clause (i) of that definition paid to each series of Company Preferred Stock *plus* (b) the aggregate exercise prices of all Options (other than Out-of-Money Options) and the aggregate strike price of all Outstanding Warrants (other than Out-of-Money Warrants), *minus* (c) all amounts Parent is required to deliver to third parties at the Closing pursuant to <u>Section 2.03(b)(iii)</u> through <u>Section 2.03(b)(vi)</u> (provided that, with respect to <u>Section 2.03(b)(v)</u> and <u>Section 2.03(b)</u> (<u>vi</u>), the Effective Time Holders shall be liable for 50% of the related R&W Insurance Costs and Escrow Costs), *minus* (d) the Assumed Obligations Cost, *minus* (e) One Million Dollars (\$1,000,000).

"Closing Common Per Share Merger Consideration" means (a) the Closing Common Merger Consideration, divided by (b) the Fully Diluted Common Share Number.

"Closing Date" has the meaning set forth in <u>Section 2.02</u>.

"Closing Indebtedness Certificate" means a certificate executed by the Chief Financial Officer of the Company certifying on behalf of the Company an itemized list of all outstanding Indebtedness as of the open of business on the Closing Date and the Person to whom such outstanding Indebtedness is owed and an aggregate total of such outstanding Indebtedness.

"Closing Payment FICA Taxes" means those Federal Insurance Contributions Act Taxes payable with respect to (a) the Change of Control Payments, and (b) all amounts owed to Company employees with respect to Incentive Units, as included in the Merger Consideration.

"Closing Preferred Merger Consideration" means for each of the series of Company Preferred Stock (i) that portion of the Preferred Return of Capital Proceeds as determined in accordance with the Company's certificate of incorporation *plus* (ii) any amount due them as a result of their conversion to Company Common Stock after payment of the preference.

"Closing Preferred Per Share Merger Consideration" means, for each share of Company Preferred Stock, the applicable portion of the Closing Preferred Merger Consideration payable with respect to such share, as set forth in the Company's certificate of incorporation and as reflected in the Consideration Spreadsheet.

"Closing Transaction Expenses Certificate" means a certificate executed by the Chief Financial Officer of the Company, certifying the amount of Transaction Expenses remaining unpaid as of the open of business on the Closing Date (including an itemized list of each such unpaid Transaction Expenses with a description of the nature of such expense and the Person to whom such expense is owed).

"Closing Working Capital" means: (a) the Current Assets of the Company, less (b) the Current Liabilities of the Company excluding Assumed Obligation Costs, each determined as of 12:01 a.m. Eastern time on the Closing Date and in accordance with the provisions of <u>Section 1.2</u> of the Disclosure Schedules; provided that in no event shall the Closing Working Capital include the effect of the Option Exercise Notes, if any. For illustration purposes only, a sample calculation of Closing Working Capital based on good faith estimates as of November 30, 2017 is attached as <u>Section 1.2</u> of the Disclosure Schedules.

"Closing Working Capital Statement" has the meaning set forth in Section 2.17(b)(i).

"Code" means the Internal Revenue Code of 1986, as amended.

"Company" has the meaning set forth in the preamble.

"Company Board" has the meaning set forth in the recitals.

"Company Cash" means all unrestricted cash (net of all outstanding or uncleared checks or other payments and including any deposits not yet processed) of the Company at any given time.

"Company Charter Documents" has the meaning set forth in Section 3.03.

"Company Common Stock" means the 2005 Common Stock and 2016 Common Stock, par value \$0.001 per share, of the Company.

"Company Intellectual Property" means all Intellectual Property that is owned by the Company or used by the Company in the conduct of the Company's business.

"Company IP Agreements" means all licenses, sublicenses, consent to use agreements, settlements, coexistence agreements, covenants not to sue, permissions and other written Contracts (including any right to receive or obligation to pay royalties or any other consideration), whether written or oral, relating to Intellectual Property to which the Company or any Subsidiary is a party, beneficiary or otherwise bound, excluding Contracts for commercially available "off the shelf" software or technology products.

"Company IP Registrations" means all Company Intellectual Property that is subject to any issuance registration, application or other filing by, to or with any Governmental Authority or authorized private registrar in any jurisdiction, including registered trademarks, domain names and copyrights, issued and reissued patents and pending applications for any of the foregoing.

"Company Preferred Stock" means the Company's Series A Convertible Preferred Shares, Series B Convertible Preferred Shares and Series C Convertible Preferred Shares, \$0.001 par value per share.

"Company Products" means all products or services produced, marketed, licensed, sold, distributed or performed by or on behalf of the Company or any Subsidiary and all products or services currently under development by the Company or any Subsidiary as of the Closing Date and any improvements, modifications or derivatives of such products or services.

"Company Stock" means the capital stock of the Company, including the Company Common Stock and Company Preferred Stock.

"Company Warrants" has the meaning set forth in Section 2.09(b).

(i)

"Competing Proposed Transaction" has the meaning set forth in <u>Section 5.02</u>.

"Consideration Spreadsheet" means a spreadsheet, certified by the Chief Executive Officer of the Company, which shall set forth, as of the Closing Date and immediately prior to the Effective Time, the following:

Persons;

the names and addresses of all Stockholders and the number of Shares of each series of Company Stock held by such

reisons,

(ii) the names and addresses of all Optionholders, Warrantholders, and holders of Incentive Units together with the number of Shares subject to Options, Outstanding Warrants or Incentive Units held by such Optionholders, Warrantholders, or holders of Incentive Units, the grant date, exercise price and vesting schedule for such Options, and the grant date for such Incentive Units;

(iii) detailed calculations of the Closing Preferred Merger Consideration, Closing Preferred Per Share Merger Consideration, Fully Diluted Common Share Number, Closing Common Merger Consideration and Closing Common Per Share Merger Consideration;

(iv) detailed calculations of the Pro Rata Share for each Stockholder;

(v) the portion of the Closing Common Merger Consideration (as a percentage interest and the interest in dollar terms) each Effective Time Holder is to receive, after taking into consideration the repayment of the Option Exercise Notes, if any;

(vi) the portion of the Closing Preferred Merger Consideration (as a percentage interest and the interest in dollar terms) each Preferred Stockholder is to receive;

(vii) each Effective Time Holder's Pro Rata Share (as a percentage interest) of the Escrow Fund; and

(viii) each Effective Time Holder's Pro Rata Share (as a percentage interest) of the Post-Closing Adjustment (if any).

"Contracts" means all contracts, leases, deeds, mortgages, licenses, instruments, notes, commitments, undertakings, indentures, joint ventures and all other agreements, commitments and legally binding arrangements, whether written or oral.

"Current Assets" means accounts receivable (including any Tax receivable relating to a pre-Closing period), inventory and prepaid expenses, but excluding (a) the portion of any prepaid expense of which Parent will not receive the benefit following the Closing, (b) deferred Tax assets and (c) receivables from any of the Company's Affiliates, directors, employees, officers or Stockholders and any of their respective Affiliates, determined in accordance with GAAP, all applied using, so long as the same are in accordance with GAAP, the same accounting methods, practices, principles, policies and procedures, with consistent classifications, judgments and valuation and estimation methodologies that were used in the preparation of the Financial Statements for the most recent fiscal year end as if such accounts were being prepared and audited as of a fiscal year end.

"Current Liabilities" means accounts payable, accrued Taxes (excluding Closing Payment FICA Taxes) and accrued expenses, but excluding (i) payables to any of the Company's Affiliates, directors, employees, officers or Stockholders and any of their respective Affiliates, (ii) deferred Tax Liabilities, (iii) the Transaction Expenses and Indebtedness of the Company that were factored into the calculation of Closing Preferred Merger Consideration, and (iv) any customer advances and deferred revenue included in the calculation of Assumed Obligations Cost, in each case, determined in accordance with GAAP, applied using, so long as the same are in accordance with GAAP, the same accounting methods, practices, principles, policies and procedures, with consistent classifications, judgments and valuation and estimation methodologies that were used in the preparation of the Financial Statements for the most recent fiscal year end as if such accounts were being prepared and audited as of a fiscal year end.

"Debt Commitment Letter" has the meaning set forth in Section 4.06(a).

"Deductible" has the meaning set forth in Section 8.04(a).

"DGCL" has the meaning set forth in the recitals.

"Direct Claim" has the meaning set forth in Section 8.05(d).

"Disclosure Schedules" means the Disclosure Schedules delivered by the Company to Parent concurrently with the execution and delivery of this Agreement.

"Disputed Amounts" has the meaning set forth in Section 2.17(c)(iii).

"Dissenting Shares" has the meaning set forth in Section 2.10.

"Dollars" or "\$" means the lawful currency of the United States.

"Effective Time" has the meaning set forth in Section 2.04.

"Effective Time Holders" means the Stockholders, holders of In-Money Options, Warrantholders and holders of Incentive Units as of the Effective Time.

"Employee RSUs" means those restricted stock units or restricted stock awards held by Company employees and Company directors as of the Closing Date, and converting into Shares of Company Common Stock upon the Closing in accordance with the terms thereof.

"Encumbrance" means any charge, claim, community property interest, pledge, condition, equitable interest, lien (statutory or other), option, security interest, mortgage, easement, encroachment, right of way, right of first refusal, or restriction of any kind, including any restriction on use, voting, transfer, receipt of income or exercise of any other attribute of ownership.

"Environmental Attributes" means any emissions and renewable energy credits, energy conservation credits, benefits, offsets and allowances, emission reduction credits or words of similar import or regulatory effect (including emissions reduction credits or allowances under all applicable emission trading, compliance or budget programs, or any other federal, state or regional emission, renewable energy or energy conservation trading or budget program) that have been held, allocated to or acquired for the development, construction, ownership, lease, operation, use or maintenance of the Company or any Subsidiary as of: (i) the date of this Agreement; and (ii) future years for which allocations have been established and are in effect as of the date of this Agreement.

"Environmental Claim" means any Action, Governmental Order, lien, fine, penalty, or, as to each, any settlement or judgment arising therefrom, by or from any Person alleging liability of whatever kind or nature (including liability or responsibility for the costs of enforcement proceedings, investigations, cleanup, governmental response, removal or remediation, natural resources damages, property damages, personal injuries, medical monitoring, penalties, contribution, indemnification and injunctive relief) arising out of, based on or resulting from: (a) the presence, Release of, or exposure to, any Hazardous Materials; or (b) any actual or alleged non-compliance with any Environmental Law or term or condition of any Environmental Permit.

"Environmental Law" means any applicable Law, and any Governmental Order or binding agreement with any Governmental Authority: (a) relating to pollution (or the cleanup thereof) or the protection of natural resources, endangered or threatened species, human health or safety, or the environment (including ambient air, soil, surface water or groundwater, or subsurface strata); or (b) concerning the presence of, exposure to, or the management, manufacture, use, containment, storage, recycling, reclamation, reuse, treatment, generation, discharge, transportation, processing, production, disposal or remediation of any Hazardous Materials. The term "Environmental Law" includes, without limitation, the following (including their implementing regulations and any state analogs): the Comprehensive Environmental Response, Compensation, and Liability Act of 1980, as amended by the Superfund Amendments and Reauthorization Act of 1986, 42 U.S.C. §§ 9601 et seq.; the Solid Waste Disposal Act, as amended by the Resource Conservation and Recovery Act of 1976, as amended by the Hazardous and Solid Waste Amendments of 1984, 42 U.S.C. §§ 6901 et seq.; the Federal Water Pollution Control Act of 1972, as amended by the Clean Water Act of 1977, 33 U.S.C. §§ 1251 et seq.; the Toxic Substances Control Act of 1976, as amended, 15 U.S.C. §§ 2601 et seq.; the Emergency Planning and Community Right-to-Know Act of 1986, 42 U.S.C. §§ 11001 et seq.; the Clean Air Act of 1966, as amended by the Clean Air Act Amendments of 1990, 42 U.S.C. §§ 7401 et seq.; and the Occupational Safety and Health Act of 1970, as amended, 29 U.S.C. §§ 651 et seq.

"Environmental Matters" means those matters covered by Section 3.19.

"Environmental Notice" means any written directive, notice of violation or infraction, or notice respecting any Environmental Claim relating to actual or alleged non-compliance with any Environmental Law or any term or condition of any Environmental Permit.

"Environmental Permit" means any Permit, letter, clearance, consent, waiver, closure, exemption, decision or other action required under or issued, granted, given, authorized by or made pursuant to Environmental Law.

"Equity Interests" means (a) any partnership interests, (b) any membership interests or units, (c) any shares of capital stock, (d) any other interest or participation that confers on a Person the right to receive a share of the profits and losses of, or distribution of assets of, the issuing entity, (e) any subscriptions, calls, warrants, options, restricted stock unit awards, performance unit awards or commitments of any kind or character relating to, or entitling any Person to purchase or otherwise acquire membership interests or units, capital stock, or any other equity securities (f) any securities convertible into or exercisable or exchangeable for partnership interests, membership interests or units, capital stock, or any other equity securities or (g) any other interest classified as an equity security of a Person.

"ERISA" means the Employee Retirement Income Security Act of 1974, as amended, and the regulations promulgated thereunder.

"ERISA Affiliate" means all employers (whether or not incorporated) that would be treated together with the Company or any of its Affiliates as a "single employer" within the meaning of Section 414 of the Code.

"Escrow Agent" means a financial institution reasonably acceptable to Parent and the Company, to serve as escrow agent.

"Escrow Agreement" means the Escrow Agreement to be entered into by Parent, the Stockholder Representative and the Escrow Agent at the Closing.

"Escrow Costs" means the amount required to be paid to the Escrow Agent to enter into the Escrow Agreement and set up and maintain the Escrow Fund, it being the agreement of the parties that Parent, on the one hand, and the Effective Time Holders, on the other hand, shall each pay fifty percent (50%) of such Escrow Costs.

"Escrow Fund" means the aggregate sum of the funds held by the Escrow Agent with respect to the General Indemnity Escrow and Tax Indemnity Escrow.

"Estimated Closing Working Capital Statement" has the meaning set forth in Section 2.17(a).

"Exchange Act" means the Securities Exchange Act of 1934, as amended, including all rules and regulations promulgated thereunder.

"Exchange Agent" has the meaning set forth in Section 2.11(b).

"Excluded Liability" means individually, and "Excluded Liabilities" means collectively, all Liabilities of the Company relating to arising from any Indebtedness of the Company or its Subsidiaries not satisfied in full as of the Closing Date.

"FDA" means the United States Food and Drug Administration.

"Financial Statements" has the meaning set forth in Section 3.06.

"Financing" has the meaning set forth in Section 4.06(a).

"Financing Source" has the meaning set forth in Section 4.06(a).

"FIRPTA Statement" has the meaning set forth in Section 7.08.

"Fraud" means (a) the making of a false representation or warranty expressly contained in <u>Article III</u> or <u>Article IV</u>, as the case may be, of this Agreement, (b) where the Person making such representation had knowledge that such representation or warranty was false, or made the representation or warranty with the requisite indifference to the truth (as required pursuant to applicable Delaware Law) (c) where the Person making such representation or warranty intended to induce a counterparty to rely on such representation or warranty or has reason to believe that such representation or warranty would be relied on, (d) the counterparty relies on such representation or warranty, and (e) the counterparty suffers Losses as a result of such reliance.

"Fully Diluted Common Share Number" means (a) the aggregate number of Shares of Company Common Stock outstanding immediately prior to the Effective Time (other than Shares to be cancelled and retired in accordance with <u>Section 2.08(a)</u>), *plus* (b) the aggregate number of Shares of Company Common Stock issuable upon the exercise in full of all Options (whether vested or unvested) outstanding immediately prior to the Effective Time, Outstanding Warrants as of immediately prior to the Effective Time (other than Out-of-Money Options and Out-of-Money Warrants, which shall be excluded from the calculation of the Fully Diluted Common Share Number) and Incentive Units outstanding immediately prior to the Effective Time *plus* (c) the number of Shares of Class 2016 Common Stock into which the Company Preferred Stock automatically convert in connection with the Merger.

"Fundamental Representations" has the meaning set forth in <u>Section 8.01</u>.

"GAAP" means United States generally accepted accounting principles in effect from time to time.

"General Indemnity Escrow" means \$350,000, including any interest accrued thereon.

"Government Contracts" has the meaning set forth in Section 3.09(a)(ix).

"Governmental Authority" means any federal, state, local or foreign government or political subdivision thereof, or any agency or instrumentality of such government or political subdivision, or any self-regulated organization, other non-governmental regulatory authority, quasi-governmental authority (to the extent that the rules, regulations or orders of such organization or authority have the force of Law) or private body exercising any regulatory, Taxing or other governmental or quasi-governmental authority, or any arbitrator, court or tribunal of competent jurisdiction.

"Governmental Authorization" means any: (a) approval, Permit, license, certificate, franchise, permission, clearance, registration, qualification or other authorization issued, granted, given or otherwise made available by or under the authority of any Governmental Authority or pursuant to any Law; or (b) right under any Contract with any Governmental Authority.

"Governmental Programs" has the meaning set forth in Section 3.18(d).

"Governmental Order" means any order, writ, judgment, injunction, decree, stipulation, determination or award entered by or with any Governmental Authority.

"Hazardous Materials" means any material regulated because of its effect or potential effect on human health or the environment, including: (a) any material, substance, chemical, waste, product, derivative, compound, mixture, solid, liquid, mineral or gas, in each case, whether naturally occurring or manmade, that is hazardous, acutely hazardous, toxic, or words of similar import or regulatory effect under Environmental Laws; and (b) any petroleum or petroleum-derived products, radon, radioactive materials or wastes, asbestos in any form, lead or lead-containing materials, urea formaldehyde foam insulation, and polychlorinated biphenyls.

"Health Care Legal Requirement" means any Law relating to health care regulatory matters, including, without limitation (a) 42 U.S.C. §§ 1320a-7, 7a and 7b, which are commonly referred to as the "Medicare-Medicaid Anti-Fraud and Abuse Amendments," (b) 42 U.S.C. § 1395nn and all regulations promulgated thereunder, which are commonly referred to as the "Stark Law," (c) 31 U.S.C. §§ 3729-3733, which is commonly referred to as the "Federal False Claims Act," (d) HIPAA, (e) the Occupational Safety and Health Act and all regulations promulgated under such legislation, (f) the Federal Food, Drug and Cosmetic Act, 21 U.S.C. § 321 et seq., and all regulations promulgated thereunder, (g) the Clinical Laboratory Improvement Amendments, and all regulations promulgated thereunder, including 42 C.F.R. Part 493, (h) applicable Laws of the United States Drug Enforcement Administration and all regulations promulgated thereunder, (i) applicable state anti-kickback, fee-splitting and patient brokering laws, (j) state information privacy and security laws, and (k) state laws governing the licensure and operation of clinical laboratories.

"HIPAA" means the Health Insurance Portability and Accountability Act of 1996, Title II, Subtitle F, Sections 261-264, Public Law 104-191, and the Standards for Privacy of Individually Identifiable Health Information, 45 C.F.R. Parts 160-164 as of the effective dates of such laws.

"In-Money Option" means any Option other than an Out-of-Money Option.

"Incentive Unit Agreement" has the meaning set forth in <u>Section 2.11(d)</u>.

"Incentive Units" means Employee RSUs and Performance Units.

"Indebtedness" means, without duplication and with respect to the Company or any Subsidiary, all (a) indebtedness for borrowed money, (b) obligations for the deferred purchase price of property (other than ordinary course trade payables), (c) long or short-term obligations evidenced by notes, bonds, debentures or other similar instruments, (d) obligations under any interest rate, currency swap or other hedging agreement or arrangement, (e) capital lease obligations, (f) reimbursement obligations under any letter of credit, banker's acceptance or similar credit transactions, (g) guarantees made by the Company or any Subsidiary on behalf of any third party in respect of obligations of the kind referred to in the foregoing clauses (a) through (f), (h) Change of Control Payments, and (i) any unpaid interest, prepayment penalties, premiums, costs and fees that would arise or become due as a result of the prepayment of any of the obligations referred to in the foregoing clauses (a) through (h).

"Indemnified Party" has the meaning set forth in <u>Section 8.05</u>.

"Indemnifying Party" has the meaning set forth in Section 8.05.

"Independent Accountant" has the meaning set forth in Section 2.17(c)(iii).

"Individual Cap" means, with respect to each Effective Time Holder, the pre-Tax Merger Consideration received by each Effective Time Holder in connection with the Merger.

"Insurance Policies" has the meaning set forth in Section 3.16.

"Intellectual Property" means all intellectual property and industrial property rights and assets, and all rights, interests and protections that are associated with, similar to, or required for the exercise of, any of the foregoing, however arising, pursuant to the Laws of any jurisdiction throughout the world, whether registered or unregistered, including any and all: (a) trademarks, service marks, trade names, brand names, logos, trade dress, design rights and other similar designations of source, sponsorship, association or origin, together with the goodwill connected with the use of and symbolized by, and all registrations, applications and renewals for, any of the foregoing; (b) internet domain names, whether or not trademarks, registered in any top-level domain by any authorized private registrar or Governmental Authority, web addresses, web pages, websites and related content, accounts with Twitter, Facebook and other social media companies and the content found thereon and related thereto, and URLs; (c) works of authorship, expressions, designs and design registration and renewals of such copyrights; (d) inventions, discoveries, trade secrets, business and technical information and know-how, databases, data collections and other confidential and proprietary information and all rights therein; (e) patents (including all reissues, divisionals, provisionals, continuations and continuations-in-part, re-examinations, renewals, substitutions and extensions thereof), patent applications, and other patent rights and any other Governmental Authority-issued indicia of invention ownership (including inventor's certificates, petty patents and patent utility models); and (f) software and firmware, including data files, source code, object code, application programming interfaces, architecture, files, records, schematics, computerized databases and other related specifications and documentation.

"IRB" has the meaning set forth in Section 3.26(e).

"Knowledge" means, when used with respect to the Company, the actual knowledge of Charlie Coggin, Peter Fritsche, Kristen Knox, Lori Packer, Eric Rieux or Alexei Sacks, after making due inquiry with respect to the related subject matter.

"Law" means any federal, state, local, municipal, foreign or international, multinational other law, statute, constitution, principle of common law, resolution, ordinance, code, edict, decree, rule, regulation, ruling or requirement issued, enacted, adopted, promulgated, implemented or otherwise put into effect by or under the authority of any Governmental Authority, including, without limitation, any Health Care Legal Requirement or related or similar statutes pertaining to any Governmental Programs or the regulations or requirements promulgated pursuant to any of such statutes.

"Legal Restraint" has the meaning set forth in Section 9.01(a).

"Letter of Transmittal" has the meaning set forth in Section 2.11(c).

"Liabilities" has the meaning set forth in Section 3.07(a).

"Losses" means losses, damages, Liabilities, deficiencies, Actions, judgments, interest, awards, penalties, fines, costs or expenses of whatever kind, including reasonable attorneys' fees and the cost of enforcing any right to indemnification hereunder and the cost of pursuing any insurance providers; provided, however, that "Losses" shall not include punitive damages, except to the extent punitive damages are actually awarded to a Governmental Authority or other third party.

"Majority Holders" has the meaning set forth in Section 11.01(b).

"Material Adverse Effect" means any event, occurrence, fact, condition, circumstance or change that is, or could reasonably be expected to become, individually or in the aggregate, materially adverse to (a) the business, results of operations, condition (financial or otherwise) or assets of the Company or any Subsidiary, but shall not include any event, occurrence, fact, condition or change, directly or indirectly, arising out of or attributable to: (i) general economic or political conditions; (ii) conditions generally affecting the industries in which the Company or any Subsidiary operates; (iii) any changes in financial or securities markets in general; (iv) acts of war (whether or not declared), armed hostilities or terrorism, or the escalation or worsening thereof; (v) any action required or permitted by this Agreement, except pursuant to <u>Section 3.03</u>; (vi) any changes in applicable Laws or accounting rules, including GAAP; or (vii) the public announcement, pendency or completion of the transactions contemplated by this Agreement; provided further, however, that any event, occurrence, fact, condition or change referred to in clauses (i) through (iv) and/or (vi) immediately above shall be taken into account in determining whether a Material Adverse Effect has occurred or could reasonably be expected to occur to the extent that such event, occurrence, fact, condition or change has a disproportionate effect on the Company or any Subsidiary compared to other participants in the industries in which the Company or any Subsidiary conducts its businesses; or (b) the ability of the Company to consummate the transactions contemplated hereby on a timely basis.

"Material Contracts" has the meaning set forth in Section 3.09(a).

"Material Customers" has the meaning set forth in Section 3.15(a).

"Material Suppliers" has the meaning set forth in Section 3.15(b).

"Medicare and Medicaid Programs" has the meaning set forth in Section 3.18(d).

"Merger" has the meaning set forth in the recitals.

"Merger Consideration" means the Closing Common Merger Consideration and the Closing Preferred Merger Consideration, together with the Post-Closing Adjustment (if any) and amounts that may become payable to Effective Time Holders from the Escrow Fund or Stockholder Representative Expense Fund.

"Merger Sub" has the meaning set forth in the preamble.

"Nasdaq" means the Nasdaq Global Market.

"New Debt Commitment" has the meaning set forth in <u>Section 6.01(c)</u>.

"Non-U.S. Benefit Plan" has the meaning set forth in <u>Section 3.20(a)</u>.

"Option" means any option to purchase Company Common Stock granted under the Stock Option Plan and still outstanding as of immediately prior to the Effective Time.

"Optionholder" means a holder of an Option.

"Optionholder Agreement" has the meaning set forth in Section 2.11(d).

"Option Exercise Notes" means promissory notes issued between the date hereof and the Closing pursuant to which the Company loans to Optionholders the exercise price in connection with the exercise of the Option by the Optionholder and which shall be due and payable on the Closing in cash or by reduction of the amount of the Closing Common Merger Consideration payable to such Optionholder.

"Out-of-Money Options" means Options having an exercise price in excess of the Closing Per Common Share Merger Consideration, calculated for this purpose as if all Options were included in the definition of "Fully Diluted Common Share Number."

"Out-of-Money Warrants" means Outstanding Warrants having a strike price in excess of the Closing Per Common Share Merger Consideration, calculated for this purpose as if all Outstanding Warrants were included in the definition of "Fully Diluted Common Share Number."

"Outside Date" means February 28, 2018.

"Outstanding Warrant" has the meaning set forth in Section 2.09(b).

"Parent" has the meaning set forth in the preamble.

"Parent Charter Documents" has the meaning set forth in Section 4.02.

"Parent Indemnitees" has the meaning set forth in Section 8.02(a).

"Payment Program" has the meaning set forth in <u>Section 3.18(e)</u>.

"Performance Units" means those performance unit awards held by Company employees as of the Closing Date, and converting into the right to receive payment for each performance unit immediately prior to Closing on the same schedule and under the same terms and conditions as holders of Shares of Company Common Stock in accordance with the terms thereof.

"Permits" means all material permits, licenses, franchises, approvals, authorizations, registrations, certificates, variances and similar rights obtained, or required to be obtained, from Governmental Authorities.

"Permitted Encumbrances" has the meaning set forth in <u>Section 3.10(a)</u>.

"Person" means an individual, corporation, partnership, joint venture, limited liability company, Governmental Authority, unincorporated organization, trust, association or other entity.

"Post-Closing Adjustment" has the meaning set forth in Section 2.17(b)(ii).

"Post-Closing Tax Period" means any taxable period beginning after the Closing Date and, with respect to any Straddle Period, the portion of such taxable period beginning after the Closing Date.

"Pre-Closing Tax Period" means any taxable period ending on or before the Closing Date and, with respect to any Straddle Period, the portion of such taxable period ending on and including the Closing Date.

"Pre-Closing Taxes" means Taxes of the Company for any Pre-Closing Tax Period.

"Preferred Return of Capital Proceeds" means the aggregate sum of \$43,274,997 available for distribution and distributed to Preferred Stockholders as set forth in the Company's certificate of incorporation.

"Preferred Stockholder" means a holder of Company Preferred Stock.

"Private Programs" has the meaning set forth in Section 3.18(d).

"Pro Rata Share" means, with respect to each Effective Time Holder, the result of dividing: (a) the portion of the Merger Consideration (assuming full payout of the Escrow Fund) to be received by the Effective Time Holder in question with respect to his, her or its Shares of Company Stock, In-Money Options, Company Warrants and Incentive Units by (b) the total Merger Consideration (assuming full payout of the Escrow Fund) that the Effective Time Holders are entitled to receive pursuant to this Agreement and the Company Charter Documents with respect to all of their Shares of Company Stock, In-Money Options, Company Warrants and Incentive Units, all as set forth on the Consideration Spreadsheet, provided that the Company make adjustments to payments made to Effective Time Holders after the Closing to reflect the terms and conditions of the Company Charter Documents.

"Purchase Price" means the Base Purchase Price *plus* (a) the Company Cash as of 12:01 a.m. Eastern time on the Closing Date, *minus* (b) the outstanding Indebtedness of the Company as of 12:01 a.m. Eastern time on the Closing Date.

"Qualified Benefit Plan" has the meaning set forth in Section 3.20(c).

"Real Property" means the real property owned, leased or subleased by the Company or any Subsidiary, together with all buildings, structures and facilities located thereon.

"Release" means any actual or threatened release, spilling, leaking, pumping, pouring, emitting, emptying, discharging, injecting, escaping, leaching, dumping, abandonment, disposing or allowing to escape or migrate into or through the environment (including, without limitation, ambient air (indoor or outdoor), surface water, groundwater, land surface or subsurface strata or within any building, structure, facility or fixture).

"Representative" means, with respect to any Person, any and all directors, officers, employees, consultants, financial advisors, counsel, accountants and other agents of such Person.

"Representative Losses" has the meaning set forth in <u>Section 11.01(c)</u>.

"Requisite Company Vote" means the affirmative vote of a majority of the issued and outstanding Company Stock, voting together on an as converted basis, and of at least two thirds of the holders of the Company Preferred Stock, voting as a separate class.

"Resolution Period" has the meaning set forth in Section 2.17(c)(ii).

"Restricted Nation" means Iran, Libya, North Korea, Cuba, Burma, Somalia, Syria or the Crimea Region of Ukraine.

"Review Period" has the meaning set forth in Section 2.17(c)(i).

"R&W Insurance Costs" means the sum of the premium of \$205,000, *plus* the related taxes and fees, including the underwriting fee, which are required to be paid to procure the R&W Insurance Policy, it being the agreement of the parties that Parent, on the one hand, and the Effective Time Holders, on the other hand, shall each pay fifty percent (50%) of such R&W Insurance Cost. For the avoidance of doubt, R&W Insurance Costs shall include any portion of the deposit with respect to the foregoing costs and fees paid by Parent on or around the date of this Agreement.

"R&W Insurance Policy" means that certain insurance policy from AIG Specialty Insurance Company for coverage of the Effective Time Holders' indemnification obligations with respect to the Company's representations and warranties contained in <u>Article III</u> and <u>Article VII</u> hereof as well as certain covenants with respect to Pre-Closing Taxes.

"SEC" means the United States Securities and Exchange Commission.

"Series A Shares" has the meaning set forth in Section 2.08(b)(i).

"Series B Shares" has the meaning set forth in Section 2.08(b)(i).

"Series C Shares" has the meaning set forth in Section 2.08(b)(i).

"Shares" has the meaning set forth in <u>Section 2.08(a)</u>.

"Specific Tax Indemnity Matters" means (i) any unpaid sales/use Taxes owed by the Company to any Governmental Authority as a result of any sales made by the Company prior to the Closing Date, and/or (ii) any unpaid income, gross receipts and/or franchise Taxes attributable to any Pre-Closing Tax Period and that are owed by the Company to any state Governmental Authority in a state in which the Company did not file Tax Returns for a Pre-Closing Period, but excluding any of the foregoing Taxes to the extent treated as a liability in the calculation of Closing Working Capital.

"Statement of Objections" has the meaning set forth in Section 2.17(c)(ii).

"Stock Option Plan" means the (i) Data Sciences International, Inc. 2000 Stock Option Plan, (ii) Transoma Medical Inc. 2007 Stock Incentive Plan, as amended, and (iii) Data Sciences International, Inc. 2016 Stock Incentive Plan.

"Stockholder" means a holder of Company Stock.

"Stockholder Indemnitees" has the meaning set forth in Section 8.03.

"Stockholder Notice" has the meaning set forth in <u>Section 5.04</u>.

"Stockholder Representative" has the meaning set forth in the preamble.

"Stockholder Representative Expense Amount" means \$200,000.

"Stockholder Representative Expense Fund" has the meaning set forth in Section 2.03(b)(iv).

"Straddle Period" has the meaning set forth in Section 7.05.

"Subsidiary" means, with respect to any Person, any corporation, limited liability company, partnership, association, or other business entity of which (a) if a corporation, a majority of the total voting power of shares of stock entitled (without regard to the occurrence of any contingency) to vote in the election of directors, managers, or trustees thereof is at the time owned or controlled, directly or indirectly, by that Person or one or more of the other Subsidiaries of that Person or a combination thereof or (b) if a limited liability company, partnership, association, or other business entity (other than a corporation), a majority of partnership or other similar ownership interest thereof is at the time owned or controlled, directly or indirectly, by that Person or one or more Subsidiaries of that Person or a combination thereof and for this purpose, a Person or Persons owns a majority ownership interest in such a business entity (other than a corporation) if such Person or Persons shall be allocated a majority of such business entity's gains or losses or shall be or control any manager, management board, managing director or general partner of such business entity (other than a corporation). The term "Subsidiary" shall include all Subsidiaries of such Subsidiary.

"Support Agreement" has the meaning set forth in the recitals.

"Surviving Corporation" has the meaning set forth in Section 2.01.

"Target Working Capital" means \$8,584,393.

"Tax Claim" has the meaning set forth in Section 7.06.

"Tax Indemnity Escrow" means \$350,000, including any interest accrued thereon.

"Tax Return" means any return, declaration, report, claim for refund, information return or statement or other document relating to Taxes, including any schedule or attachment thereto, and including any amendment thereof.

"Taxes" means all federal, state, local, foreign and other income, gross receipts, sales, use, production, ad valorem, transfer, franchise, registration, profits, license, lease, service, service use, withholding, payroll, employment, unemployment, estimated, excise, severance, environmental, stamp, occupation, premium, property (real or personal), real property gains, windfall profits, customs, duties or other taxes, fees, assessments or charges of any kind whatsoever, together with any interest, additions or penalties with respect thereto and any interest in respect of such additions or penalties.

"Third Party Claim" has the meaning set forth in Section 8.05(a).

"Transaction Expenses" means all fees and expenses incurred by the Company and any Subsidiary at or prior to the Closing in connection with the preparation, negotiation and execution of this Agreement and the Ancillary Documents, and the performance and consummation of the Merger and the other transactions contemplated hereby and thereby, but specifically excluding Closing Payment FICA Taxes.

"Unaudited Financial Statements" has the meaning set forth in Section 3.06.

"Undisputed Amounts" has the meaning set forth in Section 2.17(c)(iii).

"Union" has the meaning set forth in <u>Section 3.21(b)</u>.

"WARN Act" means the federal Worker Adjustment and Retraining Notification Act of 1988, and similar state, local and foreign Laws related to plant closings, relocations, mass layoffs, reduction in hours and employment losses.

"Warrantholder" means a holder of an Outstanding Warrant.

ARTICLE II. THE MERGER

Section 2.01 The Merger. On the terms and subject to the conditions set forth in this Agreement, and in accordance with the DGCL, at the Effective Time, (a) the Merger Sub will merge with and into the Company, and (b) the separate corporate existence of the Merger Sub will cease and the Company will continue its corporate existence under the DGCL as the surviving corporation in the Merger (as the surviving corporation in the Merger, sometimes referred to herein as the "Surviving Corporation").

Section 2.02 Closing. Subject to the terms and conditions of this Agreement, the closing of the Merger (the "Closing") shall take place no later than two Business Days following satisfaction or waiver of the conditions set forth in <u>Article IX</u>, at 9 a.m. Eastern time, at the offices of Burns & Levinson LLP, 125 Summer Street, Boston, MA 02110, or at such other time or on such other date or at such other place as the Company and Parent may mutually agree upon in writing (the day on which the Closing takes place being the "Closing Date").

Section 2.03 Closing Deliverables.

(ii)

- (a) At or prior to the Closing, the Company shall deliver to Parent the following:
 - (i) the Escrow Agreement duly executed by the Stockholder Representative;

Company

resignations of the directors and board-appointed officers from their positions as directors and officers of the

Company;

(iii) a certificate, dated the Closing Date and signed by a duly authorized officer of the Company, that the Company has duly performed and complied in all material respects with all agreements, covenants and conditions required by this Agreement and each of the Ancillary Documents to be performed or complied with by it prior to or on the Closing Date;

(iv) a certificate of the Secretary or an Assistant Secretary (or equivalent officer) of the Company certifying that (A) attached thereto are true and complete copies of (1) all resolutions adopted by the Company Board authorizing the execution, delivery and performance of this Agreement and the Ancillary Documents to which the Company is a party and the consummation of the transactions contemplated hereby and (2) resolutions of the Stockholders signed by sufficient Stockholders so as to constitute the Requisite Company Vote approving the Merger and adopting this Agreement, and (B) all such resolutions are in full force and effect and are all the resolutions adopted in connection with the transactions contemplated hereby and thereby;

(v) a certificate of the Secretary or an Assistant Secretary (or equivalent officer) of the Company certifying the names and signatures of the officers of the Company authorized to sign this Agreement, the Ancillary Documents to which the Company is a party and the other documents to be delivered hereunder and thereunder;

(vi) a good standing certificate (or its equivalent) from the secretary of state or similar Governmental Authority of the jurisdiction under the Laws in which the Company is organized;

- (vii) the Closing Transaction Expenses Certificate;
- (viii) the Closing Indebtedness Certificate;
- (ix) the Estimated Closing Working Capital Statement;
- (x) the Consideration Spreadsheet;
- (xi) the FIRPTA Statement;

(xii) evidence (in forms satisfactory to Parent) of the termination of those agreements set forth in <u>Section 2.03(a)(xii)</u> of the

Disclosure Schedules;

(xiii) all approvals, consents, ratifications, waivers or other authorizations of and notices to other third parties set forth in <u>Section 2.03(a)(xiii)</u> of the Disclosure Schedule or otherwise required in connection with the consummation of the Merger, in each case, in form and substance reasonably satisfactory to Parent; and

(xiv) proof, in form and substance reasonably satisfactory to Parent, that the Company has (A) properly submitted a Voluntary Correction Program submission under Rev. Proc. 2016-51 to the Internal Revenue Service, and (B) made all applicable contributions to the Company's 401(k) plan, in each case, as contemplated in <u>Section 3.20(c)</u> of the Disclosure Schedules.

(xv) such other documents or instruments as Parent reasonably requests and are reasonably necessary to consummate the transactions contemplated by this Agreement.

- (b) At the Closing, Parent shall deliver to the Company (or such other Person as may be specified herein) the following:
 - (i) the Escrow Agreement duly executed by Parent;

(ii) payment to the Exchange Agent by wire transfer of immediately available funds an amount equal to the aggregate Closing Common Merger Consideration and Closing Preferred Merger Consideration payable pursuant to <u>Section 2.08</u> in exchange for Shares, and payable pursuant to <u>Section 2.09</u> in exchange for cancellation of In-Money Options and Outstanding Warrants (provided, however, that any amounts payable with respect to In-Money Options held by Company employees and Incentive Units shall be delivered to the Company for distribution through the Surviving Corporation's payroll, in the ordinary course of business, on the next payroll date following the Closing that is more than three (3) Business Days following the Closing);

(iii) the deposit of the General Indemnity Escrow with the Escrow Agent, as set forth in <u>Section 2.12</u>;

(iv) payment of the Stockholder Representative Expense Amount by wire transfer of immediately available funds to a bank account designated by the Stockholder Representative (the "Stockholder Representative Expense Fund");

(v) payment to third parties by wire transfer of immediately available funds that amount of money due and owing from the Company to such third parties as Transaction Expenses as set forth on the Closing Transaction Expenses Certificate (as applicable);

(vi) payment of the Escrow Costs to Escrow Agent;

(vii) payment to holders of outstanding Indebtedness, if any, by wire transfer of immediately available funds that amount of money due and owing from the Company to such holders of outstanding Indebtedness as set forth on the Closing Indebtedness Certificate (provided, however, that any amounts payable as Change of Control Payments shall be delivered to the Company for distribution through the Surviving Corporation's payroll, in the ordinary course of business, on the next payroll date following the Closing that is more than three (3) Business Days following the Closing);

(viii) a certificate, dated the Closing Date and signed by a duly authorized officer of Parent and Merger Sub, that Parent and Merger Sub each have duly performed and complied in all material respects with all agreements, covenants and conditions required by this Agreement and each of the Ancillary Documents to be performed or complied with by them prior to or on the Closing Date;

(ix) a certificate of the Secretary or an Assistant Secretary (or equivalent officer) of Parent and Merger Sub certifying that attached thereto are true and complete copies of all resolutions adopted by the board of directors of Parent and Merger Sub authorizing the execution, delivery and performance of this Agreement and the Ancillary Documents and the consummation of the transactions contemplated hereby and thereby, and that all such resolutions are in full force and effect and are all the resolutions adopted in connection with the transactions contemplated hereby and thereby;

(x) a certificate of the Secretary or an Assistant Secretary (or equivalent officer) of Parent and Merger Sub certifying the names and signatures of the officers of Parent and Merger Sub authorized to sign this Agreement, the Ancillary Documents and the other documents to be delivered hereunder and thereunder;

(xi) such other documents or instruments as the Company reasonably requests and are reasonably necessary to consummate the transactions contemplated by this Agreement.

Section 2.04 Effective Time. Subject to the provisions of this Agreement, at the Closing, the Company, Parent and Merger Sub shall cause a certificate of merger (the "Certificate of Merger") to be executed, acknowledged and filed with the Secretary of State of the State of Delaware in accordance with the relevant provisions of the DGCL and shall make all other filings or recordings required under the DGCL. The Merger shall become effective at such time as the Certificate of Merger has been duly filed with the Secretary of State of Delaware or at such later date or time as may be agreed by the Company and Parent in writing and specified in the Certificate of Merger in accordance with the DGCL (the effective time of the Merger being hereinafter referred to as the "Effective Time").

Section 2.05 Effects of the Merger. The Merger shall have the effects set forth herein and in the applicable provisions of the DGCL. Without limiting the generality of the foregoing, and subject thereto, from and after the Effective Time, all property, rights, privileges, immunities, powers, franchises, licenses and authority of the Company and Merger Sub shall vest in the Surviving Corporation, and all debts, liabilities, obligations, restrictions and duties of each of the Company and Merger Sub shall become the debts, liabilities, obligations, restrictions and duties of the Surviving Corporation.

Section 2.06 Certificate of Incorporation; By-laws. At the Effective Time, (a) the certificate of incorporation of Merger Sub as in effect immediately prior to the Effective Time shall be the certificate of incorporation of the Surviving Corporation until thereafter amended in accordance with the terms thereof or as provided by applicable Law, and (b) the by-laws of Merger Sub as in effect immediately prior to the Effective Time shall be the by-laws of the surviving Corporation until thereafter amended in accordance with the terms thereof, the certificate of incorporation of the Surviving Corporation or as provided by applicable Law; provided, however, in each case, that the name of the corporation set forth therein shall be changed to the name of the Company.

Section 2.07 Directors and Officers. The directors and officers of Merger Sub, in each case, immediately prior to the Effective Time shall, from and after the Effective Time, be the directors and officers, respectively, of the Surviving Corporation until their successors have been duly elected or appointed and qualified or until their earlier death, resignation or removal in accordance with the certificate of incorporation and by-laws of the Surviving Corporation.

Section 2.08 Effect of the Merger on Company Stock. At the Effective Time, as a result of the Merger and without any action on the part of Parent, Merger Sub, the Company or any Stockholder:

(a) **Cancellation of Certain Company Stock**. Shares of Company Stock (the "Shares") that are owned by Parent, Merger Sub or the Company (as treasury stock or otherwise) or any of their respective direct or indirect wholly owned Subsidiaries shall automatically be cancelled and retired and shall cease to exist, and no consideration shall be delivered in exchange therefor.

(b) **Conversion of Company Stock**.

(i) Each Share of Company Preferred Stock, including the Series A Convertible Preferred Shares (the "Series A Shares"), the Series B Convertible Preferred Shares (the "Series B Shares") and the Series C Convertible Preferred Shares (the "Series C Shares"), issued and outstanding immediately prior to the Effective Time (other than (i) Shares to be cancelled and retired in accordance with <u>Section 2.08(a)</u>, and (ii) Dissenting Shares) shall be converted into the right to receive the Closing Preferred Per Share Merger Consideration, each payable in cash without interest, and any amounts that may become payable in the future from the Escrow Fund as provided in this Agreement and the Escrow Agreement or from the Stockholder Representative Expense Fund in respect of the Post-Closing Adjustment, at the respective times and subject to the contingencies specified herein and therein. It is understood that, pursuant to Section 4.4(E)(5) of the Company certificate of incorporation, the Shares of Company Preferred Stock may be treated, after payment of the applicable Preferred Return of Capital Proceeds, as having been automatically converted into Shares of Class 2016 Common Stock in connection with the Merger.

(ii) Each Share of Company Common Stock, including Class 2005 Common Stock (the "2005 Common Stock") and Class 2016 Common Stock (the "2016 Common Stock"), issued and outstanding immediately prior to the Effective Time (other than (i) Shares to be cancelled and retired in accordance with Section 2.08(a), and (ii) Dissenting Shares) shall be converted into the right to receive the Closing Common Per Share Merger Consideration, payable in cash without interest, and any amounts that may become payable in the future from the Escrow Fund as provided in this Agreement and the Escrow Agreement or in respect of the Post-Closing Adjustment, at the respective times and subject to the contingencies specified herein and therein.

(c) **Conversion of Merger Sub Capital Stock.** Each share of common stock, par value \$0.01 per share, of Merger Sub issued and outstanding immediately prior to the Effective Time shall be converted into and become one newly issued, fully paid and non-assessable share of common stock of the Surviving Corporation.

Section 2.09 Treatment of Options, Company Warrants, Incentive Units and Corporate Actions.

At the Effective Time, each Option that is outstanding and unexercised immediately prior to the Effective Time, whether or not (a) then vested or exercisable, shall be, by virtue of the Merger and without any action on the part of Parent, Merger Sub, the Company, the Optionholder or any other Person, cancelled and each Optionholder shall cease to have any rights with respect thereto other than the right to receive from the Surviving Corporation, with respect to In-Money Options, cash, without interest, equal to the product of (x) the aggregate number of Shares subject to such In-Money Option, multiplied by (y) the excess of the Closing Common Per Share Merger Consideration over the per Share exercise price under such In-Money Option, together with any amounts that may become payable in respect of such In-Money Option in the future from the Escrow Fund as provided in this Agreement and the Escrow Agreement or in respect of the Post-Closing Adjustment, at the respective times and subject to the contingencies specified herein and therein (but in no case shall the Surviving Corporation be required to pay In-Money Options of Company employees earlier than the first scheduled payroll that is at least three (3) Business Days following the Effective Time) and the remainder of which shall be paid as set forth in Section 2.11(g) and Section 2.17(d), as applicable. After the Effective Time, each Optionholder shall only be entitled to the payments described in this Section 2.09(a). For the avoidance of doubt, all Out-of-Money Options shall be cancelled and shall not have any right to receive any consideration in respect thereof. As soon as practicable following the date of this Agreement, and in any case prior to the Effective Time, the Company, the Company Board and the compensation committee of the Company Board, as applicable, shall adopt any resolutions and take any actions necessary to (i) effectuate the provisions of Section 2.09(a) and (ii) cause the Stock Option Plans to terminate at or prior to the Effective Time. Notwithstanding anything to the contrary herein, nothing shall prohibit the Company from entering into Option Exercise Notes between the date hereof and Closing. To the extent any Optionholder enters into an Option Exercise Note with the Company, such Optionholder will be a Stockholder as of the Closing for the purposes of this Agreement subject only to the terms of the Option Exercise Note with respect to payment of amounts due the Company thereunder.

(b) As of Closing, each agreement evidencing company warrants to purchase Shares (a "Company Warrant") that is outstanding as of the date of this Agreement (each such Company Warrant being referred to herein as an "Outstanding Warrant") and terminates in accordance with its terms upon the Closing, shall be cancelled, terminated and extinguished as of the Effective Time, and upon the cancellation thereof be converted into the right to receive, in respect of each Share then vested and subject to such Company Warrant immediately prior to such cancellation, termination and extinguishment, cash, without interest, equal to the product of (x) the aggregate number of Shares previously subject to such Company Warrant (it being understood that, if the exercise price payable in respect of such Shares issuable under any Company Warrant exceeds the Closing Common Per Share Merger Consideration over the per Share exercise price previously subject to such Company Warrant (it being understood that, if the exercise price payable in respect of such Shares issuable under any Company Warrant exceeds the Closing Common Per Share Merger Consideration over the per Share exercise price previously subject with any amounts that may become payable in respect of such Outstanding Warrant in the future from the Escrow Fund as provided in this Agreement and the Escrow Agreement or in respect of the Post-Closing Adjustment, at the respective times and subject to the contingencies specified herein and therein. The Company shall use reasonable commercial efforts to terminate, cancel and effectuate the release of all Outstanding Warrants prior to the Effective Time. To the extent that any Company Warrant has not been exercised at the Effective Time and is not terminable pursuant to its terms, the Stockholder Representative shall use reasonable commercial efforts to effectuate their release.

(c) At the Effective Time, each Incentive Unit, whether or not then vested, that is outstanding immediately prior to the Effective Time will, as of the Effective Time, become fully vested and be converted into the right to receive an amount in cash, without interest, equal to the product of (x) the aggregate number of Shares subject to such Incentive Unit, multiplied by (y) the Closing Common Per Share Merger Consideration, together with any amounts that may become payable in respect of such Incentive Unit in the future from the Escrow Fund as provided in this Agreement and the Escrow Agreement or in respect of the Post-Closing Adjustment, at the respective times and subject to the contingencies specified herein and therein (but in no case shall the Surviving Corporation be required to pay earlier than as provided in <u>Section 2.03(b)(ii)</u>) and the remainder of which shall be paid as set forth in <u>Section 2.17(d)(ii)</u>, as applicable. After the Effective Time, each holder of Incentive Units shall only be entitled with respect thereto to the payments described in this <u>Section 2.09(a)</u>. As soon as practicable following the date of this Agreement, and in any case prior to the Effective Time, the Company Board and the compensation committee of the Company Board, as applicable, shall adopt any resolutions and take any actions necessary to effectuate the provisions of this <u>Section 2.09(a)</u>.

Section 2.10 Dissenting Shares. Notwithstanding any provision of this Agreement to the contrary, including Section 2.08, Shares issued and outstanding immediately prior to the Effective Time (other than Shares cancelled and retired in accordance with Section 2.08(a)) and held by a Stockholder who has not voted in favor of adoption of this Agreement or consented thereto in writing and who has properly exercised appraisal rights of such Shares in accordance with Section 262 of the DGCL (such Shares being referred to collectively as the "Dissenting Shares" until such time as such Stockholder fails to perfect or otherwise loses such Stockholder's appraisal rights under the DGCL with respect to such Shares) shall not be converted into a right to receive a portion of the Merger Consideration, but instead shall be entitled to only such rights as are granted by Section 262 of the DGCL; provided, however, that if, after the Effective Time, such Stockholder fails to perfect, withdraws or loses such Stockholder's right to appraisal pursuant to Section 262 of the DGCL or if a court of competent jurisdiction shall determine that such Stockholder is not entitled to the relief provided by Section 262 of the DGCL, such Shares shall be treated as if they had been converted as of the Effective Time into the right to receive the portion of the Merger Consideration, if any, to which such Stockholder is entitled pursuant to Section 2.08(b), without interest thereon. The Company shall provide Parent prompt written notice of any demands received by the Company for appraisal of Shares prior to the Effective Time, any withdrawal of any such demand and any other demand, notice or instrument delivered to the Company prior to the Effective Time pursuant to the DGCL that relates to such demand, and Parent shall have the opportunity and right to direct all negotiations and proceedings with respect to such demands. Except with the prior written consent of Parent (such consent not to be unreasonably withheld, delayed or conditioned, provided that it shall be deemed reasonable to not consent to any payment to the extent the terms of this Agreement were not properly disclosed to the holder of such Dissenting Shares, or such payment and settlement arrangement does not include an unconditional release of the Parent Indemnitees from all liabilities and obligations in connection with such Dissenting Shares and the Merger), the Company shall not make any payment with respect to, or settle or offer to settle, any such demands.

Section 2.11 Surrender and Payment.

(a) At the Effective Time, all Shares, all Options, all Outstanding Warrants and all Incentive Units outstanding immediately prior to the Effective Time shall automatically be cancelled and retired and shall cease to exist, and, subject to <u>Section 2.10</u>, each Stockholder of a certificate formerly representing any Shares (each, a "Certificate"), each Optionholder, Warrantholder and each holder of Incentive Units shall cease to have any rights as a Stockholder of the Company, an Optionholder, a Warrantholder of Incentive Units except as to receive payments with respect thereto as provided herein.

(b) Prior to the Effective Time, Parent shall appoint an exchange agent reasonably acceptable to the Company (the "Exchange Agent") to act as the exchange agent in the Merger.

(c) As promptly as practicable following the Effective Time and in any event not later than two (2) Business Days thereafter, the Exchange Agent shall mail to each holder of Company Stock a letter of transmittal (a "Letter of Transmittal," in the form attached hereto as Exhibit B) and instructions for use in effecting the surrender of Certificates in exchange for the applicable portion of Merger Consideration pursuant to Section 2.08(b). The Exchange Agent shall, no later than the later of (i) the Closing Date or (ii) two (2) Business Days after receipt of a Certificate, together with a Letter of Transmittal duly completed and validly executed in accordance with the instructions thereto, and any other customary documents that the Exchange Agent may reasonably require in connection therewith, deliver to the holder of such Certificate, a cash amount as provided in Section 2.08(b), with respect to such Certificate so surrendered and the Certificate shall forthwith be cancelled. Unless otherwise provided herein, no interest shall be paid or shall accrue on any cash payable upon surrender of any Certificate. Until so surrendered, each outstanding Certificate that prior to the Effective Time represented Shares (other than Dissenting Shares) shall be deemed from and after the Effective Time, for all purposes, to evidence the right to receive the portion of the Merger Consideration as provided in Section 2.08(b). If after the Effective Time, any Certificate is presented to the Exchange Agent, it shall be cancelled and exchanged as provided in this Section 2.11.

(d) As promptly as practicable following the Closing Date and in any event not later than two (2) Business Days thereafter, the Surviving Corporation shall mail or otherwise deliver (i) to each Optionholder and Warrantholder who has not exercised Options or Outstanding Warrants prior to Closing an option or warrant termination agreement, as applicable (an "Optionholder Agreement," as set forth in the form attached hereto as Exhibit <u>C</u>), and (ii) to each holder of Incentive Units an incentive unit termination agreement (the "Incentive Unit Agreement," as set forth in the form attached hereto as Exhibit <u>D</u>), in each case, together with instructions for completing, executing and returning such Optionholder Agreement or Incentive Unit Agreement to the Company in exchange for the applicable portion of the Merger Consideration pursuant to Section 2.09. With respect to Optionholder or Warrantholder a cash amount as provided in Section 2.09 with respect to any unexercised Options or Outstanding Warrants, provided that such Person has delivered to the Surviving Corporation a duly completed and validly executed Optionholder Agreement. The Surviving Corporation shall pay the applicable portion of the Merger Consideration pursuant to Incentive Units that is an employee of the Company with respect to all In-Money Options or Incentive Units held by such employee through payroll during the first scheduled payroll that is at least three (3) Business Days following the Effective Time, provided that such employee has delivered to the Surviving Corporation a duly completed and validly executed Optionholder payroll that is at least three (3) Business Days following the Effective Time, provided that such employee has delivered to the Surviving Corporation a duly completed and validly executed Optionholder Agreement or Incentive Unit Agreement, as applicable.

(e) Unless otherwise provided herein, no interest shall be paid or accrued for the benefit of the Effective Time Holders on the Merger Consideration.

(f) If any portion of the Merger Consideration is to be paid to a Person other than the Person in whose name the surrendered Certificate is registered, it shall be a condition to such payment that (i) such Certificate shall be properly endorsed or shall otherwise be in proper form for transfer, and (ii) the Person requesting such payment shall pay to the Exchange Agent any transfer or other Tax required as a result of such payment to a Person other than the registered holder of such Certificate or establish to the reasonable satisfaction of the Exchange Agent that such Tax has been paid or is not payable.

Any portion of the Merger Consideration that remains unclaimed by the Effective Time Holders twelve (12) months after the (g) Effective Time shall be returned to Parent, upon demand, and any such Effective Time Holder who has not exchanged Certificates or delivered Letters of Transmittal, Optionholder Agreements or Incentive Unit Agreements for the Merger Consideration in accordance with this Section 2.11 prior to that time shall thereafter look only to Parent for payment of the Merger Consideration; provided, that any such portion of the Merger Consideration payable from the Escrow Fund shall be held and distributed to the Effective Time Holders entitled thereof in accordance with the terms of this Agreement and the Escrow Agreement, at the respective times and subject to the contingencies specified herein and therein and any portion of the Post-Closing Adjustment to which the Effective Time Holders may become entitled shall become payable at the times and subject to the contingencies specified herein. Notwithstanding the foregoing, (i) any amounts remaining in the General Indemnity Escrow and not otherwise subject to a pending Direct Claim or Third Party Claim for indemnification shall, promptly following the twelve (12) month anniversary of the Closing Date, be distributed to the Effective Time Holders, and (ii) any amounts remaining in the Tax Indemnity Escrow and not otherwise subject to a Direct Claim or Third Party Claim for a Specific Tax Indemnity Matter shall, promptly following the twelve (12) month anniversary of the Closing Date, be distributed to the Effective Time Holders. Further, notwithstanding the foregoing, Parent and the Surviving Corporation shall not be liable to any holder of Certificates for any amounts paid to a public official pursuant to applicable abandoned property, escheat or similar Laws. Any amounts remaining unclaimed by the Effective Time Holders two (2) years after the Effective Time (or such earlier date, immediately prior to such time when the amounts would otherwise escheat to or become property of any Governmental Authority) shall become, to the extent permitted by applicable Law, the property of Parent free and clear of any claims or interest of any Person previously entitled thereto.

(h) Any portion of the Merger Consideration made available to the Exchange Agent in respect of any Dissenting Shares shall be returned to Parent, upon demand. In the event the Merger Consideration payable pursuant to this Agreement exceeds the amount owed to any Effective Time Holder that has perfected his/her/its appraisal rights and obtained a "fair value" pursuant to Section 262 of the DGCL, the amount of such excess shall be awarded (i) fifty percent (50%) to Parent, and (ii) fifty percent (50%) to those Effective Time Holders that had not exercised their appraisal rights, in accordance with each such Effective Time Holder's Pro Rata Share.

Section 2.12 Escrow Fund. In accordance with the Escrow Agreement and the terms of this Agreement, Parent shall deposit or cause to be deposited with the Escrow Agent the Escrow Fund, to be held for the purpose of securing certain indemnification obligations of the Effective Time Holders as set forth in this Agreement.

Section 2.13 No Further Ownership Rights in Company Common Stock, Options, Company Warrants or Incentive Units. All Merger Consideration paid or payable upon the surrender of Certificates, and all Merger Consideration paid or payable in respect of the Options, Company Warrants or Incentive Units, in accordance with the terms hereof shall be deemed to have been paid or payable in full satisfaction of all rights pertaining to the Shares formerly represented by such Certificate and such Options, Company Warrants and Incentive Units, and from and after the Effective Time, there shall be no further registration of transfers of Shares on the stock transfer books of the Surviving Corporation. If, after the Effective Time, Certificates are presented to the Surviving Corporation, they shall be cancelled and exchanged for the Merger Consideration provided for, and in accordance with the procedures set forth, in this <u>Article II</u> and elsewhere in this Agreement.

Section 2.14 Adjustments. Without limiting the other provisions of this Agreement, if at any time during the period between the date of this Agreement and the Effective Time, any change in the outstanding Shares of Company Stock shall occur, including by reason of any reclassification, recapitalization, stock split (including reverse stock split) or combination, exchange or readjustment of shares, or any stock dividend or distribution paid in stock, the Merger Consideration and any other amounts payable pursuant to this Agreement shall be appropriately adjusted to reflect such change.

Section 2.15 Withholding Rights. Each of the Exchange Agent, Parent, Merger Sub and the Surviving Corporation shall be entitled to deduct and withhold from the consideration otherwise payable to any Person pursuant to this <u>Article II</u> such amounts as may be required to be deducted and withheld with respect to the making of such payment under any provision of Tax Law. To the extent that amounts are so deducted and withheld by the Exchange Agent, Parent, Merger Sub or the Surviving Corporation, as the case may be, such amounts shall be treated for all purposes of this Agreement as having been paid to the Person in respect of which the Exchange Agent, Parent, Merger Sub or the Surviving Corporation, as the case may be, made such deduction and withholding.

Section 2.16 Lost Certificates. If any Certificate shall have been lost, stolen or destroyed, upon the making of an affidavit of that fact by the Person claiming such Certificate to be lost, stolen or destroyed and agreeing to indemnify Parent and the Exchange Agent against any claim that may be made against it with respect to such Certificate, the Exchange Agent shall issue, in exchange for such lost, stolen or destroyed Certificate, the Merger Consideration to be paid in respect of the Shares formerly represented by such Certificate as contemplated under this <u>Article II</u>.

Section 2.17 Working Capital.

(a) **Closing Estimate**. On or immediately prior to the Closing, the Company shall prepare and deliver to Parent a statement setting forth its good faith estimates of Company Cash as of 12:01 a.m. Eastern time on the Closing Date and the Closing Working Capital, which statement shall contain an estimated balance sheet of the Company as of the Closing Date (without giving effect to the transactions contemplated herein) and a calculation of estimated Closing Working Capital (the "Estimated Closing Working Capital Statement was prepared in accordance with GAAP applied using, so long as the same are in accordance with GAAP, the same accounting methods, practices, principles, policies and procedures, with consistent classifications, judgments and valuation and estimation methodologies that were used in the preparation of the Financial Statements for the most recent fiscal year end.

(b) **Post-Closing Adjustment**.

(i) Within one hundred twenty (120) days following the Closing Date, Parent shall prepare and deliver to the Stockholder Representative an unaudited statement (the "Closing Working Capital Statement") setting forth its calculation of (A) Company Cash as of 12:01 a.m. Eastern time on the Closing Date, and (B) Closing Working Capital, which statement shall contain a balance sheet of the Company as of 12:01 a.m. Eastern time on the Closing Date (without giving effect to the transactions contemplated herein), and a certificate of the Chief Financial Officer of Parent that the Closing Working Capital Statement was prepared in accordance with GAAP applied using the same accounting methods, practices, principles, policies and procedures, with consistent classifications, judgments and valuation and estimation methodologies that were used in the preparation of the Financial Statements for the most recent fiscal year-end.

(ii) The "Post-Closing Adjustment" (which may be either a positive or negative number) shall be an amount equal to (a) the amount of Company Cash as of 12:01 a.m. Eastern time on the Closing Date, as finally determined pursuant to this <u>Section 2.17</u>, *plus* the Closing Working Capital, *minus* (b) the amount of Company Cash credited and paid by Parent at the Closing, *plus* the Target Working Capital, *plus* (c) One Million Dollars (\$1,000,000).

(c) **Examination and Review**.

(i) <u>Examination</u>. After receipt of the Closing Working Capital Statement, the Stockholder Representative shall have thirty (30) days (the "Review Period") to review the Closing Working Capital Statement. During the Review Period, the Stockholder Representative and its accountants shall have full access to the books and records of the Surviving Corporation, the personnel of, and work papers prepared by, Parent and/or its accountants to the extent that they relate to the Closing Working Capital Statement and to such historical financial information (to the extent in Parent's possession) relating to the Closing Working Capital Statement as the Stockholder Representative may reasonably request for the purpose of reviewing the Closing Working Capital Statement and to prepare a Statement of Objections (defined below), provided, that such access shall be in a manner that does not interfere with the normal business operations of Parent or the Surviving Corporation.

(ii) Objection. On or prior to the last day of the Review Period, the Stockholder Representative may object to the Closing Working Capital Statement by delivering to Parent a written statement setting forth its objections in reasonable detail, indicating each disputed item or amount and the basis for its disagreement therewith (the "Statement of Objections"). If the Stockholder Representative fails to deliver the Statement of Objections before the expiration of the Review Period, the Closing Working Capital Statement and the Post-Closing Adjustment, as the case may be, reflected in the Closing Working Capital Statement shall be deemed to have been accepted by the Stockholder Representative shall negotiate in good faith to resolve such objections within thirty (30) days after the delivery of the Statement of Objections (the "Resolution Period"), and, if the same are so resolved within the Resolution Period, the Post-Closing Adjustment and the Closing Working Capital Statement with such changes as may have been previously agreed in writing by Parent and the Stockholder Representative, shall be final and binding.

(iii) <u>Resolution of Disputes</u>. If the Stockholder Representative and Parent fail to reach an agreement with respect to all of the matters set forth in the Statement of Objections before expiration of the Resolution Period, then any amounts remaining in dispute ("Disputed Amounts" and any amounts not so disputed, the "Undisputed Amounts") shall be submitted for resolution to Ernst & Young or if Ernst & Young is unable or unwilling to serve, Parent and the Stockholder Representative shall appoint by mutual agreement the office of an impartial nationally recognized firm of independent certified public accountants (the "Independent Accountant") who, acting as experts and not arbitrators, shall resolve the Disputed Amounts only and make any adjustments to the Post-Closing Adjustment, as the case may be, and the Closing Working Capital Statement. The parties hereto agree that all adjustments shall be made without regard to materiality. The Independent Accountant shall only decide the specific items under dispute by the parties and its decision for each Disputed Amount must be within the range of values assigned to each such item in the Closing Working Capital Statement and the Statement of Objections, respectively.

(iv) <u>Fees of the Independent Accountant</u>. The fees and expenses of the Independent Accountant shall be paid by the Stockholder Representative (on behalf of the Effective Time Holders), on the one hand, and by Parent, on the other hand, based upon the percentage that the amount actually contested but not awarded to the Stockholder Representative or Parent, respectively, bears to the aggregate amount actually contested by the Stockholder Representative and Parent. Any such fees and expenses payable by the Stockholder Representative shall be paid from the Stockholder Representative Expense Fund to the extent available.

(v) <u>Determination by Independent Accountant</u>. The Independent Accountant shall make a determination as soon as practicable within thirty (30) days (or such other time as the parties hereto shall agree in writing) after their engagement, and their resolution of the Disputed Amounts and their adjustments to the Closing Working Capital Statement and/or the Post-Closing Adjustment shall be conclusive and binding upon the parties hereto, absent fraud or manifest error.

(d) Payment of Post-Closing Adjustment.

(i) If the Post-Closing Adjustment is a negative number, then the Stockholder Representative may, at its option, use the Stockholder Representative Expense Fund to pay the amount of any such deficiency to Parent or its designee, and if the Stockholder Representative Expense Fund is exhausted or the Stockholder Representative declines to use Stockholder Representative Expense Fund for such purposes, the Effective Time Holder's Individual Cap), within twenty (20) days after the final determination of the Post-Closing Adjustment, pay its Pro Rata Share in cash in the amount of such deficiency to Parent or its designee, *plus* \$350,000 to the Escrow Agent in order to fund the Tax Indemnity Escrow.

(ii) If the Post-Closing Adjustment is a positive number greater than \$350,000, Parent shall, within five days after the final determination of the Post-Closing Adjustment, deposit with the Exchange Agent, for distribution to the applicable Effective Time Holders in accordance with the Consideration Spreadsheet, cash in the amount of the Post-Closing Adjustment except that \$350,000 shall be deducted therefrom and paid to the Escrow Agent as the Tax Indemnity Escrow.

(iii) If the Post-Closing Adjustment is a positive number between \$0 and \$350,000, Parent shall pay the Post-Closing Adjustment to the Escrow Agent as a portion of the Tax Indemnity Escrow, with the remainder of the Tax Indemnity Escrow to be funded in the same manner as set forth in Section 2.17(d)(i).

(e) **Adjustments for Tax Purposes**. Any payments made pursuant to <u>Section 2.17</u> shall be treated as an adjustment to the Purchase Price by the parties for Tax purposes, unless otherwise required by Law.

Section 2.18 Reliance. The parties agree that Parent and Merger Sub shall be entitled to rely on the Consideration Spreadsheet in making payments under <u>Article II</u> and Parent and Merger Sub shall not be responsible for the calculations or the determinations regarding such calculations in such Consideration Spreadsheet.

ARTICLE III. REPRESENTATIONS AND WARRANTIES OF THE COMPANY

Except as set forth in the correspondingly numbered Section of the Disclosure Schedules, the Company represents and warrants to Parent that the statements contained in this <u>Article III</u> are true and correct as of the date hereof and the Closing Date.

Section 3.01 Organization and Qualification of the Company. The Company is a corporation duly organized, validly existing and in good standing under the Laws of the state of Delaware and has full corporate power and authority to own, operate or lease the properties and assets now owned, operated or leased by it and to carry on its business as it has been and is currently conducted. <u>Section 3.01</u> of the Disclosure Schedules sets forth each jurisdiction in which the Company is licensed or qualified to do business, and the Company and each of its Subsidiaries is duly licensed or qualified to do business and is in good standing in each jurisdiction in which the properties owned or leased by it or the operation of its business as currently conducted makes such licensing or qualification necessary except where such failure would not result in a Material Adverse Event.

Section 3.02 Authority; Board Approval.

(a) The Company has full corporate power and authority to enter into and perform its obligations under this Agreement and the Ancillary Documents to which it is a party and to consummate the transactions contemplated hereby and thereby. The execution, delivery and performance by the Company of this Agreement and any Ancillary Document to which it is a party and the consummation by the Company of the transactions contemplated hereby and thereby have been duly authorized by all requisite corporate action on the part of the Company and no other corporate proceedings on the part of the Company are necessary to authorize the execution, delivery and performance of this Agreement or to consummate the Merger and the other transactions contemplated hereby and thereby. This Agreement has been duly executed and delivered by the Company, and (assuming due authorization, execution and delivery by each other party hereto) this Agreement constitutes a legal, valid and binding obligation of the Company enforceable against the Company (assuming due authorization, execution and delivery by each other party thereto), such Ancillary Document will constitute a legal and binding obligation of the Company enforceable against it in accordance with its terms.

(b) The Company Board, by resolutions duly adopted by unanimous vote at a meeting of all directors of the Company duly called and held and, as of the date hereof, not subsequently rescinded or modified in any way, has, as of the date hereof (i) determined that this Agreement and the transactions contemplated hereby, including the Merger, are fair to, and in the best interests of, the Stockholders, (ii) approved and declared advisable the "agreement of merger" (as such term is used in Section 251 of the DGCL) contained in this Agreement and the transactions contemplated by this Agreement, including the Merger, in accordance with the DGCL, and (iii) directed that the "agreement of merger" contained in this Agreement be submitted to the Stockholders for adoption.

(c) Upon delivery of the Stockholder consents contemplated by $\underline{Section 2.03(a)(iv)(A)(2)}$, this Agreement, the Merger and the other transactions contemplated hereby and thereby shall be adopted and approved by the Requisite Company Vote. The Requisite Company Vote is the only vote or consent of the holders of any class or series of the Company Stock or any Subsidiary's capital stock required to approve and adopt this Agreement, approve the Merger and consummate the Merger and the other transactions contemplated hereby and thereby.

Section 3.03 No Conflicts; Consents. Except as set forth in <u>Section 3.03(c)</u> of the Disclosure Schedules, the execution, delivery and performance by the Company of this Agreement and the Ancillary Documents to which it is a party, and the consummation of the transactions contemplated hereby and thereby, including the Merger, do not and will not: (a) conflict with or result in a violation or breach of, or default under, any provision of the certificate of incorporation, by-laws or other organizational documents of the Company or any Subsidiary ("Company Charter Documents"); (b) conflict with or result in a violation or breach of any provision of (i) any Law or Governmental Order applicable to the Company or any Subsidiary, or (ii) any Permit affecting the properties, assets or business of the Company or any Subsidiary, except with respect to this clause (ii), as would not reasonably be expected to have a Material Adverse Effect; (c) (i) require the consent of, (ii) notice to or other action by any Person under, (iii) conflict with, result in a violation or breach of, (iv) constitute a default or an event that, with or without notice or lapse of time or both, would constitute a default under, (v) result in the acceleration of or create in any party the right to accelerate, terminate, modify or cancel, any Contract to which the Company or any Subsidiary is a party or by which the Company or any Subsidiary is bound or to which any of their respective properties and assets are subject; or (d) result in the creation or imposition of any Encumbrance other than Permitted Encumbrances on any properties or assets of the Company. No consent, approval, Permit, Governmental Order, declaration or filing with, or notice to, any Governmental Authority is required by or with respect to the Company in connection with the execution, delivery and performance of this Agreement and the Ancillary Documents to which the Company is a party and the consummation of the transactions contemplated hereby and thereby, except for the fil

Section 3.04 Capitalization.

(a) The authorized and outstanding capital stock of the Company and each Subsidiary is as set forth in <u>Section 3.04(a)</u> of the Company Disclosure Schedule as of the close of business on the date of this Agreement.

(b) Section 3.04(b) of the Disclosure Schedules set forth, as of the date hereof, (i) the name of each Person that is the registered owner of any and the number of Shares of the Company Stock or any Subsidiary's capital stock owned by such Person, and (ii) a list of all holders of outstanding Options, Outstanding Warrants, and outstanding Incentive Units, including the number of Shares subject to each such Option, Outstanding Warrant or Incentive Unit, the grant date, exercise price and vesting schedule for each such Option and Incentive Unit, the extent to which such Option is vested and exercisable and the date on which such Option expires. Each Option was granted in compliance with all applicable Laws and all of the terms and conditions of the applicable Stock Option Plan pursuant to which it was issued. Each Option was granted with an exercise price per share equal to or greater than the fair market value of the underlying shares on the date of grant and has a grant date identical to the date on which the Company Board or compensation committee actually awarded the Option. Each Option qualifies for the tax and accounting treatment afforded to such Option in the Company's Tax Returns and the Company's Financial Statements, respectively, and does not trigger any liability for the Optionholder under Section 409A of the Code. The Company has heretofore provided or made available to Parent (or Parent's Representatives) true and complete copies of the standard form of option agreement and any stock option agreements that differ from such standard form.

(c) Except for currently Outstanding Warrants to purchase 0 Shares of Common Stock, currently outstanding Options to purchase 58,485 Shares of Common Stock which have been granted to employees, consultants or directors pursuant to the Stock Option Plan, a reservation of an additional 1,463,155 Shares of Common Stock for direct issuances or purchase upon exercise of Options to be granted in the future, under the Stock Option Plan, currently outstanding Employee RSUs for 2,189,487 Shares of Common Stock, currently outstanding Performance Units to be converted into the right to receive the Closing Common Merger Consideration equivalent to holders of 1,565,750 Shares of Common Stock or as otherwise disclosed on <u>Section 3.04(c)</u> of the Disclosure Schedules, (i) no subscription, warrant, option, restricted stock unit, performance unit, convertible or exchangeable security, or other right (contingent or otherwise) to purchase or otherwise acquire equity securities of the Company or any Subsidiary to issue shares, subscriptions, warrants, options, restricted stock units, performance units, convertible or exchangeable securities, or other such rights or to distribute to holders of any of its equity securities any evidence of indebtedness or asset, to repurchase or redeem any securities of the Company or any Subsidiary or to grant, extend, accelerate the vesting of, change the price of, or otherwise amend any warrant, option, restricted stock unit, performance unit, convertible or exchangeable security or other such right. There are no declared or accrued unpaid dividends with respect to any Shares.

(d) All issued and outstanding Shares of Company Stock and any equity of any Subsidiary are, and all Shares which may be issued pursuant to the exercise of Options, Outstanding Warrants or Incentive Units, when issued in accordance with the applicable security, will be (i) duly authorized, validly issued, fully paid and non-assessable; (ii) not subject to any preemptive or similar rights or registration rights created by statute, the Company Charter Documents or any agreement to which the Company or any Subsidiary is a party; and (iii) free of any Encumbrances created by the Company or any Subsidiary in respect thereof. All issued and outstanding Shares of Company Stock, Options, Outstanding Warrants, and Incentive Units as well as any equity of any Subsidiary, were issued in compliance with applicable Law. The Company directly owns all of the Equity Interests issued by each Subsidiary.

(e) No outstanding Company Stock is subject to vesting or forfeiture rights or repurchase by the Company. There are no outstanding or authorized stock appreciation, dividend equivalent, phantom stock, profit participation or other similar rights with respect to the Company, any Subsidiary or any of their securities.

(f) All distributions, dividends, repurchases and redemptions of the Company Stock or a Subsidiary's capital stock (or other equity interests) were undertaken in compliance with the Company Charter Documents then in effect, any agreement to which the Company then was a party and in compliance with applicable Law

(g) The Company has made available to Parent true, accurate and complete copies of the Stockholder ledgers (or the equivalent documents) of the Company and each Subsidiary, which Stockholder ledgers (or the equivalent documents) reflect all issuances, transfers, repurchases and cancellations of any equity interests of the Company and each Subsidiary of the Company.

Section 3.05 No Subsidiaries. Except as set forth in <u>Section 3.04(a)</u> of the Company Disclosure Schedule, the Company does not own, or have any interest in, any Equity Interests in any other Person.

Financial Statements. Correct and complete copies of the Company's audited financial statements consisting of the balance sheet Section 3.06 of the Company as at June 30 in each of the years 2017 and 2016 and the related statements of income and retained earnings, Stockholders' equity and cash flow for the twelve-month periods then ended (the "Audited Financial Statements") and unaudited financial statements consisting of the balance sheet of the Company as at November 30, 2017 and the related statements of income and retained earnings, Stockholders' equity and cash flow for the year then ended (the "Unaudited Financial Statements" and together with the Audited Financial Statements, the "Financial Statements"), are included in the Disclosure Schedules. The Financial Statements have been prepared in accordance with GAAP applied on a consistent basis throughout the period involved. The Financial Statements are based on the books and records of the Company and each Subsidiary, and fairly present the financial condition of the Company and each Subsidiary as of the respective dates they were prepared and the results of the operations and cash flows of the Company and each Subsidiary for the periods indicated. The balance sheet of the Company as of November 30, 2017 is referred to herein as the "Balance Sheet" and the date thereof as the "Balance Sheet Date". The Company and each Subsidiary maintains a standard system of accounting established and administered in accordance with GAAP. Since January 1, 2010, none of the Company, any Subsidiary, the Company's independent accountants, the Company Board or the audit committee of the Company Board has received any oral or written notification of any (i) "significant deficiency" in the internal controls over financial reporting of the Company or any Subsidiary, (ii) "material weakness" in the internal controls over financial reporting of the Company or any Subsidiary, or (iii) fraud, whether or not material, that involves management or other employees of the Company or any Subsidiary who have a significant role in the internal controls over financial reporting of the Company.

Section 3.07 Undisclosed Liabilities.

(a) The Company and each Subsidiary has no liabilities, obligations or commitments of any nature whatsoever, asserted or unasserted, known or unknown, absolute or contingent, accrued or unaccrued, matured or unmatured or otherwise ("Liabilities"), except (i) those which are adequately reflected or reserved against in the Balance Sheet as of the Balance Sheet Date, and (ii) those which have been incurred in the ordinary course of business consistent with past practice since the Balance Sheet Date and which would not, individually or in the aggregate, exceed \$50,000.

(b) The Company and each Subsidiary is not a party to, nor does it have any commitment to become a party to, any joint venture, off-balance sheet partnership or any similar Contract (including any Contract relating to any transaction or relationship between the Company, on the one hand, and any unconsolidated Affiliate, including any structured finance, special purpose or limited purpose entity or person, on the other hand) or any "off-balance sheet arrangements" (as defined in Item 303(a) of Regulation S-K of the SEC), where the result, purpose or effect of such Contract is to avoid disclosure of any material transaction involving, or material liabilities of, the Company or any Subsidiary in the Company's Financial Statements or such Subsidiary's financial statements.

Section 3.08 Absence of Certain Changes, Events and Conditions. Except as set forth in <u>Section 3.08</u> of the Disclosure Schedules, since the Balance Sheet Date, and other than in the ordinary course of business consistent with past practice, there has not been, with respect to the Company or any Subsidiary, any:

(a) event, occurrence or development that has had, or could reasonably be expected to have, individually or in the aggregate, a Material Adverse Effect;

(b) amendment of the Company Charter Documents;

(c) split, combination or reclassification of any shares of its capital stock;

(d) issuance, sale or other disposition of any of its capital stock (other than in connection with the exercise of Options outstanding on the date of this Agreement as required by the terms of such Options), or grant of any options, warrants, restricted stock unit awards or other rights to purchase or obtain (including upon conversion, exchange or exercise) any of its capital stock;

(e) declaration or payment of any dividends or distributions on or in respect of any of its capital stock or redemption, purchase or acquisition of its capital stock;

(f) material change in any method of accounting or accounting practice of the Company or any Subsidiary, except as required by GAAP or as disclosed in the notes to the Financial Statements;

(g) material change in the Company's or any Subsidiary's cash management practices and its policies, practices and procedures with respect to collection of accounts receivable, establishment of reserves for uncollectible accounts, accrual of accounts receivable, inventory control, prepayment of expenses, payment of trade accounts payable, accrual of other expenses, deferral of revenue and acceptance of customer deposits;

(h) entry into any Contract that would constitute a Material Contract;

(i) incurrence, assumption or guarantee of any indebtedness for borrowed money except unsecured current obligations and Liabilities incurred in the ordinary course of business consistent with past practice;

(j) transfer, assignment, sale or other disposition of any of the assets shown or reflected in the Balance Sheet or cancellation of any debts or entitlements;

(k) transfer, assignment or grant of any license or sublicense of any material rights under or with respect to any Company Intellectual Property or Company IP Agreements;

(l) material damage, destruction or loss (whether or not covered by insurance) to its property;

(m) any capital investment in, or any loan to, any other Person;

(n) acceleration, termination, material modification to or cancellation of any Material Contract (including, but not limited to, any Material Contract) to which the Company or any Subsidiary is a party or by which it is bound;

(o) any material capital expenditures in excess of \$50,000 in the aggregate;

(p) imposition of any Encumbrance upon any of the Company's or any Subsidiary's properties, capital stock or assets, tangible or intangible;

(q) (i) grant of any bonuses, whether monetary or otherwise, or increase in any wages, salary, severance, pension or other compensation or benefits in respect of its current or former employees, officers, directors, independent contractors or consultants, other than as provided for in any written agreements, copies of which have been provided to Parent, or required by applicable Law, (ii) change in the terms of employment for any employee or any termination of any employee for which the aggregate costs and expenses exceed \$10,000, individually or \$50,000 in the aggregate; or (iii) action to accelerate the vesting or payment of any compensation or benefit for any current or former employee, officer, director, independent contractor or consultant except as may be required by <u>Section 2.09</u>;

(r) hiring or promoting any person as or to (as the case may be) an officer without the express consent of Parent;

(s) adoption, modification or termination, of any: (i) employment, severance, retention or other agreement with any current or former employee, officer, director, independent contractor or consultant, (ii) Benefit Plan or (iii) collective bargaining or other agreement with a Union, in each case whether written or oral;

(t) any loan to (or forgiveness of any loan to), or entry into any other transaction with, any of its Stockholders or current or former directors, officers and employees;

(u) entry into a new line of business or abandonment or discontinuance of existing lines of business;

(v) make or agree to any material change in the material commercial terms (i.e. pricing, rebates, payment terms, etc.) with any

customer;

make of agree to any material change in the material commercial terms (i.e. pricing, reduces, payment terms, etc.) with any

(w) except for the Merger, adoption of any plan of merger, consolidation, reorganization, liquidation or dissolution or filing of a petition in bankruptcy under any provisions of federal or state bankruptcy Law or consent to the filing of any bankruptcy petition against it under any similar Law;

(x) purchase, lease or other acquisition of the right to own, use or lease any property or assets for an amount in excess of \$25,000, individually (in the case of a lease, per annum) or \$100,000 in the aggregate (in the case of a lease, for the entire term of the lease, not including any option term), except for purchases of inventory or supplies in the ordinary course of business consistent with past practice;

(y) acquisition by merger or consolidation with, or by purchase of a substantial portion of the assets or stock of, or by any other manner, any business or any Person or any division thereof;

(z) action by the Company or any Subsidiary to make, change or rescind any Tax election, amend any Tax Return or take any position on any Tax Return, take any action, omit to take any action or enter into any other transaction that would have the effect of increasing the Tax Liability or reducing any Tax asset of Parent or the Surviving Corporation in respect of any Post-Closing Tax Period; or

(aa) any Contract to do any of the foregoing, or any action or omission that would result in any of the foregoing.

Section 3.09 Material Contracts.

(a) <u>Section 3.09(a)</u> of the Disclosure Schedules lists each of the following Contracts to which the Company or any Subsidiary is a party (such Contracts, together with all Contracts concerning the occupancy, management or operation of any Real Property (including without limitation, brokerage contracts) listed or otherwise disclosed in <u>Section 3.10(b)</u> of the Disclosure Schedules and all Company IP Agreements set forth in <u>Section 3.12(b)</u> of the Disclosure Schedules, being "Material Contracts"):

(i) any Contract under which the Company or any Subsidiary: (A) sold or purchased (or agreed to sell or purchase) products or services pursuant to which the aggregate of payments due to or from the Company or any Subsidiary, respectively, in the one-year period ending or purchasing products or services during the one-year period after the date of this Agreement, in which the aggregate payments due to or from the Company, respectively, for such products or services are reasonably expected to equal or exceed \$100,000; or (C) is a party involving consideration of \$200,000 in the aggregate over the life of the Contract;

(ii) all Contracts, other than those Contracts entered into in the ordinary course of business that are not material, that require the Company or any Subsidiary to purchase its total requirements of any product or service from a third party or that contain "take or pay" provisions;

(iii) all Contracts that provide for the indemnification by the Company or any Subsidiary, excluding ordinary course indemnification provisions for breach of a Contract that are customary and reasonable in scope, of any Person or the assumption of any Tax, environmental or other Liability of any Person;

(iv) all Contracts in effect that relate to the acquisition or disposition of any business, a material amount of stock or assets of any other Person or any real property (whether by merger, sale of stock, sale of assets or otherwise);

(v) all broker, distributor, dealer, manufacturer's representative, franchise, agency, sales promotion, market research, marketing consulting and advertising Contracts to which the Company or any Subsidiary is a party;

(vi) all employment agreements and Contracts with independent contractors or consultants (or similar arrangements) to which the Company or any Subsidiary is a party and which are not cancellable without material penalty or without more than 90 days' notice;

(vii) all Contracts pursuant to which the Company or any Subsidiary is or may become obligated to make any severance, change of control, termination or similar payment to any employee, officer, director, independent contractor or consultant;

(viii) except for Contracts relating to trade receivables, all Contracts relating to Indebtedness (including, without limitation, guarantees) of the Company or any Subsidiary;

Contracts");

(ix)

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all Contracts with any Governmental Authority to which the Company or any Subsidiary is a party ("Government

(x)

to or exceeding \$100,000;

any Contract under which the Company or any Subsidiary has advanced or loaned any other Person an amount equal

(xi) transactions contemplated hereby;

any Contract that would prohibit or is otherwise reasonably likely to materially delay the consummation of the *x*:

(xii) any Contract providing for the settlement of any Action against the Company or any Subsidiary pursuant to which the Company or any Subsidiary has any existing material obligations;

(xiii) any lease or similar agreement pursuant to which: (A) the Company or any Subsidiary is the lessee of, or holds or uses, any machinery, equipment, vehicle or other tangible personal property owned by any Person for an annual rent in excess of \$100,000; (B) the Company or any Subsidiary is the lessor of, or makes available for use by any Person, any tangible personal property owned by it for an annual rent in excess of \$100,000; or (C) the Company or any Subsidiary is the lessee of, or holds or uses, any real property owned by any Person for an annual rent in excess of \$200,000;

(xiv) any Contract with any Stockholder or any current officer or director or Affiliate of the Company or any Subsidiary;

(xv) all Contracts that limit or purport to limit the ability of the Company or any Subsidiary to compete in any line of business or with any Person or in any geographic area or during any period of time or that contain covenants of any other Person not to compete with the Company or any Subsidiary in any line of business or in any geographical area or not to solicit or hire any Person with respect to employment or any customers of the Company or any Subsidiary;

(xvi) any Contract that provides any customer with pricing, discounts or benefits that change based on the pricing, discounts or benefits offered to other customers or clients of the Company or any Subsidiary, including any Contract which contains a "most favored nation" provision;

(xvii) any Contracts to which the Company or any Subsidiary is a party that provide for any joint venture, partnership or similar arrangement by the Company or any Subsidiary;

(xviii) all collective bargaining agreements or Contracts with any Union to which the Company or any Subsidiary is a party; and

(xix) any other Contract that is material to the Company or any Subsidiary and not previously disclosed pursuant to this

Section 3.09.

(b) Each Material Contract is legally valid and binding on the Company or its Subsidiaries, as applicable, and, to the Company's Knowledge, is a legally valid and binding obligation of the other parties thereto, in accordance with its terms and is in full force and effect. None of the Company, any Subsidiary or, to the Company's Knowledge, any other party thereto is in material breach or violation of or default under (or is alleged to be in material breach of or default under), or has provided or received any notice of any intention to terminate, any Material Contract. No event or circumstance has occurred that constitutes, or, with notice or lapse of time or both, would reasonably be expected to constitute an event of material default by the Company or any Subsidiary under any Material Contract or result in any other party having the right to terminate such Material Contract or would cause or permit the acceleration or other changes of any material right or obligation by any other party or the loss of any material benefit to the Company or any Subsidiary thereunder. Complete and correct copies of each Material Contract (including all modifications, amendments and supplements thereto and waivers thereunder) have been made available to Parent.

Section 3.10 Title to Assets; Real Property.

(a) The Company has good and valid (and, in the case of owned Real Property, good and marketable fee simple) title to, or a valid leasehold interest in, all Real Property and personal property and other assets reflected in the Financial Statements or acquired after the Balance Sheet Date, other than (i) properties and assets sold or otherwise disposed of in the ordinary course of business consistent with past practice since the Balance Sheet Date and (ii) Company Intellectual Property which is covered in <u>Section 3.12</u>. All such properties and assets (including leasehold interests) are free and clear of Encumbrances except for the following (collectively referred to as "Permitted Encumbrances"):

(i) liens for Taxes not yet due and payable;

(ii) mechanics, carriers', workmen's, repairmen's or other like liens arising or incurred in the ordinary course of business consistent with past practice or amounts that are not delinquent and which are not, individually or in the aggregate, material to the business of the Company;

(iii) easements, rights of way, zoning ordinances and other similar Encumbrances affecting Real Property which are not, individually or in the aggregate, material to the business of the Company; or

(iv) other than with respect to owned Real Property, liens arising under original purchase price conditional sales contracts and equipment leases with third parties entered into in the ordinary course of business consistent with past practice which are not, individually or in the aggregate, material to the business of the Company.

(b) Section 3.10(b) of the Disclosure Schedules lists (i) the street address of each parcel of Real Property, (ii) if such property is leased or subleased by the Company, the landlord under the lease, the rental amount currently being paid, and the expiration of the term of such lease or sublease for each leased or subleased property and (iii) the current use of such property. With respect to owned Real Property, the Company has delivered or made available to Parent true, complete and correct copies of the deeds and other instruments (as recorded) by which the Company acquired such Real Property, and copies of all title insurance policies, opinions, abstracts and surveys in the possession of the Company and relating to the Real Property. With respect to leased Real Property, the Company has delivered or made available to Parent true, complete and correct copies of any leases affecting the Real Property. The Company is not a sublessor or grantor under any sublease or other instrument granting to any other Person any right to the possession, lease, occupancy or enjoyment of any leased Real Property. The use and operation of the Real Property in the conduct of the Company's business do not violate in any material respect any Law, covenant, condition, restriction, easement, license, permit or agreement. To the Company's Knowledge, no material improvements constituting a part of the Real Property encroach on real property or any portion thereof or interest therein in the nature or in lieu of condemnation or eminent domain proceedings.

Section 3.11 Condition and Sufficiency of Assets. Except as set forth in <u>Section 3.11</u> of the Disclosure Schedules, the buildings, plants, structures, furniture, fixtures, machinery, equipment, vehicles and other items of tangible personal property of the Company and each Subsidiary are structurally sound, are in good operating condition and repair, ordinary wear and tear excepted, and are adequate for the uses to which they are being put, and none of such buildings, plants, structures, furniture, fixtures, machinery, equipment, vehicles and other items of tangible personal property is in need of maintenance or repairs except for ordinary, routine maintenance and repairs that are not material in nature or cost. The buildings, plants, structures, furniture, fixtures, machinery, equipment, vehicles and other items of tangible personal property currently owned or leased by the Company and each Subsidiary, together with all other properties and assets of the Company, are sufficient for the continued conduct of the Company's and each Subsidiary's business after the Closing in substantially the same manner as conducted prior to the Closing and constitute all of the rights, property and assets necessary to conduct the business of the Company and each Subsidiary as currently conducted.

Section 3.12 Intellectual Property.

(a) <u>Section 3.12(a)</u> of the Disclosure Schedules lists all (i) Company IP Registrations and (ii) Company Intellectual Property, including software (excluding non-custom "off the shelf" commercially available software), that are not registered but that are material to the Company's business or operations as currently conducted. All required filings and fees related to the Company IP Registrations have been timely filed with and paid to the relevant Governmental Authorities and authorized registrars, and all Company IP Registrations are otherwise in good standing. The Company has provided Parent with true and complete copies of file histories, documents, certificates, office actions, correspondence and other materials related to all Company IP Registrations.

(b) Section 3.12(b) of the Disclosure Schedules lists all Company IP Agreements. The Company has provided Parent with true and complete copies of all such Company IP Agreements, including all modifications, amendments and supplements thereto and waivers thereunder. Each Company IP Agreement is valid and binding on the Company in accordance with its terms and is in full force and effect. Neither the Company nor, to the Company's Knowledge, any other party thereto is in breach of or default under (or is alleged to be in breach of or default under), or has provided or received any notice of breach or default of or any intention to terminate, any Company IP Agreement.

(c) The Company is the sole and exclusive legal and beneficial owner, and with respect to the Company IP Registrations, owner of record and owner of all right, title and interest in and to the Company Intellectual Property, and has the valid right to use all other Intellectual Property used in or necessary for the conduct of the Company's current business or operations, in each case pursuant to Company IP Agreements, free and clear of Encumbrances other than Permitted Encumbrances. Without limiting the generality of the foregoing, the Company has entered into binding, written agreements with every current and former employee, and with every current and former independent contractor, whereby such employees and independent contractors (i) assign to the Company any ownership interest and right they may have in such Intellectual Property, and (ii) acknowledge the Company's exclusive ownership of all Company Intellectual Property. The Company has provided Parent with true and complete copies of all such agreements.

(d) The consummation of the transactions contemplated hereunder will not result in the loss or impairment of or payment of any additional amounts with respect to, nor require the consent of any other Person in respect of, the Company Intellectual Property.

(e) The Company's rights in the Company IP Registrations are valid, subsisting and enforceable. The Company has taken all reasonable steps to maintain the Company Intellectual Property that are material to the business of the Company as currently conducted and to protect and preserve the confidentiality of all trade secrets included in the Company Intellectual Property, including, requiring all Persons having access thereto to execute written non-disclosure agreements.

(f) The conduct of the Company's business as currently and formerly conducted, and the manufacture, use and sale of the Company Products, have not materially infringed, misappropriated, diluted or otherwise violated, and do not infringe, dilute, misappropriate or otherwise violate, the Intellectual Property rights of any Person. To the Knowledge of the Company, no Person has materially infringed, misappropriated, diluted or otherwise violated, or is currently infringing, misappropriating, diluting or otherwise violating, any Company Intellectual Property. The foregoing sentences, together with Section 3.12(g), constitute the only representations and warranties of the Company with respect to any actual or alleged infringement of any Intellectual Property rights of any third party by the Company.

(g) There are no Actions (including any oppositions, interferences or re-examinations) settled, pending or threatened (including in the form of offers to obtain a license): (i) alleging any infringement, misappropriation, dilution or violation of the Intellectual Property of any Person by the Company; (ii) challenging the validity, enforceability, registrability or ownership of any Company Intellectual Property or the Company's rights with respect to any Company Intellectual Property; or (iii) by the Company or any other Person alleging any infringement, misappropriation, dilution or violation by any Person of the Company Intellectual Property. The Company is not subject to any outstanding or prospective Governmental Order (including any motion or petition therefor) that does or would restrict or impair the use of any Company Intellectual Property.

Section 3.13 Inventory. All inventory of the Company and any Subsidiary, whether or not reflected in the Balance Sheet, consists of a quality and quantity usable and salable in the ordinary course of business consistent with past practice, except for obsolete, damaged, defective or slow-moving items that have been written off or written down to fair market value or for which adequate reserves have been established. All such inventory is owned by the Company and the respective Subsidiary free and clear of all Encumbrances, and no inventory is held on a consignment basis. The quantities of each item of inventory (whether raw materials, work-in-process or finished goods) are not excessive, but are reasonable in the present circumstances of the Company.

Section 3.14 Accounts Receivable. The accounts receivable reflected on the Balance Sheet and the accounts receivable arising after the date thereof (a) have arisen from bona fide transactions entered into by the Company or Subsidiary involving the sale of goods or the rendering of services in the ordinary course of business consistent with past practice; (b) constitute only valid, undisputed claims of the Company or Subsidiary not subject to claims of set-off or other defenses or counterclaims other than normal cash discounts accrued in the ordinary course of business consistent with past practice; and (c) subject to reserves for bad debts and returns offsetting accounts receivable on the Balance Sheet or, with respect to accounts receivable arising after the Balance Sheet Date, on the accounting records of the Company or Subsidiary have been determined in accordance with GAAP, consistently applied, subject to normal year-end adjustments and the absence of disclosures normally made in footnotes.

Section 3.15 Customers and Suppliers.

(a) <u>Section 3.15(a)</u> of the Disclosure Schedules sets forth (i) each customer who has paid aggregate consideration to the Company for goods or services rendered in an amount greater than or equal to \$100,000 for each of the two most recent fiscal years (collectively, the "Material Customers"); and (ii) the amount of consideration paid by each Material Customer during such periods. The Company has not received any notice, and has no Knowledge or reason to believe, that any of its Material Customers has ceased, or intends to cease after the Closing, to use its goods or services or to otherwise terminate or materially reduce its relationship with the Company.

(b) Section 3.15(b) of the Disclosure Schedules sets forth (i) each supplier to whom the Company has paid consideration for goods or services rendered in an amount greater than or equal to \$100,000 for each of the two most recent fiscal years (collectively, the "Material Suppliers"); and (ii) the amount of consideration paid to each Material Supplier during such periods. The Company has not received any notice, and has no Knowledge or reason to believe, that any of its Material Suppliers has ceased, or intends to cease, to supply goods or services to the Company or to otherwise terminate or materially reduce its relationship with the Company.

Section 3.16 Insurance. Section 3.16 of the Disclosure Schedules sets forth a true and complete list of all current policies or binders of fire, liability, product liability, umbrella liability, real and personal property, workers' compensation, vehicular, directors' and officers' liability, fiduciary liability and other casualty and property insurance maintained by Company or any Subsidiary and relating to the assets, business, operations, employees, officers and directors of the Company or any Subsidiary (collectively, the "Insurance Policies") and true and complete copies of such Insurance Policies have been made available to Parent. Such Insurance Policies are in full force and effect and shall remain in full force and effect following the consummation of the transactions contemplated by this Agreement. The Company and any Subsidiary have not received any written notice of cancellation of, premium increase with respect to, or alteration of coverage under, any of such Insurance Policies. All premiums due on such Insurance Policies have either been paid or, if due and payable prior to Closing, will be paid prior to Closing in accordance with the payment terms of each Insurance Policy. Except as set forth on Section 3.16 of the Disclosure Schedules, the Insurance Policies do not provide for any retrospective premium adjustment or other experience-based liability on the part of the Company or any Subsidiary. All such Insurance Policies (a) are valid and binding in accordance with their terms; and (b) have not been subject to any lapse in coverage. There are no claims related to the business of the Company or any Subsidiary pending under any such Insurance Policies as to which coverage has been questioned, denied or disputed or in respect of which there is an outstanding reservation of rights. The Company and any Subsidiary are not in default under, and have not otherwise failed to comply with, in any material respect, any provision contained in any such Insurance Policy. The Insurance Policies are sufficient for compliance with all applicable Laws and Contracts to which the Company and any Subsidiary is a party or by which it is bound.

Section 3.17 Legal Proceedings; Governmental Orders.

(a) There are no Actions pending or, to the Company's Knowledge, threatened (i) against or by the Company or any Subsidiary, any of their properties or assets or any of their officers, directors or employees (in their capacities as such); or (ii) against or by the Company or any Subsidiary that challenges or seeks to prevent, enjoin or otherwise delay the transactions contemplated by this Agreement. To the Company's Knowledge, no event has occurred or circumstances exist that may give rise to, or serve as a basis for, any such Action.

(b) There are no outstanding Governmental Orders and no unsatisfied judgments, penalties or awards against or affecting the Company or any of its properties or assets.

Section 3.18 Compliance With Laws; Permits.

(a) The Company and each Subsidiary has complied, and is now complying, in all material respects, with all Laws applicable to it or its business, properties or assets. No investigation, review or proceeding by any Governmental Authority in relation to any actual or alleged material violation of Law by the Company or any Subsidiary is pending or, to the Company's Knowledge, threatened, nor has the Company or any Subsidiary received any written notice from any Governmental Authority indicating an intention to conduct the same. The Company and each Subsidiary is not a party to any consent or similar Contract with a Governmental Authority that would reasonably be expected to, either individually or in the aggregate, result in a Material Adverse Effect. Neither the Company nor any Subsidiary has received any written notice of, or been charged with, the violation of any material Law.

(b) All Permits required for the Company and each Subsidiary to conduct its business as currently being conducted and as presently planned to be conducted have been obtained by it and are valid and in full force and effect. All fees and charges with respect to such Permits as of the date hereof have been paid in full. Section 3.18(b) of the Disclosure Schedules lists all current Permits issued to the Company or any Subsidiary, including the names of the Permits and their respective dates of issuance and expiration. No event has occurred that, with or without notice or lapse of time or both, would reasonably be expected to result in the revocation, suspension, lapse or limitation of any Permit set forth in Section 3.18(b) of the Disclosure Schedules.

(c) <u>Section 3.18(c)</u> of the Disclosure Schedule identifies each Governmental Authorization held by the Company or any Subsidiary, and the Company has delivered to Parent accurate and complete copies of all such Governmental Authorizations. The Governmental Authorizations held by the Company and any Subsidiary are valid and in full force and effect, and collectively constitute all Governmental Authorizations necessary to enable the Company and each Subsidiary to conduct its business in the manner in which its business is currently being conducted and as presently planned to be conducted. The Company and each Subsidiary is in compliance with the terms and requirements of the Governmental Authorizations held by it. The Company and each Subsidiary has not received any notice or other communication from any Governmental Authority regarding (i) any actual or possible violation of or failure to comply with any term or requirement of any Governmental Authorization, or (ii) any actual or possible revocation, withdrawal, suspension, cancellation, termination or modification of any Governmental Authorization. <u>Section 3.18(c)</u> of the Disclosure Schedule also identifies with an asterisk each Governmental Authorization set forth therein which by its terms cannot be transferred to the Surviving Corporation at the Effective Time.

(d) Except as set forth in <u>Section 3.18(d)</u> of the Disclosure Schedule, the Company has not applied, and is not certified, for participation and reimbursement under Titles XVIII and XIX of the Social Security Act (the "Medicare and Medicaid Programs") and the TRICARE Program (the Medicare and Medicaid Programs, the TRICARE Program, and such other similar federal, state or local reimbursement or governmental programs (including "Federal health care programs" as defined in 42 U.S.C. § 1320a-7b(f)), are referred to collectively as the "Governmental Programs"), nor does the Company bill or receive payments from private, non-governmental programs (including any private insurance program) (such private, non-governmental programs are referred to collectively as "Private Programs"). There are no pending or threatened investigations, audits or other actions, relating to the Company's participation in any Governmental Program or Private Program, nor have there been any within the last three (3) years.

(e) No Governmental Program or Private Program (collectively, "Payment Program") has imposed a fine, penalty or other sanction on the Company. The Company has not been excluded from participation in any Payment Program.

(f) None of the Company, nor any Subsidiary, director, officer, employee, or, to the Company's Knowledge, agent of the Company or any Subsidiary:

(i) has been convicted of or has been charged by any Governmental Authority or by any third party on behalf of any Governmental Authority with any violation of any Law related to any Governmental Program;

(ii) has been convicted of, or has been charged by any Governmental Authority with any violation of any Law related to fraud, theft, embezzlement, breach of fiduciary responsibility, financial misconduct, obstruction of an investigation, or controlled substances; or

(iii) is or has been excluded, suspended or debarred from participation, or is otherwise ineligible to participate, in any Governmental Program or has committed any violation of any Law that could reasonably be expected to serve as the basis for any such exclusion, suspension, debarment or other ineligibility.

Section 3.19 Environmental Matters.

(a) The Company and each Subsidiary is currently and has been in compliance with all Environmental Laws and has not received from any Person any: (i) Environmental Notice or Environmental Claim; or (ii) written request for information pursuant to Environmental Law, which, in each case, either remains pending or unresolved, or is the source of ongoing obligations or requirements as of the Closing Date.

(b) The Company and each Subsidiary has obtained and is in material compliance with all Environmental Permits (each of which is disclosed in <u>Section 3.19(b)</u> of the Disclosure Schedules) necessary for the ownership, lease, operation or use of the business or assets of the Company and such Subsidiary and all such Environmental Permits are in full force and effect and shall be maintained in full force and effect by the Company and such Subsidiary through the Closing Date in accordance with Environmental Law, and applicable applications to renew such Environmental Permits have been filed in a manner such that the permits remain in effect during the pendency of the application, and the Company and each Subsidiary is not aware of any condition, event or circumstance that might prevent or impede, after the Closing Date, the ownership, lease, operation or use of the business or assets of the Company and each Subsidiary as currently carried out.

(c) No real property currently or formerly owned, operated or leased by the Company or any Subsidiary is listed on, or has been proposed for listing on, the National Priorities List (or CERCLIS) under CERCLA, or any similar state list.

(d) Except as set forth in <u>Section 3.19(d)</u> of the Disclosure Schedules, there has been no Release of Hazardous Materials with respect to the business or assets of the Company or any Subsidiary or any real property currently or formerly owned, operated or leased by the Company or any Subsidiary. The Company and each Subsidiary has not received an Environmental Notice or Environmental Claim that any real property currently or formerly owned, operated or leased in connection with the business of the Company and each Subsidiary (including soils, groundwater, surface water, buildings and other structure located on any such real property) has been contaminated with any Hazardous Material which could reasonably be expected to result in an Environmental Claim against, or a violation of Environmental Law or term of any Environmental Permit by, the Company or any Subsidiary.

(e) <u>Section 3.19(e)</u> of the Disclosure Schedules contains a complete and accurate list of all active or abandoned aboveground or underground storage tanks owned or operated by the Company or any Subsidiary.

(f) Section 3.19(f) of the Disclosure Schedules contains a complete and accurate list of all off-site Hazardous Materials treatment, storage, or disposal facilities or locations used by the Company or any Subsidiary and any predecessors as to which the Company or any Subsidiary may retain liability, and none of these facilities or locations has been placed or, proposed for placement on the National Priorities List (or CERCLIS) under CERCLA, or any similar state list, and the Company and each Subsidiary has not received any Environmental Notice regarding potential liabilities with respect to such off-site Hazardous Materials treatment, storage, or disposal facilities or locations used by the Company or any Subsidiary.

(g) The Company and each Subsidiary has not retained or assumed, by contract or operation of Law, any liabilities or obligations of third parties under Environmental Law.

(h) The Company has provided or otherwise made available to Parent and listed in <u>Section 3.19(h)</u> of the Disclosure Schedules: (i) any and all environmental reports, studies, audits, records, sampling data, site assessments, risk assessments, economic models and other similar documents with respect to the business or assets of the Company or any Subsidiary or any currently or formerly owned, operated or leased real property which are in the possession or control of the Company or any Subsidiary related to compliance with Environmental Laws, Environmental Claims or an Environmental Notice or the Release of Hazardous Materials; and (ii) any and all material documents concerning planned or anticipated capital expenditures required to reduce, offset, limit or otherwise control pollution and/or emissions, manage waste or otherwise ensure compliance with current or future Environmental Laws (including, without limitation, costs of remediation, pollution control equipment and operational changes).

(i) The Company and each Subsidiary is not aware of or reasonably anticipates, as of the Closing Date, any condition, event or circumstance concerning the Release or regulation of Hazardous Materials that might, after the Closing Date, prevent, impede or materially increase the costs associated with the ownership, lease, operation, performance or use of the business or assets of the Company or any Subsidiary as currently carried out.

(j) The Company owns and controls all Environmental Attributes (a complete and accurate list of which is set forth in <u>Section</u> <u>3.19(j)</u> of the Disclosure Schedules) and has not entered into any contract or pledge to transfer, lease, license, guarantee, sell, mortgage, pledge or otherwise dispose of or encumber any Environmental Attributes as of the date hereof. The Company is not aware of any condition, event or circumstance that might prevent, impede or materially increase the costs associated with the transfer (if required) to Parent of any Environmental Attributes after the Closing Date.

(k) Environmental Matters. The foregoing provisions of this Section 3.19 constitute the only representations and warranties of the Company with respect to

Section 3.20 Employee Benefit Matters.

(a) Section 3.20(a) of the Disclosure Schedules contains a true and complete list of each pension, benefit, retirement, compensation, employment, consulting, profit-sharing, deferred compensation, top-hat, incentive, bonus, performance award, phantom equity, stock or stock-based, change in control, retention, severance, vacation, paid time off, welfare, fringe-benefit and any other similar agreement, plan, policy, program or arrangement (and any amendments thereto), in each case whether or not reduced to writing and whether funded or unfunded, including each "employee benefit plan" within the meaning of Section 3(3) of ERISA, whether or not tax-qualified and whether or not subject to ERISA, which is or has been maintained, sponsored, contributed to be contributed to by the Company or any Subsidiary or ERISA Affiliate for the benefit of any current or former employee, officer, director, retiree, independent contractor or consultant of the Company or any Subsidiary or any spouse or dependent of such individual, or under which the Company or any of its ERISA Affiliates has or may have any Liability, or with respect to which Parent or any of its Affiliates would reasonably be expected to have any Liability, contingent or otherwise (as listed on <u>Section 3.20(a)</u> of the Disclosure Schedules, each, a "Benefit Plan"). The Company has separately identified in <u>Section 3.20(a)</u> of the Disclosure Schedules (i) each Benefit Plan that contains a change in control provision and (ii) each Benefit Plan that is maintained, sponsored, contributed to, or required to be contributed to by the Company or any Subsidiary primarily for the benefit of employees outside of the United States (a "Non-U.S. Benefit Plan").

(b) With respect to each Benefit Plan, except as set forth in Section 3.20(b) of the Disclosure Schedules, the Company has made available to Parent accurate, current and complete copies of each of the following: (i) where the Benefit Plan has been reduced to writing, the plan document together with all amendments; (ii) where the Benefit Plan has not been reduced to writing, a written summary of all material plan terms; (iii) where applicable, copies of any trust agreements or other funding arrangements, custodial agreements, insurance policies and contracts, administration agreements and similar agreements, and investment management or investment advisory agreements, now in effect or required in the future as a result of the transactions contemplated by this Agreement or otherwise; (iv) copies of any summary plan descriptions, summaries of material modifications, employee handbooks and any other written communications (or a description of any oral communications) relating to any Benefit Plan; (v) in the case of any Benefit Plan for which a Form 5500 is required to be filed, a copy of the three most recently filed Form 5500, with schedules and financial statements attached; (vii) actuarial valuations and reports, if applicable, related to any Benefit Plans with respect to the three most recently completed plan years; (viii) the written results of the most recent nondiscrimination tests required to be performed under the Code; and (ix) copies of material notices, letters or other correspondence from the Internal Revenue Service, Department of Labor, Pension Benefit Guaranty Corporation or other Governmental Authority relating to the Benefit Plan.

(c) Except as set forth in <u>Section 3.20(c)</u> of the Disclosure Schedules, each Benefit Plan and any related trust has been established, administered and maintained materially in accordance with its terms and in material compliance with all applicable Laws (including ERISA, the Code and any applicable local Laws). Each Benefit Plan that is intended to be qualified within the meaning of Section 401(a) of the Code (a "Qualified Benefit Plan") is so qualified and has received a recent favorable and current determination letter from the Internal Revenue Service, or with respect to a prototype plan, can rely on an opinion letter from the Internal Revenue Service to the prototype plan sponsor, to the effect that such Qualified Benefit Plan is so qualified and that the plan and the trust related thereto are exempt from federal income Taxes under Sections 401(a) and 501(a), respectively, of the Code, and nothing has occurred that could reasonably be expected to adversely affect the qualified status of any Qualified Benefit Plan. Nothing has occurred with respect to any Benefit Plan that has subjected or could reasonably be expected to subject the Company or any of its ERISA Affiliates or, with respect to any period on or after the Closing Date, Parent or any of its Affiliates, to a penalty under Section 502 of ERISA or to Tax or penalty under Section 4975 of the Code. All benefits, contributions and premiums relating to each Benefit Plan have been timely paid in accordance with the terms of such Benefit Plan and all applicable Laws and accounting principles, and all benefits accrued under any unfunded Benefit Plan have been paid, accrued or otherwise adequately reserved to the extent required by, and in accordance with, GAAP. All Non-U.S. Benefit Plans that are intended to be funded and/or book-reserved are funded and/or book-reserved, as appropriate, based upon reasonable actuarial assumptions.

(d) No Benefit Plan is and neither the Company nor any of its ERISA Affiliates maintains, contributes to, is required to contribute to, or has any Liability or obligation (contingent or otherwise) under or with respect to, a "multiemployer plan" (within the meaning of Section 3(37) of ERISA), a "multiple employer welfare arrangement" (as defined in Section 3(40) of ERISA), a "multiple employer plan" (within the meaning of Section 413(c) of the Code), or a pension plan that is subject to Section 302 or Title IV of ERISA or Section 412 of the Code.

(e) Each Benefit Plan can be amended, terminated or otherwise discontinued at any time after the Closing in accordance with its terms, without material liabilities to Parent, the Company or any of their Affiliates (including ERISA Affiliates) other than ordinary administrative expenses typically incurred in a termination event. The Company and each Subsidiary and ERISA Affiliate has no commitment or obligation and has not made any representations to any employee, officer, director, independent contractor or consultant, whether or not legally binding, to adopt, amend, modify or terminate any Benefit Plan or any collective bargaining agreement, in connection with the consummation of the transactions contemplated by this Agreement or otherwise.

(f) Other than as required under Section 601 et seq. of ERISA or other applicable Law, no Benefit Plan provides post-termination or retiree welfare benefits to any individual for any reason, and neither the Company nor any of its ERISA Affiliates has any Liability to provide post-termination or retiree welfare benefits to any individual or ever represented, promised or contracted to any individual that such individual would be provided with post-termination or retiree welfare benefits.

(g) There is no pending or, to the Company's (or ERISA Affiliate's) Knowledge, threatened Action relating to a Benefit Plan (other than routine claims for benefits), and no Benefit Plan has within the three years prior to the date hereof been the subject of an examination or audit by a Governmental Authority or the subject of an application or filing under or is a participant in, an amnesty, voluntary compliance, self-correction or similar program sponsored by any Governmental Authority.

(h) There has been no amendment to, announcement by the Company or any of its Affiliates relating to, or change in employee participation or coverage under, any Benefit Plan or collective bargaining agreement that would increase the annual expense of maintaining such Plan above the level of the expense incurred for the most recently completed fiscal year with respect to any director, officer, employee, independent contractor or consultant, as applicable. Neither the Company nor any of its Affiliates or ERISA Affiliates has any commitment or obligation or has made any representations to any director, officer, employee, independent contractor or consultant, whether or not legally binding, to adopt, amend, modify or terminate any Benefit Plan or any collective bargaining agreement.

(i) Each Benefit Plan that is subject to Section 409A of the Code has been administered in compliance with its terms and the operational and documentary requirements of Section 409A of the Code and all applicable regulatory guidance (including notices, rulings and proposed and final regulations) thereunder such that no tax is due under Section 409A of the Code. The Company does not have any obligation to gross up, indemnify or otherwise reimburse any individual for any excise Taxes or any other Taxes, interest or penalties incurred pursuant to Section 409A of the Code.

(j) Each individual who is classified by the Company as an independent contractor has been properly classified for purposes of withholding Taxes and participation and benefit accrual under each Benefit Plan.

(k) Except as disclosed in <u>Section 3.20(k)</u> of the Disclosure Schedules, neither the execution of this Agreement nor any of the transactions contemplated by this Agreement will (either alone or upon the occurrence of any additional or subsequent events): (i) entitle any current or former director, officer, employee, independent contractor or consultant of the Company to severance pay or any other payment; (ii) accelerate the time of payment, funding or vesting, or increase the amount of compensation due to any such individual; (iii) limit or restrict the right of the Company to merge, amend or terminate any Benefit Plan; (iv) increase the amount payable under or result in any other material obligation pursuant to any Benefit Plan; (v) result in "excess parachute payments" within the meaning of Section 280G(b) of the Code; or (vi) require a "gross-up" of taxes or other payment to any "disqualified individual" within the meaning of Section 280G(c) of the Code. The Company has provided to Parent true and complete copies of final Section 280G calculations with respect to any disqualified individual in connection with the transactions contemplated by this Agreement.

Section 3.21 Employment Matters.

(a) Section 3.21(a) of the Disclosure Schedules contains a list of all persons who are employees, independent contractors or consultants of the Company and any Subsidiary as of the date hereof, including any employee who is on a leave of absence of any nature, paid or unpaid, authorized or unauthorized, and sets forth for each such individual the following: (i) name; (ii) title or position (including whether full or part time); (iii) hire date; (iv) current annual base compensation rate, including annual salary for employees paid by salary and hourly rate of pay for employees paid by the hour; (v) status as an exempt or non-exempt employee; (vi) commission, bonus or other incentive-based compensation; (vii) geographic location of each employee; and (viii) a description of the fringe benefits provided to each such individual as of the date hereof, including, without limitation, accrued, unused paid time off. As of the date hereof, all compensation, including wages, overtime, commissions and bonuses, payable to all employees, independent contractors or consultants of the Company and any Subsidiary for services performed on or prior to the date hereof have been paid in full (or accrued in full on the audited balance sheet contained in the Closing Working Capital Statement) and there are no outstanding agreements, understandings or commitments of the Company or any Subsidiary with respect to any compensation, commissions or bonuses.



(b) The Company and each Subsidiary is not, and has never been, a party to, bound by, or negotiating any collective bargaining agreement or other Contract with a union, works council or labor organization (collectively, "Union"), and there is not, and has never been, any Union representing or purporting to represent any employee of the Company or any Subsidiary. No Union or group of employees is seeking or has sought to organize employees for the purpose of collective bargaining, and no certification question, demand for recognition, representation proceedings or other unionization activities exists or has existed with respect to any employees of the Company or any Subsidiary. There has never been, nor has there been any threat of, any strike, slowdown, work stoppage, lockout, concerted refusal to work overtime or other similar labor disruption or dispute affecting the Company or any Subsidiary or any of their employees or any grievances, arbitrations, claims of unfair labor practices or other collective bargaining disputes or arbitrations pending or threatened against the Company or any Subsidiary. The Company and each Subsidiary has no duty to bargain with any Union.

(c) The Company and each Subsidiary is and has been in material compliance with all applicable Laws pertaining to employment and employment practices to the extent they relate to employees of the Company or any Subsidiary, including all Laws relating to labor relations, employment, equal employment opportunities, fair employment practices, employment discrimination, harassment, retaliation, accommodations, disability rights or benefits, immigration, occupational safety, terms and conditions of employment, wages, hours, overtime compensation, child labor, hiring, promotion and termination of employees, working conditions, meal and break periods, tax withholding, tax payment, pay equity, privacy, health and safety, workers' compensation, sick time, leaves of absence and unemployment insurance. All Persons characterized and treated by the Company or any Subsidiary as independent contractors or consultants are and have been properly classified as independent contractors under all applicable Laws. All employees of the Company or any Subsidiary classified as exempt under the Fair Labor Standards Act and state and local wage and hour Laws are properly classified. There are no Actions against the Company or any Subsidiary pending, or to the Company's Knowledge, threatened to be brought or filed, by or with any Governmental Authority or arbitration entity in connection with or arising from any current or former applicant, employee, consultant or independent contractor of the Company or any Subsidiary, including, without limitation, any claim relating to unfair labor practices, employment discrimination, harassment, retaliation, equal pay, wage and hours or any other employment-related matter arising under applicable Laws.

(d) The Company and each Subsidiary has not, since January 1, 2010, effectuated: (i) any "plant closing" (as defined in the WARN Act or any similar state, local or foreign Law) affecting any site of employment or one or more facilities or operating units within any site of employment or facility of the Company or any Subsidiary; (ii) any "mass layoff" (as defined in the WARN Act or any similar state, local or foreign Law) affecting any site of employment or facility of the Company or any Subsidiary; or (iii) reduced hours in a manner to trigger the WARN Act or any similar state, local or foreign Law. The Company and each Subsidiary has complied with the WARN Act, and it has no plans to undertake any action in the future that would trigger the WARN Act.

(e) To the Company's Knowledge, no employee or service provider of the Company or any Subsidiary is in violation of any written agreement with a former employer or other entity relating to the disclosure or use of trade secrets, proprietary information or goodwill. Except as set forth in <u>Section 3.21(e)</u> of the Disclosure Schedules, to the Knowledge of the Company no employee or service provider of the Company or any Company Subsidiary has any written agreement with a former employer or other entity relating to the disclosure or use of trade secrets or proprietary information or goodwill. To the Company's Knowledge, no employee or group of employees plans to terminate employment with the Company or any Subsidiary.

(f) Except as set forth in <u>Section 3.21(f)(i)</u> of the Disclosure Schedules, all past and current employees of the Company and its Subsidiaries have duly executed and delivered to the Company a form of confidentiality and non-competition agreement in the form titled "DATA SCIENCES INTERNATIONAL, INC. CONFIDENTIALITY AND NONCOMPETITION AGREEMENT," as previously delivered to Parent and set forth in <u>Section 3.21(f)(ii)</u> of the Disclosure Schedules.

(g) There are no material Liabilities, whether contingent or absolute, of the Company or any Subsidiary relating to workers' compensation benefits, unemployment benefits, disability benefits or paid family leave benefits that are not fully insured against by a bona fide third-party insurance carrier. With respect to each Benefit Plan and with respect to each state workers' compensation, unemployment, disability or paid leave arrangement that is funded wholly or partially through an insurance policy or public or private fund, all premiums required to have been paid to date under such insurance policy or fund have been paid.

Section 3.22 Taxes.

(a) All Tax Returns required to be filed on or before the Closing Date by the Company or any Subsidiary have been, or will be, timely filed. Such Tax Returns are, or will be, true, complete and correct in all respects. All Taxes due, owing and payable by the Company or any Subsidiary (whether or not shown on any Tax Return) for Pre-Closing Tax Periods have been, or will be, timely paid, or with respect to any taxes due but not yet payable, an accrual thereof will be included in the Closing Working Capital.

(b) The Company and each Subsidiary has withheld and paid each Tax required to have been withheld and paid in connection with amounts paid or owing to any employee, independent contractor, creditor, customer, shareholder or other party, and complied with all information reporting and backup withholding provisions of applicable Law.

(c) No claim has been made by any taxing authority in any jurisdiction where the Company or any Subsidiary does not file Tax Returns that it is, or may be, subject to Tax by that jurisdiction.

(d) No extensions or waivers of statutes of limitations have been given or requested with respect to any Taxes of the Company or any Subsidiary.

(e) The amount of the Company's or any Subsidiary's Liability for unpaid Taxes for all periods ending on or before the date of the most recent Financial Statement does not, in the aggregate, exceed the amount of accruals for Taxes (excluding reserves for deferred Taxes) reflected on the Financial Statements.

(f) All deficiencies asserted, or assessments made, against the Company or any Subsidiary as a result of any examinations by any taxing authority have been fully paid.

(g) <u>Section 3.22(g)</u> of the Disclosure Schedules sets forth:

(i) those years for which examinations by the taxing authorities have been completed;

(ii) those taxable years for which examinations by taxing authorities are presently being conducted; and

(iii) any taxable years for which the Company has granted any waivers or extensions of any statute of limitation.

(h) All Tax deficiencies asserted, or Tax assessments made (including all interest and penalties in connection therewith), against the Company or any Subsidiary as a result of any examinations by any taxing authority have been fully paid.

(i) The Company and each Subsidiary is not a party to any Action by any taxing authority. There are no pending or threatened Actions by any taxing authority.

(j) The Company has made available to Parent copies of all federal, state, local and foreign income, franchise and similar Tax Returns, examination reports, and statements of deficiencies assessed against, or agreed to by, the Company or any Subsidiary for all taxable years remaining open under the applicable statute of limitations but no less than for the past five (5) Tax years of the Company and any Company Subsidiaries.

(k) The Company and each Subsidiary is not a party to, or bound by, any Tax indemnity, Tax sharing or Tax allocation agreement.

(l) No private letter rulings, technical advice memoranda or similar agreement or rulings have been requested, entered into or issued by any taxing authority with respect to the Company or any Subsidiary.

(m) The Company and each Subsidiary has not been a "distributing corporation" or a "controlled corporation" in connection with a distribution governed by Section 355 of the Code.

(n) The Company and each Subsidiary is not, and has not been, a party to a "listed transaction" within the meaning of Treasury Regulations Section 1.6011-4(b)(2).

(o) There are no Encumbrances for Taxes (other than for current Taxes not yet due and payable) upon the assets of the Company or any Subsidiary.

(p) The Company and each Subsidiary has not been a member of an affiliated, combined, consolidated or unitary Tax group for Tax purposes. The Company and each Subsidiary has no Liability for Taxes of any Person under Treasury Regulations Section 1.1502-6 (or any corresponding provision of state, local or foreign Law), as transferee or successor, by contract or otherwise.

(q) The Company and each Subsidiary will not be required to include any item of income in, or exclude any item of deduction from, taxable income for a Post-Closing Tax Period or for any taxable period or portion thereof ending after the Closing Date, as a result of:

(i) except as set forth in <u>Section 3.22(q)(i)</u> of the Disclosure Schedules, any change in a method of accounting under Section 481 of the Code (or any comparable provision of state, local or foreign Tax Laws), or use of an improper method of accounting, for a Pre-Closing Tax Period;

(ii) an installment sale or open transaction occurring on or prior to the Closing Date;

- (iii) a prepaid amount received on or before the Closing Date;
- (iv) any closing agreement under Section 7121 of the Code, or similar provision of state, local or foreign Law; or
- (v) any election under Section 108(i) of the Code.

(r) <u>Section 3.22(r)</u> of the Disclosure Schedules sets forth all foreign jurisdictions in which the Company or any Subsidiary is subject to Tax, is engaged in business or has a permanent establishment. The Company and each Subsidiary has not entered into a gain recognition agreement pursuant to Treasury Regulations Section 1.367(a)-8. The Company and each Subsidiary has not transferred an intangible the transfer of which would be subject to the rules of Section 367(d) of the Code.

(s) The Company and each Subsidiary is not, nor has it been, a United States real property holding corporation (as defined in Section 897(c)(2) of the Code) during the applicable period specified in Section 897(c)(1)(a) of the Code.

(t) The Company and each Subsidiary is not, and has not been, a party to, or a promoter of, a "reportable transaction" within the meaning of Section 6707A(c)(1) of the Code and Treasury Regulations Section 1.6011-4(b).

(u) Without giving effect to the transactions contemplated herein, there is currently no limitation on the utilization of net operating losses, capital losses, built-in losses, tax credits or similar items of the Company or any Subsidiary under Sections 269, 382, 383, 384 or 1502 of the Code and the Treasury Regulations thereunder (and comparable provisions of state, local or foreign Law).

(v) Since December 31, 2016 none of the Company, its Subsidiaries or their respective officers or agents have made any changes with respect to or rescinded any Tax election, amended any Tax Return, taken any position on any Tax Return or otherwise taken any action, omitted to take any action or entered into any other transaction that would have the effect of increasing the Tax Liability or reducing any Tax asset of Parent or the Surviving Corporation in respect of any Post-Closing Tax Period.

(w) No property owned by the Company or any Subsidiary is (i) required to be treated as being owned by another person pursuant to the so-called "safe harbor lease" provisions of former Section 168(f)(8) of the Internal Revenue Code of 1954, as amended, (ii) subject to Section 168(g)(1) (A) of the Code, or (iii) subject to a disqualified leaseback or long-term agreement as defined in Section 467 of the Code.

(x) No Tax is due by the Company, including for (i) Pre-Closing Taxes (including any Taxes payable with respect to a Straddle Period that are treated as Pre-Closing Taxes in accordance with <u>Section 7.05</u> hereof) or (ii) Taxes of the Company, any Subsidiary, or any member of an affiliated, consolidated, combined or unitary group of which the Company (or any predecessor of the Company) is or was a member on or prior to the Closing Date by reason of a liability under Treasury Regulation Section 1.1502-6 or any comparable provisions of foreign, state or local Law, except as set forth on <u>Section 3.22(x)</u> of the Disclosure Schedules.

(y) Notwithstanding anything in this Agreement to the contrary, the Company makes no representations or warranties regarding the ability of Parent or the Company, or any Affiliates of either of them, to use or receive the benefit of any "Net Operating Loss" due to Section 382 of the Code.

Section 3.23 Books and Records. The stock record books of the Company and each Subsidiary, all of which have been made available to Parent, are complete in all material respects and correct and have been maintained in accordance with sound business practices. The minute books of the Company and each Subsidiary contain accurate and complete (in all material respects) records of all meetings, and actions taken by written consent of, the Stockholders, the Company Board and any committees of the Company Board, and no meeting, or action taken by written consent, of any such Stockholders, Company Board or committee has been held for which minutes have not been prepared and are not contained in such minute books. At the Closing, all of those books and records will be in the possession of the Company.

Section 3.24 Related Party Transactions. Except as set forth in <u>Section 3.24</u> of the Disclosure Schedules, no executive officer or director of the Company or any Subsidiary or any person owning 5% or of the Shares (or any of such person's immediate family members or Affiliates or associates) is a party, either directly or indirectly, to any Contract with or binding upon the Company or any Subsidiary or any of their assets, rights or properties or has any interest in any property owned by the Company or any Subsidiary or has engaged in any transaction with any of the foregoing within the last twelve (12) months.

Section 3.25 Banks; Powers of Attorney. <u>Section 3.25</u> of the Disclosure Schedules lists as of the date hereof the names and locations of all banks in which the Company or any Subsidiary has accounts or safe deposit boxes and the names of all persons authorized to draw thereon or to have access thereto. Except as set forth in <u>Section 3.25</u> of the Disclosure Schedules, no Person holds a power of attorney to act on behalf of the Company or any Subsidiary.

Section 3.26 Other Regulatory Matters.

(a) The Company and each Subsidiary has not received any notice or other communication from any Governmental Authority (i) contesting the uses of or the labeling and promotion of any of the Company Products or (ii) otherwise alleging any violation of any Law by the Company or any Subsidiary with respect to any Company Products.

(b) There have been no field notifications or adverse regulatory actions taken (or, to the Knowledge of the Company, threatened) by any Governmental Authority with respect to any of the Company Products and the Company and each Subsidiary has not, either voluntarily or at the request of any Governmental Authority, provided post-sale warnings regarding any Company Product.

(c) All filings with and submissions to any Governmental Authority made by the Company or any Subsidiary with regard to the Company Products, whether oral, written or electronically delivered, were true, accurate and complete as of the date made, and, to the extent required to be updated, as so updated remain true, accurate and complete as of the date hereof, and do not misstate any of the statements or information included therein, or omit to state a fact necessary to make the statements therein not misleading.

(d) As to each Company Product subject to FDA regulation or similar legal provisions in any foreign jurisdiction, each such Company Product is being developed, manufactured, tested, packaged, labeled, marketed, sold, distributed or commercialized in material compliance with all applicable Laws and FDA requirements, including, but not limited to, those relating to investigational use, investigational device exemption, premarket notification, premarket approval, good clinical practices, good manufacturing practices, record keeping, filing of reports, and patient privacy and medical record security. All manufacturing facilities of the Company and any applicable Subsidiary are operated in compliance in all material respects with the FDA's Quality System Regulation requirements at 21 C.F.R. Part 820, as applicable.

(e) All preclinical and clinical trials conducted, supervised or monitored by the Company or any Subsidiary have been conducted in material compliance with all applicable Laws, and the regulations and requirements of any Governmental Authority, including, but not limited to, FDA good clinical practice and good laboratory practice requirements. The Company and each Subsidiary has consistently obtained and maintained any necessary Institutional Review Board ("IRB") approvals of clinical trials or modifications thereto, conducted, supervised, or monitored by the Company or any Subsidiary. In no clinical trial conducted, supervised or monitored by the Company or any Subsidiary has IRB approval ever been suspended, terminated, put on clinical hold, or voluntarily withdrawn because of deficiencies attributed to the Company or any Subsidiary.

(f) Section 3.26(f) of the Company Disclosure Schedule sets forth a complete and accurate listing of all preclinical and clinical studies, together with the dates and brief descriptions of such studies, previously or currently undertaken or sponsored by the Company or any Subsidiary with respect to any Company Product since January 1, 2014. All material information regarding the efficacy, safety and utility of the Company Products has been collected and maintained in accordance with accepted industry practices and will be readily accessible to Parent after the Effective Time. The Company has heretofore provided to Parent all material correspondence and contact information between the Company or any Subsidiary and the FDA or any other Governmental Authority regarding the Company Products, and, to the extent provided to the Company or any Subsidiary, between the FDA and other Governmental Authorities relating thereto.

Section 3.27 Product and Service Warranties; Product Liability.

(a) The Company does not make any warranty or guaranty as to goods manufactured, sold, leased, licensed or delivered or services provided by it, and there is no pending or, to the Knowledge of the Company, threatened claim alleging any breach of any such warranty or guaranty. All goods manufactured, sold, leased, licensed or delivered, or services provided by the Company have been in conformity with all applicable contractual commitments and all express and implied warranties.

(b) <u>Section 3.27</u> of the Company Disclosure Schedule sets forth all of the Liabilities, that to the Knowledge of the Company, are currently outstanding that arose out of injury to individuals or property as a result of the ownership, possession, or use of product manufactured, sold, leased, or delivered by the Company or any Subsidiary.

(c) To the Knowledge of the Company, there has been no pattern of material defects in any product line in the design, construction, manufacturing, assembly or installation of any product made, manufactured, constructed, distributed, sold, leased or installed by the Company or any Subsidiary or its employees or agents. To the Knowledge of the Company, each product has been designed, manufactured, packaged and labeled in compliance, in all material respects, with all regulatory, engineering, industrial and other codes applicable thereto and to the Knowledge of the Company, neither the Company nor any Subsidiary has received notice of any alleged noncompliance with any such code.

(d) Neither the Company nor any Subsidiary has been required to file, nor has it filed, a notification or other report with the United States Consumer Product Safety Commission concerning actual or potential hazards with respect to any product manufactured or sold by them in connection with their operation of the Company's business.

(e) Adequate reserves for any expense to be incurred by the Company as a result of any express or implied warranty or guaranty as to goods sold, leased or licensed, or services provided by, the Company prior to the Effective Time are reflected on the Financial Statements.

Section 3.28 Brokers. No broker, finder or investment banker is entitled to any brokerage, finder's or other fee or commission in connection with the transactions contemplated by this Agreement or any Ancillary Document based upon arrangements made by or on behalf of the Company or any Subsidiary.

Section 3.29 Certain Payments. To the Knowledge of the Company, neither the Company nor any Subsidiary or any of their directors, officers, agents or employees (in their capacities as such) has: (a) made any unlawful payment to foreign or domestic government officials or employees or to foreign or domestic political parties or campaigns in violation of the Foreign Corrupt Practices Act of 1977, as amended; (b) made any other unlawful payment, gift or contribution, in each case for the purpose of: (x) obtaining favorable treatment in securing business; (y) paying for favorable treatment for business secured; or (z) obtaining special concessions or for special concessions already obtained; or (c) engaged in any business or effected any transactions with any Person (i) located in a Restricted Nation; (ii) that is owned, controlled by or acting on behalf of an individual, business or organization in a Restricted Nation; (iii) that is owned, controlled by or acting on behalf of a government of a Restricted Nation; or (v) that is a "Specially Designated National" as specified by the U.S. Department of Treasury's Office of Foreign Assets Control.

Section 3.30 Takeover Statutes. The Company Board has taken all necessary action to ensure that (a) neither Parent nor Merger Sub will be an "affiliated shareholder" or prohibited from entering into or consummating a "business combination" with the Company under Section 203 of the DGCL as a result of the execution of this Agreement or the consummation of the Merger or the other transactions contemplated hereby and (b) any "moratorium", "control share acquisition", "business combination", "fair price" or other form of anti-takeover Law, or any anti-takeover provisions in the Company Charter Documents, is not applicable to the Company, Parent, Merger Sub, the Shares, this Agreement, the Merger or the other transactions contemplated hereby.

Section 3.31 No Other Representations and Warranties. EXCEPT FOR THE REPRESENTATIONS AND WARRANTIES CONTAINED IN THIS AGREEMENT, THE COMPANY HEREBY EXPRESSLY DISCLAIMS AND NEGATES ANY AND ALL OTHER REPRESENTATIONS AND WARRANTIES OF ANY KIND, WHETHER EXPRESS OR IMPLIED, RELATING TO ANY MATTER WHATSOEVER. PARENT AND MERGER SUB HEREBY ACKNOWLEDGE THAT NEITHER HAS RELIED ON ANY REPRESENTATION OR WARRANTY THAT IS NOT EXPRESSLY SET FORTH IN ARTICLE III OF THIS AGREEMENT OR IN THE ANCILLARY DOCUMENTS, OR ANY COVENANT OR PROMISE NOT EXPRESSLY SET FORTH IN THIS AGREEMENT OR IN THE ANCILLARY DOCUMENTS.

ARTICLE IV. REPRESENTATIONS AND WARRANTIES OF PARENT AND MERGER SUB

Except as set forth in the correspondingly numbered Section of the Disclosure Schedules, Parent and Merger Sub represent and warrant to the Company that the statements contained in this <u>Article IV</u> are true and correct as of the date hereof.

Section 4.01 Organization and Authority of Parent and Merger Sub. Each of Parent and Merger Sub is a corporation duly organized, validly existing and in good standing under the Laws of the jurisdiction of its incorporation. Each of Parent and Merger Sub has full corporate power and authority to enter into and perform its obligations under this Agreement and the Ancillary Documents to which it is a party and to consummate the transactions contemplated hereby and thereby. The execution, delivery and performance by Parent and Merger Sub of this Agreement and any Ancillary Document to which they are a party and the consummation by Parent and Merger Sub of the transactions contemplated hereby have been duly authorized by all requisite corporate action on the part of Parent and Merger Sub and no other corporate proceedings on the part of Parent and Merger Sub are necessary to authorize the execution, delivery and performance of this Agreement or to consummate the Merger and the other transactions contemplated hereby and thereby and thereby and been duly executed and delivered by Parent and Merger Sub, and (assuming due authorization, execution and delivery by each other party hereto) this Agreement constitutes a legal, valid and binding obligation of Parent and Merger Sub enforceable against Parent and Merger Sub is or will be a party has been duly executed and delivered by Parent or Merger Sub is or will be a party has been duly executed and delivered by Parent or Merger Sub is or will be a party has been duly executed and delivered by Parent or Merger Sub is or will be a party has been duly executed and delivered by each other party thereto), such Ancillary Document will constitute a legal and binding obligation of Parent or Merger Sub (assuming due authorization, execution and delivery by each other party thereto), such Ancillary Document will constitute a legal and binding obligation of Parent or Merger Sub enforceable against it in accordance with its terms.

Section 4.02 No Conflicts; Consents(a). The execution, delivery and performance by Parent and Merger Sub of this Agreement and the Ancillary Documents to which they are a party, and the consummation of the transactions contemplated hereby and thereby, do not and will not: (a) conflict with or result in a violation or breach of, or default under, any provision of the certificate of incorporation, by-laws or other organizational documents of Parent ("Parent Charter Documents") or Merger Sub; (b) conflict with or result in a violation or breach of any Law or Governmental Order applicable to Parent or Merger Sub; (c) require the vote of any of the holders of Parent's capital stock in their capacity as shareholders; or (d) except as set forth in <u>Section 4.02</u> of the Disclosure Schedules, require the consent, notice or other action by any Person under any Contract to which Parent or Merger Sub is a party, except where the conflict, breach, default or failure to obtain consent would not, individually or in the aggregate, have a material adverse effect. No consent, approval, Permit, Governmental Order, declaration or filing with, or notice to, any Governmental Authority is required by or with respect to Parent or Merger Sub in connection with the execution, delivery and performance of this Agreement and the Ancillary Documents and the consummation of the transactions contemplated hereby and thereby, except for (i) the filing of the Certificate of Merger with the Secretary of State of Delaware, (ii) such other filings, permits, authorizations, consents and approvals as may be required under, and other applicable requirements of, the Exchange Act and Nasdaq and (iii) such consents, approvals, Permits, Governmental Orders, declarations, filings or notices which, in the aggregate, would not have a material adverse effect.

Section 4.03 No Prior Merger Sub Operations. Merger Sub has not conducted any business prior to the date of this Agreement and has, and prior to the Effective Time will have, no assets, liabilities or obligations of any nature other than those incident to its formation and pursuant to this Agreement and the Merger and the other transactions contemplated by this Agreement.

Section 4.04 Brokers. Except for Janney Montgomery Scott LLC, no broker, finder or investment banker is entitled to any brokerage, finder's or other fee or commission in connection with the transactions contemplated by this Agreement or any Ancillary Document based upon arrangements made by or on behalf of Parent or Merger Sub.

Section 4.05 Representation and Warranty Insurance

Neither Parent nor Merger Sub will allow the R&W Insurance Policy bound simultaneously with the execution of this Agreement to be amended in any way that would affect the waiver by any insuring Person(s) thereunder of any right of subrogation against any Effective Time Holder or any officer of the Company prior to the Closing.

Section 4.06 Financing.

(a) Parent has delivered to the Company a complete and correct copy of the fully executed commitment letter from the financial institution(s) and other Persons named therein (together with any fee letter related thereto (it being understood and agreed that any such fee letter may be redacted in a customary manner) the "Debt Commitment Letter"), pursuant to which such financial institution(s) and other Persons (each such institution or Person, a "Financing Source") has committed, upon the terms and subject to the conditions set forth therein, to provide the debt financing described therein in connection with the transactions contemplated by this Agreement. The financing contemplated pursuant to the Debt Commitment Letter is hereinafter referred to as the "Financing."

As of the date hereof, the Debt Commitment Letter is in full force and effect and is a legal, valid, binding and enforceable obligation of Parent and, to its knowledge, the other parties thereto, except, in each case, as enforcement may be limited by bankruptcy, insolvency, reorganization or similar Laws affecting creditors' rights generally and by general principles of equity (regardless of whether enforceability is considered in a proceeding in equity or at Law); all commitment fees and other fees required to be paid by Parent thereunder on or prior to the date hereof have been paid in full and Parent has otherwise satisfied all of the other terms and conditions required to be satisfied by it pursuant to the terms of the Debt Commitment Letter on or prior to the date hereof; the Debt Commitment Letter has not been amended, modified or terminated on or prior to the date hereof and no such amendment, modification or termination is contemplated by Parent or Merger Sub as of the date hereof (other than such amendments or modifications permitted by Section 6.01(c)); and, assuming the accuracy of the Company's representations and warranties contained in Article III and the satisfaction of the conditions precedent to Parent's and Merger Sub's obligation to effect the Closing hereunder, as of the date hereof no event has occurred which, with or without notice, lapse of time or both, would constitute a breach or default by Parent or Merger Sub of the Debt Commitment Letter. The consummation of the Financing is subject to no conditions precedent other than those expressly set forth in the copy of the Debt Commitment Letter delivered to the Company. To its knowledge, there are no side letters or other agreements, contracts or arrangements related to the funding of the Financing that could adversely affect the availability thereof or the timing of Closing, other than as expressly set forth in the Debt Commitment Letter delivered to the Company prior to the date hereof. Assuming the accuracy of the Company's representations and warranties contained in Article III and the satisfaction of the conditions precedent to Parent's and Merger Sub's obligation to effect the Closing hereunder, as of the date hereof, neither Parent nor Merger Sub have any reason to believe that any of the conditions to the Financing will not be satisfied or the Financing will not be consummated as contemplated in the Debt Commitment Letter on or before the Closing Date. Assuming the accuracy of the Company's representations and warranties contained in Article III and the satisfaction of the conditions precedent to Parent's obligation to effect the Closing hereunder, the aggregate proceeds of the Financing, together with the Company's existing cash balances will be sufficient to enable Parent to timely consummate the transactions contemplated in this Agreement on the terms contemplated by this Agreement, and to make all payments contemplated to be made by Parent by this Agreement on the Closing Date, including payment of the Merger Consideration and all fees and expenses incurred in connection with this Agreement and the transactions contemplated hereby that are the responsibility of Parent to the extent required to be paid on the Closing Date.

ARTICLE V. CONDUCT PRIOR TO THE EFFECTIVE TIME

Section 5.01 Conduct of Business of the Company. During the period from the date of this Agreement and continuing until the earlier of the termination of this Agreement and the Effective Time:

(a) The Company covenants and agrees that, after the date of this Agreement and prior to the Effective Time, unless expressly contemplated or permitted by this Agreement, set forth on <u>Section 5.01(a)</u> of the Disclosure Schedules, required by applicable Law, or consented to in writing by Parent, which consent shall not be unreasonably withheld or delayed:

(i) the Company and its Subsidiaries will conduct business only in the ordinary course of business consistent with past practices, and the Company and its Subsidiaries shall use their commercially reasonable efforts to maintain and preserve intact their respective business organizations and to maintain their significant beneficial relationships with suppliers, contractors, distributors, customers, landlords, licensors, licensees and others having a material business relationship with them;

effect on the date hereof;

(ii)

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the Company and its Subsidiaries will not amend their respective Company Charter Documents, in each case as in

(iii) neither the Company nor any of its Subsidiaries will (A) declare, set aside or pay any dividend or other distribution (including any constructive or deemed distribution), whether payable in cash, stock or other property, with respect to its capital stock, or otherwise make any payments to its stockholders in their capacity as such, (B) issue, sell, grant, transfer, pledge, dispose of, encumber, reprice or accelerate the vesting of or authorize or propose to issue, sell, grant, transfer, pledge, dispose of, encumber, reprice or accelerate the vesting of any additional Shares of capital stock, Options, Warrants or Incentive Units of the Company or any of its Subsidiaries (including treasury stock), other than an issuance of capital stock pursuant to the exercise or vesting of Options, Warrants or Incentive Units outstanding on the date of this Agreement pursuant to the terms of the applicable Stock Option Plan or award agreement, (C) split, combine, subdivide or reclassify the Shares or any other outstanding capital stock of the Company or any of its Subsidiaries or (D) redeem, purchase or otherwise acquire, directly or indirectly, any Company Stock or other rights of the Company or any of its Subsidiaries, other than transactions involving Options, Warrants or Incentive Units outstanding on the capital stock or other rights of the Company or any of its Subsidiaries, other than transactions involving Options, Warrants or Incentive Units outstanding on the terms of the applicable Stock Option Plan or award agreement;

(iv) except to the extent provided for in a written contract, a Benefit Plan or any other agreement, plan, practice or policy (including the current compensation policy for the Company's directors) in existence as of the date of this Agreement or by applicable Law, neither the Company nor its Subsidiaries will (A) grant or increase any severance or termination pay to any current or former director, executive officer or any other employee of the Company shall not constitute the grant or increase of any severance or termination pay), (B) execute or amend any employment, deferred compensation or other similar agreement (or any amendment to any such existing agreement) with any such director, executive officer or employee of the Company or any of its Subsidiaries, (C) amend or otherwise increase the benefits payable under any existing severance or termination pay policies or agreements or any other employment or consulting agreements, (D) increase the compensation, bonus or other benefits of current or former directors or executive officers of the Company or any of its Subsidiaries, or, other than in the ordinary course of business, of any employee, agent, consultant or Affiliate of the Company or any of its Subsidiaries, (E) promote any executive officers or employees, except in the ordinary course of business or as the result of the termination or resignation of any executive officer or employee, (F) enter into, adopt, establish, amend or terminate any Company Plan, or (G) execute or amend any collective bargaining agreement with any labor organization;

(v) terminate the employment of any of the executive officers of the Company or its Subsidiaries, except (A) upon expiration of or pursuant to the terms of an executive officer's employment agreement (as applicable), (B) for breach of an executive officer's employment agreement (as applicable), (C) for violation of corporate rules or policies or other serious misconduct, or (D) upon a criminal conviction;

(vi) neither the Company nor any of its Subsidiaries will (A) incur any Indebtedness except with respect to borrowings that are in the ordinary course of business and in amounts consistent with past practice, (B) assume, guarantee, endorse or otherwise become liable or responsible (whether directly, contingently or otherwise) for the obligations of any Person other than the Company and/or its Subsidiaries in the ordinary course of business or (C) make any loans, advances or capital contributions to, or investments in, any other Person, except to or for the benefit of the Company and/or its Subsidiaries in the ordinary course of their respective businesses;

(vii) neither the Company nor any of its Subsidiaries will (A) make any acquisition either by purchase of stock or securities, merger or consolidation, property transfers, or purchases of any property or assets of any other Person or division thereof other than a direct or indirect wholly owned Subsidiary of the Company, (B) enter into any material agreement, agreement in principle, letter of intent, memorandum of understanding or similar contract or agreement with respect to any joint venture, strategic partnership or alliance, or (iii) otherwise make or authorize any capital or other expense expenditure, other than capital or other expense expenditures substantially and materially consistent with the Company's 2017 and 2018 budgets, as delivered to Parent;

(viii) other than in the ordinary course of business, neither the Company nor any of its Subsidiaries will enter into or amend or modify, in any material respect, or consent to the termination of (other than at its stated expiry date), any Material Contract or lease for any current or prospective real property;

(ix) neither the Company nor any of its Subsidiaries will (A) other than in the ordinary course of business, pay or discharge any claims, Encumbrances or liabilities involving more than \$25,000 individually or \$75,000 in the aggregate, (B) settle, compromise, or otherwise resolve any material Action or other material disputed claim, liability, litigation, arbitration, legal proceeding or controversy involving more than \$25,000 individually or \$75,000 in the aggregate, and where such settlement, compromise, or resolution does not include any "conduct remedy" or injunctive or other similar relief that may reasonably have a restrictive impact on the Company's business, or (C) other than in the ordinary course of business, waive any claims of substantial value;

(x) neither the Company nor any of its Subsidiaries will (A) make or file any changes in its reporting for Taxes or accounting methods, principles or practices unless required by a change in GAAP or Law, (B) make, change or rescind any Tax election, (C) make any change to its method of reporting income, deductions, or other Tax items for Tax purposes, (D) file any amended Tax Return (except as required by applicable Law), (E) settle or compromise any Tax liability, (F) waive or extend the statute of limitations in respect of Taxes, or (G) enter into any transaction outside the ordinary course of business if such transaction would give rise to a material Tax liability;

(xi) neither the Company nor any of its Subsidiaries will (A) adopt a plan of complete or partial liquidation, dissolution, merger, consolidation, business combination, restructuring, recapitalization or other reorganization (other than this Agreement), (B) acquire by merging or consolidating with, or by purchasing a substantial equity interest in or portion of the assets of, or by any other manner, any business or any corporation, partnership, joint venture, association or other business organization or division thereof or (C) acquire, transfer, lease, license, sell, mortgage, pledge, dispose of or encumber any material assets, other than, in the case of this clause (C), acquisitions of inventory and sales of inventory, and/or the disposal of obsolete equipment or assets, in each case in the ordinary course of business consistent with past practice;

(xii) neither the Company nor any of its Subsidiaries shall enter into any agreement, arrangement or commitment that materially limits or otherwise materially restricts the Company or any of its Subsidiaries, or that would reasonably be expected, after the Effective Time, to materially limit or restrict Parent, the Surviving Corporation or any of their respective Subsidiaries or Affiliates (including any successors thereto) from engaging or competing in any line of business or geographic area;

(xiii) neither the Company nor any of its Subsidiaries shall take any action, individually or in the aggregate, that has or would reasonably be expected to (A) have a Material Adverse Effect on the ability of the parties hereto to consummate the Closing, or (B) prevent, materially delay or materially impede the consummation of the Merger or the other transactions contemplated by this Agreement;

(xiv) neither the Company nor any of its Subsidiaries will abandon, encumber, convey title (in whole or in part), or exclusively license or sublicense any Company Intellectual Property; and

(xv) neither the Company nor any of its Subsidiaries will enter into an agreement, contract, commitment or arrangement to do any of the actions precluded by Section 5.01(a)(ii) through Section 5.01(a)(xiv) (inclusive), or to authorize, recommend, propose or announce an intention to do any such actions.

(b) Subject to applicable Law, the Company shall give prompt notice to Parent and Merger Sub of (i) the occurrence or nonoccurrence of any event whose occurrence or non-occurrence would be reasonably likely to cause either (A) any representation or warranty contained in this Agreement to be untrue or inaccurate in any material respect at any time from the date of this Agreement to the Effective Time or (B) any condition to the Merger to be incapable of being satisfied or to be unsatisfied in any material respect at the Effective Time, (ii) any material failure of the Company, or any officer, director, employee, agent or representative of the Company or any of its Subsidiaries, as applicable, to comply with or satisfy any covenant or agreement to be complied with or satisfied by it under this Agreement, (iii) any written notice received from any Person alleging that the consent of such Person is required in connection with the Merger, and (iv) any Action commenced or, to the Company's Knowledge, threatened, against the Company or any of its Subsidiaries, as applicable, that are related to the transactions contemplated by this Agreement; provided, however, that the delivery of any notice pursuant to this <u>Section 5.01(b)</u> shall not limit or otherwise affect the remedies available under this Agreement to the party receiving such notice, shall not be deemed to amend or supplement the Disclosure Schedules and shall not otherwise constitute an exception to any representation or warranty.

Section 5.02 No Solicitation. Until the earlier of the Effective Time and the date of termination of this Agreement pursuant to the provisions of Article X, the Company will not take, nor will the Company permit, any of the Company's Representatives to (directly or indirectly), take any of the following actions with any Person other than Parent and its designees: (a) solicit, knowingly encourage, initiate, entertain, review any proposals or offers from, or participate in or conduct discussions with or engage in negotiations with, any Person relating to any offer, indication of interest or proposal, oral, written or otherwise, formal or informal (a "Competing Proposed Transaction"), with respect to any possible Business Combination, (b) provide information not customarily disclosed consistent with the Company's past practices with respect to the Company or any Subsidiary (whether such Subsidiary is in existence on the date hereof or are hereafter organized), to any Person, other than Parent, relating to (or which the Company believes or should reasonably know would be used for the purpose of formulating an offer, indication of interest or proposal with respect to), or otherwise assist, cooperate with, facilitate or encourage any effort or attempt by any such Person with regard to, any possible Business Combination, (c) agree to or enter into a Contract with any Person, other than Parent, providing for or approving a Business Combination, (d) make or authorize any statement, recommendation, solicitation or endorsement in support of any possible Business Combination, other than with Parent, (e) authorize or permit any of the Company's Representatives to take any such action, or (f) agree, approve, recommend or resolve to do any of the foregoing. The Company shall immediately cease and cause to be terminated any such contacts or negotiations with any Person relating to any such transaction or Business Combination. In addition to the foregoing, if the Company receives prior to the Effective Time or the termination of this Agreement any offer, indication of interest or proposal (formal or informal, oral, written or otherwise) relating to, or any inquiry or contact from any Person with respect to, a Competing Proposed Transaction, the Company shall promptly (and no later than 24 hours after receipt) notify Parent thereof, such notice to include (i) the material terms and conditions of such Competing Proposed Transaction, and the identity of the Person making or proposing to make such offer, indication of interest or proposal, to the extent known, (ii) information regarding any request for non-public information about the Company or its Subsidiaries made by the Person making the foregoing offer, indication of interest or proposal, and (iii) a representation from the Company to Parent that the offer, indication of interest or proposal for the Competing Proposed Transaction is a bona fide offer, indication of interest or proposal and the terms thereof, and will keep Parent apprised on a current basis of the status of any such offer, indication of interest or proposal and of any modifications to the terms thereof; provided, however, that this provision shall not in any way be deemed to limit the obligations of the Company and its Representatives set forth in the first sentence of this section.

Section 5.03 Stockholder Consent. From the date of this Agreement until the earlier of the Closing Date or the termination of this Agreement pursuant to <u>Article X</u>, the Company will use its commercially reasonable efforts to obtain and deliver to Parent a duly executed counterpart signature page to that certain Stockholder consent (to be delivered to Parent pursuant to <u>Section 2.03(a)(iv)(A)(2)</u>) executed by each of the Stockholders of the Company.

Section 5.04 Stockholder Notice. Within two Business Days after the date of this Agreement, the Company shall prepare and deliver to each of its Stockholders a written notice (the "Stockholder Notice") pursuant to the Section 228(e) of the DGCL and the Company Charter Documents. The Stockholder Notice shall (a) comply with the requirements of the DGCL and all applicable federal and state securities Laws, including notice of the availability of appraisal rights under the DGCL and (b) in a form and include substance reasonably acceptable to Parent. The Stockholder Notice shall include a copy of that certain Stockholder consent (to be delivered to Parent pursuant to <u>Section 2.03(a)(iv)(A)(2)</u>) along with an information statement describing this Agreement and the transactions contemplated herein (including the Merger) for approval and adoption as provided by the DGCL and the Company Charter Documents. The Stockholder Notice, and the Stockholder consent included therein shall specify that adoption of this Agreement shall constitute approval by the Stockholders of: (i) such Stockholders' indemnification obligations as set forth in <u>Article VIII</u>, (ii) the deposit of the Escrow Fund with the Escrow Agent; (iii) the deposit of the Stockholder Representative Expense Fund to a bank account designated by the Stockholder Representative; and (iv) the appointment of Plymouth Stockholder Rep, LLC, as the Stockholder Representative, with the rights and responsibilities set forth in this Agreement.

ARTICLE VI. COVENANTS

Section 6.01 Financing.

(a) Parent shall use its commercially reasonable efforts to obtain the Financing on the Closing Date including by using its commercially reasonable efforts to deliver all documents and instruments available to Parent within its control to produce as reasonably necessary to satisfy the conditions set forth in the Debt Commitment Letter and otherwise seeking to cause the conditions set forth in the Debt Commitment Letter within its covenant shall not (i) apply to any conditions to the extent within the control of the Company, or (ii) require Parent or any of its Affiliates to commence any litigation or other Action against any of its Financing Sources in connection with the Debt Commitment Letter, the Financing, this Agreement or the transactions contemplated hereby. From the date hereof until the Closing Date, Parent shall notify the Company of any actual or threatened breach or default by any party with respect to the Financing that would result or would reasonably be likely to result in all or a portion of the Financing necessary to consummate the transactions contemplated hereby not being available to Parent at Closing.

(b) If at any time it becomes likely (as determined in the reasonable judgment of Parent) that Parent will be unable for any reason to consummate the Financing contemplated by the Debt Commitment Letter, Parent shall use its commercially reasonable efforts to seek alternative financing ("Alternative Financing") and, for the purposes of this Agreement, all references to the Financing shall be deemed to include such Alternative Financing, all references to the Debt Commitment Letter shall include the applicable documents for the Alternative Financing and all references to the Financing Source shall include the Persons providing or arranging the Alternative Financing; <u>provided</u>, that Parent shall be under no obligation to seek such Alternative Financing unless such Financing can be obtained on terms which are not materially less favorable to Parent and its Affiliates than the terms of the Debt Commitment Letter (as determined in the reasonable judgment of Parent).

(c) Parent and Merger Sub shall use their commercially reasonable efforts to maintain in effect the Debt Commitment on the terms and conditions contained therein or negotiate other terms that would not reasonably be expected to materially delay or prevent the Closing (it being understood and agreed that Parent may amend, restate, modify, supplement or replace the Debt Commitment Letter to add and appoint additional arrangers, bookrunners, underwriters, agents, lenders and similar entities, to provide for the assignment and reallocation of a portion of the Financing commitments contained therein and to grant customary approval rights to such additional arrangers and other entities in connection with such appointments). In addition, Parent may replace one or more facilities contemplated by the Debt Commitment Letter with one or more new facilities (the "New Debt Commitment"); provided, that the New Debt Commitment shall not (i) amend the conditions to the Financing set forth in the Debt Commitment Letter in a manner that would reasonably be expected to materially delay or prevent the Closing or (ii) reduce the aggregate amount of available Financing (unless, in the case of this clause (ii), such amount is replaced with any equity financing or one or more debt facilities pursuant to the New Debt Commitment). From and after each such event, the term "Debt Commitment Letter" as used herein shall be deemed to mean any Debt Commitment Letter to the extent that it is not so superseded at the time in question and each New Debt Commitment.

Prior to the Closing, the Company shall provide, and shall use its commercially reasonable efforts to cause its officers, (d) directors, employees, accountants, consultants, legal counsel and agents to provide, such cooperation in connection with the arrangement of the Financing contemplated by the Debt Commitment Letter (including any Alternative Financing and New Debt Commitment) as may be reasonably requested by Parent; including, without limitation, by: (i) furnishing Parent and its Financing Source with historical Financial Statements and other financial information regarding the Company necessary to satisfy the reasonable conditions set forth in the Debt Commitment Letter (or the analogous provisions in any Alternative Financing or New Debt Commitment); (ii) facilitating the pledging of collateral comprised of assets sold hereunder, including cooperating with the efforts of Parent to obtain appraisals, financial analyses, surveys, environmental assessments, third party consents and estoppels, mortgage financeability and title insurance; (iii) taking such actions reasonably requested by Parent or any such Financing Source to satisfy any requirements necessary to consummate such Financing and otherwise assisting and cooperating with the satisfaction of the conditions to such Financing; (iv) taking all corporate actions, subject to the occurrence of the Closing, reasonably requested by Parent to permit the consummation of such Financing and the direct borrowing or incurrence of all of the proceeds of such Financing at the Closing; (v) providing customary authorization letters with respect to the bank information memoranda; (vi) obtaining releases of existing Encumbrances on the assets sold hereunder; provided that any releases of Encumbrances shall be subject to the occurrence of the Closing Date; and (vii) furnishing all documentation and other information required by a Governmental Authority under applicable "know your customer" and antimoney laundering rules and regulations, including the USA Patriot Act of 2001, before the fourth (4th) Business Day prior to the Closing Date, but, in each case, solely as relating to the business and that has been reasonably requested not less than ten (10) days prior to the Closing. Parent shall promptly upon any request by the Company reimburse the Company for all reasonable out-of-pocket fees, costs and expenses (including reasonable fees and expenses of counsel) incurred by the Company in connection with its compliance with this Section 6.01(d) (other than its obligations to deliver Financial Statements with respect to the business and other than compensation of employees). Parent will indemnify and hold harmless the Company and each of its Affiliates, and the directors, officers, employees, attorneys successors and assigns of each of the foregoing Persons from and against any and all liabilities, Losses, damages, claims, costs, expenses, interests, awards, judgments and penalties actually suffered or incurred by such Persons arising from Third Party Claims against such Persons in connection with such Person complying with their obligations under this Section 6.01(d) and any information utilized in connection therewith (except, in each case, Parent's and Merger Sub's indemnification obligations under this Section 6.01(d) shall not apply (x) in connection with any information provided by any such Person to the extent such information is inaccurate in any material respect or (y) to the extent such liabilities, Losses, damages, claims, costs, expenses, interests, awards, judgment or penalties arise from the willful misconduct of any such Person. The Company hereby consents to the use of its and its Subsidiaries' logos and trademarks in connection with the Financing, provided that such logos and trademarks are used solely in a manner that is not intended to disparage the Company or any of its Subsidiaries or the reputation or goodwill of the Company or any of its Subsidiaries. Nothing in this Section 6.01(d) shall require such cooperation to the extent it would (1) cause any condition to Closing set forth in Article IX to fail to be satisfied or otherwise cause any breach of this Agreement, (2) require the Company to take any action that will conflict with or violate any Laws prior to the Closing Date, (3) result in the Company otherwise incurring any liability (except to the extent that the Company is indemnified or promptly reimbursed therefor) in connection with the Financing, or (4) result in any officer or director of the Company incurring any personal liability with respect to any matters relating to the Financing.

(e) Notwithstanding anything to the contrary contained in this Agreement, the provisions of this <u>Section 6.01</u> shall be the only provisions of this Agreement governing the obligations of Parent to seek and obtain the Financing necessary to consummate the transactions contemplated by this Agreement.

Section 6.02 Further Assurances. At and after the Effective Time, the officers and directors of the Surviving Corporation shall be authorized to execute and deliver, in the name and behalf of the Company or Merger Sub, any deeds, bills of sale, assignments or assurances and to take and do, in the name and on behalf of the Company or Merger Sub, any other actions and things to vest, perfect or confirm of record or otherwise in the Surviving Corporation any and all right, title and interest in, to and under any of the rights, properties or assets of the Company acquired or to be acquired by the Surviving Corporation as a result of, or in connection with, the Merger.

Section 6.03 Public Announcements. The parties hereto acknowledge and agree that notwithstanding anything to the contrary contained herein, following the execution hereof, Parent will make public announcements and disclosures regarding this Agreement and the transactions contemplated hereby in accordance with the requirements of applicable Law and the rules and regulations of the SEC and the Nasdaq. The parties further agree that the Company shall be provided copies of the same in advance of any public announcement, and Parent will consider in good faith any reasonable edits proposed by the Company that are timely provided.

Section 6.04 Company Cash. The Company shall ensure that it has, following the satisfaction of all payments contemplated by this Agreement in connection with the Closing, immediately following the Closing (excluding all payments of Merger Consideration from Company Cash, if any), Company Cash of no less than One Million Dollars (\$1,000,000).

Section 6.05 Notice. The Company shall use its commercially reasonable efforts to give notice under the agreements identified in <u>Section</u> <u>3.03(c)(ii)</u> of the Disclosure Schedules.

ARTICLE VII. TAX MATTERS

Section 7.01 Transfer Taxes. All transfer, documentary, sales, use, stamp, registration, value added and other such Taxes and fees (including any penalties and interest) incurred in connection with this Agreement and the Ancillary Documents (including any real property transfer Tax and any other similar Tax) shall be born and paid by the Stockholder Representative (on behalf of the Effective Time Holders) when due. Parent shall timely file any Tax Return or other document with respect to such Taxes or fees (and the Stockholder Representative shall cooperate with respect thereto as necessary).

Section 7.02 Termination of Existing Tax Sharing Agreements. Any and all existing Tax sharing agreements (whether written or not) binding upon the Company or any of its Subsidiaries shall be terminated as of the Closing Date. After such date neither the Surviving Corporation nor Parent shall have any further rights or liabilities thereunder.

Section 7.03 Tax Indemnification. Except to the extent treated as a liability in the calculation of Closing Working Capital, the Effective Time Holders shall jointly in accordance with their respective Pro-Rata Shares and in an amount not to exceed each Effective Time Holder's Individual Cap, indemnify the Parent Indemnitees and hold them harmless from and against (a) any Loss attributable to any breach of or inaccuracy in any representation or warranty made in <u>Section 3.22</u>; (b) any Loss attributable to any breach or violation of, or failure to fully perform, any covenant, agreement, undertaking or obligation in Article VII; (c) all Pre-Closing Taxes (including any Taxes payable with respect to a Straddle Period that are treated as Pre-Closing Taxes in accordance with Section 7.05 hereof); (d) all Taxes of the Company, any Subsidiary, or any member of an affiliated, consolidated, combined or unitary group of which the Company (or any predecessor of the Company) is or was a member on or prior to the Closing Date by reason of a liability under Treasury Regulation Section 1.1502-6 or any comparable provisions of foreign, state or local Law; and (e) any and all Taxes of any person imposed on the Company arising under the principles of transferee or successor liability or by contract, relating to an event or transaction occurring on or before the Closing Date, but excluding in all cases the Specific Tax Indemnity Matters (which are addressed separately under Article VIII). In each of the above cases, together with any reasonable out-of-pocket fees and expenses (including reasonable attorneys' and accountants' fees) incurred in connection therewith, the Effective Time Holders shall, jointly in accordance with their Pro-Rata Shares, reimburse Parent for any Taxes of the Company that are the responsibility of the Effective Time Holders pursuant to this Section 7.03 within ten Business Days after notice by Parent or the Company of such Taxes being due. Notwithstanding anything in this Agreement to the contrary, (y) the Company and Parent shall retain all responsibility with respect to Closing Payment FICA Taxes (and such amounts shall not be subject to any indemnity or reimbursement by the Effective Time Holders), and (z) payment for any indemnification claims made pursuant to this Section 7.03 shall be addressed and subject at all times to Section 8.04 (as applicable) and Section 8.06 herein. For the avoidance of doubt, and notwithstanding any provision herein to the contrary, any claims by Parent Indemnitees for breach or alleged breach of the representations and warranties under Section 3.22 must be brought only under this Section 7.03.

Section 7.04 Tax Returns.

(a) The Company shall prepare and timely file, or cause to be prepared and timely filed, all Tax Returns required to be filed by it that are due on or before the Closing Date (taking into account any extensions), and shall timely pay all Taxes that are due and payable on or before the Closing Date (taking into account any extensions). Any such Tax Return shall be prepared in a manner consistent with past practice (unless otherwise required by Law).

Parent shall prepare and timely file, or cause to be prepared and timely filed, all Tax Returns required to be filed by the (b) Company after the Closing Date with respect to a Pre-Closing Tax Period and for any Straddle Period. Any such Tax Return shall be prepared in a manner consistent with past practice (unless otherwise required by Law) and any such income Tax Return shall be submitted by Parent to the Stockholder Representative (together with schedules, statements and, to the extent requested by the Stockholder Representative, supporting documentation) at least 30 days' prior to the due date (including extensions) of such Tax Return. If the Stockholder Representative objects to any item on any such Tax Return that relates to a Pre-Closing Tax Period, it shall, within ten days after delivery of such Tax Return, notify Parent in writing that it so objects, specifying with particularity any such item and stating the specific factual or legal basis for any such objection. If a notice of objection shall be duly delivered, Parent and the Stockholder Representative shall negotiate in good faith and use their reasonable best efforts to resolve such items. If Parent and the Stockholder Representative are unable to reach such agreement within ten days after receipt by Parent of such notice, the disputed items shall be resolved by the Independent Accountant and any determination by the Independent Accountant shall be final. The Independent Accountant shall resolve any disputed items within twenty days of having the item referred to it pursuant to such procedures as it may require. If the Independent Accountant is unable to resolve any disputed items before the due date for such Tax Return, the Tax Return shall be filed as prepared by Parent and then amended to reflect the Independent Accountant's resolution. The costs, fees and expenses of the Independent Accountant shall be borne in the same manner as set forth in Section 2.17(c)(iv). The preparation and filing of any Tax Return of the Company that does not relate to a Pre-Closing Tax Period or Straddle Period shall be exclusively within the control of Parent. Parent shall be entitled to setoff against to reduce, and deduct from, the Escrow Fund (i) Taxes due with respect to any such Tax Return that relate to Pre-Closing Tax Periods and (ii) Taxes due with respect to any such Tax Return that relate to Straddle Periods that are attributable under Section 7.05 to the portion of such Straddle Period ending on the Closing Date, but only to the extent such Taxes due were not taken into account as liabilities in computing the Closing Working Capital; provided, however, that with respect to Taxes owed in connection with Specific Tax Indemnity Matters, such Taxes may only be withdrawn from the Tax Indemnity Escrow and only 50% of such Taxes may be so withdrawn. Neither Parent, Merger Sub nor the Surviving Corporation will (x) agree to enter into any agreement or settlement with a Governmental Authority with respect to any Tax Claim involving any Taxes for which the Effective Time Holders have an obligation to indemnify the Parent Indemnitees pursuant to <u>Article VII</u>, or (y) make any amendment to any Tax Return, or take any position on a Tax Return, that has the effect of creating on obligation for Taxes for which Effective Time Holders have an obligation to indemnify the Parent Indemnitees pursuant to Article VII without providing prior written notice to the Stockholder Representative. If the Stockholder Representative objects any matter relating to the foregoing clauses (x) or (y), it shall, within ten days after delivery of such written notice, notify Parent in writing that it so objects, specifying with particularity any such item and stating the specific factual or legal basis for any such objection. If a notice of objection shall be duly delivered, the matter shall be addressed in the same manner as set forth in this Section 7.04(b) with respect to any disputes related to Tax Returns that relate to a Pre-Closing Tax Period, *mutatis mutandis*.

Section 7.05 Straddle Period. In the case of Taxes that are payable with respect to a taxable period that begins before and ends after the Closing Date (each such period, a "Straddle Period"), the portion of any such Taxes that are treated as Pre-Closing Taxes for purposes of this Agreement shall be:

(a) in the case of Taxes (i) based upon, or related to, income, receipts, profits, wages, capital or net worth, (ii) imposed in connection with the sale, transfer or assignment of property, or (iii) required to be withheld, deemed equal to the amount which would be payable if the taxable year ended with the Closing Date; and

(b) in the case of other Taxes, deemed to be the amount of such Taxes for the entire period multiplied by a fraction the numerator of which is the number of days in the period ending on the Closing Date and the denominator of which is the number of days in the entire period.

For clarity and for the avoidance of doubt, the parties hereto acknowledge and agree that Company and Parent shall retain all responsibility with respect to Closing Payment FICA Taxes (and such amounts shall not be subject to any indemnity or reimbursement by the Effective Time Holders).

Section 7.06 Contests. Parent agrees to give written notice to the Stockholder Representative of the receipt of any written notice by the Company, Parent or any of Parent's Affiliates which involves the assertion of any claim, or the commencement of any Action, in respect of which an indemnity may be sought by Parent pursuant to this <u>Article VII</u> (a "Tax Claim"); provided, that failure to comply with this provision shall not affect Parent's right to indemnification hereunder except to the extent the Effective Time Holders are materially adversely prejudiced by such failure. Parent shall control the contest or resolution of any Tax Claim; provided, however, that Parent shall obtain the prior written consent of the Stockholder Representative (which consent shall not be unreasonably withheld or delayed) before entering into any settlement of a Tax Claim or ceasing to defend such Tax Claim; and, provided further, that the Stockholder Representative shall be borne solely by the Stockholder Representative. The failure of the Stockholder Representative to respond in writing to any proposed settlement of a Tax Claim or to present a reasonable written explanation of the legal grounds for such failure to consent within ten days of notice of such proposed settlement shall be deemed consent for this purpose.

Section 7.07 Cooperation and Exchange of Information. The Stockholder Representative, the Company and Parent shall provide each other with such cooperation and information as either of them reasonably may request of the others in filing any Tax Return pursuant to this <u>Article VII</u> or in connection with any audit or other proceeding in respect of Taxes of the Company. Such cooperation and information shall include providing copies of relevant Tax Returns or portions thereof, together with accompanying schedules, related work papers and documents relating to rulings or other determinations by tax authorities. Each of the Stockholder Representative, the Company and Parent shall retain all Tax Returns, schedules and work papers, records and other documents in its possession relating to Tax matters of the Company for any taxable period beginning before the Closing Date until the expiration of the statute of limitations of the taxable periods to which such Tax Returns and other documents relate, without regard to extensions except to the extent notified by any of the other parties in writing of such extensions for the respective Tax periods. Prior to transferring, destroying or discarding any Tax Returns, schedules and work papers, records and other documents in its possession relating to Tax matters of the Company or Parent (as the case may be) shall provide the other parties with reasonable written notice and offer the other parties the opportunity to take custody of such materials.

Section 7.08 FIRPTA Statement. On the Closing Date, the Company shall deliver to Parent a certificate, dated as of the Closing Date, certifying to the effect that no interest in the Company or in the Company's Subsidiaries is a U.S. real property interest (such certificate in the form required by Treasury Regulation Section 1.897-2(h) and 1.1445-2) (the "FIRPTA Statement").

ARTICLE VIII. INDEMNIFICATION

Section 8.01 Survival. Subject to the limitations and other provisions of this Agreement, the representations and warranties contained herein shall survive the Closing and shall remain in full force and effect until the date that is twelve (12) months from the Closing Date; provided, that the representations and warranties in <u>Section 3.01</u>, <u>Section 3.02</u>, <u>Section 3.04</u>, <u>Section 3.10</u>, <u>Section 3.22</u> and <u>Section 3.28</u>, shall survive indefinitely (the representations and warranties referenced above in this <u>Section 8.01</u>, are referred to herein as the "Fundamental Representations"). All covenants and agreements of the parties contained herein shall survive the Closing indefinitely or for the period explicitly specified therein. Notwithstanding the foregoing, (i) in the event of a breach of any representation or warranty in this Agreement that constitutes Fraud, the representation or warranty shall survive consummation of the transactions contemplated in this Agreement and continue in full force and effect without any time limitation; and (ii) any claims asserted in accordance with <u>Article VIII</u> must be brought prior to the expiration date of the applicable survival period set forth in this <u>Section 8.01</u>, *provided*, *that*, if such claim is brought prior to the expiration of the applicable survive until finally resolved.

Section 8.02 Indemnification By Effective Time Holders. Subject to the other terms and conditions of this <u>Article VIII</u> (including the provisions and limitations set forth herein that are applicable), the Effective Time Holders shall, jointly in accordance with their respective Pro Rata Shares, indemnify and defend each of Parent, Merger Sub and their Affiliates (including the Surviving Corporation) and their respective Representatives (collectively, the "Parent Indemnitees") against, and shall hold each of them harmless from and against, and shall pay and reimburse each of them for, any and all Losses incurred or sustained by, or imposed upon, the Parent Indemnitees based upon, arising out of, with respect to or by reason of:

(a) any inaccuracy in or breach of any of the representations or warranties of the Company contained in <u>Article III</u> of this Agreement or in any certificate or instrument delivered by or on behalf of the Company pursuant to this Agreement as of the dates such representation or warranty was made (including the date hereof and the Closing Date) (except for representations and warranties that expressly relate to a specified date, the inaccuracy in or breach of which will be determined with reference to such specified date);

(b) any breach or non-fulfillment of any covenant, agreement or obligation to be performed by the Company pursuant to this Agreement prior to Closing (other than any breach or violation of, or failure to fully perform, any covenant, agreement, undertaking or obligation in <u>Article VII</u>, it being understood that the sole remedy for any such breach, violation or failure shall be pursuant to <u>Article VII</u>);

(c) any Fraud (i) by the Effective Time Holders, with respect to their ownership of Company Stock, Options, Company Warrants or Incentive Units (subject to the last sentence of <u>Section 8.12</u>), or (ii) by the Company, its Subsidiaries or their respective directors, officers, employees or equityholders (including the Effective Time Holders), in each case acting on behalf of the Company (and not in their individual capacities);

(d) any Excluded Liability or Excluded Liabilities;

(e) any claim made by any Effective Time Holder relating to such Person's rights with respect to the Merger Consideration, or the calculations and determinations set forth on the Consideration Spreadsheet;

(f) fifty percent (50%) of any amounts paid to the holders of Dissenting Shares, including any interest required to be paid thereon, that are in excess of what such holders would have received hereunder had such holders not been holders of Dissenting Shares;

(g) any Transaction Expenses of the Company outstanding as of the Closing to the extent not paid or satisfied by the Company at or prior to the Closing, or if paid by Parent or Merger Sub at or prior to the Closing, to the extent not deducted in the determination of Closing Preferred Merger Consideration;

(h) any claim or right asserted or held by any person who is a current officer or director of the Company (against the Surviving Corporation, against Parent, against any Affiliate of Parent) of entitlement to indemnification or the reimbursement of expenses in connection with any indemnity claim or any other relief or remedy (under the Company Charter Documents, under any indemnification agreement or under any applicable Law providing for indemnification of directors or officers) with respect to any act or omission on the part of such person or any event or other circumstance that arose, occurred or existed at or prior to the Effective Time; or

(i) fifty percent (50%) of the Specific Tax Indemnity Matters.

Section 8.03 Indemnification By Parent. Subject to the other terms and conditions of this <u>Article VIII</u> (including the provisions and limitations set forth herein that are applicable), Parent shall indemnify and defend each of the Effective Time Holders and their Affiliates and their respective Representatives (collectively, the "Stockholder Indemnitees") against, and shall hold each of them harmless from and against, and shall pay and reimburse each of them for, any and all Losses incurred or sustained by, or imposed upon, the Stockholder Indemnitees based upon, arising out of, with respect to or by reason of:

(a) any inaccuracy in or breach of any of the representations or warranties of Parent and Merger Sub contained in this Agreement or in any certificate or instrument delivered by or on behalf of Parent or Merger Sub pursuant to this Agreement, as of the dates such representation or warranty was made (including the date hereof and the Closing Date) (except for representations and warranties that expressly relate to a specified date, the inaccuracy in or breach of which will be determined with reference to such specified date);

(b) any breach or non-fulfillment of any covenant, agreement or obligation to be performed by Parent or Merger Sub pursuant to this Agreement (other than <u>Article VII</u>, it being understood that the sole remedy for any such breach thereof shall be pursuant to <u>Article VII</u>);

(c) any claims related to the Fraud of Parent, Merger Sub, or their respective Representatives (in each case, as such Fraud relates to the transactions contemplated under this Agreement);

(d) any Current Liabilities taken into account in the calculation of Closing Working Capital; or

(e) fifty percent (50%) of any amounts paid to the holders of Dissenting Shares, including any interest required to be paid thereon, that are in excess of what such holders would have received hereunder had such holders not been holders of Dissenting Shares;

Section 8.04 Certain Limitations. The indemnification provided for in <u>Section 8.02</u> shall be subject to the following limitations:

(a) Effective Time Holders shall not be liable to the Parent Indemnitees for indemnification under <u>Section 8.02(a)</u> until the aggregate amount of all Losses in respect of indemnification thereunder exceeds \$350,000 (the "Deductible"), in which event Effective Time Holders shall be required to pay or be liable for all such Losses in excess of the Deductible, but not in an amount to exceed \$350,000 in the aggregate (the "Cap").

(b) Parent Indemnitees must bring claims for indemnification under (i) <u>Section 8.02(f)</u>, (ii) with respect to the non-payment of any Transaction Expenses, or (iii) the Specific Tax Indemnity Matter, prior to the twelve (12) month anniversary of the Closing Date after which time the Effective Time Holders will be under no obligation to provide indemnification under those sections *provided*, *that*, if a claim under this <u>Section 8.04(b)</u> is brought prior to the expiration of such twelve (12) month anniversary of the Closing Date, such claim shall survive until finally resolved.

(c) Notwithstanding the foregoing, the limitations set forth in <u>Section 8.04(a)</u> shall not apply to Losses based upon, arising out of, with respect to or by reason of any inaccuracy in or breach of any Fundamental Representations, or, for the avoidance of any doubt, any claim for indemnification pursuant to <u>Section 7.03</u> or <u>Section 8.02(b)</u> through Section 8.02(i).

(d) In addition to the limitations set forth in Section 8.04(a), none of the Effective Time Holders shall be liable to the Parent Indemnitees for indemnification under Section 7.03 or Section 8.02 for (i) any amount exceeding such Effective Time Holder's Pro Rata Share of any Losses or (ii) any amount exceeding the amount of the pre-Tax Merger Consideration actually received by each such Effective Time Holder pursuant to this Agreement; *provided* however, that in the case of Fraud, indemnification is several (and not joint) and not subject to the limitation in clause (i) as to the Effective Time Holder who committed the Fraud, but is still subject to the limitation in clause (ii).

(e) For purposes of this <u>Article VIII</u>, any inaccuracy in or breach of any representation or warranty, and any Losses with respect thereto, shall be determined without regard to any materiality, Material Adverse Effect or other similar qualification contained in or otherwise applicable to such representation or warranty.

Section 8.05 Indemnification Procedures. The party making a claim under this <u>Article VIII</u> is referred to as the "Indemnified Party", and the party against whom such claims are asserted under this <u>Article VIII</u> is referred to as the "Indemnifying Party". For purposes of this <u>Article VIII</u>, (i) if Parent (or any other Parent Indemnitee) comprises the Indemnified Party, any references to Indemnifying Party (except provisions relating to an obligation to make payments) shall be deemed to refer to the Stockholder Representative, and (ii) if Parent comprises the Indemnifying Party, any references to the Indemnified Party shall be deemed to refer to the Stockholder Representative. Any payment received by the Stockholder Representative as the Indemnified Party shall be distributed to the Effective Time Holders in accordance with this Agreement.

Third Party Claims. If any Indemnified Party receives notice of the assertion or commencement of any Action made or (a) brought by any Person who is not a party to this Agreement or an Affiliate of a party to this Agreement or a Representative of the foregoing (a "Third Party Claim") against such Indemnified Party with respect to which the Indemnifying Party is obligated to provide indemnification under this Agreement, the Indemnified Party shall give the Indemnifying Party reasonably prompt written notice thereof, but in any event not later than 30 calendar days after receipt of such notice of such Third Party Claim. The failure to give such prompt written notice shall not, however, relieve the Indemnifying Party of its indemnification obligations, except and only to the extent that the Indemnifying Party forfeits rights or defenses by reason of such failure. Such notice by the Indemnified Party shall describe the Third Party Claim in reasonable detail, shall include copies of all material written evidence thereof and shall indicate the estimated amount, if reasonably practicable, of the Loss that has been or may be sustained by the Indemnified Party. The Indemnifying Party shall have the right to participate in, or by giving written notice to the Indemnified Party, to assume the defense of any Third Party Claim at the Indemnifying Party's expense and by the Indemnifying Party's own counsel, and the Indemnified Party shall cooperate in good faith in such defense; provided, that if the Indemnifying Party is an Effective Time Holder, such Indemnifying Party shall not have the right to defend or direct the defense of any such Third Party Claim that (x) is asserted directly by or on behalf of a Person that is a supplier or customer of the Company, or (y) seeks an injunction or other equitable relief against the Indemnified Parties. In the event that the Indemnifying Party assumes the defense of any Third Party Claim, subject to Section 8.05(b), it shall have the right to take such action as it deems necessary to avoid, dispute, defend, appeal or make counterclaims pertaining to any such Third Party Claim in the name and on behalf of the Indemnified Party. The Indemnified Party shall have the right to participate in the defense of any Third Party Claim with counsel selected by it subject to the Indemnifying Party's right to control the defense thereof. The fees and disbursements of such counsel shall be at the expense of the Indemnified Party, provided, that if in the reasonable opinion of counsel to the Indemnified Party, (A) there are legal defenses available to an Indemnified Party that are different from or additional to those available to the Indemnifying Party; or (B) there exists a conflict of interest between the Indemnifying Party and the Indemnified Party that cannot be waived, the Indemnifying Party shall be liable for the reasonable fees and expenses of counsel to the Indemnified Party in each jurisdiction for which the Indemnified Party determines counsel is required. If the Indemnifying Party elects not to compromise or defend such Third Party Claim, fails to promptly notify the Indemnified Party in writing of its election to defend as provided in this Agreement, or fails to diligently prosecute the defense of such Third Party Claim, the Indemnified Party may, subject to Section 8.05(b), pay, compromise and defend such Third Party Claim and seek indemnification for any and all Losses based upon, arising from or relating to such Third Party Claim. The Stockholder Representative and Parent shall cooperate with each other in all reasonable respects in connection with the defense of any Third Party Claim, including making available records relating to such Third Party Claim and furnishing, without expense (other than reimbursement of actual out-of-pocket expenses) to the defending party, management employees of the non-defending party as may be reasonably necessary for the preparation of the defense of such Third Party Claim.

(b) **Settlement of Third Party Claims**. Notwithstanding any other provision of this Agreement, the Indemnifying Party shall not enter into settlement of any Third Party Claim without the prior written consent of the Indemnified Party, except as provided in this <u>Section 8.05(b)</u>. If a firm offer is made to settle a Third Party Claim without leading to liability or the creation of a financial or other obligation on the part of the Indemnified Party and provides, in customary form, for the unconditional release of each Indemnified Party from all liabilities and obligations in connection with such Third Party Claim and the Indemnifying Party desires to accept and agree to such offer, the Indemnifying Party shall give written notice to that effect to the Indemnified Party. If the Indemnified Party fails to consent to such firm offer within ten (10) days after its receipt of such notice, the Indemnified Party may continue to contest or defend such Third Party Claim and in such event, the maximum liability of the Indemnifying Party as to such Third Party Claim shall not exceed the amount of such settlement offer. If the Indemnified Party fails to consent to such firm offer and also fails to assume defense of such Third Party Claim, the Indemnifying Party may settle the Third Party Claim upon the terms set forth in such firm offer to settle such Third Party Claim. If the Indemnified Party has assumed the defense pursuant to <u>Section 8.05(a)</u>, it shall not agree to any settlement without the written consent of the Indemnifying Party (which consent shall not be unreasonably withheld or delayed).

(c) **Dissenting Shares**. Notwithstanding the provisions set forth in the foregoing <u>Section 8.05(a)</u> and <u>Section 8.05(b)</u>, Third-Party Claims pertaining to the appraisal rights of Dissenting Shares in accordance with Section 262 of the DGCL shall be addressed pursuant to <u>Section 2.10</u>.

(d) **Direct Claims**. Any Action by an Indemnified Party on account of a Loss which does not result from a Third Party Claim (a "Direct Claim") shall be asserted by the Indemnified Party giving the Indemnifying Party reasonably prompt written notice thereof, but in any event not later than 30 days after the Indemnified Party becomes aware of such Direct Claim. The failure to give such prompt written notice shall not, however, relieve the Indemnifying Party of its indemnified Party shall describe the Direct Claim in reasonable detail, shall include copies of all material written evidence thereof and shall indicate the estimated amount, if reasonably practicable, of the Loss that has been or may be sustained by the Indemnified Party. The Indemnifying Party shall have 30 days after its receipt of such notice to respond in writing to such Direct Claim. The Indemnified Party shall allow the Indemnifying Party and its professional advisors to investigate the matter or circumstance alleged to give rise to the Direct Claim, and whether and to what extent any amount is payable in respect of the Direct Claim and the Indemnified Party shall assist the Indemnifying Party's investigation by giving such information and assistance (including access to the Company's premises and personnel and the right to examine and copy any accounts, documents or records) as the Indemnifying Party shall be deemed to have rejected such claim, in which case the Indemnified Party shall be free to pursue such remedies as may be available to the Indemnified Party on the terms and subject to the provisions of this Agreement.

(e) **Tax Claims**. Notwithstanding any other provision of this Agreement, the control of any claim, assertion, event or proceeding in respect of Taxes of the Company (including, but not limited to, any such claim in respect of a breach of the representations and warranties in Section 3.22 hereof or any breach or violation of or failure to fully perform any covenant, agreement, undertaking or obligation in <u>Article VII</u>) shall be governed exclusively by <u>Article VII</u> hereof and <u>Section 8.06</u>.

Section 8.06 Sources of Indemnification.

(a) The parties hereto acknowledge that Parent has obtained the R&W Insurance Policy for coverage of indemnification obligations of the Effective Time Holders under <u>Section 8.02(a)</u> and <u>Section 7.03</u> on the terms and conditions set forth in the R&W Insurance Policy.

Any Losses payable to a Parent Indemnitee pursuant to an indemnification claim arising under Section 8.02(a) (other than (b)Losses based upon, arising out of, with respect to or by reason of any inaccuracy in or breach of any Fundamental Representations) or Section 7.03 shall be satisfied (i) first, except for claims under clauses (a), (c), (d) or (e) of Section 7.03 or under Section 8.02(i), from any amounts Parent may owe the Effective Time Holders under this Agreement that may be due and payable after the Closing (e.g., any Post-Closing Adjustment owed to the Effective Time Holders), to the extent then owing (ii) second, from the General Indemnity Escrow, provided, however, that the General Indemnity Escrow shall not be available for any indemnification claim arising under clauses (a), (c), (d) or (e) Section 7.03, (iii) third, to the extent the General Indemnity Escrow has been depleted or is otherwise unavailable pursuant to the foregoing clause (ii), to the extent of the coverage provided under the R&W Insurance Policy, and (iv) fourth, to the extent that the amounts in clauses (i), (ii) or (iii) are not available or are otherwise insufficient to cover such Losses due to the amounts set forth in clauses (i), (ii) and (iii) having been utilized to cover Losses in relation to Fundamental Representations, or any claims under Section 7.03 or Section 8.02(b) through Section 8.02(h) (the amount of such Losses attributable to Fundamental Representations, Section 7.03 or any claims under Section 8.02(b) through Section 8.02(h) that were satisfied by amounts owed to the Effective Time Holders after Closing, the General Indemnity Escrow and R&W Insurance Policy being referred to herein as the "Business Coverage Deficiency Amount"), from the Effective Time Holders as provided in clause (c) below. For clarity and for the avoidance of doubt, with respect to any indemnification claim arising under Section 7.03, Parent Indemnitees shall be responsible for the entire retention amount under the R&W Insurance Policy, to the extent then applicable. For further clarity and for the avoidance of doubt, the sole source of indemnification for any Losses payable to Parent Indemnitees pursuant to a claim arising under Section 8.02(i) is the Tax Indemnity Escrow.



(c) In particular, to the extent that the Effective Time Holders are obligated to make a payment under clause (iv) of the foregoing clause (b), then, the Effective Time Holders, shall in accordance with their respective Pro Rata Share, in an amount not to exceed each Effective Time Holder's Individual Cap, indemnify and defend each Parent Indemnitee against, shall, pay to the applicable Parent Indemnitees, such Business Coverage Deficiency Amount in accordance with this Agreement.

(d) For clarity and for the avoidance of doubt, but subject to applicable limitations in <u>Section 8.04</u>, Parent Indemnitees are not restricted to the General Indemnity Escrow or the R&W Insurance Policy with respect to any breach or inaccuracy of a Fundamental Representation or any claim for indemnification pursuant to <u>Section 7.03</u> or <u>Sections 8.02(a)-(h)</u>. Nevertheless, the Parent Indemnitees agree to proceed promptly and in good faith to recover Losses arising out of or resulting from breaches of Fundamental Representations as well as claims under <u>Section 7.03</u> in the manner set forth in <u>Section 8.06(b)</u> as and to the extent such Fundamental Representations and claims under <u>Section 7.03</u> are covered by the R&W Insurance Policy. Notwithstanding any provision herein to the contrary, to the extent that Parent Indemnitees were otherwise entitled to a claim for indemnification for any matter under clauses (a), (c), (d) or (e) of <u>Section 7.03</u> but the R&W Insurance Policy did not provide coverage of such claim then the Parent Indemnitees shall not be entitled to indemnification for such claim unless the lack of coverage under the R&W Insurance Policy was attributable to (i) Fraud by the Company, its Subsidiaries or their respective directors, officers, employees or equityholders (including the Effective Time Holders), in each case acting on behalf of the Company (and not in their individual capacities), prior to the Closing, or (ii) the aggregate policy limit (\$7,500,000) having been exhausted.

Section 8.07 Determination of Loss Amount. The amount of any and all Losses under this <u>Article VIII</u> shall be determined net of any amounts actually recovered by the Indemnified Party under insurance policies, other than the R&W Insurance Policy, with respect to such Losses (only to the extent of such recovery and net of all costs and expenses, including increased premiums (to the extent identifiable) and attorney and advisor fees, incurred in connection with such recovery).

Section 8.08 Payments. Once the amount of, and liability for, a Loss is agreed to in writing by the Indemnifying Party or finally adjudicated to be payable pursuant to this <u>Article VIII</u>, the Indemnifying Party shall satisfy (or take all required action to cause any applicable Person to satisfy) its obligations within five (5) Business Days of the agreement of the Indemnifying Party, or the final, non-appealable adjudication, by wire transfer of immediately available funds (subject, in all cases, to this <u>Article VIII</u>). Any and all Losses pursuant to this <u>Article VIII</u> will bear simple interest at the rate of ten percent (10%) per annum, such rate not to accrue until the Indemnifying Party's receipt of written notice of a Third Party Claim or a Direct Claim.

Section 8.09 Tax Treatment of Indemnification Payments. All indemnification payments made under this Agreement shall be treated by the parties as an adjustment to the Purchase Price for Tax purposes, unless otherwise required by Law.

Section 8.10 Waiver. Each Effective Time Holder acknowledges and agrees that, upon and following the Closing, the Surviving Corporation shall not have any Liability or obligation to indemnify, save or hold harmless or otherwise pay, reimburse or make such Effective Time Holder whole for or on account of any indemnification or other claims made by any Parent Indemnitee hereunder. Such Effective Time Holder shall have no right of contribution against the Surviving Corporation with respect to any such indemnification or other claim.

Section 8.11 Effect of Investigation. The representations, warranties and covenants of the Indemnifying Party, and the Indemnified Party's right to indemnification with respect thereto, shall not be affected or deemed waived by reason of any investigation made by or on behalf of the Indemnified Party (including by any of its Representatives) or by reason of the fact that the Indemnified Party or any of its Representatives knew or should have known that any such representation or warranty is, was or might be inaccurate.

Section 8.12 Exclusive Remedies. Subject to Section 11.13, the parties acknowledge and agree that after Closing, their sole and exclusive remedy with respect to any and all claims (other than claims arising from Fraud or criminal activity on the part of a party hereto in connection with the transactions contemplated by this Agreement) for any breach of any representation, warranty, covenant, agreement or obligation set forth herein or otherwise relating to the subject matter of this Agreement, shall be pursuant to the indemnification provisions set forth in this Article VIII. For the avoidance of doubt, the Stockholder Indemnitees' right to receive indemnification pursuant to Article VIII shall be deemed to be liquidated damages for any and all Losses or other damages suffered or incurred by the Company or any other Person in connection with the Financing or any Alternative Financing, the Debt Commitment Letter and the transactions contemplated thereby, and shall be the sole and exclusive remedy of the Stockholder Indemnitees against any Financing Sources or other Persons that have committed to provide the Financing or any Alternative Financing. In furtherance of the foregoing, each party hereby waives, to the fullest extent permitted under Law, any and all rights, claims and causes of action for any breach of any representation, warranty, covenant, agreement or obligation set forth herein or otherwise relating to the subject matter of this Agreement it may have against the other parties hereto and their Affiliates and each of their respective Representatives arising under or based upon any Law, except pursuant to the indemnification provisions set forth in this Article VIII. Nothing in this Section 8.12 shall limit any Person's right to seek and obtain any equitable relief to which any Person shall be entitled or to seek any remedy on account of any party's Fraud or criminal act. For the avoidance of doubt, Parent Indemnitees' recovery for any Fraud by an Effective Time Holder related to his, her or its personal dealings (e.g., fraud as to his, her or its Share ownership, as set forth in Section 8.02(c)(i)) is limited to a claim against, and indemnification from, the accused Effective Time Holder.

ARTICLE IX. CONDITIONS TO THE MERGER

Section 9.01 Conditions to Obligations of Each Party to Effect the Merger. The respective obligation of each of Parent, Merger Sub and the Company to complete the Closing is subject to the satisfaction or waiver (to the extent permitted by Law) of the following conditions precedent:

(a) no Law or Governmental Order will be in effect prohibiting the Closing (a "Legal Restraint");

(b) no Governmental Authority shall have enacted, issued, promulgated, enforced or entered any Governmental Order which is in effect and has the effect of making the transactions contemplated by this Agreement or any Ancillary Document illegal or otherwise restraining or prohibiting the consummation of the transactions contemplated by this Agreement or any Ancillary Document; or

(c) The Requisite Company Vote shall have been obtained.

Section 9.02 Conditions to Parent's and Merger Sub's Obligations. The obligation of Parent and Merger Sub to complete the Closing is subject to the satisfaction or waiver of each of the following conditions precedent (in addition to those contained in <u>Section 9.01</u>):

(a) (i) the representations and warranties of the Company contained in this Agreement, including the representations and warranties contained in <u>Section 3.22</u> (Taxes) (but excluding the Fundamental Representations), that are (A) qualified as to materiality or by reference to a Material Adverse Effect will be true and correct in all respects or (B) not so qualified will be true and correct as written except where any failure to be true and correct, individually or when aggregated with all other such failures, would not be reasonably be expected to have a Material Adverse Effect and (ii) the Fundamental Representations (excluding the representations and warranties contained in <u>Section 3.22</u> (Taxes)) will be true and correct in all respects except for de minimis exceptions, in each case as of the date of this Agreement and as of the Closing Date as though made on the Closing Date, except that any such representations or warranties which expressly relate to an earlier date need only have been true and correct as of such date;

(b) the Company and any Affiliates will have performed in all material respects (or with respect to any covenant or agreement qualified by materiality or Material Adverse Effect, in all respects) each of the covenants and agreements that each of them is required to perform on or prior to the Closing Date;

(c) the Company will have delivered to Parent all of the certificates and other documents specified in <u>Section 2.03(a)</u>;

(d) Dissenting Shares shall not constitute Shares that represent more than 8% of the aggregate Pro Rata Share of the Merger Consideration payable to the Effective Time Holders at the Closing; and

(e) No Material Adverse Effect will have occurred from and after the date of this Agreement.

Section 9.03 Conditions to the Company's Obligation. The obligation of the Company to complete the transactions contemplated by this Agreement is subject to the satisfaction or waiver of each of the following conditions precedent (in addition to those contained in <u>Section 9.01</u>):

(a) the representations and warranties of Parent and Merger Sub contained in this Agreement that are (i) qualified as to materiality or by reference to Material Adverse Effect will be true and correct in all respects or (ii) not so qualified will be true and correct in all material respects except where the failure to be true and correct would not reasonably be expected to preclude Parent or Merger Sub from consummating the transactions contemplated by this Agreement, in each case as of the Closing Date as though made on the Closing Date, except that any such representations or warranties which expressly refer to an earlier date need only have been accurate as of that earlier date;

(b) Parent and Merger Sub will have performed in all material respects each of the covenants and agreements that it is required to perform at or prior to the Closing; and

(c) the Company will have received from Parent all of the certificates and other documents specified in <u>Section 2.03(b)</u>.

ARTICLE X. TERMINATION

Section 10.01 Termination. This Agreement may be terminated, and the Closing may be abandoned, at any time prior to the Closing:

(a) by the mutual written consent of Parent and the Company;

(b) by either Parent or the Company, upon written notice to the other, if a Legal Restraint having the effect set forth in <u>Section</u> <u>9.01(a)</u> is in effect and has become final and not subject to further appeal;

(c) by the Company if either Parent or Merger Sub shall have breached any of their representations, warranties, covenants or other agreements contained in this Agreement which would give rise to the failure of a condition set forth in Section 9.03(a) or Section 9.03(b), specifically including the failure to obtain the Financing under Section 6.01, which breach (x) cannot be cured by the Outside Date or (y) if capable of being cured by the Outside Date, shall not have been cured by the Outside Date; *provided*, that the Company shall not have the right to terminate this Agreement pursuant to this Section 10.01(c) if the Company is then in material breach of any of its representations, warranties, covenants or other agreements contained in this Agreement;

(d) by Parent or Merger Sub if the Company or any of its Affiliates, or the representatives of any of the foregoing, shall have breached any of its representations, warranties, covenants or other agreements contained in this Agreement which would give rise to the failure of a condition set forth in Section 9.02(a) or Section 9.02(b), which breach (x) cannot be cured by the Outside Date or (y) if capable of being cured by the Outside Date, shall not have been cured by the Outside Date; *provided*, that neither Parent nor Merger Sub shall have the right to terminate this Agreement pursuant to this Section 10.01(d) if either Parent or Merger Sub is then in material breach of any of their representations, warranties, covenants or other agreements contained in this Agreement; or

(e) by the Company, if all of the conditions set forth in <u>Section 9.01</u> and <u>Section 9.02</u> (other than any conditions that by their terms are to be satisfied at the Closing; subject to such conditions being satisfied if the Closing would have occurred on such date) have been satisfied or validly waived by Parent and Merger Sub, the Company has given irrevocable notice to Parent and Merger Sub in writing that it stands ready, willing and able to consummate the Closing, and Parent and Merger Sub fail to consummate the transactions contemplated by the Closing on the earlier of (i) the second (2nd) Business Day following the date the Closing should have occurred pursuant to <u>Section 2.02</u> or (ii) the Outside Date; or

(f) by the Parent or Merger Sub, if all of the conditions set forth in <u>Section 9.01</u> and <u>Section 9.03</u> (other than any conditions that by their terms are to be satisfied at the Closing; subject to such conditions being satisfied if the Closing would have occurred on such date) have been satisfied or validly waived by the Company, Parent has given irrevocable notice to the Company in writing that Parent and Merger Sub stand ready, willing and able to consummate the Closing, and the Company fails to consummate the transactions contemplated by the Closing on the earlier of (i) the second (2nd) Business Day following the date the Closing should have occurred pursuant to <u>Section 2.02</u> or (ii) the Outside Date.

Section 10.02 Obligations Upon Termination. If this Agreement is terminated, all continuing obligations of the parties under this Agreement will terminate, except <u>Section 6.03</u> (Public Announcements), this <u>Section 10.02</u> and <u>Article XI</u> (Miscellaneous) will survive indefinitely unless sooner amended or modified or terminated in writing by the parties pursuant to the terms hereof; *provided*, that nothing herein will relieve any party from Liability for any willful breach or gross negligence prior to such termination.

ARTICLE XI. MISCELLANEOUS

Section 11.01 The Stockholder Representative.

(vii)

(a) By approving this Agreement and the transactions contemplated hereby or by executing and delivering a Letter of Transmittal, an Optionholder Agreement or an Incentive Unit Agreement, each Effective Time Holder shall have irrevocably authorized and appointed the Stockholder Representative as such Person's representative and attorney-in-fact to act on behalf of such Person with respect to this Agreement and the Escrow Agreement and to take any and all actions and make any decisions required or permitted to be taken by the Stockholder Representative pursuant to this Agreement or the Escrow Agreement, including the exercise of the power to:

(i) give and receive notices and communications;

(ii) authorize delivery to Parent of cash from the Escrow Fund in satisfaction of any amounts owed to Parent pursuant to <u>Section 2.17</u> or in satisfaction of claims for indemnification made by Parent pursuant to <u>Article VII</u> and <u>Article VIII</u>;

(iii) agree to, negotiate, enter into settlements and compromises of, and comply with orders or otherwise handle any other matters described in <u>Section 2.17</u>;

(iv) agree to, negotiate, enter into settlements and compromises of, and comply with orders of courts with respect to claims for indemnification made by Parent pursuant to <u>Article VII</u> and <u>Article VIII</u>;

(v) litigate, arbitrate, resolve, settle or compromise any claim for indemnification pursuant to <u>Article VII</u> and <u>Article VIII</u>;

(vi) execute and deliver all documents necessary or desirable to carry out the intent of this Agreement and any Ancillary Document (including the Escrow Agreement);

Agreement);

make all elections or decisions contemplated by this Agreement and any Ancillary Document (including the Escrow

(viii) engage, employ or appoint any agents or representatives (including attorneys, accountants and consultants) to assist the Stockholder Representative in complying with its duties and obligations; and

(ix) take all actions necessary or appropriate in the good faith judgment of the Stockholder Representative for the accomplishment of the foregoing.

Parent shall be entitled to deal exclusively with the Stockholder Representative on all matters relating to this Agreement (including <u>Article VIII</u>) and shall be entitled to rely conclusively (without further evidence of any kind whatsoever) on any document executed or purported to be executed on behalf of any Effective Time Holder by the Stockholder Representative, and on any other action taken or purported to be taken on behalf of any Effective Time Holder by the Stockholder Representative, as being fully binding upon such Person. Notices or communications to or from the Stockholder Representative shall constitute notice to or from each of the Effective Time Holders. Any decision or action by the Stockholder Representative hereunder, including any agreement between the Stockholder Representative and Parent relating to the defense, payment or settlement of any claims for indemnification hereunder, shall constitute a decision or action of all Effective Time Holders and shall be final, binding and conclusive upon each such Person. No Effective Time Holder shall have the right to object to, dissent from, protest or otherwise contest the same. The provisions of this Section, including the power of attorney granted hereby, are independent and severable, are irrevocable and coupled with an interest and shall not be terminated by any act of any one or the Effective Time Holders, or by operation of Law.

(b) The Stockholder Representative may resign at any time, and may be removed for any reason or no reason by the vote or written consent of a majority in interest of the Stockholders according to each Stockholder's respective Pro Rata Share (the "Majority Holders"); provided, however, in no event shall the Stockholder Representative resign or be removed without the Majority Holders having first appointed a new Stockholder Representative who shall assume such duties immediately upon the resignation or removal of the Stockholder Representative, a new Stockholder Representative shall be appointed by the vote or written consent of the Majority Holders. Notice of such vote or a copy of the written consent appointing such new Stockholder Representative shall be sent to Parent, such appointment to be effective upon the later of the date indicated in such consent or the date such notice is received by Parent; provided, that until such notice is received, Parent, Merger Sub and the Surviving Corporation shall be entitled to rely on the decisions and actions of the prior Stockholder Representative as described in <u>Section 11.01(a)</u> above.

The Stockholder Representative shall not be liable to the Effective Time Holders for actions taken pursuant to this Agreement (c) or the Escrow Agreement, except to the extent such actions shall have been determined by a court of competent jurisdiction to have constituted gross negligence or involved fraud, intentional misconduct or bad faith (it being understood that any act done or omitted pursuant to the advice of counsel, accountants and other professionals and experts retained by the Stockholder Representative shall be conclusive evidence of good faith). The Stockholders shall severally and not jointly (in accordance with their respective Pro Rata Share), indemnify and hold harmless the Stockholder Representative from and against, compensate it for, reimburse it for and pay any and all losses, liabilities, claims, actions, damages and expenses, including reasonable attorneys' fees and disbursements, arising out of and in connection with its activities as the Stockholder Representative under this Agreement and the Escrow Agreement (the "Representative Losses"), in each case as such Representative Loss is suffered or incurred; provided, that in the event it is finally adjudicated that a Representative Loss or any portion thereof was primarily caused by the gross negligence, fraud, intentional misconduct or bad faith of the Stockholder Representative, the Stockholder Representative shall reimburse the Stockholders the amount of such indemnified Representative Loss attributable to such gross negligence, fraud, intentional misconduct or bad faith. The Representative Losses shall be satisfied: (i) from the Stockholder Representative Expense Fund; (ii) from any additional amounts the Stockholder Representative directs, in its sole discretion, by written notice to Parent, that Parent add to the Stockholder Representative Expense Fund from the proceeds of any payment that would otherwise be made to Stockholders from the Escrow Fund; (iii) to the extent the amount of the Representative Losses exceeds amounts available to the Stockholder Representative under (i) and (ii), from the Stockholders, severally and not jointly (in accordance with their respective Pro Rata Share). As soon as practicable after the date on which the final obligation of the Stockholder Representative under this Agreement and the Escrow Agreement have been discharged or such other date as the Stockholder Representative deems appropriate, the Escrow Agent shall pay any amounts remaining in the Stockholder Representative Fund to the Stockholders in accordance with their Pro Rata Share, as set forth in the Escrow Agreement.

The Stockholder Representative agrees that it will treat in confidence all documents, materials and other information which it (d) shall have obtained regarding the other parties hereto (i) during the course of the negotiations leading to the consummation of the transactions contemplated hereby and (ii) otherwise in connection with the performance of the terms hereof, in each case, whether obtained before or after the date of this Agreement and/or the Closing Date. In the event the transactions contemplated hereby shall not be consummated, the Stockholder Representative will return to the other parties all copies of nonpublic documents and materials which have been furnished in connection therewith. Such documents, materials and information shall not be communicated to any third Person (other than, in the case of Parent or Merger Sub, to their counsel, accountants or Affiliates, and in the case of the Stockholder Representative, to its counsel or accountants). The Stockholder Representative shall not use any confidential information in any manner whatsoever except solely for the purpose of evaluating the proposed Merger or in connection with its duties hereunder. Notwithstanding the foregoing, the obligation of the Stockholder Representative to treat such documents, materials and other information in confidence or to limit the use of such documents, materials and other information shall not apply to any information which (a) is or becomes available to the Stockholder Representative from a source other than the Stockholder Representative or its agents, (b) is or becomes available to the public other than as a result of disclosure by the Stockholder Representative or its agents, (c) is required to be disclosed under applicable Law or judicial process, but only to the extent it must be disclosed or (d) the Stockholder Representative reasonably deems necessary to disclose to obtain any of the consents or approvals contemplated hereby. Notwithstanding anything in this Agreement to the contrary, following Closing, the Stockholder Representative shall be permitted to disclose information (i) as required by Law; provided, however, that the Stockholder Representative shall use commercially reasonable efforts to preserve the confidentiality of such information and provide Parent prompt written notice of the intended disclosure sufficient to enable Parent to seek a protective order or otherwise prevent such disclosure, and provided further that the Stockholder Representative shall reasonably cooperate with Parent at Parent's request and sole expense to prevent or minimize such disclosure, (ii) to its employees, advisors or consultants and to the Stockholders, in each case who have a need to know such information, provided that such persons either (A) agree to observe the terms of this Section 11.01(d) or (B) are bound by obligations of confidentiality to the Stockholder Representative of at least as high a standard as those imposed on the Stockholder Representative under this Section 11.01(d) (and in each case Parent and the Company are expressly made third party beneficiaries of such obligations), and (iii) to the extent necessary to enforce the Stockholders rights hereunder or defend against assertions or claims by Parent or its Affiliates hereunder in any Legal Proceedings involving a dispute between Parent and/or the Company, on the one hand, and the Stockholders and/or the Stockholder Representative, on the other hand, including to any Governmental Authority or an arbitrator or other involved party (e.g., opposing counsel, expert witnesses, investigators) in connection therewith.

Section 11.02 Expenses. Except as otherwise expressly provided herein, all costs and expenses, including, without limitation, fees and disbursements of counsel, financial advisors and accountants, incurred in connection with this Agreement and the transactions contemplated hereby shall be paid by the party incurring such costs and expenses, whether or not the Closing shall have occurred.

Section 11.03 Notices. All notices, requests, consents, claims, demands, waivers and other communications hereunder shall be in writing and shall be deemed to have been given (a) when delivered by hand (with written confirmation of receipt); (b) when received by the addressee if sent by a nationally recognized overnight courier (receipt requested); (c) on the date sent by facsimile or e-mail of a PDF document (with confirmation of transmission) if sent during normal business hours of the recipient, and on the next Business Day if sent after normal business hours of the recipient or (d) on the third day after the date mailed, by certified or registered mail, return receipt requested, postage prepaid. Such communications must be sent to the respective parties at the following addresses (or at such other address for a party as shall be specified in a notice given in accordance with this <u>Section 11.03</u>):

If to the Company:

Data Sciences International, Inc. 119 14th St. NW, Suite 100 St. Paul, MN 55112 Facsimile: (651) 481-7404 E-mail: kknox@datasci.com Attention: Kristen Knox, CEO

with a copy to:

Fox Rothschild LLP Campbell Mithun Tower 222 South Ninth Street Suite 2000 Minneapolis, MN 55402 Facsimile: (612) 607-7100 E-mail: WKaufman@foxrothschild.com and PMartin@foxrothschild.com Attention: D. William Kaufman, Esq. and Phillip B. Martin, Esq.

If to Parent or Merger Sub:

Harvard Bioscience, Inc. 84 October Hill Road, Suite 10 Holliston, MA 01746 Facsimile: (508) 429-8478 E-mail: jduchemin@harvardbioscience.com Attention: Jeffrey A. Duchemin, CEO

with a copy to:

Burns & Levinson LLP 125 Summer Street Boston, MA 02110 Facsimile: (617) 345-3299 E-mail: jvolman@burnslev.com and cporter@burnslev.com Attention: Josef B. Volman, Esq. and Chad J. Porter, Esq.

If to the Stockholder Representative:

Kristen Knox 1175 Fairhaven Dr. Shakopee, MN 55379 E-mail: kknox@datasci.com

with a copy to:

Affinity Ventures IV c/o Robin Dowdle (OBO Kris Johnson) 3223 Edgerton Street St. Paul, MN 55127 Phone: (612) 227-0261 E-mail: rdowdle@affinitycapital.net and bkjohnson@affinitycapital.net

also with a copy to:

Canaan Equity Aggregator LLC c/o Brent Ahrens 2020 Union Street San Francisco, CA 94123 E-mail: bahrens@canaan.com

Section 11.05 Interpretation. For purposes of this Agreement, (a) the words "include," "includes" and "including" shall be deemed to be followed by the words "without limitation"; (b) the word "or" is not exclusive; (c) the words "herein," "hereof," "hereby," "hereto" and "hereunder" refer to this Agreement as a whole; and (d) any reference to documents or other materials, or information, being "made available", "delivered" or "provided" to Parent or Merger Sub, or words or phrases of similar import, will mean that such documents, other materials or information shall have been posted to the virtual data room hosted by the Company in connection with this Agreement, and are available for viewing therein by Parent, Merger Sub and their representatives, no later than 3:00 PM Eastern time on the fifth (5th) Business Day prior to the date of this Agreement. Unless the context otherwise requires, references herein: (x) to Articles, Sections, Disclosure Schedules and Exhibits mean the Articles and Sections of, and Disclosure Schedules and Exhibits attached to, this Agreement; (y) to an agreement, instrument or other document means such agreement, instrument or other document as amended, supplemented and modified from time to time to the extent permitted by the provisions thereof and (z) to a statute means such statute as amended from time to time and includes any successor legislation thereto and any regulations promulgated thereunder. This Agreement shall be construed without regard to any presumption or rule requiring construction or interpretation against the party drafting an instrument or causing any instrument to be drafted. The Disclosure Schedules and Exhibits referred to herein shall be construed with, and as an integral part of, this Agreement to the same extent as if they were set forth verbatim herein.

Section 11.06 Headings. The headings in this Agreement are for reference only and shall not affect the interpretation of this Agreement.

Section 11.07 Severability. If any term or provision of this Agreement is invalid, illegal or unenforceable in any jurisdiction, such invalidity, illegality or unenforceability shall not affect any other term or provision of this Agreement or invalidate or render unenforceable such term or provision in any other jurisdiction. Upon such determination that any term or other provision is invalid, illegal or unenforceable, the parties hereto shall negotiate in good faith to modify this Agreement so as to effect the original intent of the parties as closely as possible in a mutually acceptable manner in order that the transactions contemplated hereby be consummated as originally contemplated to the greatest extent possible.

Section 11.08 Entire Agreement. This Agreement and the Ancillary Documents constitute the sole and entire agreement of the parties to this Agreement with respect to the subject matter contained herein and therein, and supersede all prior and contemporaneous understandings and agreements, both written and oral, with respect to such subject matter. In the event of any inconsistency between the statements in the body of this Agreement and those in the Ancillary Documents, the Exhibits and Disclosure Schedules (other than an exception expressly set forth as such in the Disclosure Schedules), the statements in the body of this Agreement will control.

Section 11.09 Successors and Assigns. This Agreement shall be binding upon and shall inure to the benefit of the parties hereto and their respective successors and permitted assigns. Neither party may assign its rights or obligations hereunder without the prior written consent of the other party, which consent shall not be unreasonably withheld or delayed; provided, however, that Parent may assign its rights and obligations under this Agreement, in whole or in part, to any lender of Parent or any of its Subsidiaries (including any Financing Source) as collateral security, without the consent of any other Person. No assignment shall relieve the assigning party of any of its obligations hereunder.

Section 11.10 No Third-Party Beneficiaries. This Agreement is for the sole benefit of the parties hereto and their respective successors and permitted assigns and nothing herein, express or implied, is intended to or shall confer upon any other Person or entity any legal or equitable right, benefit or remedy of any nature whatsoever under or by reason of this Agreement, except (a) as provided in <u>Article VIII</u>, and (b) the Financing Sources and any other Person that has committed to provide the Financing or any Alternative Financing shall be third-party beneficiaries of <u>Section 8.12</u>, <u>Section 11.09</u>, this <u>Section 11.10</u>, <u>Section 11.11(b)</u>, <u>Section 11.12(c)</u>, <u>Section 11.12(d)</u> and <u>Section 11.14</u>.

Section 11.11 Amendment and Modification; Waiver.

(a) This Agreement may only be amended, modified or supplemented by an agreement in writing signed by Parent, Merger Sub and the Company at any time prior to the Effective Time; provided, however, that after the Requisite Company Vote is obtained, there shall be no amendment or waiver that, pursuant to applicable Law, requires further approval of the Stockholders, without the receipt of such further approvals. Any failure of Parent or Merger Sub, on the one hand, or the Company, on the other hand, to comply with any obligation, covenant, agreement or condition herein may be waived by the Company (with respect to any failure by Parent or Merger Sub) or by Parent or Merger Sub (with respect to any failure by the Company), respectively, only by a written instrument signed by the party granting such waiver, but such waiver or failure to insist upon strict compliance with such obligation, covenant, agreement or condition shall not operate as a waiver of, or estoppel with respect to, any subsequent or other failure.

(b) Notwithstanding anything set forth in <u>Section 11.11(a)</u> to the contrary, the parties to this Agreement shall not amend <u>Section 6.01(a)</u>, <u>Section 8.12</u>, <u>Section 11.09</u>, <u>Section 11.10</u>, this <u>Section 11.11(b)</u>, <u>Section 11.12(c)</u>, <u>Section 11.12(d)</u> or <u>Section 11.14</u> (and any related definitions used in those sections) without the prior written consent of all Financing Sources or other Persons that have committed to provide the Financing or any Alternative Financing.

Section 11.12 Governing Law; Submission to Jurisdiction; Waiver of Jury Trial.

(a) This Agreement shall be governed by and construed in accordance with the internal Laws of the State of Delaware without giving effect to any choice or conflict of law provision or rule (whether of the State of Delaware or any other jurisdiction).

(b) ANY LEGAL SUIT, ACTION OR PROCEEDING ARISING OUT OF OR BASED UPON THIS AGREEMENT, THE ANCILLARY DOCUMENTS OR THE TRANSACTIONS CONTEMPLATED HEREBY OR THEREBY MAY BE INSTITUTED IN THE FEDERAL COURTS OF THE UNITED STATES OF AMERICA LOCATED IN THE STATE OF DELAWARE OR THE COURTS OF THE STATE OF DELAWARE, AND EACH PARTY IRREVOCABLY SUBMITS TO THE EXCLUSIVE JURISDICTION OF SUCH COURTS IN ANY SUCH SUIT, ACTION OR PROCEEDING. SERVICE OF PROCESS, SUMMONS, NOTICE OR OTHER DOCUMENT BY MAIL TO SUCH PARTY'S ADDRESS SET FORTH HEREIN SHALL BE EFFECTIVE SERVICE OF PROCESS FOR ANY SUIT, ACTION OR OTHER PROCEEDING BROUGHT IN ANY SUCH COURT. THE PARTIES IRREVOCABLY AND UNCONDITIONALLY WAIVE ANY OBJECTION TO THE LAYING OF VENUE OF ANY SUIT, ACTION OR ANY PROCEEDING IN SUCH COURTS AND IRREVOCABLY WAIVE AND AGREE NOT TO PLEAD OR CLAIM IN ANY SUCH COURT THAT ANY SUCH SUIT, ACTION OR PROCEEDING BROUGHT IN ANY SUCH COURT HAS BEEN BROUGHT IN AN INCONVENIENT FORUM.

(c) Notwithstanding anything in <u>Section 11.12(a)</u> or <u>Section 11.12(b)</u> to the contrary, each of the parties hereto agrees that it will not bring or support any Action (whether at law, in equity, in contract, in tort or otherwise) against a Financing Source or any other Persons that have committed to provide the Financing or Alternative Financing, including any dispute arising out of or relating to the Debt Commitment Letter or the performance thereof, in any forum other than the Supreme Court of the State of New York, County of New York, or, if under applicable Law, exclusive jurisdiction if vested in the federal courts, the United States District Court for the Southern District of New York (and appellate courts thereof). Such Action shall be governed by and construed in accordance with the Laws of the State of New York without giving effect to the principles of conflicts of law of the Laws of the State of New York. The provisions of this <u>Section 11.12(c)</u> shall be enforceable by any Financing Source or other Person that has committed to provide the Financing or Alternative Financing, its Affiliates and their respective successors and permitted assigns.

(d) EACH PARTY ACKNOWLEDGES AND AGREES THAT ANY CONTROVERSY WHICH MAY ARISE UNDER THIS AGREEMENT OR THE ANCILLARY DOCUMENTS IS LIKELY TO INVOLVE COMPLICATED AND DIFFICULT ISSUES AND, THEREFORE, EACH SUCH PARTY IRREVOCABLY AND UNCONDITIONALLY WAIVES ANY RIGHT IT MAY HAVE TO A TRIAL BY JURY IN RESPECT OF ANY LEGAL ACTION ARISING OUT OF OR RELATING TO THIS AGREEMENT, THE ANCILLARY DOCUMENTS, THE DEBT COMMITMENT LETTER OR THE TRANSACTIONS CONTEMPLATED HEREBY OR THEREBY. EACH PARTY TO THIS AGREEMENT CERTIFIES AND ACKNOWLEDGES THAT (A) NO REPRESENTATIVE OF ANY OTHER PARTY HAS REPRESENTED, EXPRESSLY OR OTHERWISE, THAT SUCH OTHER PARTY WOULD NOT SEEK TO ENFORCE THE FOREGOING WAIVER IN THE EVENT OF A LEGAL ACTION, (B) SUCH PARTY HAS CONSIDERED THE IMPLICATIONS OF THIS WAIVER, (C) SUCH PARTY MAKES THIS WAIVER VOLUNTARILY, AND (D) SUCH PARTY HAS BEEN INDUCED TO ENTER INTO THIS AGREEMENT BY, AMONG OTHER THINGS, THE MUTUAL WAIVERS AND CERTIFICATIONS IN THIS <u>SECTION 11.12(D)</u>.

Section 11.13 Enforcement. The parties agree that irreparable damage could occur in the event that any of the provisions of this Agreement are not performed in accordance with their specific terms or otherwise are Breached. Therefore, each party hereby irrevocably waives, in any Action or proceeding for an injunction or for specific performance, the defense (or other assertion) of adequacy of a remedy at Law or lack of irreparable harm, and any requirement for the posting of any bond or other security in connection with any such remedy. The remedy of specific performance will be in addition to any other remedy or remedies to which the parties may be entitled at Law or in equity.

Section 11.14 No Recourse to Financing Sources. The Company, its Affiliates, the Stockholders and the Representatives (a) shall have no rights or claims against any Financing Source or other Persons that have committed to provide the Financing or any Alternative Financing relating to this Agreement or any of the transactions contemplated herein (including the Financing or Alternative Financings) whether at law or equity, in contract, in tort or otherwise, (b) waive any rights or claims that they may have against any Financing Source or other Persons that have committed to provide the Financing or any Alternative Financing, whether at law or in equity, in contract, in tort or otherwise, and (c) agree not to commence (and if commenced agree to dismiss or otherwise terminate and not assist) any action, arbitration, audit, hearing, investigation, litigation, petition, complaint, suit or proceeding against any Financing Source or other Persons that have committed to provide the Financing or any Alternative Financing. The Financing Sources and any other Persons that have committed to provide the Financing, solely in their capacities as lenders or arrangers, shall not have any rights or claims against any party hereto or any Affiliate or Representative thereof in connection with this Agreement, the Financing or any Alternative Financing, whether at law or equity, in contract, in tort or otherwise.

Section 11.15 Attorney-Client Privileged Communications. Recognizing that Fox Rothschild LLP has acted as legal counsel to the Company prior to the Closing, Parent acknowledges and agrees that, except as provided below or at Law, all communications involving attorney-client confidences between the Company and Fox Rothschild LLP in the course of negotiation, documentation and consummation of the transactions contemplated hereby shall be deemed to be attorney-client confidences that belong to the Company and not Parent or Merger Sub, which privilege may be asserted by the Stockholder Representative on behalf of the Company. Notwithstanding the foregoing, in the event that a dispute arises between Parent, the Surviving Corporation or any of their respective Affiliates, on the one hand, and a third party, on the other hand, Parent, the Company or any such Affiliate may assert the attorney-client privilege to prevent disclosure of confidential communications by Fox Rothschild LLP to such third party.

Section 11.16 Counterparts. This Agreement may be executed in counterparts, each of which shall be deemed an original, but all of which together shall be deemed to be one and the same agreement. A signed copy of this Agreement delivered by facsimile, e-mail or other means of electronic transmission shall be deemed to have the same legal effect as delivery of an original signed copy of this Agreement.

[SIGNATURE PAGE FOLLOWS]

IN WITNESS WHEREOF, the parties hereto have caused this Agreement to be executed as of the date first written above by their respective officers thereunto duly authorized.

DATA SCIENCES INTERNATIONAL, INC.

By	/s/ Kristen Knox
Name:	Kristen Knox
Title:	Chief Executive Officer

HARVARD BIOSCIENCE, INC.

By/s/ Jeffrey A. DucheminName:Jeffrey A. DucheminTitle:Chief Executive Officer

PLYMOUTH SUB, INC.

By: /s/ Jeffrey A. Duchemin

Name: Jeffrey A. Duchemin Title: President

PLYMOUTH STOCKHOLDER REP, LLC, AS STOCKHOLDER REPRESENTATIVE

By: /s/ Kristen Knox

Name: Kristen Knox

Title: Managing Member, solely for purposes of <u>Section 11.01</u> of the Agreement

[Signature Page to Agreement and Plan of Merger]

PURCHASE AGREEMENT

by and among

Thomas Scientific, LLC,

Denville Scientific, Inc.,

and

Harvard Bioscience, Inc.

Dated as of January 22, 2018

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PURCHASE AGREEMENT

This Purchase Agreement ("<u>Agreement</u>") is dated as of January 22, 2018, by and among Thomas Scientific, LLC, a Delaware limited liability company ("<u>Buyer</u>"), Denville Scientific, Inc., a Delaware corporation ("<u>Denville</u>" or "<u>Seller</u>"), and Harvard Bioscience, Inc., a Delaware corporation ("<u>Stockholder</u>"), in its individual capacity and in its capacity as representative of Seller and Stockholder in accordance with <u>Section 2.12</u> (in such capacity, "<u>Seller's Representative</u>").

RECITALS

WHEREAS, Seller is in the business of distributing laboratory products consisting of consumables, molecular and cell biology reagents, and benchtop equipment (as conducted by Seller prior to and as of the Closing Date, the "Business");

WHEREAS, Stockholder owns all of the issued and outstanding capital stock of Denville; and

WHEREAS, Seller desires to contribute to Buyer, and Buyer desires to receive from Seller, the Assets (as defined herein) of Seller, on the terms set forth in this Agreement.

NOW, THEREFORE, in consideration of the mutual promises, representations, warranties, covenants and conditions set forth in this Agreement, the parties hereto, intending to be legally bound, agree as follows:

1. DEFINITIONS AND USAGE

1.1 <u>Definitions</u>. For purposes of this Agreement (including any Exhibit, Annex or Schedule hereto), the terms referred to in this <u>Section 1.1</u> and variations thereof shall have the meanings specified below or as otherwise set forth herein.

"<u>Accounts Receivable</u>" means (a) trade accounts receivable and other rights to payment from customers of Seller, including amounts receivable in respect of goods shipped or products sold or services rendered to customers of Seller, (b) other accounts or notes receivable of Seller, and (c) any claim, remedy or other right related to any of the foregoing.

"<u>Action</u>" means any claim, action, cause of action, demand, lawsuit, arbitration, inquiry, audit, notice of violation, proceeding, litigation, citation, assessment, regulatory inquiry, summons, subpoena or investigation of any nature, civil, criminal, administrative, regulatory or otherwise, whether at law or in equity.

"Active Employees" has the meaning set forth in Section 3.22(a).

"<u>Adjustment Amount</u>" means the sum of (a) Final Working Capital <u>minus</u> Estimated Working Capital (which may be a negative number), <u>plus</u> (b) Final Closing Cash <u>minus</u> Estimated Closing Cash (which may be a negative number), <u>minus</u> (c) Final Closing Indebtedness <u>minus</u> Estimated Closing Indebtedness (which may be a negative number).

"Adjustment Report" has the meaning set forth in Section 2.8(b).

"<u>Agreement</u>" has the meaning set forth in the preamble hereto.

"<u>Ancillary Documents</u>" means the Escrow Agreement, the Bill of Sale, the Assignment and Assumption Agreement, the Restrictive Covenant Agreement, and each other agreement, document, certificate or instrument delivered pursuant hereto or in connection herewith.

"<u>Anti-Corruption Laws</u>" means laws, regulations or orders relating to anti-bribery or anti-corruption (governmental or commercial), which apply to the business and dealings of Seller; including, without limitation, laws that prohibit the corrupt payment, offer, promise, or authorization of the payment or transfer of anything of value (including gifts or entertainment), directly or indirectly, to any Government Official, commercial entity, or any other Person to obtain an improper business advantage; such as, without limitation, the U.S. Foreign Corrupt Practices Act of 1977, as amended from time to time (the "<u>FCPA</u>"), the UK Bribery of 2010 and all national and international laws enacted to implement the OECD Convention on Combating Bribery of Foreign Officials in International Business Transactions.

"<u>Anti-Money Laundering Laws</u>" means laws, regulations, rules or guidelines relating to money laundering, including, without limitation, financial recordkeeping and reporting requirements, which apply to the business and dealings of Seller; such as, without limitation, the U.S. Uniting and Strengthening America by Providing Appropriate Tools Required to Intercept and Obstruct Terrorism Act of 2001, Public Law 107-56, the U.S. Currency and Foreign Transaction Reporting Act of 1970, as amended, the U.S. Money Laundering Control Act of 1986, as amended, the UK Proceeds of Crime Act 2002, the UK Terrorism Act 2000, as amended, and any related or similar Law issued, administered or enforced by any Governmental Body in all other jurisdictions where Seller conducts the Business or owns Assets.

"<u>Arbitrator</u>" has the meaning set forth in <u>Section 2.8(c)</u>.

"Assets" has the meaning set forth in Section 2.1.

"<u>Asset Taxes</u>" has the meaning set forth in <u>Section 6.2(a)</u>.

"Assignment and Assumption Agreement" has the meaning set forth in Section 2.7(a)(ii).

"Assumed Contracts" has the meaning set forth in Section 2.1(a).

"Assumed Liabilities" has the meaning set forth in Section 2.4(a).

"Base Amount" means \$17,000,000.

"Bill of Sale" has the meaning set forth in Section 2.7(a)(i).

"Business" has the meaning set forth in the recitals hereto.

"Business Day" means any day other than (a) Saturday or Sunday or (b) any other day on which banks in New York are permitted or required to be

closed.

"Business Insurance Policies" has the meaning set forth in Section 3.20.

"<u>Buyer</u>" has the meaning set forth in the preamble hereto.

"Buyer Indemnified Persons" has the meaning set forth in Section 7.2.

"Buyer Plans" has the meaning set forth in Section 5.2(c).

"<u>Cap</u>" has the meaning set forth in <u>Section 7.4(b)</u>.

"<u>Card Association</u>" means VISA International, Inc. and VISA U.S.A., Inc., MasterCard International, Inc., Discover Financial Services, LLC, American Express, Diners Club, Voyager, Carte Blanche and any other payment card association, debit card network or similar entity having clearing or oversight responsibilities, in each case with whom Seller may directly or indirectly have a sponsorship or similar agreement and any legal successor organizations or association of any of them.

"<u>Cash</u>" means, without duplication, (i) cash and cash equivalents (including cash in the bank, cash on hand, marketable securities and short-term investments) of Seller, <u>plus</u> (ii) all checks and funds received by Seller or banks (in respect of checks deposited or funds paid to any Seller accounts), regardless of whether cleared, <u>minus</u> (iii) all bank overdrafts and checks written, issued and/or outstanding of Seller, regardless of whether cleared.

"<u>Closing</u>" has the meaning set forth in <u>Section 2.6</u>.

"<u>Closing Cash</u>" means all Cash of Seller as of the Measuring Time.

"<u>Closing Date</u>" has the meaning set forth in <u>Section 2.6</u>.

"Closing Indebtedness" means all Indebtedness of Seller as of immediately prior to the Closing.

"COBRA" has the meaning set forth in Section 5.2(b).

"Code" means the Internal Revenue Code of 1986, as amended.

"Confidentiality Agreement" has the meaning set forth in Section 5.4(a).

"<u>Confidential Information</u>" means all information of a confidential, non-public and proprietary nature (whether or not specifically labeled or identified as "confidential"), in any form or medium, that relates to Buyer, its Related Persons, the Assets, the Assumed Liabilities or the Business, including, products, services or research or development of Seller or their suppliers, distributors, customers, independent contractors or other business relations and includes the following: (i) internal business information (including information relating to strategic and staffing plans and practices, business, training, marketing, promotional and sales plans and practices, cost, rate and pricing structures and accounting and business methods); (ii) identities of, individual requirements of, specific contractual arrangements with, and information about, Seller's suppliers, distributors, customers, independent contractors or other business relations of data, analyses, techniques, systems, research, records, reports, manuals, documentation, models, data and data bases relating thereto; and (iv) confidential inventions, innovations, improvements, developments, methods, designs, analyses, drawings, reports and all similar or related non-public information (whether or not patentable). Confidential Information excludes any information that: (a) is or becomes publicly available other than through disclosure by Seller, Stockholder or their Related Persons or Representatives in violation of <u>Section 5.4</u>; (b) is lawfully disclosed to Seller from any third party without obligation of confidentiality; or (c) is independently developed by Seller without use of any Confidential Information.

"Consent" means any approval, consent, ratification, waiver or other authorization.

"Contemplated Transactions" means the transactions contemplated by this Agreement and the Ancillary Documents.

"<u>Contract</u>" means any agreement, contract, purchase order, Lease, consensual obligation, promise or undertaking (whether written or oral and whether express or implied), whether or not legally binding. "Contract" shall be deemed to include any group of related Contracts.

"Copyrights" has the meaning set forth in Section 3.23(a)(iii).

"covered dependents" has the meaning set forth in Section 5.2(c).

"<u>Damages</u>" means any loss, Liability, Tax, claim, damage and expense (including reasonable costs of defense and reasonable attorneys' or advisors' fees and expenses); provided, however, that "Damages" shall not include punitive damages, except to the extent any such punitive damages are required to be paid to a third party pursuant to a Third Party Claim.

"Deductible" has the meaning set forth in Section 7.4(a).

"Denville" has the meaning set forth in the preamble hereto.

"<u>Disabling Devices</u>" means computer software viruses, time bombs, logic bombs, Trojan horses, trap doors, back doors, ransomware, spyware, adware, scareware, or other computer instructions, intentional devices or techniques that are designed to threaten, infect, assault, vandalize, defraud, disrupt, damage, disable, maliciously encumber, hack into, incapacitate, infiltrate or slow or shut down a computer system or any component of such computer system, including any such device affecting system security or compromising, locking, or disclosing user data.

"Domain Names" has the meaning set forth in Section 3.23(a)(v).

"Disclosure Schedules" means the Disclosure Schedules referred to in Article 3 hereof.

"Employee Plans" means (i) each "employee benefit plan" (as such term is defined in ERISA Section 3(3)), whether or not subject to ERISA; (ii) each employment, individual consulting or independent contractor, restrictive covenant (including confidentiality, non-competition and non-solicitation), bonus, incentive, option, equity purchase or other equity-based compensation, deferred compensation, loan, severance, termination, retention, change of control, collective bargaining or other agreement with any works council or association; (iii) profit sharing, pension, retirement, 401(k), vacation or other paid or unpaid leave, medical or other welfare, disability, fringe benefit; and (iv) any other employee or retiree benefit or compensation agreement, arrangement, plan, program, policy, funding mechanism, reimbursement arrangement or other arrangement, whether or not subject to ERISA or written or unwritten or legally binding or not, in each case, (A) that is maintained, sponsored, contributed to or entered into by Seller or any ERISA Affiliate for the benefit of any current or former employee, officer, director or independent contractor of Seller, or the beneficiaries or dependents of any such individual, or (B) under which Seller may have any material Liability.

"Employee PII" has the meaning set forth in Section 3.23(k).

"Encumbrance" means any charge, claim, community or other marital property interest, condition, equitable interest, lien (statutory or otherwise), option, pledge, security interest, mortgage (including a leasehold mortgage), deed of trust (including a leasehold deed of trust), deed to secure debt (including a leasehold deed to secure debt), right of way, imperfection of title, easement, encroachment, servitude, right of first option, right of first refusal or similar restriction, including any restriction on use, voting (in the case of any security or equity interest), transfer, receipt of income or exercise of any other attribute of ownership, and including any conditional sale or other title retention agreement, any lease in the nature thereof and any assignment, deposit agreement, financing lease, or other preferential arrangement intended as, or having the effect of, security, and the filing of or agreement to permit the filing of a financing statement under the Uniform Commercial Code of any jurisdiction.

"<u>Environment</u>" means soil, land surface or subsurface strata, surface waters (including navigable waters and ocean waters), ground waters, drinking water supply, stream sediments, ambient air (including indoor air), plant and animal life and any other environmental medium or natural resource.

"Environmental, Health and Safety Liabilities" means any Liability or any other responsibility arising from or as a result of the presence, existence or alleged presence or existence of Hazardous Materials in, on, under, at or emanating from any real property, or under any Environmental Law or Occupational Safety and Health Law, including those consisting of or relating to (a) any environmental, health or safety matter or condition (including on-site or off-site contamination, occupational safety and health and regulation of any chemical substance or product); (b) any fine, penalty, judgment, award, settlement, legal or administrative proceeding, damages, loss, claim, demand or response, remedial or inspection cost or expense arising under any Environmental Law or Occupational Safety and Health Law; (c) financial responsibility under any Environmental Law or Occupational Safety and Health Law; (c) financial responsibility under any Environmental Law or Occupational Safety and Health Law (whether or not such Cleanup has been required or requested by any Governmental Body or any other Person) and for any natural resource damages; or (d) any other compliance, corrective or remedial measure required under any Environmental Law or Occupational Safety and Health Law. The terms "removal," "remedial" and "response action" as used in this definition include the types of activities covered by the United States Comprehensive Environmental Response, Compensation and Liability Act of 1980 (CERCLA).

"Environmental Law" means any Legal Requirement that requires or relates to (a) advising appropriate authorities, employees or the public of intended or actual Releases of pollutants or Hazardous Materials or materials, violations of discharge limits or other prohibitions and the commencement of activities, such as resource extraction or construction, that could have significant impact on the Environment; (b) preventing or reducing to acceptable levels the Release of pollutants or Hazardous Materials into the Environment; (c) reducing the quantities, preventing the Release or minimizing the hazardous characteristics of wastes that are generated; (d) assuring that products are designed, formulated, packaged and used so that they do not present unreasonable risks to human health or the Environment when used or disposed of; (e) protecting the Environment, resources, species or ecological amenities; (f) reducing to acceptable levels the risks inherent in the transportation of Hazardous Materials or other potentially harmful substances; (g) cleaning up pollutants that have been Released, preventing the Threat of Release or paying the costs of such clean up or prevention; (h) making responsible parties pay private parties, or groups of them, for damages done to their health or the Environment or permitting self-appointed representatives of the public interest to recover for injuries done to public assets; (i) handling of Hazardous Materials; or (j) protection of human health, ecological resources or the Environment.

"ERISA" means the Employee Retirement Income Security Act of 1974, as amended.

"ERISA Affiliate" means any trade or business, whether or not incorporated, that, together with Seller, is or would have been at any date of determination occurring within the preceding six (6) years, treated as a single employer within the meaning of Section 414 of the Code.

"Escrow Agent" means Wells Fargo Bank, National Association.

"<u>Escrow Agreement</u>" means that certain Escrow Agreement, in substantially the form attached hereto as <u>Exhibit A</u>, by and among Buyer, Seller's Representative and Escrow Agent.

"Escrow Amount" means the sum of the Indemnity Escrow Amount and the Working Capital Escrow Amount.

"<u>Estimated Cash Payment</u>" means an amount equal to the Base Amount <u>plus</u> (a) the amount by which Estimated Working Capital exceeds Target Working Capital, if any, <u>minus</u> (b) the amount by which Target Working Capital exceeds Estimated Working Capital, if any, <u>plus</u> (c) Estimated Closing Cash (which may be a negative number), <u>minus</u> (d) Estimated Closing Indebtedness, <u>minus</u> (e) 50% of the fees and expenses of the Escrow Agent pursuant to <u>Section 2.11</u>.

"Estimated Closing Cash" has the meaning set forth in Section 2.8(a).

"Estimated Closing Indebtedness" has the meaning set forth in Section 2.8(a).

"Estimated Report" has the meaning set forth in Section 2.8(a).

"Estimated Working Capital" has the meaning set forth in Section 2.8(a).

"Excluded Assets" has the meaning set forth in Section 2.2.

"Excluded Contracts" has the meaning set forth in Section 2.2(j).

"Excluded Employees" has the meaning set forth in Section 5.2(a).

"Exempted Products" means microvolume spectrophotometers.

"Facility" has the meaning set forth in Section 3.7(b).

"FDA" means the Food and Drug Administration of the United States.

"Final Closing Cash" has the meaning set forth in Section 2.8(e).

"Final Closing Indebtedness" has the meaning set forth in Section 2.8(e).

"<u>Final Working Capital</u>" has the meaning set forth in <u>Section 2.8(e)</u>.

"Financial Statements" has the meaning set forth in Section 3.3.

"Fundamental Representations" means the representations and warranties set forth in Sections 3.1, 3.2(a)-(c), 3.8 and 3.14.

"GAAP" means United States generally accepted accounting principles.

"<u>Governing Documents</u>" means, with respect to any Person, to the extent applicable, the memorandum of association, articles of association, articles of incorporation, articles of organization, certificate of incorporation, certificate of formation, charter, certificate of limited partnership, bylaws and any stockholders agreement, partnership agreement, operating agreement, limited liability company agreement, limited partnership agreement, joint venture agreement, voting agreement, voting trust agreement or other organizational document or agreement, if any, of such Person and any amendments or supplements thereof.

"<u>Governmental Authorization</u>" means any Consent, license, clearance, approval, registration or permit issued, granted, given or otherwise made available by or under the authority of any Governmental Body or pursuant to any Legal Requirement.

"<u>Governmental Body</u>" means (i) any national, federal, state, county, municipal, local, or foreign government or any entity exercising executive, legislative, judicial, regulatory, taxing, or administrative functions of or pertaining to government; (ii) any public international organization; (iii) any agency, division, bureau, department, or other political subdivision of any government, entity or organization described in the foregoing clauses (i) or (ii) of this definition; (iv) any company, business, enterprise, or other entity owned, in whole or in part, or controlled by any government, entity, organization, or other Person described in the foregoing clauses (i), (ii) or (iii) of this definition; or (v) any political party.

"<u>Government Official</u>" means (i) any official, officer, employee, or representative of, or any Person acting in an official capacity for or on behalf of, any Governmental Body; (ii) any political party or party official or candidate for political office; (iii) a Politically Exposed Person (PEP) as defined by the Financial Action Task Force (FATF) or Groupe d'action Financière sur le Blanchiment de Capitaux (GAFI); or (iv) any official, officer, employee, or representative of a company, business, enterprise or other entity owned, in whole or in part, or controlled by any Governmental Body.

"<u>Hardware</u>" means computers (including servers), Software and all associated other information technology equipment used by Seller in the operation of the Business, including assets used to provide services to customers, but excluding Software or information technology equipment to the extent operated by a telecommunications provider or other third parties.

"<u>Hazardous Activity</u>" means the distribution, generation, handling, importing, management, manufacturing, processing, production, refinement, Release, storage, transfer, transportation, treatment or use (including any withdrawal or other use of groundwater) of Hazardous Material in, on, under, about or from any of Seller's facilities or any part thereof into the Environment and any other act, business, operation or thing that poses an unreasonable risk of harm, to persons or property on or off Seller's facilities.

"<u>Hazardous Material</u>" means any substance, material or waste which is regulated by any Governmental Body, including any material, substance or waste which is defined as a "hazardous waste," "hazardous material," "hazardous substance," "extremely hazardous waste," "restricted hazardous waste," "contaminant," "toxic waste" or "toxic substance" under any provision of Environmental Law, and including any substance which is toxic, explosive, corrosive, flammable, infectious, radioactive, carcinogenic, mutagenic, or which contains polychlorinated bipheyls (PCBs), volatile organic compounds (VOCs), semi-volatile organic compounds (sVOCs), gasoline, diesel fuel, other petroleum hydrocarbons, petroleum products or byproducts, asbestos, presumed asbestos-containing material or asbestos-containing material, and urea formaldehyde.

"Inbound Intellectual Property License" has the meaning set forth in Section 3.23(c).

"Indebtedness" means, at any particular time, without duplication, (i) Seller's indebtedness for borrowed money, (ii) obligations of Seller evidenced by bonds, debentures, notes, or hedging or swap arrangements or other similar instruments or debt securities, (iii) letters of credit and bankers' acceptances issued for the account of Seller, in each case whether or not drawn, (iv) capital lease obligations of Seller, (v) indebtedness for the deferred purchase price of property or services with respect to which Seller is liable, (vi) obligations created or arising under conditional sale or other title retention Contracts with respect to property acquired by Seller, (vii) Seller's obligations pursuant to factoring Contracts for accounts receivable, (viii) all accrued interest, prepayment premiums or penalties related to any of the foregoing, and (ix) the items described in clauses (i) though (viii) of another Person secured by a Encumbrance on the property of Seller or of which Seller is a guarantor or for which Seller has otherwise agreed to assume responsibility, in whole or in part.

"Indemnified Party" has the meaning set forth in Section 7.5(a).

"Indemnifying Party" has the meaning set forth in Section 7.5(a).

"Indemnity Escrow Amount" means \$1,020,000.

"Indemnity Escrow Fund" means the Indemnity Capital Escrow Amount held pursuant to the Escrow Agreement.

"Independent Contractor" has the meaning set forth in Section 3.22(e).

"Intellectual Property Assets" has the meaning set forth in Section 3.23(a).

"Intellectual Property Licenses" has the meaning set forth in Section 3.23(d).

"Inventors" has the meaning set forth in Section 3.23(h).

"IRS" means the United States Internal Revenue Service and, to the extent relevant, the United States Department of the Treasury.

"Item of Dispute" has the meaning set forth in Section 2.8(c).

"<u>Knowledge of Seller</u>" or "<u>Seller's Knowledge</u>" means the actual knowledge of Jeff Duchemin, Robert Gagnon, Paul Hajjar and John Christensen, in each case, following reasonable inquiry of their direct reports that have primary responsibility for the matter to which "Knowledge of Seller" or "Seller's Knowledge" applies.

"Law" or "Legal Requirement" means any federal, state, local, municipal, foreign, international, multinational or other constitution, law, ordinance, principle of common law, code, regulation, statute, treaty or similar legal requirement of any Governmental Body.

"Leases" has the meaning set forth in Section 3.7(b).

"<u>Liability</u>" means, with respect to any Person, any liability or obligation of such Person of any kind, character or description, whether known or unknown, absolute or contingent, accrued or unaccrued, disputed or undisputed, liquidated or unliquidated, secured or unsecured, joint or several, due or to become due, vested or unvested, executory, determined, determinable or otherwise, and whether or not the same is required to be accrued on the financial statements of such Person.

"Marks" has the meaning set forth in Section 3.23(a)(i).

"Material Adverse Change" or "Material Adverse Effect" means any fact, event, condition, change, development or circumstance, or any series of facts, events, conditions, changes, developments or circumstances, which (individually or in the aggregate) has had or would reasonably be expected to have a material and adverse effect upon (a) the business, operations, assets (including the Assets), Liabilities, financial condition, or operating results of Seller or (b) the ability of Seller to perform their obligations under this Agreement or consummate the Contemplated Transactions; provided, however, that "Material Adverse Change" and "Material Adverse Effect" shall not include any fact, event, condition, change, development or circumstance, or any series of facts, events, conditions, changes, developments or circumstances, directly or indirectly, arising out of or attributable to: (i) general economic or political conditions generally affecting the industry in which the Business operates; (iii) any changes in financial, banking or securities markets in general, including any disruption thereof and any decline in the price of any security or any market index or any change in prevailing interest rates (iv) any changes in applicable Laws or accounting rules, including GAAP; or (v) acts of war (whether or not declared), armed hostilities or terrorism, or the escalation or worsening thereof, provided further that, any fact, event, condition, change, development or circumstance, referred to in clauses (i)-(v) shall be taken into consideration in determining whether a Material Adverse Change or would reasonably be expected to occur to the extent that such fact, event, condition, change, development or circumstance or series of facts, events, conditions, changes, development or circumstances (individually or in the aggregate) has had or would reasonably be expected to have a disproportionate impact on Seller, the Business and the Assets, taken as a whole, as compared to other similarly-situated participants in the industry

"Material Contracts" has the meaning set forth in Section 3.19(b).

"Measuring Time" means 12:01 a.m. Eastern Time on the Closing Date.

"Most Recent Balance Sheet Date" means December 31, 2017.

"Most Recent Monthly Financial Statements" has the meaning set forth in Section 3.3.

"Most Recent Year-End Financial Statements" has the meaning set forth in Section 3.3.

"Names" has the meaning set forth in Section 5.5.

"Objection Notice" has the meaning set forth in Section 2.8(c).

"<u>Occupational Safety and Health Law</u>" means any Legal Requirement for the provision of safe and healthful working conditions and/or reduction of occupational safety and health hazards, including the Occupational Safety and Health Act.

"Offset Right" has the meaning set forth in Section 7.8.

"Opt-out Notifications" has the meaning set forth in Section 3.23(j).

"Order" means any order, injunction, judgment, decree, ruling, assessment or arbitration award of any Governmental Body or arbitrator.

"<u>Ordinary Course of Business</u>" means, with respect to any Person, an action or omission which is (a) consistent in nature, scope and magnitude with the past practices of such Person and is taken in the ordinary course of the normal, day-to-day operations of such Person; (b) does not require authorization by the board of directors or shareholders of such Person (or by any Person or group of Persons exercising similar authority) and does not require any other separate or special authorization of any nature; and (c) is similar in nature, scope and magnitude to actions customarily taken, without any separate or special authorization, in the ordinary course of the normal, day-to-day operations of other Persons that are of the same size and in the same line of business as such Person. Unless otherwise specified, "Ordinary Course of Business" means the Ordinary Course of Business of Seller.

"Outbound Intellectual Property License" has the meaning set forth in Section 3.23(d).

"Owned Intellectual Property Assets" has the meaning set forth in Section 3.23(b).

"Patents" has the meaning set forth in Section 3.23(a)(ii).

"Payoff Letters" has the meaning set forth in Section 2.7(a)(viii).

"<u>PCI Requirements</u>" means rules, regulations, standards, policies, manuals, and procedures of the Card Associations, including, with respect to the processing of credit card information, the Payment Card Industry Data Security Standards (PCI-DSS), in each case as applicable to Seller.

"<u>Permitted Encumbrances</u>" means (a) statutory liens for Taxes not yet due and payable or being contested in good faith, (b) statutory or common law liens incurred in the Ordinary Course of Business to secure landlords, lessors or renters under leases or rental agreements confined to the premises rented, (c) statutory liens, such as carriers', warehousemen's, landlords' and mechanics' liens incurred in the Ordinary Course of Business, (d) deposits or pledges made in connection with, or to secure payment of, workers' compensation, unemployment insurance, old age pension or other social security programs mandated under applicable Law, and (e) with respect to the Assets, Encumbrances incurred in the Ordinary Course of Business which, individually or in the aggregate, do not materially impair the value or use of the Asset to which they relate in the Business as currently conducted; provided, however, that "Permitted Encumbrances" shall not include any Encumbrances securing indebtedness for borrowed money.

"Person" means any individual, corporation, general partnership, limited partnership, limited liability partnership, joint venture, estate, trust, company, firm or other enterprise, association, organization, entity or Governmental Body.

"PII" has the meaning set forth in Section 3.23(j).

"<u>Product</u>" means any product or service developed, marketed, distributed, sold, offered for sale or otherwise introduced into the stream of commerce by Seller.

"Purchase Price" has the meaning set forth in Section 2.3.

"<u>Recall</u>" means a removal or correction of a marketed product, whether or not the FDA would consider the product to be in violation of the Laws it administers.

"Records" has the meaning set forth in Section 2.1(i).

"<u>Related Person</u>" means (a) with respect to an individual, each other member of such individual's Family, any Person that is directly or indirectly controlled by such individual or any one or more members of such individual's Family; any Person with respect to which one or more members of such individual's Family serves as a manager, director, officer, partner, executor or trustee (or in a similar capacity), or any trust of which such individual or a member of such individual Family is a trustee, grantor, settlor or beneficiary, and (b) with respect to a specified Person other than an individual, any Person that directly or indirectly controls, is directly or indirectly controlled by (including any Subsidiary of such Person) or is directly or indirectly under common control with such specified Person; each Person that serve as a manager, director, officer, partner, executor, or trustee of such specified Person (or in a similar capacity); or any Person with respect to which such specified Person serves as a general partner or a trustee (or in a similar capacity). For purposes of this definition, (a) "control" (including "controlling," "controlled by," and "under common control with") means the possession, direct or indirect, of the power to direct or cause the direction of the management and policies of a Person, whether through the ownership of voting securities, by contract or otherwise, and shall be construed as such term is used in the rules promulgated under the Securities Act; and (b) the "Family" of an individual includes (i) the individual, (ii) the individual's spouse, (iii) any other natural person who is related to the individual or the individual's spouse within the second degree (whether by birth, adoption or otherwise) and (iv) any other natural person who resides with such individual.

"<u>Release</u>" means any release, spill, emission, leaking, pumping, pouring, dumping, emptying, injection, deposit, disposal, discharge, dispersal, leaching or migration on or into the Environment.

"<u>Relevant Statutes</u>" means the Federal Food, Drug and Cosmetic Act (21 U.S.C. ch.9 §301 et seq.); U.S. Foreign Corrupt Practices Act (15 U.S.C. §§78dd-1 et seq.); the U.S. Anti–Kickback Statute (42 U.S.C. §1320a–7(b)); the U.S. Health Insurance Portability and Accountability Act of 1996 (42 U.S.C. §1320d et. seq.) as amended by the Health Information Technology for Economic and Clinical Health Act of 2009; Title XVIII of the Social Security Act ("<u>SSA</u>") (Medicare); Title XIX of the SSA (Medicaid); Title 10, Chapter 55 of the U.S.C. (TRICARE); the Stark Law (42 U.S.C. § 1370a-7a); the Federal False Claims Act (31 U.S.C. §§ 3729, et seq.) (the "<u>False Claims Act</u>"); the Federal Civil Monetary Penalties Law (42 U.S.C. § 1320a-7a); the Federal Program Fraud Civil Remedies Act (31 U.S.C. § 3801 et seq.); the Federal Health Care Fraud Law (18 U.S.C. § 1347); and the criminal false claims statutes (e.g., 18 U.S.C. §§ 287 and 1001).

"<u>Remedial Action</u>" means all actions, including any capital expenditures, required or voluntarily undertaken (a) to clean up, remove, treat or in any other way address any Hazardous Material or other substance; (b) to prevent the Release or Threat of Release or to minimize the further Release of any Hazardous Material or other substance so it does not migrate or endanger or threaten to endanger public health or welfare or the Environment; (c) to perform pre-remedial studies and investigations or post-remedial monitoring and care; and/or (d) to bring all of Seller's facilities and the operations conducted thereon into compliance with Environmental Laws and environmental Governmental Authorizations.

"<u>Representative</u>" means, with respect to a particular Person, any director, officer, manager, employee, agent, consultant, potential financing source, Related Person, advisor, accountant, financial advisor, legal counsel or other representative of that Person.

"<u>Restrictive Covenant Agreement</u>" means that certain Restrictive Covenant Agreement, dated as of the date hereof, by and among Seller, Stockholder and Buyer.

"<u>Retained Liabilities</u>" has the meaning set forth in <u>Section 2.4(b)</u>.

"Sales and Transfer Taxes" has the meaning set forth in Section 6.1.

"<u>Sanctions Laws and Regulations</u>" means (i) all laws, regulations and Executive Orders administered by the U.S. Treasury Department Office of Foreign Assets Control ("<u>OFAC</u>"), including without limitation, the Trading With the Enemy Act, the International Emergency Economic Powers Act, the Iran Sanctions Act, the United Nations Participation Act, and the Syria Accountability and Lebanese Sovereignty Act, all as amended, regulations found at Title 31, Subtitle B, Chapter 5 of the U.S. Code of Federal Regulations (C.F.R.) and any enabling legislation or executive order relating to any of the above, as collectively interpreted and applied by the U.S. Government at the prevailing point in time; (ii) any U.S. sanctions related to or administered by the U.S. Department of State; or (iii) any sanctions laws, regulations, directives, measures or embargos imposed or administered by the United Nations Security Council, Her Majesty's Treasury, the European Union, or any other jurisdiction that has or will in the future issue a restrictive trade law applicable to Seller.

"<u>Sanctions Target</u>" means: (i) any country or territory that is the subject of country-wide or territory-wide Sanctions, including, but not limited to, as of the date of this Agreement, Iran, Cuba, Syria, Sudan, Crimea, and North Korea, where such activities would be prohibited by applicable law; (ii) a person or entity that is on the list of Specially Designated Nationals and Blocked Persons published by OFAC, the European Union, or any equivalent list of sanctioned persons issued by the U.S. Department of State or other relevant government entities; or (iii) a person or entity that is identified as the subject of country-wide or territory-wide Sanctions Laws and Regulations.

"Securities Act" means the Securities Act of 1933, as amended.

"<u>Seller</u>" has the meaning set forth in the preamble hereto.

"Seller Indemnified Persons" has the meaning set forth in Section 7.3.

"Seller Straddle Returns" has the meaning set forth in Section 6.2(a).

"<u>Seller's Representative</u>" has the meaning set forth in the preamble hereto.

"Service Provider" has the meaning set forth in Section 5.12.

"Significant Customer" has the meaning set forth in Section 3.24(a).

"Significant Supplier" has the meaning set forth in Section 3.24(a).

"<u>Software</u>" means all computer programs, and subsequent versions thereof, including operating system and applications software, implementations of algorithms, and program interfaces, whether in source code or object code form and all documentation related thereto or associated therewith.

"<u>SSA</u>" has the meaning set forth in <u>Section 3.16(d)</u>.

"Stockholder" has the meaning set forth in the preamble hereto.

"<u>Straddle Period</u>" has the meaning set forth in <u>Section 6.3</u>.

"<u>Subsidiary</u>" means, with respect to any Person (the "<u>Owner</u>"), any corporation or other Person of which securities or other interests having the power to elect a majority of that corporation's or other Person's board of directors or similar governing body, or otherwise having the power to direct the business and policies of that corporation or other Person (other than securities or other interests having such power only upon the happening of a contingency that has not occurred), are held by the Owner or one or more of its Subsidiaries.

"Survival Period" has the meaning set forth in Section 7.1.

"Systems" has the meaning set forth in Section 3.23(m).

"<u>Tangible Personal Property</u>" means machinery, equipment, tools, furniture, office equipment, computer hardware, supplies, materials, vehicles and other items of tangible personal property of every kind owned or leased by Seller, together with any express or implied warranty by the manufacturers or sellers or lessors of any item or component part thereof and all maintenance records and other documents relating thereto.

"Target Working Capital" means \$5,780,458.06.

"<u>Tax</u>" or "<u>Taxes</u>" means (i) any federal, state, local, or foreign income, gross receipts, license, payroll, employment excise, workers compensation, health insurance, severance, stamp, occupation, premium, windfall profits, environmental, customs duties, escheat, equity securities, capital stock, franchise, profits, withholding, social security (or similar), unemployment, disability, real property, personal property, sales, use, transfer, gains, registration, value added, ad valorem, alternative or add-on minimum, estimated, or other tax of any kind whatsoever, including any interest, penalty, or addition thereto, whether disputed or not, (ii) a liability for amounts of the type described in clause (i) imposed as a result of Treasury Regulations Section 1.1502-6, as a result of being a transferee or successor, or as a result of a contract or otherwise, or (iii) any penalties or fees for failure to file or late filing of any Tax Returns.

"<u>Tax Return</u>" means any return (including any information return), report, statement, schedule, notice, form, declaration, claim for refund or other document or information filed with or submitted to, or required to be filed with or submitted to, any Governmental Body in connection with the determination, assessment, collection or payment of any Tax or in connection with the administration, implementation or enforcement of or compliance with any Legal Requirement relating to any Tax.

"Third Party Claim" has the meaning set forth in Section 7.5(b).

"<u>Third Party Claim Notice</u>" has the meaning set forth in <u>Section 7.5(b)</u>.

"Threat of Release" means a reasonable likelihood of a Release that may require action in order to prevent or mitigate damage to the Environment that may result from such Release.

"Trade Secrets" has the meaning set forth in Section 3.23(a)(iv).

"Transaction Expenses" means, without duplication, the aggregate amount of all fees, costs and expenses unpaid as of immediately prior to the Closing incurred or to be incurred (prior to and through the Closing) by Seller, its Related Persons and all of their respective Representatives in connection with the negotiation, preparation and execution of this Agreement and the Ancillary Documents and the consummation of the transactions contemplated hereby and thereby, including, but not limited to, (i) all such fees, costs and expenses of counsel, accountants, financial advisors, experts, consultants or other advisors, (ii) 50% of the fees and expenses of the Escrow Agent pursuant to <u>Section 2.11</u>, and (iii) all payments made or required to be made to any current or former employee, officer, director or manager (or equivalent) of Seller as a result of the transactions contemplated by this Agreement or the Ancillary Documents (and not as a result of any events occurring from and after the Closing), including, without limitation, any change of control payment, transaction bonus, sale bonus, deferred compensation, severance, "success" fee and similar obligation and any other payment obligation payable solely as a result of the consummation of the transactions contemplated by this Agreement or the Ancillary Documents (including in respect of accrued vacation and other benefits) and including the employer portion of any Federal Insurance Contributions Act tax or similar employment Taxes payable in connection therewith.

"Transfer" means sell, assign, pledge, gift, convey, transfer or otherwise disposed of; "Transferred" shall have the correlative meaning.

"<u>Transferred Employees</u>" has the meaning set forth in Section 5.2(a).

"Transition Services" has the meaning set forth in Section 5.12.

"WARN Act" means the Worker Adjustment and Retraining Notification Act of 1998, as amended, and any other state Legal Requirements respecting reductions in force or impact on the affected plant closings or sales of businesses.

"<u>Working Capital</u>" means the current assets of Seller set forth on <u>Disclosure Schedule 1.1</u> under the heading "Current Assets" as of the Measuring Time, minus the current liabilities of Seller set forth on <u>Disclosure Schedule 1.1</u> hereto under the heading "Current Liabilities" as of the Measuring Time, subject to the adjustments set forth on <u>Disclosure Schedule 1.1</u> hereto under the heading "Definitional Adjustments" as of the Measuring Time, in each case calculated in accordance with GAAP and, to the extent consistent with GAAP, applied using the same principles, practices, methodologies and policies used in preparing the Most Recent Year-End Financial Statements, including calculating reserves in accordance with the same methodology used to calculate such reserves in preparation of the Most Recent Year-End Financial Statements), subject in all cases to any exceptions reflected in the calculation of the current assets and current liabilities on <u>Disclosure Schedule 1.1</u> hereto, except calculations of Working Capital shall not include any purchase accounting or other adjustment arising out of the consummation of the Contemplated Transactions or Tax assets or Tax liabilities (whether in respect of deferred Taxes or otherwise).

"Working Capital Escrow Amount" means \$250,000.

"Working Capital Escrow Fund" means the Working Capital Escrow Amount held pursuant to the Escrow Agreement.

1.2 <u>Usage</u>.

(a) Interpretation. In this Agreement, unless a clear contrary intention appears: (i) the singular number includes the plural number and vice versa; (ii) reference to any Person includes such Person's successors and assigns but, if applicable, only if such successors and assigns are not prohibited by this Agreement, and reference to a Person in a particular capacity excludes such Person in any other capacity or individually; (iii) reference to any gender includes each other gender; (iv) reference to any agreement, document or instrument means such agreement, document or instrument as amended or modified and in effect from time to time in accordance with the terms thereof; (v) reference to any Legal Requirement means such Legal Requirement as amended, modified, codified, replaced or reenacted, in whole or in part, and in effect from time to time, including rules and regulations promulgated hereunder, and reference to any section or other provision of any Legal Requirement means that provision of such Legal Requirement from time to time in effect and constituting the substantive amendment, modification, codification, replacement or reenactment of such section or other provision; (vi) "hereunder," "hereof," "hereto," and words of similar import shall be deemed references to this Agreement as a whole and not to any particular Section, Schedule or other provision hereof; (vii) "including" (and with correlative meaning "include") means including without limiting the generality of any description preceding such term; (viii) "or" is used in the inclusive sense of "and/or"; (ix) with respect to the determination of any period of time, "from" means "from and including" and "to" means "to but excluding"; and (x) references to documents, instruments or agreements shall be deemed to refer as well to all addenda, exhibits, schedules or amendments thereto.

(b) <u>Accounting Terms and Determinations</u>. Unless otherwise specified herein, all accounting terms used herein shall be interpreted and all accounting determinations hereunder shall be made in accordance with GAAP.

(c) <u>Coulbourn Instruments, LLC</u>. For the avoidance of doubt, notwithstanding anything to the contrary set forth herein, Working Capital, Closing Cash, Closing Indebtedness, the Financial Statements, and the list of Significant Customers and Significant Suppliers shall be calculated excluding amounts attributable to Coulbourn Instruments, LLC.

2. CONTRIBUTIONS OF ASSETS; CLOSING

2.1 <u>Assets to be Contributed</u>. Upon the terms and subject to the conditions set forth in this Agreement, at the Closing, Seller shall contribute, sell, convey, assign, transfer and deliver to Buyer, and Buyer shall receive, purchase and acquire from Seller, free and clear of any Encumbrances other than Permitted Encumbrances, all of Seller's right, title and interest in and to the assets of Seller, including the following (but excluding the Excluded Assets) (collectively, the "<u>Assets</u>"):

(a) all Contracts to which Seller is a party and all indemnities owed to Seller thereunder, other than any Excluded Contracts (the "Assumed Contracts");

(b) all of Seller's machinery, equipment, hardware, furnishings, fixtures, leasehold improvements (excluding, for the avoidance of doubt, the leasehold improvements and fixtures owned by any landlord and/or sublandlord of Seller), vehicles, parts, supplies, and other tangible property, together with any express or implied warranty of the manufacturers or sellers of any item or component thereof;

(c) all Leases (written or oral) of Seller, other than Excluded Contracts;

(d) all raw materials, work-in-process, finished goods, inventories, supplies, purchased parts, and other tangible property of Seller of any kind whatsoever, including, without limitation, all such property of Seller of any kind located in any building, office, warehouse or other space leased, owned or occupied by Seller;

(e) all security deposits, customer deposits, prepayments, prepaid expenses, claims, refunds and deferred items, to the extent assignable under applicable Legal Requirements;

(f) all Cash (including all petty cash and cash on hand) and accounts, notes and other receivables of Seller, and all deposit, bank, demand, time, savings, passbook and similar accounts maintained by Seller with a bank, brokerage, investment company, financial institution, depositary institution or similar entity, but only to the extent such Cash is reflected in the Final Closing Cash and receivables are reflected in the Final Working Capital;

(g) the right to bill and receive payment for products shipped or sold but unbilled or unpaid as of the Closing;

(h) the right to receive and retain mail, email, and other communications (except as they relate solely to Excluded Assets or Retained Liabilities), and all telephone numbers, facsimile numbers, domain names, websites, social media lists and accounts (including, without limitation, Facebook and Twitter) and email addresses of Seller;

(i) all lists, books, records, documents, correspondence, and other information of any kind (including those pertaining to accounts, Transferred Employees, personnel, agents, customers, suppliers, referral sources and other business relations) and all studies, plans, accounting records, data (including all customer data and PII collected, processed or used by Seller or on its behalf in the conduct of the Business), policies, procedures, ledgers, files, engineering drawings, specifications, brochures and business records of every kind (including all financial, business and marketing plans and information), in each case of Seller, and whether evidenced in writing or electronic data (including by computer) (collectively, "<u>Records</u>"), to the extent permitted by applicable Legal Requirements;

(j) all of Seller's advertising, marketing, promotional and trade show materials and all other printed or written materials and Seller's copyrights thereto (if any), including such materials currently contemplated to be used in the Business;

(k) all Governmental Authorizations, orders and similar rights of Seller, and the rights to all data and records held by the Governmental Body from whom such Governmental Authorizations were obtained), in each case to the extent transferable under applicable Legal Requirements;

(l) all Intellectual Property Assets of Seller, including those currently contemplated to be used in the Business, and all licenses, sublicenses and other agreements (written or oral) of Seller relating to the Intellectual Property Assets;

(m) all proprietary and third party Software developed or otherwise owned by Seller and all licenses granted to Seller for third party Software, including those currently contemplated to be used in the Business, and including all user, technical, maintenance or other documentation relating to any such Software, in all cases, as they relate exclusively to the Business;

(n) all rights to causes of action, lawsuits, judgments, claims and demands of any nature whether choate or inchoate, known or unknown, contingent or non-contingent, available to or being pursued by Seller or with respect to the Business or the ownership, use, function or value of any Asset, whether ongoing, by way of counterclaim or otherwise;

- (o) all websites of the Seller, including all copy, content and software underlying same;
- (p) the social media handles identified in <u>Disclosure Schedule 2.1(p)</u>;
- (q) all other assets and properties of Seller not mentioned above, to the extent used in the operation of the Business; and
- (r) all goodwill and other intangible assets as a going concern of the Business or associated with the items listed above;

(s) provided that the Buyer acknowledges that the Seller is a subsidiary of the Stockholder (who has a number of other operating divisions and subsidiaries), and that the Seller has a subsidiary (Coulbourn Instruments, LLC) that is an Excluded Asset, and the references to Assets as used herein or any Ancillary Documents, including each clause above, shall be construed to include Assets of the Seller, and expressly excludes assets to the extent they are owned by the Stockholder or its Related Persons (other than the Seller) or the Seller's other Related Persons, or are or relate to the Excluded Assets or Retained Liabilities.

2.2 <u>Excluded Assets</u>. Notwithstanding anything to the contrary contained in <u>Section 2.1</u> or elsewhere in this Agreement, the following assets of Seller (collectively, the "<u>Excluded Assets</u>") are not part of the contribution contemplated hereunder, are excluded from the Assets, and shall remain the property of Seller after the Closing:

- (a) all assets and capital stock of any Seller Subsidiary or Seller's other Related Persons;
- (b) all minute and stock books and corporate seals;
- (c) any shares of capital stock of Seller held in treasury;
- (d) all insurance policies and rights thereunder;
- (e) all personnel Records and other Records that Seller is required by Law to retain in its possession;
- (f) [Reserved];



- (g) all claims for refund of Taxes and other governmental charges of whatever nature;
- (h) all rights, title and interest in Employee Plans, and the assets thereof;
- (i) all rights of Seller under this Agreement and the Ancillary Documents;
- (j) the contracts designated in <u>Section 2.2(j)</u> (the "<u>Excluded Contracts</u>"); and
- (k) the property and assets expressly designated in <u>Schedule 2.2(k)</u> attached hereto and incorporated herein.

2.3 <u>Consideration</u>. The consideration for the contribution of the Assets hereunder (the "<u>Purchase Price</u>") will be the sum of the following (subject to adjustment as provided herein, including <u>Section 2.8</u>):

- (a) the Estimated Cash Payment, as adjusted by the Adjustment Amount; <u>plus</u>
- (b) the Earn-out Payments, if any, determined pursuant to <u>Section 2.9</u>.
- 2.4 <u>Liabilities</u>.

(a) <u>Assumed Liabilities</u>. On the terms and subject to the conditions set forth herein, at the Closing, Buyer shall assume and discharge or perform when due (i) all obligations under the Assumed Contracts and Leases, in each case, arising and to be performed following the Closing Date, (ii) those Liabilities assumed by Buyer pursuant to <u>Section 2.10</u>, below and (iii) all current liabilities included in the determination of Final Working Capital (collectively, the "<u>Assumed Liabilities</u>").

(b) <u>Retained Liabilities</u>. Except for the Assumed Liabilities, Buyer will not assume or be responsible for the payment or discharge of any other Liabilities or obligations of any kind of (i) Seller, (ii) any Related Person or Subsidiary of Seller or (iii) accrued, incurred or arising in connection with the ownership of the Assets or operation of the Business prior to Closing (collectively, the "<u>Retained Liabilities</u>"), which shall remain the sole responsibility of and shall be retained, paid, performed and discharged solely by Seller. Without limiting the generality of the foregoing, the Retained Liabilities shall include the following:

(i) any Liability under any Assumed Contract that arises or accrues prior to Closing, or that arises or accrues after the Closing but that arises or accrues out of or relates to any breach, default or violation that occurred prior to the Closing, to the extent not specifically included as a current liability in the determination of Final Working Capital;

(ii) any Liability under any Contract which is not an Assumed Contract;

(iii) any Liability with respect to (A) Indebtedness, whether arising out of or relating to Seller's credit facilities, any security interest related thereto or otherwise, and (B) Transaction Expenses;

(iv) any Liability for (A) any Taxes arising as a result of the operation of the Business or ownership of the Assets on or prior to the Closing Date, (B) any Taxes of Seller, Stockholder or their Related Persons, including Taxes that will arise as a result of the sale and contribution of the Assets pursuant to this Agreement and (C) any deferred Taxes of any nature arising as a result of the operation of the Business or ownership of the Assets on or prior to the Closing Date;

(v) any Environmental, Health and Safety Liabilities arising out of or relating to the operation by Seller, Stockholder or any of their respective Related Persons, of the Business, or Seller's, Stockholder's or any of their respective Related Persons' leasing, ownership or operation of the Assets, systems, infrastructure or real property, regardless of whether currently occupied, in all cases, as a result of the Seller's operation of the Business, or otherwise arising from actions or omissions (whether of any of the foregoing Persons or of a third-party relating to or associated with the Facilities currently occupied by Seller) occurring, on or prior to the Closing Date (and including, without limitation, the liabilities set forth in <u>Disclosure Schedule 2.4(b)(v)</u>);

(vi) any Liability (i) relating to any proceeding commenced or made by or on behalf of any current or former director, manager, officer, employee, independent contractor or other service provider of Seller arising out of or in connection with Seller's conduct or any employment practice of Seller, (ii) arising under or relating to any Employee Plan, or (iii) owed by Seller to or on behalf of any current or former employee or service provider of Seller (or the beneficiaries or dependents of any current or former employee or service provider of Seller), including accrued vacation, severance or post-termination obligations, bonuses and payroll or payroll-related Liabilities, in each case, resulting from Seller's operation of the Business prior to, on or after the Closing Date (and including those set forth on <u>Disclosure Schedule 2.4(b)(vi)</u>);

(vii) any Liability of Seller to indemnify or reimburse any officer, director, manager, shareholder, employee or agent of Seller with respect to matters resulting from the Seller's operation of the Business, or otherwise arising from actions or omissions occurring, on or prior to the Closing Date;

(viii) any Liability of Stockholder and any liability of Seller to distribute to any of Seller's direct or indirect shareholders or otherwise apply all or any part of the consideration received hereunder;

(ix) any Liability of Seller arising out of any Action pending as of the Closing;

(x) any Liability of Seller arising out of any Action commenced after the Closing to the extent (and only to the extent) arising out of or relating to any occurrence or event happening prior to the Closing;

(xi) any Liability arising out of or resulting from Seller's noncompliance with any Legal Requirement or Order;

(xii) any Liability of Seller under this Agreement or any other document executed in connection with the Contemplated

Transactions;

(xiii) any Liability arising from Seller or any of its Related Persons having improperly characterized any of its service providers prior to Closing as an independent contractor under applicable Legal Requirements;

(xiv) any Liability arising as a result of Seller's or Stockholder's failure to obtain consent from Persons, including users of the websites listed in Section 2.1(0) above, to transfer to Buyer any personal information of such Persons which is part of the Assets hereunder; and

(xv) any Liability relating to or arising out of the Excluded Assets.

2.5 Allocation. The Purchase Price (together with any Assumed Liabilities) shall be allocated among the Assets deemed sold (rather than contributed) as of the Closing Date generally in accordance with Section 1060 of the Code. Within 90 days after the Closing Date, Buyer will provide to Seller's Representative a proposed allocation of the Purchase Price (together with Assumed Liabilities). Within 15 days after the receipt of such proposed allocation, Seller's Representative will propose to Buyer in writing any changes to such proposed allocation (and in the event no such changes are proposed in writing to Buyer within such time period, Seller will be deemed to have agreed to, and accepted, the proposed allocation). Buyer and Seller's Representative will endeavor in good faith to resolve any differences with respect to the proposed allocation within 15 days after Buyer's receipt of written notice of changes from Seller's Representative. If Seller's Representative withholds its consent to the proposed allocation, and Buyer and Seller's Representative have acted in good faith to resolve any differences with respect to items on the proposed allocation and thereafter are unable resolve any differences that, in the aggregate, are material in relation to the Purchase Price, then any remaining disputed matters will be finally and conclusively determined by the Arbitrator in accordance with the terms of <u>Section 2.8(c)</u>. The Arbitrator will render a written report as to the disputed matters, which report shall be conclusive and binding upon the parties. For the avoidance of doubt, the allocation shall be modified to reflect any post-Closing payments such as earn out payments and indemnification payments (if any).

2.6 <u>Closing</u>. The purchase and sale provided for in this Agreement (the "<u>Closing</u>") will take place at the offices of Morrison Cohen LLP, 909 Third Avenue, New York NY 10022, at 10:00 a.m. (local time) on the date hereof (the "<u>Closing Date</u>").

2.7 <u>Closing Obligations</u>. In addition to any other agreements, instruments, certificates or documents to be delivered under other provisions of this Agreement, at the Closing:

(a) Seller shall deliver, or cause to be delivered:

(i) a bill of sale for all of the Assets that are Tangible Personal Property in the form of Exhibit B attached hereto and incorporated herein (the "Bill of Sale") duly executed by Seller;

(ii) an assignment of all of the Assets that are intangible personal property in the form of <u>Exhibit C</u> attached hereto and incorporated herein, which assignment shall also contain Buyer's undertaking and assumption of the Assumed Liabilities (the "<u>Assignment and Assumption</u> <u>Agreement</u>") duly executed by Seller;

(iii) assignments of all Marks used by Seller, in the form of <u>Exhibit D-1</u> attached hereto and incorporated herein, executed by Seller;

(iv) assignments of all Domain Names used by Seller, in the form of <u>Exhibit D-2</u> attached hereto and incorporated herein, executed by Seller;

(v) such other deeds, bills of sale, assignments, certificates of title, documents and other instruments of transfer and conveyance as may reasonably be requested by Buyer, each in form and substance satisfactory to Buyer and its legal counsel and duly executed by Seller;

(vi) the Escrow Agreement, executed by Seller's Representative and the Escrow Agent;

(vii) all Governmental Authorizations and notices to Governmental Bodies set forth in <u>Schedule 2.7(a)(vii)</u> and other Consents of and notices to other third parties set forth in <u>Schedule 2.7(a)(vii)</u> or otherwise required in connection with the consummation of the Contemplated Transaction, in each case, in form and substance reasonably satisfactory to Buyer;

(viii) payoff letters, releases (in recordable forms), UCC-3 termination statements and such other documentation, in each case, in form and substance reasonably acceptable to Buyer, related to the payoff and termination of the Closing Indebtedness and release of all Encumbrances relating to the Assets (the "Payoff Letters"), other than those Permitted Encumbrances that, by their nature, cannot be released as of Closing;

Buyer;

(ix)

evidence of the termination of each of the Related Party Agreements, in form and substance reasonably acceptable to

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- (x) the Restrictive Covenant Agreement, executed by Seller and Stockholder;

(xi) a certificate, dated as of the Closing Date, in form and substance reasonably satisfactory to Buyer, executed by the secretary of Seller, certifying as to (i) its certificate of incorporation or formation, (ii) its bylaws or operating agreement, and (iii) resolutions duly adopted by its Board of Directors (or equivalent) and equityholder(s) authorizing the execution and delivery of this Agreement and the Ancillary Documents to which it is a party and the consummation of the Contemplated Transactions;

(xii) a certificate of good standing, existence or the equivalent thereof and a tax clearance certificate, as applicable, dated within ten (10) days of the Closing Date, with respect to Seller from the Secretary of State of Seller's state of organization and each other state in which Seller is qualified to do business as a foreign entity;

(xiii) a certification in form and content reasonably acceptable to Buyer, dated as of the Closing Date, executed by Seller, stating under penalty of perjury, such person's United States taxpayer identification number and that such person is not a foreign person, pursuant to Code Section 1445(b)(2); and

- (xiv) a properly executed IRS Form W-9 from Seller.
- (b) Buyer shall:
 - (i) pay the Estimated Cash Payment as follows:
- (A) the Escrow Amount shall be deposited in an account specified in writing by the Escrow Agent by wire transfer of immediately available funds;

(B) the remaining balance after payment of the amount contemplated in the foregoing clause (A) shall be paid to Seller by wire transfer of immediately available funds to such account designated by Seller in writing at least three (3) Business Days prior to Closing.

(ii) pay an amount equal to the Estimated Closing Indebtedness by wire transfer of immediately available funds in the amounts and to the accounts set forth in the Payoff Letters delivered by Seller at least three (3) Business Days prior to Closing.

- (iii) pay an amount equal to 50% of the fees and expenses of the Escrow Agent pursuant to <u>Section 2.11</u>.
- (iv) deliver to Seller the following:
 - (A) the Escrow Agreement, executed by Buyer and the Escrow Agent;
 - (B) the Restrictive Covenant Agreement, executed by Buyer; and

(C) a certificate, dated as of the Closing Date, in form and substance reasonably satisfactory to Seller, executed by the secretary of Buyer, certifying as to (i) its certificate of formation, (ii) its operating agreement, and (iii) resolutions duly adopted by its Board of Directors (or equivalent) authorizing the execution and delivery of this Agreement and the Ancillary Documents to which it is a party and the consummation of the Contemplated Transactions.

2.8 Adjustments to Closing Cash Payment.

(a) At least three (3) Business Days prior to Closing, Seller's Representative shall prepare and deliver to Buyer a report (the "<u>Estimated Report</u>") showing in reasonable detail Seller's good faith estimate of the (i) Working Capital ("<u>Estimated Working Capital</u>"), (ii) Closing Cash ("<u>Estimated Closing Cash</u>"), and (iii) Closing Indebtedness ("<u>Estimated Closing Indebtedness</u>").

(b) As soon as is reasonably practicable after the Closing Date, but not more than ninety (90) days after the Closing Date, Buyer shall prepare and deliver to Seller's Representative a report (the "Adjustment Report") showing in reasonable detail Buyer's computation of Working Capital, Closing Cash and Closing Indebtedness.

Within forty five (45) days after receipt of the Adjustment Report, Seller's Representative by written notice (the "Objection (c) Notice") to Buyer may object to the computation of Working Capital, Closing Cash and Closing Indebtedness as set forth in the Adjustment Report, setting forth in such notice Seller's Representative's objection, in reasonable detail, to each disputed item and amount (together with supporting calculations and schedules) in respect of Buyer's calculation of the Working Capital, Closing Cash and Closing Indebtedness, and Seller's Representative's proposal with respect to thereto. For a period of thirty (30) days following timely delivery of the Objection Notice, Seller's Representative and Buyer shall attempt, in good faith, to resolve each item in Buyer's calculation of Working Capital, Closing Cash and Closing Indebtedness which is in dispute (each, an "Item of Dispute"). If Seller's Representative does deliver an Objection Notice, Seller's Representative shall be deemed to have accepted each item and amount set forth in the Adjustment Report which is not included in the Objection Notice. If Seller's Representative and Buyer cannot resolve their disputes with respect to some or all of the Items of Dispute within thirty (30) days following timely delivery of an Objection Notice, then the matters in dispute shall be determined by PricewaterhouseCoopers or another nationally or regionally recognized accounting firm mutually acceptable to Seller's Representative and Buyer (the "Arbitrator"); provided, that if Buyer and Seller's Representative cannot agree on an Arbitrator within five (5) days following the expiration of such thirty (30) day period, each of Buyer and Seller's Representative shall designate a nationally or regionally recognized accounting firm; which accounting firms shall select a third nationally or regionally recognized accounting firm, which shall not be the regular accounting firm of the parties hereto or their Related Persons, to serve as Arbitrator. The parties shall submit to the Arbitrator for review and resolution all Items of Dispute (but only such matters) that are set forth in the Objection Notice that remain in dispute. Buyer and Seller's Representative shall instruct the Arbitrator that, in resolving the Items of Dispute that are still in dispute and in determining the amount of the Items of Dispute, (x) the Arbitrator shall render a final resolution in writing to Buyer and Seller's Representative promptly after its appointment, and in any event not later than thirty (30) days after acceptance of the date of its appointment, which final resolution shall (i) be based solely on presentations and written submissions by Buyer and Seller's Representative to the Arbitrator, and not by independent review, (ii) set forth in reasonable detail the basis for the Arbitrator's final determination, and (iii) be final, conclusive, non-appealable and binding on the parties with respect to the amount of the Item of Dispute; and (y) in determining each disputed item, the Arbitrator may not assign a value to such item greater than the greatest value for such item claimed by either the Seller's Representative or Buyer or less than the lowest value for such item claimed by either the Seller's Representative or Buyer. For the purposes of the Arbitrator's calculation of the Working Capital, Closing Cash and Closing Indebtedness, the amounts to be included shall be the amounts from the Adjustment Report as to items that are not in dispute, and the amounts determined by the Arbitrator as to items from the Objection Notice that are submitted for resolution by the Arbitrator. Buyer and Seller's Representative shall cooperate with the Arbitrator in making its determination and such determination shall be conclusive and binding upon the parties hereto. The fees and disbursements of the Arbitrator shall be allocated by the Arbitrator between Buyer, on the one hand, and Seller, on the other hand, in the same proportion that the aggregate amount of such resolved Items of Dispute submitted to the Arbitrator that are unsuccessfully disputed by each of Buyer, on the one hand, and Seller's Representative, on the other hand, (as finally determined by the Arbitrator) bears to the total amount of such resolved Items of Dispute so submitted. Buyer and Seller' Representative shall each pay their own fees and expenses related to such determination.

(d) Buyer will make the work papers and back up materials used in preparing the Adjustment Report and the books, records and financial staff of Buyer available to Seller's Representative and its accountants and other representatives, to the extent reasonably necessary to allow them to verify the accuracy of the Adjustment Report, at reasonable times and upon reasonable notice at any time from delivery of the Adjustment Report through the delivery of the Objection Notice. Each of Seller's Representative, Seller and Stockholder will make the work papers and back up materials used in preparing the Objection Notice and the books, records and financial staff of Seller's Representative, Seller and Stockholder available to Buyer and its accountants and other representatives, to the extent reasonably necessary to allow them to prepare the Adjustment Report and verify the accuracy of the Objection Notice, at reasonable notice at any time following Closing through determination of Final Working Capital. Notwithstanding the foregoing, (i) neither Buyer nor Seller's Representative shall be required to take any action to the extent that such action would constitute a waiver of the attorney-client or other privilege or would compromise any confidential information of such party, (ii) neither Buyer nor Seller's Representative shall be required to supply any information to the extent that doing so would (x) violate any applicable Legal Requirement or (y) conflict with the confidentiality obligations of such party or such party's Related Persons (provided that such party shall use commercially reasonable efforts to obtain any third-party consents that would permit the supply of such information) and (iii) such requested access shall not unreasonably interfere with the ongoing operations of Buyer.

(e) If Seller's Representative does not timely deliver an Objection Notice, then Seller's Representative and Seller shall be deemed to have accepted the calculation of the Working Capital, Closing Cash and Closing Indebtedness as set forth in the Adjustment Report. The term "<u>Final Working Capital</u>" shall mean (x) the Working Capital as set forth in the Adjustment Report if Seller's Representative accepts the Adjustment Report as delivered or does not timely deliver an Objection Notice with respect thereto in accordance with <u>Section 2.8(c)</u> above, or (y) the Working Capital determined pursuant to <u>Section 2.8(c)</u> above, if Seller's Representative timely delivers an Objection Notice with respect thereto in accordance with <u>Section 2.8(c)</u> above, or (y) the Closing Cash as set forth in the Adjustment Report if Seller's Representative accepts the Adjustment Report as delivered or does not timely delivers an Objection Notice with respect thereto in accordance with <u>Section 2.8(c)</u> above, or (y) the Closing Indebtedness" shall mean (x) the Closing Indebtedness as set forth in the Adjustment Report if Seller's Representative accepts the Adjustment Report as delivered or does not timely deliver an Objection Notice with respect thereto in accordance with <u>Section 2.8(c)</u> above, or (y) the Closing Indebtedness" shall mean (x) the Closing Indebtedness determined pursuant to <u>Section 2.8(c)</u> above, if Buyer timely delivers an Objection Notice with respect thereto. The term "<u>Final Closing Indebtedness</u>" shall mean (x) the Closing Indebtedness determined pursuant to <u>Section 2.8(c)</u> above, if Buyer timely delivers an Objection Notice with respect thereto.

(f) Upon the determination of the Final Working Capital, Final Closing Cash, and Final Closing Indebtedness the Adjustment Amount will be paid as follows:

(i) If the Adjustment Amount is a positive number, then Buyer shall pay an amount equal to the Adjustment Amount to Seller within five (5) days after the date on which the Final Working Capital, Final Closing Cash and Final Closing Indebtedness are finally determined pursuant to this <u>Section 2.8</u>, by wire transfer of immediately available funds to an account specified by Seller's Representative.

(ii) If the Adjustment Amount is a negative number, then Buyer and Seller's Representative shall jointly instruct the Escrow Agent to pay to Buyer, within five (5) Business Days after the date on which Final Working Capital, Final Closing Cash and Final Closing Indebtedness are finally determined pursuant to this <u>Section 2.8</u>, by wire transfer of immediately available funds to an account specified by Buyer, an amount equal to the absolute value Adjustment Amount out of the Working Capital Escrow Fund, and to the extent the Adjustment Amount exceeds the amount in the Working Capital Escrow Fund, out of the Indemnity Escrow Fund. If the amount paid out of the Working Capital Escrow Fund and Indemnity Escrow Fund is insufficient to satisfy any payment obligations to Buyer under this <u>Section 2.8</u>, then Seller and Stockholder, jointly and severally, shall pay the amount of the deficiency to Buyer within five (5) days after the date on which Final Working Capital, Final Closing Cash and Final Closing Indebtedness are finally determined pursuant to this <u>Section 2.8</u>. In the event that any payment is made out of the Indemnity Escrow Fund pursuant to this clause (ii), then, within five (5) days following such payment, Seller and Stockholder, jointly and severally, shall be used to replenish the Indemnity Escrow Fund.

(g) Any payments made pursuant to <u>Section 2.8(f)</u> shall be treated as an adjustment to the Purchase Price for Tax purposes, unless otherwise required by Legal Requirements. Buyer, Seller and the Escrow Agent shall be entitled to deduct and withhold from the cash otherwise deliverable under this Agreement, and from any other consideration otherwise paid or delivered in connection with the transactions contemplated in this Agreement, to any Person such amounts that Buyer, Seller or the Escrow Agent are required to deduct and withhold with respect to any such deliveries and payments under the Code or any provision of state, local, provincial or foreign Tax Legal Requirement and such withheld amounts shall be promptly paid to the appropriate taxing authority requiring such withholding.

2.9 <u>Earn-Out Payments</u>. Subject to the terms and conditions of this Agreement, Seller may become eligible to receive certain earn-out payments as determined in accordance with <u>Disclosure Schedule 2.9</u>.

2.10 <u>Consents</u>.

(a) To the extent that the assignment hereunder by Seller to Buyer of any Assumed Contract or Lease is not permitted or is not permitted without the consent of any other party to such Assumed Contract, this Agreement shall not be deemed to constitute an assignment of any such Assumed Contract if such consent is not given or if such assignment otherwise would constitute a breach of, or cause a loss of contractual benefits under, any such Assumed Contract. If any such consent is not obtained or if such assignment is not permitted irrespective of consent and the Closing hereunder is consummated, the parties hereto shall cooperate following the Closing Date in any reasonable arrangement designed to provide Buyer with the rights and benefits under any such Assumed Contract, including enforcement for the benefit of Buyer of any and all rights of any Seller against any other party arising out of any breach or cancellation of any such Assumed Contract by such other party and, if requested by Buyer, acting as an agent on behalf of Buyer or as Buyer shall otherwise reasonably require, with Buyer assuming the Liabilities under any such Contract to the same extent Buyer would have Liability if it were an Assumed Contract.

(b) To the extent that any Asset or Assumed Liability cannot be transferred to Buyer following the Closing, Buyer and Seller shall use commercially reasonable efforts to enter into such arrangements (such as subleasing, sublicensing or subcontracting) to provide to the parties the economic and, to the extent permitted under applicable Legal Requirements, operational equivalent of the transfer of such Asset and Assumed Liability, as applicable, to the applicable Buyer as of the Closing and the performance by Buyer of its obligations with respect thereto. Buyer shall, as agent or subcontractor for Seller pay, perform and discharge fully the liabilities and obligations of Seller thereunder from and after the Closing Date. To the extent permitted under applicable Legal Requirements, Seller shall hold in trust for and pay to Buyer promptly upon receipt thereof, such Asset and all income, proceeds and other monies received by Seller to the extent related to such Asset in connection with the arrangements under this <u>Section 2.10</u>.

2.11 Escrow. At the Closing, Seller's Representative, Buyer and the Escrow Agent shall enter into the Escrow Agreement, in accordance with which Buyer will deposit the Escrow Amount into an account to be held in escrow with the Escrow Agent. Upon determination of the Final Working Capital, Final Closing Cash, Final Closing Indebtedness and the Adjustment Amount, and payment of all amounts required to be paid to Buyer pursuant to <u>Section</u> 2.8(f), if any, the then-remaining amounts in the Working Capital Escrow Fund, if any, shall be paid to Seller. In addition, at the end of the Survival Period, the then-remaining amounts in the Indemnity Escrow Fund, if any, less any Pending Claim Amounts (as defined in the Escrow Agreement), shall be paid to Seller in accordance with, and except as otherwise provided in, this Agreement and the Escrow Agreement. The fees and expenses of the Escrow Agent shall be paid 50% by Buyer (payable at Closing), and 50% by Seller. For the sake of clarity, the fees and expenses of the Escrow Agent attributed to Seller will be paid by Buyer at Closing.

2.12 Seller's Representative. Seller's Representative shall have the authority to act as the agent for, and to bind and/or execute any documents as representative and attorney-in-fact for, Seller and Stockholder in connection with this Agreement and each Ancillary Document, with full power of substitution. Such authority shall include the authority to (a) assert, pursue, defend against, contest, and settle claims for indemnification hereunder, (b) exercise any other rights and remedies that may be available to Seller or Stockholder hereunder, (c) defend against, contest, and settle the assertion of any other rights or remedies by Buyer hereunder, (d) execute, deliver and file agreements, documents, instruments, amendments, consents, and waivers to and under this Agreement and each Ancillary Document, (e) give and receive notices under this Agreement and each Ancillary Document, and (f) make all decisions regarding disbursements of the Escrow Amount or otherwise under the Escrow Agreement. Buyer shall be entitled to rely on the authority granted pursuant to the foregoing sentence. All of the powers, authorities, rights, and immunities granted to Seller's Representative under this Agreement or any Ancillary Document shall survive the Closing and/or any termination of this Agreement or any Ancillary Document. The grant of authority provided to Seller's Representative under this <u>Section 2.12</u> is coupled with an interest, shall be irrevocable, and shall survive the incompetency, bankruptcy, or liquidation of Seller or Stockholder. All decisions and actions by Seller's Representative shall be binding upon the Seller and Stockholder hereby confirms each and every action to be taken by Seller's Representative pursuant to this power of attorney as if it were its own. If for any reason there is no Seller's Representative at any time, all references herein to the Seller's Representative shall be deemed to refer to the Seller and Stockholder.

3. REPRESENTATIONS AND WARRANTIES OF SELLER

Seller and Stockholder hereby jointly and severally represent and warrant to Buyer that the statements set forth in this <u>Article 3</u> are correct and complete as of the date hereof, subject to any exceptions stated in the applicable section or paragraph (in accordance with the last sentence of this paragraph) of the disclosure schedules delivered by Seller to Buyer dated as of the date hereof (the "<u>Disclosure Schedules</u>"). The Disclosure Schedules are arranged in sections and paragraphs corresponding to the numbered and lettered sections and paragraphs contained in this Agreement. The Disclosure Schedules are intended to be construed as integrated documents, and each section or paragraph hereof should be read in conjunction with the applicable sections and paragraphs thereof. Disclosure in one section or paragraph of the Disclosure Schedule shall be considered disclosure under all other sections and paragraphs thereof to the extent that both (i) it is reasonably apparent from a reading of the disclosure (without reading any of the underlying materials referred to in such disclosure) that such disclosure is applicable to such other sections or paragraphs, and (ii) there is a cross-reference to such other applicable Disclosure Schedule.

3.1 Organization and Good Standing. Seller is a corporation or limited liability company duly organized, validly existing and in good standing under the laws of its jurisdiction of organization, with full power and authority to conduct its business as it is now being conducted, to own or use the properties and assets that it uses or purports to own or use, and to perform all its obligations under the Contracts to which it is a party. Seller is duly qualified or licensed as a foreign entity to do business, and is in good standing, in each jurisdiction where the character of the assets and properties owned, leased or operated by it or the nature of its activities makes such qualification or licensing necessary, and the failure to so qualify would reasonably be expected to have a material and adverse effect on the operation of the Business. Disclosure Schedule 3.1 contains a complete and accurate list of Seller's jurisdiction of incorporation and the jurisdictions in which Seller is qualified or licensed as a foreign corporation to do business. True, complete and correct copies of Seller's Governing Documents have been provided to Buyer.

3.2 Power and Authority; Enforceability; No Conflict; Capitalization; Subsidiaries

(a) Each of Seller and Stockholder has the full power and authority to execute and deliver this Agreement and the Ancillary Documents to which it is a party and to perform its obligations hereunder and thereunder. Each of Seller and Stockholder has taken all necessary corporate or other entity action to authorize the execution and delivery of this Agreement and the Ancillary Documents to which it is party and the consummation of the Contemplated Transactions, and such action has been duly authorized by all necessary action by its Board of Directors (or equivalent) and equityholder(s). This Agreement is, and the Ancillary Documents to be executed and delivered by Seller and Stockholder in connection with the transactions contemplated hereby will be when so executed and delivered, the legal, valid and binding obligations of such Person enforceable in accordance with their respective terms, except as such enforceability may be limited by applicable bankruptcy, insolvency, reorganization, moratorium or other similar laws now or hereafter in effect affecting the enforcement of creditors' rights generally. <u>Disclosure Schedule 3.2(a)</u> lists the directors, managers and officers of Seller. Neither of the Seller nor Stockholder is in material default under or in material violation of any provision of its Governing Documents.

(b) Neither the execution and delivery by Seller or Stockholder of this Agreement or the Ancillary Documents to which it is party, nor the consummation of the Contemplated Transactions will, directly or indirectly (with or without notice or lapse of time): (i) result in a breach of (A) any provision of any of the Governing Documents of Seller or (B) any resolution adopted by Seller; (ii) result in a breach of any provision of any Order to which Seller or Stockholder, or any of the Assets, may be subject; (iii) result in a breach by Seller or Stockholder of any of the terms or requirements of any Governmental Authorization; (iv) cause Buyer or Seller to become subject to, or become liable for the payment of, any Tax; (v) result in breach of, or give any Person the right to declare a default or exercise any remedy under, or to accelerate the maturity or performance of, or payment under, or to cancel, terminate or modify, any Material Contract; or (vi) result in the imposition or creation of any Encumbrance upon or with respect to any of the Assets.

(c) The entire authorized capital stock of Denville consists of 100 shares of common stock, all of which are issued and outstanding and owned beneficially and of record by Stockholder. All of such shares of capital stock and membership interests have been duly authorized, are validly issued, fully paid, and nonassessable. There are no outstanding or authorized options, warrants, purchase rights, subscription rights, conversion rights, exchange rights, or other contracts or commitments that could require Seller to issue, sell, or otherwise cause to become outstanding any of its capital stock or membership interests. There are no authorized or outstanding stock appreciation rights, phantom stock, profit participation, or similar rights with respect to Seller. There are no voting trusts, proxies, or other agreements or understandings with respect to the voting of the capital stock of Seller.

(d) Seller has no Subsidiaries other than Coulbourn Instruments, LLC, and Seller owns or has any right to acquire, directly or indirectly, any outstanding capital stock of, or other equity interests in, any other Person.

3.3 <u>Financial Statements</u>. Attached as <u>Disclosure Schedule 3.3</u> are copies of (a) the unaudited balance sheet, income statement and statement of cash flows of Seller as of and for the fiscal year ended December 31, 2015 and December 31, 2016 (including any notes thereto, the "<u>Most Recent Year-End Financial Statements</u>"), and (b) the unaudited balance sheet, income statement and statement of cash flows of Seller as of and for the twelve (12)-month period ended on the Most Recent Balance Sheet Date (including any notes thereto, the "<u>Most Recent Monthly Financial Statements</u>" and, collectively with the Most Recent Year-End Financial Statements, the "<u>Financial Statements</u>"). The Financial Statements are correct and complete in all material respects, have been prepared from, and are consistent with, the Records of Seller, and fairly present in all material respects the financial condition of Seller at each of the balance sheet dates and the results of operations, changes in shareholders' equity and cash flows for each of the periods covered thereby. The Financial Statements have been prepared in accordance with GAAP as consistently applied by Seller, subject to normal year-end adjustments, which are not material in the aggregate.

3.4 <u>Books and Records</u>. The books of account and other Records of Seller, which have been made available to Buyer, are complete and correct in all material respects, and represent actual, bona fide transactions and have been maintained in accordance with sound business practices, including the maintenance of an adequate system of internal controls.

3.5 <u>Condition of Assets</u>. Except as disclosed in <u>Disclosure Schedule 3.5</u>, (a) the Assets are in good repair and good operating condition, ordinary wear and tear excepted, are suitable for immediate use in the Ordinary Course of Business and are free from material defects (latent and patent), (b) to Seller's Knowledge, no Asset required for use in the Ordinary Course of Business, as conducted by Seller on the date hereof, is in need of repair or replacement other than as part of routine maintenance in the Ordinary Course of Business, and (c) all of the Assets are in the possession of Seller.

3.6 <u>Related Party Transactions</u>. Except as set forth on <u>Disclosure Schedule 3.6(a)</u>, none of Stockholder, any Related Person of Stockholder or Seller, or any officer, director, manager, employee of Seller or any Related Person of Stockholder or Seller (i) has provided or caused to be provided within the last twelve (12) months, or (ii) provides or causes to be provided, any assets, services or facilities used or held for use in connection with the Business. Except as set forth on <u>Disclosure Schedule 3.6(b)</u>, Seller (i) has not provided or caused to be provided within the last twelve (12) months, and (ii) does not provide or cause to be provided, any assets, services or facilities to Stockholder or any Related Person of Stockholder or Seller or any officer, director, managers, employee of Seller or any Related Person of Stockholder or Seller. Except as otherwise disclosed in <u>Disclosure Schedules 3.6(c)</u>, each of those Contracts or transactions set forth or required to be set forth on <u>Disclosure Schedules 3.6(a)</u> and <u>3.6(b)</u> has been negotiated, is performed, and has been performed, on an arm's-length basis.

3.7 <u>Real Property</u>.

(a) Seller has no ownership interest in any real property.

(b) <u>Disclosure Schedule 3.7(b)</u> lists and describes all real property, buildings and improvements or interests in real property leased or subleased to or by or otherwise occupied by Seller (such property subject to lease or sublease or other occupancy agreement, individually a "<u>Facility</u>" and collectively the "<u>Facilities</u>"). Set forth on <u>Disclosure Schedule 3.7(b</u>) is a list of all leases and subleases and any licenses or other occupancy Contract and all amendments thereto by which Seller is party or to which it or the Assets are bound in respect of the Facilities listed or required to be listed on <u>Disclosure Schedule 3.7(b</u>) (the "<u>Leases</u>") and such Leases have not been otherwise modified. Other than the Leases, there are no Contracts with any Person (whether or not Seller is party to such Agreement) which affects Seller's use and occupancy of the Facilities. Seller has delivered to Buyer a true and complete and correct copy of each Lease.

(c) Seller has obtained all material Governmental Authorizations required in connection with the use or operation of the Facilities and each such Governmental Authorization is currently in full force and effect and each Facility is and has been operated and maintained in accordance with, and is in compliance with, in all material respects, all applicable Legal Requirements, including all Governmental Authorizations and all zoning approvals for the use or operation of the Facilities. Except as set forth on <u>Disclosure Schedule 3.7(c)</u>, no consents or approvals of any party to any Lease (including the landlord under any Lease) or any permits are required in connection with the consummation of the Contemplated Transactions, and the consummation of the Contemplated Transactions shall not constitute a breach or default under any Lease or give any landlord a right to terminate any Lease.

(d) (i) The Leases are at present legal, valid, enforceable against Seller and, to the Seller's Knowledge, the other parties thereto, and are in full force and effect in accordance with their terms; (ii) there is no option to purchase, right of first offer, right of first refusal or other provision granting Seller's Related Persons or, to Seller's Knowledge, any other Person any right to acquire any Facility or any leasehold improvement on the Facilities; (iii) no security deposit or portion thereof deposited with respect to the Facility has been applied in respect of a breach or default under such Facility which has not been redeposited in full; (iv) Seller does not owe, nor will in the future owe, any brokerage commissions or finder's fees with respect to any Facility leased as of Closing or owned or leased prior to Closing; (v) except as otherwise indicated on Disclosure Schedule 3.7(d), Seller has not collaterally assigned or granted any other security interest in the Facility or any leases, nor subleased, licensed or otherwise granted any Person or entity the right to use or occupy such Facility or any portion thereof and, except as otherwise indicated on Disclosure Schedule 3.7(d) (which Encumbrances would not affect in any material respect the Facilities, the estate or interest created by any Lease or the Business), there are no Encumbrances, other than Permitted Encumbrances, on the Facilities or the estate or interest created by any Lease; (vi) Seller is not party to any management, service, leasing, maintenance, supply or other contracts relating to the operation, use, maintenance and repair of the Facilities or otherwise affecting the Facilities; (vii) the possession and quiet enjoyment of the Facilities by Seller have not been disturbed and there are no pending, or to the Knowledge of Seller, threatened condemnation or eminent domain proceedings (or negotiations regarding transfers in lieu thereof), lawsuits, administrative actions or any other disputes with respect to any such lease, sublease or occupancy agreement that would materially and adversely affect the current use thereof, or the Business as currently conducted; (viii) there are no disputes, oral agreements, or forbearance programs in effect with any lessor under any lease, sublease, license or occupancy agreement and Seller has not received any written (or, to Seller's Knowledge, oral) notice that any lessor under any lease, sublease or occupancy agreement has taken action adverse to Seller in respect of any lease, sublease or occupancy agreement or threatened to terminate any lease, sublease, license or occupancy agreement; (ix) no Lease contains any right on the part of a lessor or sublessor to relocate the tenant or to terminate such Lease prior to the end of the stated lease term; (x) Seller has not received written notice of any violation of Legal Requirements with respect to any Lease or any Facility, any reports regarding geotechnical conditions at the Facilities, or any reports regarding the structural condition of the Facilities; and (xi) no party to any Lease has repudiated any provision thereof.

(e) Seller is not, and to Seller's Knowledge, no other party to any Lease is, in breach or default thereof in any material respect, no notice of default has been received or delivered by any party to any Lease, and no event has occurred or circumstance exists which, with notice or lapse of time or both, would constitute a material breach or default thereof or permit termination, modification or acceleration thereunder.

(f) Except as otherwise reflected on <u>Disclosure Schedule 3.7(f)</u>, there are no defects in the buildings, improvements and structures and fixtures comprising the Facilities which could materially impair the conduct of the Business by Buyer immediately following the Closing. To Seller's Knowledge, the mechanical, electrical, plumbing, HVAC and other systems servicing each Facility are in good working order and repair, ordinary wear and tear excepted, and are sufficient for the operation for the Business and there are no defects in such systems which could be expected to materially impair the conduct of the Business immediately following the Closing. Seller has (i) good and valid leasehold interests in the Facilities, and (ii) good and valid title to the leasehold improvements on the Facilities, free and clear of all Encumbrances other than Permitted Encumbrances. Except as otherwise reflected on <u>Disclosure Schedule 3.7(f)</u>, all improvements located on the Facilities are in good condition and repair (normal wear and tear excepted), there are no capital improvements currently being performed to the Facilities or, expected to be performed to the Facilities, and none of the improvements is subject to any restriction that materially affects the use and operation of the Facilities or such improvements as it or they have been used or operated in the Ordinary Course of Business.

(g) The Facilities comprise all of the real property used in connection with the Business as of the Closing and are adequate to conduct the Business as currently conducted.

3.8 <u>Title to Assets; Encumbrances</u>.

(a) Seller owns good and transferable title to or a valid leasehold interest in all of the Assets free and clear of any Encumbrances other than Permitted Encumbrances. At the time of Closing, all Assets shall be free and clear of all Encumbrances, other than Permitted Encumbrances.

(b) As of the Closing, Stockholder operates and has at all times operated, the Business solely through Seller and not any other Person. Except for those assets made available to Buyer pursuant to the Transition Services contemplated in <u>Disclosure Schedule 5.12</u>, the Assets (i) constitute all of the assets, tangible and intangible, of any nature whatsoever, used in or necessary to conduct the Business in the manner presently conducted by Seller, and (ii) include all of the operating assets of Seller used in the Business. The Assets are owned exclusively by Seller and are not shared with any other Person.

3.9 Accounts Payable. All of the accounts payable of Seller (a) arise from purchases actually made by or services actually performed for Seller, (b) have arisen from bona fide, arm's length transactions in the Ordinary Course of Business on commercially reasonable terms for the industry in which the Business conducts business, (c) are properly reflected on the Financial Statements and other Records of Seller, (d) are subject to no material set-offs, allowances or rebates and (e) constitute valid and enforceable claims against Seller. Since the Most Recent Balance Sheet Date, Seller has paid its accounts payable in the Ordinary Course of Business and has not slowed or accelerated any such payments. Disclosure Schedule 3.9 sets forth a complete and correct list of all accounts payable of Seller which are both (x) at least 60 days past due and (y) in amounts of at least \$25,000 (for purposes of this clause (y), all amounts payable to a single party shall be aggregated). To Seller's Knowledge, none of such accounts payable arose from a sale made to Seller involving any illegal activity (including kickbacks, bribes or similar payments or price fixing, bid-rigging or similar activities) or resulted in any inappropriate benefit to Seller or any of its employees.

3.10 <u>Accounts Receivable</u>. All of the Accounts Receivable of Seller (a) arise from sales actually made or services actually performed by Seller, (b) have arisen in the Ordinary Course of Business on commercially reasonable terms for the industry in which the Business conducts business, (c) are properly reflected on the Financial Statements and other Records of Seller, (d) are subject to no material set-offs, allowances or rebates and (e) to Seller's Knowledge, constitute valid and enforceable claims against the account debtors. Since the Most Recent Balance Sheet Date, Seller has collected its Accounts Receivable in the Ordinary Course of Business and has not accelerated any such collections. To Seller's Knowledge, except for such reserves as are reflected on the Financial Statements, all Accounts Receivable are collectible in the Ordinary Course of Business, consistent with past practice. <u>Disclosure Schedule</u> <u>3.10</u> sets forth a complete and correct list of all Accounts Receivable of Seller which are both (x) at least 60 days past due and (y) in amounts of at least \$25,000 (for purposes of this clause (y), all amounts payable to a single party shall be aggregated). At all times since December 31, 2016, sales of products by Seller have not been overstated by reason of sales practices commonly referred to and understood as "shelf-loading" or "channel-loading".

3.11 <u>Inventories</u>. All items included in Seller's inventories consist of a quality and quantity usable and, with respect to finished goods, saleable, in the Ordinary Course of Business except for obsolete items. Except as otherwise reflected on <u>Disclosure Schedule 3.11(a)</u>, Seller is not in possession of any inventory not owned by Seller (whether on a consignment basis or otherwise), other than goods already sold or otherwise in transit. All items included in Seller's inventories have been valued at the lower of cost or market value on a first in, first out basis. Inventories now on hand that were purchased after the Most Recent Balance Sheet Date were purchased in the Ordinary Course of Business of Seller at a cost not exceeding market prices prevailing at the time of purchase. Except as otherwise reflected on <u>Disclosure Schedule 3.11(b</u>), the quantities of each item of Seller's inventories are not excessive but are reasonable in the present circumstances of Seller. None of Seller's inventory is held on consignment, or otherwise, by third parties.

3.12 <u>No Undisclosed Liabilities</u>. There are no Liabilities of Seller, other than Liabilities (i) in the aggregate adequately provided for or reserved against on the face of the balance sheet included in the Most Recent Monthly Financial Statements, (ii) incurred in the Ordinary Course of Business since the date of such balance sheet (none of which results from, arises out of, relates to, is in the nature of, or was caused by, to Seller's Knowledge, any breach of the Contract, breach of warranty, tort, infringement, environmental matter, or violation of Legal Requirement), or (iii) disclosed on <u>Disclosure Schedule 3.12</u>.

3.13 <u>Tax Matters</u>. Except as disclosed on Disclosure Schedule 3.13:

(a) All Tax Returns (including Forms W-2 and 1099) required to be filed under applicable Legal Requirements with respect to the Assets or Business have been timely filed. Each such Tax Return correctly reflects Liability for Taxes for the period to which such Tax Returns relates, and all such Tax Returns were correct and complete in all material respects. All Taxes with respect to the Assets or Business (whether or not shown on any Tax Return) have been timely paid. Except as otherwise reflected on <u>Disclosure Schedule 3.13(a)</u>, no extension of time to file any Tax Return is currently in effect with respect to the Assets or Business, nor has any Seller made any request for such extensions. No claim has ever been made by a taxing authority in a jurisdiction where Seller does not file Tax Returns that it is or may be subject to taxation by that jurisdiction with respect to the Assets or Business. There are no liens or security interests on any of the Assets or other assets of Seller relating to the Business that arose in connection with any failure (or alleged failure) to pay any Tax due or payable prior to the Closing.

(b) Seller has withheld and paid all Taxes required to have been withheld and paid in connection with amounts paid or owing to any employee, independent contractor, creditor, stockholder, or other third party relating to the Assets or Business.

(c) To Seller's Knowledge, no deficiency assessment with respect to or proposed adjustment of Taxes with respect to the Assets or the Business is pending, and no stockholder, Seller, director, manager or officer (or employee responsible for Tax matters) of Seller has received notice from any authority to assess any additional Taxes with respect to the Assets or Business for any period for which Tax Returns have been filed. There is no action, dispute, audit, or claim concerning any Tax Liability with respect to the Assets or Business either claimed or raised by any authority in writing or, to the Seller's Knowledge, threatened.

(d) <u>Disclosure Schedule 3.13(d)</u> indicates those Tax Returns for taxable periods ended after December 31, 2012 that have been audited by any taxing authority or currently are the subject of any audit by any taxing authority with respect to the Assets and the Business. Seller has made available to Buyer true, correct and complete copies of the following items filed or received (as applicable) since December 31, 2012: (i) all Tax Returns filed by Seller, and (ii) all examination reports and statements of deficiencies assessed against or agreed to by Seller with respect to the Assets or the Business.

(e) No power of attorney is currently in force with respect to any Tax matter relating to the Assets or Business.

(f) No Seller has waived any statute of limitations in respect of Taxes or agreed to any extension of time (or is or would be subject to a waiver or extension given by any other Person) with respect to a Tax assessment or deficiency with respect to the Assets or Business, nor has any Seller been requested to give such waivers or extensions.

(g) <u>Disclosure Schedule 3.13(g)</u> sets forth the following information as of the most recent practicable date as well as of the Closing (as well as on an estimated proforma basis as of the Closing, after giving effect to the consummation of the transactions contemplated hereby): (A) any ownership interest in a partnership, trust, or other entity which is part of the Assets or the Business, whether or not such entity is disregarded for tax purposes; (B) all Closing Agreements and Tax rulings requested or received from any taxing authority with respect to the Assets or Business; and (C) all material elections and consents relating to Tax and agreements with any taxing authorities which are still in effect with respect to the Assets or the Business.

(h) None of the Assets are (A) tax exempt use property under Code Section 168(h); or (B) treated as owned by any other person under Code Section 168.

(i) With respect to the Assets or Business there is no obligation to pay the Taxes of another person as a result of Treasury Regulations Section 1.1502-6 (or any similar provision of state, local, or foreign law), or as a result of being a transferee or successor, or as a result of a contract, or otherwise.

(j) With respect to the Business or the Assets, there is no (i) permanent establishment or office or fixed place of business outside the United States, or (ii) prepaid amounts received on or prior to the date hereof but not included in taxable income as of the date hereof, except as otherwise reflected on Disclosure Schedule 3.13(j).

(k) Seller has disclosed on its federal income Tax Returns all positions taken therein that could give rise to a substantial understatement of federal income Tax within the meaning of Code Section 6662 with respect to the Assets or the Business. Seller has not participated in a Tax shelter or listed transaction within the meaning of Treasury Regulations Section 1.6011-4(c) with respect to the Assets or the Business.

(1) There is no Tax allocation, Tax sharing agreement, Tax indemnity obligation, or similar written or unwritten agreement, arrangement, understanding or practice with respect to Taxes (including any advance pricing agreement, closing agreement or other arrangement relating to Taxes) with respect to the Assets or the Business.

3.14 <u>Broker Fees</u>. Except as set forth on <u>Disclosure Schedule 3.14</u>, none of Seller, Stockholder, or any of their respective Related Persons has any liability or obligation to pay any fees or commissions to any broker, finder or agent with respect to the Contemplated Transactions.

3.15 <u>Employee Benefits</u>.

(a) <u>Disclosure Schedule 3.15(a)</u> hereto discloses a true and complete list of each Employee Plan. With respect to each Employee Plan, Seller has provided or made available to Buyer true and complete copies of: (i) such Employee Plan, if written, or a description of such Employee Plan, if not written and (ii) to the extent applicable to such Employee Plan: all trust agreements, insurance contracts or other funding arrangements; the most recent Form 5500 (including all schedules thereto) required to have been filed with the Internal Revenue Service and all schedules thereto; the most recent Internal Revenue Service determination letter, all current employee handbooks or manuals; all current summary plan descriptions; all material communications received from or sent to the Internal Revenue Service or the Department of Labor (including a written description of any material oral communication) within the 2017 calendar year; and all amendments and modifications to any such document.

(b) To Seller's Knowledge, each Employee Plan has been operated and administered in material compliance with its terms and has been established, operated and administered in material compliance with applicable Legal Requirements, including ERISA and the Code. To Seller's Knowledge, all contributions (including all employer contributions and employee salary reduction contributions) and premiums required to have been paid to any Employee Plan under the terms of such Employee Plan (or its related trust, insurance contract or other funding arrangement) or pursuant to any Legal Requirement have been made within the time prescribed by such Employee Plan or Legal Requirement, and all such contributions and premiums or other payments required to be made or paid for all periods ending on or before the Closing Date have been or will be, as the case may be, paid or accrued with respect to each Employee Plan. There is no material Action pending or, to the Knowledge of Seller, threatened, against any Employee Plan or the assets of any Employee Plan (other than routine claims for benefits) and, to the Knowledge of Seller, no facts or circumstances exist that would reasonably be expected to give rise to any such material Action.

(c) To Seller's Knowledge, each Employee Plan intended to be qualified under Section 401(a) of the Code, and the trust (if any) forming a part thereof, is so qualified and has received a favorable determination, advisory or opinion letter from the IRS as to its qualification under the Code and to the effect that each such trust is exempt from taxation under Section 501(a) of the Code and, to the Knowledge of Seller, nothing has occurred since the date of such determination, advisory or opinion letter that could adversely affect such qualification or tax-exempt status.

(d) No Employee Plan is or was within the past six (6) years (i) a "multiple employer plan" for purposes of Sections 4063, 4064 or 4066 of ERISA, (ii) a "multiemployer plan" within the meaning of Sections 3(37) or 4001(a)(3) of ERISA, (iii) subject to Section 412 of the Code or Section 302 or Title IV of ERISA, or (iv) a "multiple employer welfare arrangement" as defined in Section 3(40) of ERISA. (A) Neither Seller nor any ERISA Affiliate has incurred any material Liability (including as a result of any indemnification obligation) under Title I or Title IV of ERISA for which Seller would reasonably be expected to be liable; (B) to Seller's Knowledge, no condition exists that would reasonably be expected to subject Seller, either directly or by reason of affiliation with an ERISA Affiliate, to any material Tax, fine, Lien or other Liability imposed by ERISA, the Code or other applicable Legal Requirement; (C) no assets of Seller are subject to any Lien under ERISA or the Code; and (D) to Seller's Knowledge, there has been no prohibited transaction described in Section 406 of ERISA or Section 4975 of the Code for which an exemption is not available with respect to any Employee Plan. To the Knowledge of Seller, no fiduciary, as described in Section 3(21) of ERISA, of any Employee Plan has any other material Liability for breach of fiduciary duty or any other failure to act or comply in connection with the administration or investment of the assets of any Employee Plan in violation of any Law.

(e) Seller does not maintain, sponsor, contribute or has any obligation to contribute to, or has any liability or would reasonably be expected to have any liability with respect to, any Employee Plan providing health or life insurance or other welfare-type benefits for former, current or future retired or terminated employees or service providers (or any spouse or other dependent thereof) other than as mandated by the group health plan continuation coverage requirements of Part 6 of Subtitle B of Title I of ERISA and Section 4980B of the Code, and of any similar state legal requirement.

(f) Except as otherwise reflected on <u>Disclosure Schedule 3.15(f)</u>, the consummation of the transactions contemplated by this Agreement and the Ancillary Documents (either alone or in combination with another event) will not, to Seller's Knowledge, (i) entitle any current or former employee, officer, director, manager or consultant of Seller to severance pay, change in control payments or any other payment, (ii) accelerate the time of payment or vesting, or increase the amount of compensation due any such individual, (iii) require any contributions or payments to fund any obligations under any Employee Plan, or cause Seller to transfer or set aside any assets to fund any Employee Plan, (iv) limit or restrict the right to amend, terminate or transfer the assets of any Employee Plan, or (v) result in any prohibited transaction described in Section 406 of ERISA or Section 4975 of the Code for which an exemption is not available. To Seller's Knowledge, the consummation of the transactions contemplated by this Agreement and the Ancillary Documents (either alone or in combination with another event) will not give rise to any payment (or acceleration of vesting of any amount or benefit) that will be an "excess parachute payment" as defined in Section 280G of the Code.

(g) To Seller's Knowledge, Seller has not incurred any material Liability (including as a result of any indemnification obligation) arising out of or related to Section 409A of the Code, and no condition exists that would reasonably be expected to subject Seller to any material Liability (including as a result of any indemnification obligation) arising out of or related to Section 409A of the Code, all Employee Plans satisfy in all material respects the requirements of Section 409A of the Code.

(h) To Seller's Knowledge, Seller has no legally binding plan or commitment to create any additional Employee Plan or to modify or change any existing Employee Plan that would be reasonably expected to result in material Liabilities to Buyer, except as may be required by applicable Legal Requirements.

3.16 <u>Compliance with Legal Requirements; Governmental Authorizations; Consents.</u>

(a) Except as set forth on <u>Disclosure Schedule 3.16(a)</u>, (i) Seller is, in all material respects, in compliance with each Legal Requirement that is applicable to it or to the conduct or operation of the Business (including with respect to its e-commerce operations) or the ownership or use of any of the Assets (including the requirements of the Relevant Statutes); (ii) no event has occurred or circumstance exists that (with or without notice or lapse of time) (A) may constitute or result in a violation by Seller of, or a failure on the part of Seller to comply with, any material Legal Requirement applicable to Seller or the conduct of the Business or (B) may give rise to any obligation on the part of Seller or the Business to undertake, or to bear all or any portion of the cost of, any Remedial Action of any nature; and (iii) Seller has not received during the previous six (6) years any written (or, to Seller's Knowledge, oral) notice or other communication from any Governmental Body or any other Person regarding (A) any actual, alleged, possible or potential violation of, or failure to comply with, any Legal Requirement or (B) any actual, alleged, possible or potential obligation on the part of Seller to undertake, or to bear all or any portion of the cost of, any Remedial Action of any nature.

(b) Seller holds all material Governmental Authorizations necessary for the conduct of the Business by it, and all such Governmental Authorizations are valid and in full force and effect. <u>Disclosure Schedule 3.16(b)</u> contains a complete and accurate list of each Governmental Authorization that is held by Seller. Except as set forth on <u>Disclosure Schedule 3.16(b)</u>: (i) Seller is in compliance, in all material respects, with all of the terms and requirements of each Governmental Authorization identified or required to be identified on <u>Disclosure Schedule 3.16(b)</u>; (ii) to Seller's Knowledge, no event has occurred or circumstance exists that may (with or without notice or lapse of time) (A) constitute or result directly or indirectly in a material violation of, or failure to, comply with any term or requirement of any Governmental Authorization identified on <u>Disclosure Schedule 3.16(b)</u>; (iii) Seller has not received during the previous six (6) years any written (or, to Seller's Knowledge, oral) notice or other communication from any Governmental Body or any other Person regarding (A) any actual, alleged, possible or potential violation of or failure to comply with any term or requirement of any Governmental Body or any other Person regarding (A) any actual, alleged, possible or potential violation of or failure to comply with any term or requirement of any Governmental Authorization or (B) any actual, proposed, possible or potential revocation, withdrawal, suspension, cancellation, termination of or modification to any Governmental Authorization; and (iv) all applications required to have been filed for the renewal of the Governmental Authorizations listed or required to be listed on <u>Disclosure Schedule 3.16(b</u>) have been duly filed on a timely basis with the appropriate Governmental Bodies.

(c) Except as set forth on <u>Disclosure Schedule 3.16(c)</u>, none of Seller, Stockholder and their respective Related Persons is or will be required to obtain any Consent from, or provide any notice to, any Person in connection with Seller's execution and delivery of this Agreement or the consummation or performance of any of the Contemplated Transactions.

(d) Neither of the Seller, nor, to the Knowledge of Seller, Seller's officers, directors, managers or Employees are or in the five (5) year period immediately preceding the date of this Agreement have been (i) excluded from participation under any Federal Health Care Program under (and as defined in) Section 1128 of Title XVIII of the Social Security Act ("<u>SSA</u>") or otherwise suspended or debarred from contracting with the U.S. federal government, or the subject of proceedings initiated to impose such exclusion or debarrent; or (ii) charged or convicted (as defined in 42 C.F.R. § 1001.2) of any of the categories of offenses described in Sections 1128(a) or 1128(b)(1), (b)(2) or (b)(3) of the SSA.

3.17 <u>Legal Proceedings; Orders</u>.

(a) Except as set forth on <u>Disclosure Schedule 3.17(a)</u>, there are no Actions pending or, to the Knowledge of Seller, threatened (i) by or against Seller or Stockholder affecting the Business, any of the Assets or Stockholder or (ii) that challenges, or that could reasonably be expected to have the effect of preventing, delaying, making illegal or otherwise interfering with, any of the Contemplated Transactions nor, to the Knowledge of Seller, is there any basis for any such Action. Seller has delivered to Buyer copies of all pleadings, correspondence and other documents relating to each Action listed or required to be listed on <u>Disclosure Schedule 3.17(a)</u>. There are no Actions listed or required to be listed on <u>Disclosure Schedule 3.17(a)</u> that could reasonably be expected to have a material effect on the Business or any of the Assets.

(b) Except as set forth on <u>Disclosure Schedule 3.17(b)</u>, (i) there is no Order to which Seller, its business or any of the Assets is subject; and (ii) neither of Seller nor, to Seller's Knowledge, any officer, director, manager, agent or employee of Seller, is subject to any Order that prohibits such Person from engaging in or continuing any conduct, activity or practice relating to the Business.

(c) Except as set forth on <u>Disclosure Schedule 3.17(c)</u> attached hereto and incorporated herein, (i) Seller is in compliance, in all material respects, with all of the terms and requirements of each Order applicable to it, (ii) no event has occurred or circumstance exists that is reasonably likely to constitute or result in (with or without notice or lapse of time) a breach of or failure to comply with any term or requirement of such Order; and (iii) Seller has not received, during the previous three (3) years any written (or, to Seller's Knowledge, oral) notice or other communication from any Governmental Body or any other Person regarding any actual or alleged violation of, or failure to comply with, any term or requirement of any such Order.

3.18 <u>Absence of Certain Changes and Events</u>. Since December 31, 2016, there has not occurred any Material Adverse Change or any event, change, condition or circumstance which, individually or in the aggregate, could reasonably be expected to have a Material Adverse Change. Without limiting the generality of the foregoing, except as set forth on <u>Disclosure Schedule 3.18</u> attached hereto and incorporated herein, since December 31, 2016, Seller has conducted its business only in the Ordinary Course of Business and there has not been any:

(a) loans made to, or entry into any other transaction with, any of Seller's current or former equity holders, directors, managers, officers, employees, independent contractors or other service providers;

(b) recognition of any union or other labor organization, certification of any collective bargaining Contract, entry into any collective bargaining or similar Contracts, or modification of the terms of any such existing Contract, appraisal of or opposition to any union organizing campaign, settling of any material grievances or unfair labor practice charges, filing of any unfair labor practice charges, or otherwise any action taken similar to the foregoing;

(c) adoption, amendment, modification, or termination of any Employee Plan except as required by applicable Legal Requirements, or acceleration of payment or vesting of amounts or benefits or amounts payable or to become payable under any Employee Plan, or failure to make any required contribution to any Employee Plan;

(d) increase in the compensation or benefits of any current or former director, manager, officer, employee, independent contractor or other service provider of Seller outside the ordinary course of business, or extension of an offer of employment to, or hiring of, any employee or officer providing annual compensation in excess of \$50,000 or termination of any such employee or officer;

(e) implementation by Seller of any employee layoffs that could implicate the WARN Act;

(f) damage to or destruction or loss of any assets or properties with a market or replacement value, individually or in the aggregate, in excess of \$50,000, whether or not covered by insurance;

(g) entry into, amendment, modification, waiver, termination of or receipt of notice of termination of Contract to which Seller is a party;

(h) sale (other than sales of inventories in the Ordinary Course of Business), lease, license, sublicense or other disposition of any Asset or property of Seller (including the Intellectual Property Assets) or the creation of any Encumbrance, other than Permitted Encumbrances, on any Asset;

(i) cancellation, compromise, waiver or release of any claims or rights (or series of related claims or rights), individually or in the aggregate, involving amounts in excess of \$50,000;

(j) written (or, to Seller's Knowledge, oral) indication by any customer or supplier of an intention to discontinue or change the terms of its relationship with Seller;

- (k) change in Seller's management of working capital and capital expenditures;
- (l) cash dividend, distribution or other payment to Stockholder or any Related Person of Seller;
- (m) delay or postponement the payment of accounts payable or other liabilities outside the Ordinary Course of Business;
- (n) capital expenditures, individually or in the aggregate, in excess of \$50,000;
- (o) incurrence or extension of any Indebtedness by Seller;
- (p) change in the accounting practices, policies, procedures or methods used by Seller; or
- (q) commitment by Seller (whether through written Contract or otherwise) to do any of the foregoing.

3.19 <u>Contracts; No Defaults</u>.

(a) Disclosure Schedule 3.19(a) contains an accurate and complete list, and Seller has delivered to Buyer, true, correct and complete copies, of each Contract (including any amendments, addenda, modifications, supplements or waivers thereto) to which Seller is party or otherwise relate to the Assets or the Business, (i) involving the performance of services or delivery of goods or materials by or to Seller involving consideration in excess of \$50,000; (ii) that involves expenditures or receipts of Seller in excess of \$50,000; (iii) affecting the ownership of, leasing of, title to, use of any leasehold or other interest in any Assets; (iv) with any labor union or other employee representative of a group of employees relating to wages, hours and other conditions of employment; (v) involving a sharing of profits, losses, costs or liabilities by Seller with any other Person; (vi) containing covenants that purport to restrict Seller's business activity or limit the freedom of Seller to engage in any line of business or to compete with or solicit or hire any Person; (vii) providing for payments to or by any Person based on sales, purchases or profits, other than direct payments for goods; (viii) constituting or containing a power of attorney of Seller to be responsible for consequential, incidental, indirect, special or punitive damages; (x) not denominated in U.S. dollars; (xi) with respect to Indebtedness; (xii) containing a warranty, guaranty and/or other similar undertaking of Seller with respect to contractual performance extended by Seller (which would be enforceable on Seller or the Assets or, following the Closing, Buyer); (xiii) requiring performance by Seller for more than one year or which is not terminable on thirty (30) days' or less notice without payment, penalty or breach; and (xiv) with the Significant Customers and Significant Suppliers.

(b) Except as set forth on <u>Disclosure Schedule 3.19(b)</u> attached hereto and incorporated herein: (i) each Contract identified or required to be identified on <u>Disclosure Schedule 3.19(a)</u> (each, a "<u>Material Contract</u>") is valid, binding, in full force and effect and enforceable in accordance with its terms against Seller, and to Seller's Knowledge, the other party or parties thereto, and will continue to be in full force and effect and valid, binding and enforceable on identical terms following the consummation of the transactions contemplated hereby; and (ii) each Material Contract is assignable by Seller to Buyer without the consent of any other Person.

(c) Except as set forth on <u>Disclosure Schedule 3.19(c)</u> attached hereto and incorporated herein (and limited solely to the reasons described therein): (i) Seller and its Related Persons are in material compliance with all applicable terms and requirements of each applicable Material Contract; (ii) to the Knowledge of Seller, each other Person that has or had any obligation or liability under any Material Contract is in compliance with all applicable terms and requirements of such Material Contract; (iii) to Seller's Knowledge, no event has occurred or circumstance exists that (with or without notice or lapse of time) may contravene or conflict with, or result in a breach of, or give Seller or any other Person the right to declare a default or exercise any remedy under, or to accelerate the maturity or performance of, or payment under, or to cancel, terminate or modify, any Material Contract; (iv) to Seller's Knowledge, no event has occurred or circumstance exists under or by virtue of any Contract that (with or without notice or lapse of time) would cause the creation of any Encumbrance, other than a Permitted Encumbrance, affecting any of the Assets; and (v) Seller has not given to or received from any other Person during the previous two (2) years, any written (or, to Seller's Knowledge, oral) notice or other communication regarding any actual or alleged breach of, or default under, any Material Contract.

3.20 <u>Insurance</u>. Seller has delivered to Buyer true, correct and complete copies of all policies of insurance (and correspondence relating to coverage thereunder) to which Seller is a party or under which Seller or the Business is or has been covered at any time since December 31, 2016, a list of which is included on <u>Disclosure Schedule 3.20(a)</u> (the "Business Insurance Policies"). <u>Disclosure Schedule 3.20(b)</u> describes: (i) any self-insurance arrangement by or affecting the Business, including any reserves established thereunder; and (ii) all obligations of Seller to provide insurance coverage to third parties, and identifies the policy under which such coverage is provided. <u>Disclosure Schedule 3.20(c)</u> describes, for the current policy year, a summary of the loss experience under each policy of insurance. All Business Insurance Policies are valid, outstanding and enforceable, and are sufficient for compliance with all Legal Requirements applicable to Seller and the Contracts to which Seller is a party. Seller has not received (A) any refusal of coverage or any notice that a defense will be afforded with reservation of rights or (B) any notice of cancellation or any other indication that any policy of insurance is not willing or able to perform its obligations thereunder. Seller has paid all premiums due, and has otherwise performed all of its obligations, under each policy of insurance. Seller has given notice to the insurer of all claims that may be insured thereby.

3.21 <u>Environmental Matters</u>. Except as disclosed on Disclosure Schedule 3.21:

(a) Seller is in compliance, in all material respects, with all Environmental Laws applicable to Seller.

(b) Seller has not received any written (or, to Seller's Knowledge, oral) order, notice or other communication of any actual or credible potential violation or failure to comply with any Environmental Law, or of any actual or threatened obligation to undertake or bear the cost of any Environmental, Health and Safety Liabilities with respect to any Asset (whether real, personal or mixed) in which Seller has or had an interest, or with respect to any property or facility at or to which Hazardous Materials were generated, manufactured, refined, transferred, imported, used or processed, or to which Hazardous Materials have been transported, treated, stored, handled, transferred, disposed, recycled or received.

(c) There are no pending or, to the Knowledge of Seller, threatened claims, Encumbrances, or other restrictions of any nature resulting from any Environmental, Health and Safety Liabilities or arising under or pursuant to any Environmental Law with respect to or affecting any Asset.

(d) There are no Hazardous Materials present on or in the Environment at any property or facility of Seller in violation of any applicable Environmental Law, including any Hazardous Materials contained in barrels, aboveground or underground storage tanks, landfills, land deposits, dumps, equipment (whether movable or fixed) or other containers, either temporary or permanent, and deposited or located in land, water, sumps, or any other part of such property or facility or such adjoining property, or incorporated into any structure therein or thereon. Seller has not permitted or conducted any Hazardous Activity with respect to any of the Assets in which Seller has or had an interest, except in full compliance with all applicable Environmental Laws.

(e) To Seller's Knowledge, there has been no Release or Threat of Release of any Hazardous Materials at or from any property or facility of Seller or at any other location where any Hazardous Materials were generated, manufactured, refined, transferred, produced, imported, used, or processed from or by Seller, or from any other property or asset (whether real, personal or mixed).

(f) Seller has not disposed of or arranged for the disposal of Hazardous Materials to any offsite location except in compliance with Environmental Laws and no claims relating to Environmental, Health and Safety Liabilities in connection with such off-site disposal are pending or threatened.

(g) Seller has been issued, and maintains in full force and effect all required federal, state and local permits, licenses, certificates and approvals required under Environmental Laws, including, as applicable, with respect to air emissions, discharges to surface water or groundwater, noise emissions, solid or liquid waste disposal, the manufacture, processing, treatment, packaging, storage, transportation, use, collection, destruction, conversion, offering for sale, transfer or the like of Hazardous Materials, and other environmental, health or safety matters, and Buyer has complied in all material respects with the terms and conditions thereof.

(h) Seller has not agreed to indemnify any third-party against any Environmental, Health and Safety Liabilities.

(i) Seller has delivered to Buyer true and complete copies and results of all reports, studies, analyses, tests, or monitoring possessed or initiated by Seller pertaining to Hazardous Materials or Hazardous Activities in, on, or under the properties and facilities of Seller.

3.22 <u>Labor Matters</u>.

(a) <u>Disclosure Schedule 3.22(a)</u> hereto lists all employees and independent contractors of Seller (including, but not limited to, any part-time or temporary employees and any employees who are on approved or unpaid leaves of absence or salary continuation or short-term disability leave) (the "<u>Active Employees</u>"), and each such individual's position, base compensation, and bonus or commission opportunity, severance opportunity as of the date hereof, date of hire or date of service, any accrued and unused vacation as of the date hereof, and benefits provided to such individual (other than those provided to all employees generally).

(b) Seller is not party or subject to, or currently negotiating, any collective bargaining agreement, and there are no labor unions or other organizations representing, purporting to represent, or attempting to represent any employee employed by Seller. Within the past three years, there has not occurred or been threatened any strike, slowdown, picketing, work stoppage, concerted refusal to work overtime, or other similar labor activity with respect to any employee employed by Seller and, to the Knowledge of Seller, no event has occurred or circumstance exists that would reasonably be expected to provide the basis of any strike, slowdown, picketing, work stoppage, concerted refusal to work overtime, or other similar labor activity. There are no employment disputes currently subject to any grievance procedure, arbitration, litigation or other proceeding. There are no pending or, to the Knowledge of Seller, threatened filings of any unfair labor practice charges or certification petitions regarding representation of employees at the National Labor Relations Board.

(c) Except as otherwise indicated on <u>Disclosure Schedule 3.22(c)</u>, Seller has complied in all material respects with all applicable Legal Requirements relating to the employment or termination of employment of employees and the employment of workers, including, without limitation, provisions thereof relating to immigration and citizenship (including completion and processing of Forms I-9 for all employees in accordance with applicable Legal Requirements), wages, hours, pay equity, equal opportunity, employment discrimination and practices, retaliation, "whistleblower" rights, civil rights, collective bargaining, the Fair Labor Standards Act, the WARN Act, occupational health and safety, workers' compensation, unemployment and the payment of social security and other taxes.

(d) There is no charge, complaint or petition against Seller pending before the National Labor Relations Board, the Equal Employment Opportunity Commission, the United States Department of Labor, the Occupational Safety and Health Administration or any other Governmental Entity for which Seller has received any written notice or, to the Knowledge of Seller, which have been threatened against Seller.

(e) Each Person that provides services to Seller, either directly or indirectly, and is characterized by Seller as an independent contractor or owner operator (each, an "Independent Contractor"), is party to a written agreement with Seller or, in the case of indirect Independent Contractors, with such Person that makes the services of such Independent Contractor available to Seller, as applicable, in substantially the form of such agreements as have been provided to Buyer. With respect to each Independent Contractor, there are no disputes, claims, charges or allegations pending or, to the Knowledge of Seller, threatened at law or in equity before any Governmental Body that challenge (i) Seller's compliance under any applicable Legal Requirements, (ii) the independent contractor nature of such contractor or group of Independent Contractors has indicated to Seller an intention to cease providing services to Seller and, to the Knowledge of Seller, no Independent Contractor or group of Independent Contractors has any plans to cease providing services to Seller, in either case as would be adverse to the operation of the Business.

(f) Except as set forth in <u>Disclosure Schedule 3.22(f)</u>, (i) all officers, employees, independent contractors and other service providers of Seller are terminable at will by Seller upon not more than 30 days' notice and without material cost or penalty to Seller; (ii) there is no officer, executive, key employee or group of employees of Seller who has or have indicated in writing an intention to terminate his, her or their employment with Seller; (iii) and to the Knowledge of Seller, no officer, executive, key employee or group of employees has any plans to terminate his, her or their employment, whether as a result of the Contemplated Transactions or otherwise. Seller has not, since December 1, 2014, effectuated a "plant closing" (as defined in the WARN Act) or a "mass lay-off" (as defined in the WARN Act), in either case affecting any site of employment or facility of Seller.

3.23 Intellectual Property Assets.

(a) The term "<u>Intellectual Property Assets</u>" means intellectual property owned or licensed (as licensor or licensee) by Seller and used by Seller in its operation of the Business, consisting of:

(i) any word, phrase, slogan, icon, logo, graphic or image used as a designation for or an identifier of goods or services, including, without limitation, trade names, trademarks (whether registered or unregistered), trade dress, service marks, packaging design, usernames or screen names used in connection with social media, and all related registrations and applications for registration in any jurisdiction throughout the world (collectively, "Marks"). "Marks" includes all goodwill associated therewith;

(ii) all domestic and foreign patents and patent applications together with all reissuances, divisionals, continuations, continuations, renewals, extensions and reexaminations thereof (collectively, "<u>Patents</u>");

(iii) all works of authorship, whether published or unpublished, mask works, copyright registrations, applications for copyright registrations and all copyrights therein, including Software (collectively, "<u>Copyrights</u>");

(iv) all forms and types of financial, business, scientific, technical, economic, or engineering information, including patterns, plans, compilations, program devices, formulas, designs, prototypes, methods, techniques, processes, procedures, programs, know-how, inventions not the subject of a patent or patent applications, or codes, whether tangible or intangible, and whether or how stored, compiled, or memorialized physically, electronically, graphically, photographically, or in writing, which derives independent economic value, actual or potential, from not being generally known to, and not being readily ascertainable through proper means by, the public (collectively, "<u>Trade Secrets</u>"); and

Names").

(v)

rights in internet web sites and internet domain names (whether or not constituting Marks) (collectively "Domain

(b) <u>Disclosure Schedule 3.23(b)</u> contains a complete and accurate list and description of all issued or applied for Patents, registered or applied for Marks, each material unregistered Mark, registered or material unregistered Copyrights, and Domain Names, in each case in which Seller has any ownership rights. <u>Disclosure Schedule 3.23(b)</u> shall also contain the (i) name of the applicant, registrant, or current owner, (ii) the jurisdiction where the application or registration has been filed, (iii) the application or registration number (as applicable), and (iv) current status, in each case, as applicable. With respect to Domain Names, <u>Disclosure Schedule 3.23(b)</u> sets forth the complete and accurate list of the applicable Domain Name registrar, the name of the administrative contact, and the expiration date. Seller is in compliance, in all material respects, with all Legal Requirements (including timely payment of all filing, examination and maintenance fees, as well as timely post-registration filing of applicable affidavits of use, incontestability and renewal applications) with respect to all of the foregoing (including Patents, Marks, Copyrights and Domain Names), as applicable. All of the foregoing, together with Trade Secrets owned by Seller, shall collectively be referred to as "<u>Owned Intellectual Property Assets</u>." None of the Owned Intellectual Property Assets is subject to any outstanding order or judgment. With respect to the Marks included as part of the Assets, Seller has not previously sold or transferred such Marks to any third party in direct conflict with the Mark Assignment and Assumption delivered herewith (in the form of <u>Exhibit D-1</u> attached hereto).

(c) <u>Disclosure Schedule 3.23(c)</u> contains a complete and accurate list and summary description, including any royalties paid or received by Seller, of all Contracts to which the Seller is a party relating to the Intellectual Property Assets owned by a third party and licensed to Seller pursuant to an agreement or other permission, written or oral, (each, an "<u>Inbound Intellectual Property License</u>"), which is material to the operation of the Business, except for any commercially available Software programs licensed under "shrink wrap" or other comparable standard form licenses. Seller has delivered to the Buyer the accurate and complete copies of all Inbound Intellectual Property Licenses to the Buyer, except for any commercially available Software programs licensed under "shrink wrap" or other comparable standard form licenses. To Seller's Knowledge, there are no outstanding or threatened Actions with respect to any Inbound Intellectual Property Licenses.

(d) <u>Disclosure Schedule 3.23(d)</u> identifies each Contract under which Seller has granted to any Person the rights to use Owned Intellectual Property Assets (each an "<u>Outbound Intellectual Property License</u>" and, collectively with Inbound Intellectual Property Licenses, "<u>Intellectual</u> <u>Property Licenses</u>").

(e) All Owned Intellectual Property Assets and Intellectual Property Licenses are valid and enforceable, and until and following the Closing, will remain in full force and effect. Seller has performed the obligations imposed upon it under the Intellectual Property Licenses in all material respects. Other than rights in Owned Intellectual Property Assets arising under an Outbound Intellectual Property License disclosed in <u>Disclosure Schedule</u> <u>3.23(d)</u>, no Person has any rights in or to any Owned Intellectual Property Assets, including through grant of any option, license, assignment or agreement of any kind.

(f) Except as set forth in <u>Disclosure Schedule 3.23(f)</u>, the Owned Intellectual Property Assets and those Intellectual Property Assets licensed pursuant to Inbound Intellectual Property License, are, in the aggregate, all those necessary for the operation of the Business as it is currently operated, and are sufficient to permit the Buyer to operate the Business after the Closing in all material respects identically as operated immediately prior to the Closing. Seller is the owner of all right, title and interest in and to each item of Owned Intellectual Property Assets, free and clear of all Encumbrances, other than Permitted Encumbrances, and has the right to use all of those Intellectual Property Assets licensed from third parties pursuant to an Inbound Intellectual Property License subject to the provisions thereof, and, except as set forth in <u>Disclosure Schedule 3.23(f)</u>, the Owned Intellectual Property Assets and all Inbound Intellectual Property Licenses are fully assignable by Seller to any Person, without any payment to or consent from any Person.

(g) Except as set forth in <u>Disclosure Schedule 3.23(g)</u>, the conduct of the Business as currently conducted and the use of all Intellectual Property Assets used in the conduct of Seller's business do not infringe, misappropriate or dilute the intellectual property rights of any other Person. As of the date hereof, to the Knowledge of the Seller, no Actions are pending or threatened against Seller by any Person with respect to: (i) the ownership, validity, enforceability, effectiveness or use of any Intellectual Property Assets; (ii) contesting the right of Seller to use any of its products or processes or offer its services as currently or previously done or (iii) alleging infringement, misappropriation or dilution of the intellectual property rights of any other Person.

(h) Seller has obtained valid and effective work made for hire agreements and assignments from all past and present directors, managers, officers, employees, independent contractors and consultants (collectively, the "<u>Inventors</u>") who are or have been in any way involved in the creation, invention or development of Owned Intellectual Property Assets. The Inventors have conveyed all of Inventor's rights in and to such Owned Intellectual Property Assets and to any work product produced for the Seller by such Inventors to the Seller.

(i) Seller has taken reasonable steps to maintain the confidentiality of all Trade Secrets used, in development or for use in its business, including the adoption and implementation of physical and electronic security measures and controls over physical and electronic assets. To the Knowledge of the Seller, there has been no misappropriation of any such Trade Secrets by any Person.

(j) Seller has not collected, received or used any personally identifiable information, including, without limitation, non-public financial information, from any Persons (collectively, "<u>PII</u>") in an unlawful manner or in a manner that in any way violates applicable Legal Requirements. Seller has, and has had for the previous five (5) years, adequate and appropriate measures and safeguards in place to protect the PII and customer information it receives against illegal or unauthorized access or use by its personnel or third parties or access or use by its personnel or third parties in a manner violative of Legal Requirements and the PCI Requirements. Seller is, and for the past five (5) years has been, in compliance with applicable PCI Requirements. Seller has for the past five (5) years obligated all service providers who are required to be compliant with PCI Requirements to be in compliance with PCI Requirements. Except as set forth in <u>Disclosure Schedule 3.23(j)</u>, to the Knowledge of the Seller, there has never been a breach of security or unauthorized access to or acquisition, use, loss, destruction, compromise or disclosure of any PII, customer information, confidential or proprietary data or any other sensitive information maintained or stored by or on behalf of Seller, and Seller has not received any notice alleging the occurrence of any such breach. Seller has complete and accurate records of all Persons who have notified Seller of such Person's election not to receive any electronic communications or solicitations ("<u>Opt-out Notifications</u>") from Seller and Seller has complied with all such Opt-out Notifications.

(k) Seller has established and is in compliance with its current internal human resources policies and procedures (and has been in compliance with all historic human resources policies and procedures) pertaining to the access, storage and use of PII of its employees ("<u>Employee PII</u>"). There has been no notice to, complaint against or audit, proceeding or investigation conducted or claim asserted with respect to Seller by any Person (including any Governmental Body) related to the collection, use, storage, distribution, transfer or disclosure of personal information, and none is pending, to the Knowledge of Seller none is threatened, and to the Knowledge of the Seller, there is no basis for the same.

(1) The Seller has not developed, or had developed on its behalf, any proprietary Software. Except as set forth in Disclosure Schedule 3.23(1), all Software that is used in or held for use in Seller's business (i) is used pursuant to a valid and enforceable Inbound Intellectual Property License, (ii) is in machine readable form, and (iii) to the Knowledge of the Seller, contains no Disabling Devices.

(m) Seller owns, or has sufficient rights to use pursuant to a written license or lease, all computer systems (including all Software, firmware, Hardware, equipment, networks, databases, interfaces and related systems and all other information technology) (collectively, "<u>Systems</u>") used by Seller in the operation of the Business (which Systems are sufficient to operate the business in the ordinary course of business). There have been no repeated failures or repeated substandard performance of any Systems that have caused any material disruption to the business.

(n) Seller has in place and maintain in effect redundancy, business continuity and disaster recovery plans, procedures and facilities that are adequate and appropriate for the nature of the risks associated with the business. Seller maintains and has installed on its Hardware commercially reasonable anti-virus, malware, and security breach detection measures.

3.24 Customers and Suppliers.

(a) Set forth on <u>Disclosure Schedule 3.24(a)</u> is a true and correct list of (i) the twenty (20) largest customers (measured by revenues paid to Seller, in the aggregate), during (x) the period from January 1, 2017 through the Most Recent Balance Sheet Date and (y) the fiscal year ended December 31, 2016 (the <u>Significant Customers</u>), together with the dollar amount of sales made to such customers during such period, (ii) the twenty (20) largest suppliers in terms of purchases by Seller during (x) the period from January 1, 2017 through the Most Recent Balance Sheet Date, and (y) the fiscal year ended December 31, 2016 (the <u>Significant Suppliers</u>), together with the dollar amount paid to such suppliers during such period, and (iii) any sole source suppliers of goods or services for which there is no ready alternative to Seller on comparable or better terms, together with the dollar amount paid to such suppliers during such period.

(b) Since December 31, 2016, neither of the Seller nor Stockholder has received any written (or, to Seller's Knowledge, oral) notice that any Significant Customer or Significant Supplier may cancel, terminate or otherwise materially and adversely modify its relationship with Seller or the Business (including by modifying its pricing) or limit its services, supplies or materials to Seller or the Business, either as a result of the consummation of the Contemplated Transactions or otherwise.

3.25 <u>Solvency</u>. Neither of Seller nor Stockholder is entering into this Agreement or the Contemplated Transactions with the actual intent to hinder, delay or defraud either present or future creditors. Assuming that the representations and warranties of Buyer contained in this Agreement are true and correct in all material respects, and after giving effect to the Contemplated Transactions, at and immediately after the Closing, Seller and Stockholder (a) will be solvent (in that both the fair value of its assets will not be less than the sum of its debts and that the present fair saleable value of its assets will not be less than the amount required to pay its probable liability on its recourse debts as they mature or become due); (b) will have adequate capital and liquidity with which to engage in its business; and (c) will not have incurred debts beyond its ability to pay as they mature or become due.

3.26 <u>Product Liability Matters; Product Returns; Product Compliance</u>.

(a) <u>Disclosure Schedule 3.26(a)</u> sets forth a list of all Product liability, warranty and other claims made which are pending or threatened in writing or, to the Knowledge of Seller, which have been threatened orally, against Seller since June 30, 2015 alleging that any Product is defective or fails to meet any warranties or guaranties, together with the annual cost associated with such claims.

(b) Seller has not experienced any returns of Products, other than in the Ordinary Course of Business. There are no claims against Seller to return any Product by reason of alleged defective Product or otherwise, except in the Ordinary Course of Business. There is no Product in the hands of customers under an understanding that such merchandise would be returnable, in each case except in the Ordinary Course of Business.

(c) Except as set forth on <u>Disclosure Schedule 3.26(c)</u>, Seller has never undertaken any Product Recall (whether voluntary or required by either a supplier or Governmental Body) and no Product is subject to a Recall required by any Governmental Body, and Seller has no plans to initiate a voluntary Product Recall. Each type of private label Product and, to Seller's Knowledge, each other type of Product conforms in all material respects with all applicable Laws (including, without limitation, with respect to product labeling) currently in effect and with all applicable requirements of industry standard organizational (including, without limitation, with respect to product labeling).

(d) Except as set forth in <u>Disclosure Schedule 3.26(d)</u>, no Product is subject to any guaranty, warranty or other indemnity provided by and to which Seller is subject, beyond those imposed by applicable Laws. To Seller's Knowledge, Seller do not have any material liability arising out of any injury to Persons or property as a result of the ownership, use, or possession of any Products. The Products have been, in all material respects, sold by Seller in conformity with all applicable contractual commitments and all express warranties and, to Seller's Knowledge, all implied warranties.

3.27 <u>Anti-Corruption, Anti-Money Laundering, Sanctions</u>.

(a) None of Seller, its Subsidiaries and, to Seller's Knowledge, their respective Related Persons, and predecessors or current or former Subsidiaries, nor each of their officers, directors and managers, nor, to Seller's Knowledge, its agents, have in the past 5 years:

(i) violated any Anti-Corruption Laws; or

(ii) offered, paid, promised to pay, authorized the payment of, received, or solicited anything of value under circumstances such that all or a portion of such thing of value would be offered, given, or promised, directly or indirectly, to any Person to obtain any improper advantage.

(b) Except as set forth on <u>Disclosure Schedule 3.27(b)</u>, at no time during the prior five (5) years has Seller, Stockholder, their respective Related Persons, and predecessors or current or former Subsidiaries, or each of their officers, directors and managers, or, to Seller's Knowledge, its agents, (i) conducted or initiated any internal investigation or made a voluntary, directed, or involuntary disclosure to any Governmental Body or similar agency with respect to any alleged act or omission arising under or relating to any potential noncompliance with any Anti-Corruption Law, Anti-Money Laundering Law, or Sanctions Laws and Regulations; or (ii) been the subject of current, pending, or threatened investigation, inquiry or enforcement proceedings for violations of Anti-Corruption Laws, Anti-Money Laundering Law, or Sanctions Laws and Regulations; equest, or citation for any actual or potential noncompliance with any Anti-Corruption Law, Anti-Money Laundering Law, or Sanctions Laws and Regulations.

(c) Seller and Stockholder have maintained for the last 5 years, complete and accurate books and records, including records of payments to any agents, consultants, representatives, third parties, and Government Officials in accordance with GAAP.

(d) Except as disclosed on <u>Disclosure Schedule 3.27(d</u>), none of Seller's officers, directors or managers is a Government Official.

(e) None of Seller and its Subsidiaries, nor to Seller's Knowledge, their respective Related Persons, officers, directors, managers or agents, is currently a Sanctions Target or is located, organized, or resident in a country or territory that is a Sanctions Target.

(f) Except as set forth on <u>Disclosure Schedule 3.27(f)</u>, at no time during the prior five (5) years has Seller, its Subsidiaries, or, to Seller's Knowledge, their respective Related Persons, officers, directors, managers or agents, been the subject of current, pending, or threatened investigation, inquiry or enforcement proceedings for violations of Sanctions Laws, or violated or received any notice, request, or citation for any actual or potential noncompliance with Sanctions Laws or Regulations.

(g) Except as set forth on <u>Disclosure Schedule 3.27(g</u>), at no time during the prior five (5) years has Seller, its Subsidiaries, or, to Seller's Knowledge, their respective Related Persons, officers, directors, managers or agents, engaged in any direct or indirect dealings or transactions in or with a Sanctions Target, nor is either of Seller, Stockholder or any of Seller's Subsidiaries currently engaged in any such activities.

(h) Except as set forth on <u>Disclosure Schedule 3.27(h</u>), at all times during the prior five (5) years the operations of Seller and its Subsidiaries and, to Seller's Knowledge, their respective Related Persons, officers, directors, managers and agents, have been conducted at all times in compliance with applicable Anti-Money Laundering Laws.

3.28 <u>Bank Accounts</u>. <u>Disclosure Schedule 3.28</u> sets forth a true and complete list of (a) the name and address of each bank, brokerage, investment company, financial institution, depositary institution or similar entity with which Seller or the Business has or maintains an account or safe deposit box, (b) the name of each Person authorized to draw thereon or have access thereto, and (c) the account number for each bank and deposit account of Seller.

4. REPRESENTATIONS AND WARRANTIES OF BUYER

Buyer represents and warrants to Seller and the Stockholder as follows:

4.1 <u>Organization and Good Standing</u>. Buyer is duly organized, validly existing and in good standing under the laws of the State of Delaware, with full power and authority to conduct its business as it is now conducted, to own or use the properties and assets that it uses or purports to own or use, and to perform all its obligations under the Contracts to which it is a party except, in each case, as would not reasonably be expected to materially impair the ability of the Buyer to consummate the transactions contemplated hereby or pursuant to the Ancillary Documents to which Buyer is a party. Buyer is duly qualified or licensed as a foreign entity to do business, and is in good standing, in each jurisdiction where the character of the assets and properties owned, leased or operated by it or the nature of its activities makes such qualification or licensing necessary, and the failure to so qualify would reasonably be expected to materially impair the ability of the Buyer to consummate the transactions contemplated hereby or pursuant to the Ancillary Documents to which Buyer is a party.

4.2 <u>Authority; No Conflict; Consents</u>.

(a) Buyer has the full power and authority to execute and deliver this Agreement and the Ancillary Documents to which it is a party and perform its obligations hereunder and thereunder. Buyer has taken all necessary limited liability company action to authorize the execution and delivery of this Agreement and the Ancillary Documents to which it is party and the consummation of the Contemplated Transactions. This Agreement is, and the Ancillary Documents to be executed and delivered by Buyer in connection with the Contemplated Transactions will be when so executed and delivered, the legal, valid and binding obligations of Buyer enforceable in accordance with their respective terms, except as such enforceability may be limited by applicable bankruptcy, insolvency, reorganization, moratorium or other similar laws now or hereafter in effect affecting the enforcement of creditors' rights generally.

(b) Neither the execution and delivery by Buyer of this Agreement or the Ancillary Documents to which Buyer is a party (as applicable), nor the consummation of the Contemplated Transactions will, directly or indirectly (with or without notice or lapse of time) result in a breach of: (i) any provision of Buyer's Governing Documents; (ii) any resolution adopted by the board of managers or similar governing body or Person of Buyer; (iii) any Legal Requirement or Order to which Buyer may be subject; or (iv) any Contract to which Buyer is a party or by which Buyer may be bound, in each case in a manner which would be reasonably likely to materially impair such Person's ability to consummate the Contemplated Transactions.

(c) Buyer is not and will not be required to obtain any Consent from, or provide any notice to, any Person in connection with such Person's execution and delivery of this Agreement or the consummation or performance of any of the Contemplated Transactions, except as has been or, prior to Closing have been, obtained.

4.3 <u>Certain Proceedings</u>. There is no pending Action that has been commenced against Buyer and that challenges, or may have the effect of preventing, delaying, making illegal or otherwise interfering with, any of the Contemplated Transactions. To the knowledge of Buyer, no such Action has been threatened.

4.4 <u>Solvency</u>. Buyer is not entering into this Agreement or the Contemplated Transactions with the actual intent to hinder, delay or defraud either present or future creditors. Assuming that the representations and warranties of Seller and Stockholder contained in this Agreement are true and correct in all material respects, and after giving effect to the Contemplated Transactions, at and immediately after the Closing, Buyer (a) will be solvent (in that both the fair value of its assets will not be less than the sum of its debts and that the present fair saleable value of its assets will not be less than the amount required to pay its probable liability on its recourse debts as they mature or become due); (b) will have adequate capital and liquidity with which to engage in its business; and (c) will not have incurred debts beyond its ability to pay as they mature or become due.

4.5 <u>Broker Fees</u>. Except for the fees and commissions of Harvey & Company, none of Buyer or any of its Related Persons has any liability or obligation to pay any fees or commissions to any broker, finder or agent with respect to the Contemplated Transactions.

5. COVENANTS

5.1 Public Announcements. The parties hereto acknowledge and agree that notwithstanding anything to the contrary contained herein, following the execution hereof, Stockholder will make public announcements and disclosures regarding this Agreement and the Contemplated Transactions to the extent required, and which shall not contain information beyond what is required, in accordance with the requirements of applicable Law and the rules and regulations of the United States Securities and Exchange Commission and the NASDAQ Global Market, and Buyer may make public announcements and disclosures regarding this Agreement and the Contemplated Transactions to the extent required, and which shall not contain information beyond what is required, in accordance with the requirements of applicable Law. The parties further agree that the non-disclosing party shall be provided copies of the same reasonably in advance of any public announcement, and the disclosing party will consider in good faith any reasonable edits proposed by the non-disclosing party that are timely provided. Except to the extent required (a) in accordance with the requirements of applicable Law, (b) by the rules and regulations of the United States Securities and Exchange Commission and the NASDAQ Global Market, and (c) in connection with Stockholder's quarterly earnings releases and related analyst conference calls, from and after the date hereof (provided, that, in the case of clause (c), such information shall be limited to that reasonably necessary to describe generally the impact of the Contemplated Transactions on the business of Seller and Stockholder and other information customarily disclosed in such communications and shall not, for the avoidance of doubt, include any Trade Secrets of the Business), no party to this Agreement or the Ancillary Documents shall make any public announcement or issue any press release in respect of this Agreement or the Contemplated Transactions or otherwise communicate with any news media without the prior written consent of the other parties (which consent shall not be unreasonably withheld, conditioned or delayed), and the parties shall cooperate as to the timing and contents of any such announcement.



5.2 <u>Employee and Related Matters</u>.

(a) Effective upon Closing, Seller shall terminate all of the Active Employees immediately prior to Closing and shall pay all such employees (or applicable Governmental Body) any amounts due to such employees earned on or prior to the Closing Date for accrued wages, vacation, any other benefits, employment taxes and any other claims and obligations related to employment. Buyer shall, or shall cause a Related Person of Buyer to, effective immediately following the Closing Date and contingent on the Closing and satisfactory background checks, offer employment to such Active Employees set forth on <u>Disclosure Schedule 5.2(a)</u> with (i) the same base salaries as those provided to such Active Employees immediately prior to the Closing Date, and (ii) employee benefits (excluding equity and equity-based compensation and retiree welfare, transaction-based, and defined benefit pension benefits) that are substantially comparable in the aggregate to those provided to such Active Employees immediately prior to the Closing Date, and that take into account such Active Employees' service with Seller on or before the Closing Date to the extent required by <u>Section 5.2(c)</u> hereof. Seller shall use commercially reasonable efforts to cause the Active Employees to make available their services to Buyer and/or a Related Person of Buyer. Those Active Employees who receive and accept such offers of employment shall be referred to hereinafter as the "<u>Transferred Employees</u>". Those Active Employees who receive and reject such offer of employment or who are not offered employment with Buyer or a Related Person of Buyer (including former employees), and all current or former directors, and independent contractors, are referred to herein as "<u>Excluded Employees</u>."

Notwithstanding Section 2.4(b)(vi) and only with respect to the Transferred Employees, Buyer and/or a Related Person of (b)Buyer shall be responsible for all salaries, wages and benefits of each Transferred Employee accruing after the Closing Date that are provided by Buyer and/or a Related Person of Buyer, and Seller has no liability for salaries, wages or benefits of Transferred Employees or other employees of Buyer accrued or relating to periods after the Closing Date that are provided by Buyer and/or a Related Person of Buyer. Notwithstanding anything to the contrary contained in this Agreement, Seller and its ERISA Affiliates shall remain and be responsible for any and all liabilities or obligations or claims in respect of (i) all Excluded Employees and their beneficiaries and dependents, whether arising before, on or after the Closing Date, (ii) all Transferred Employees and their beneficiaries and dependents arising on or before the Closing Date, and (iii) all Employee Plans, whether arising before, on or after the Closing Date. Without limiting the generality of the foregoing, Seller shall remain solely responsible for (A) all liabilities or obligations or claims arising out of the consummation of the transactions contemplated hereby, including, without limitation, change of control, sale bonus, stay bonus, retention bonus, severance and similar obligations under any Employee Plan maintained, entered into, or contributed to by Seller and (B) any and all liabilities, obligations or claims described in Section 4980B of the Code (or similar state law) ("COBRA") which, in all cases, are or may become payable prior to the consummation of the transactions contemplated by this Agreement provided, that if Seller does not maintain a group health plan after the Closing Date, Buyer shall be responsible to make COBRA continuation coverage available to Excluded Employees who are M&A qualified beneficiaries as defined and only to the extent required by COBRA. For purposes of this Section 5.2(b), a claim for welfare benefits shall be deemed to have been incurred when (x) with respect to medical or dental benefits, the medical or dental services giving rise to such claims are performed and (y) with respect to life, disability or accidental death or dismemberment, or workers' compensation benefits, when the event, condition or illness giving to such claim occurs.

For all purposes under the employee benefit plans of Buyer and its Related Persons providing benefits after the Closing Date (c) for Transferred Employees, each Transferred Employee shall be credited with his or her years of service with Seller before the Closing Date for all purposes (other than benefit accrual), to the same extent as such Transferred Employee was entitled, before the Closing Date, to credit for such service under any Employee Plan, except to the extent such credit would result in a duplication of benefits. In addition, and without limiting the generality of the foregoing: (i) each Transferred Employee shall be immediately eligible to participate, without any waiting period, in the employee benefit plans established by Buyer and its Related Persons for Transferred Employees (such plans, collectively, the "Buyer Plans") to the extent such waiting periods were inapplicable to, or had been satisfied by, such employee immediately prior to the Closing Date under the relevant Employee Plan in which the employee had participated; (ii) for purposes of each Buyer Plan providing medical, dental, pharmaceutical or vision benefits to any employee, Buyer shall cause all pre-existing conditions, exclusions and actively-at-work requirements of such Buyer Plan to be waived for such Transferred Employee and his or her dependents that were covered under a similar Employee Plan prior to the Closing Date ("covered dependents") to the extent that such limitations did not apply or were satisfied under the corresponding Employee Plan, and (iii) Buyer shall cause any eligible expenses incurred by such Transferred Employee and his or her covered dependents during the portion of the plan year of the Employee Plan ending on the date such Transferred Employee's participation in the corresponding Buyer Plan begins to be taken into account under such Buyer Plan for purposes of satisfying all deductible, coinsurance and maximum out-of-pocket requirements applicable to such Transferred Employee and his or her covered dependents for the applicable plan year to the same extent as such amounts had been paid in accordance with such Buyer Plan; provided, in each case, that the foregoing shall not apply to the extent it would result in any duplication of benefits for the same period of service.

(d) Without limiting the generality of <u>Section 5.2(c)(ii)</u>, Seller shall be responsible for the amount of salaries or wages earned by the Transferred Employees on or prior to the Closing Date. Such payment shall include each such Transferred Employees' share of payroll and employment taxes. Buyer or a Related Person thereof shall pay directly to the Transferred Employees the amount of salaries or wages earned after the Closing Date. Pursuant to the "Standard Procedure" provided in Section 4 of Revenue Procedure 2004-53, 2004-34 I.R.B. 320, (i) Buyer and Seller shall report on a predecessor/successor basis as set forth therein, (ii) Seller will not be relieved from filing a Form W-2 with respect to any Active Employees including the Transferred Employees, and (iii) Buyer will undertake to file (or cause to be filed) a Form W-2 for each Transferred Employee with respect to the portion of the year during which such Transferred Employee is employed by Buyer or a Related Person thereof that includes the Closing Date, excluding the portion of such year that such Transferred Employee was employed by Seller.

(e) To the extent permitted by applicable Legal Requirements and contract, Seller shall provide Buyer with certain relevant information, as reasonably requested by Buyer, with respect to the Transferred Employees to assist in effecting their employment by Buyer or a Related Person thereof following the Closing Date in an orderly fashion. In addition, to the extent permitted by applicable Legal Requirements and contract, Seller shall deliver to Buyer on or within thirty (30) days after the Closing Date all personnel and medical records or copies thereof that are reasonably required by for proper employee administration and shall transfer all files or copies thereof then relating to the Transferred Employees (including benefit information and personnel files). All personnel and medical records or copies thereof so transferred shall be transferred by Seller and maintained by Buyer in accordance with all applicable Law relating to privacy and confidentiality.

(f) Nothing contained in this Agreement, express or implied, (i) is intended to confer upon any Active Employee any right to employment or continued employment for any period or continued receipt of any specific employee benefit, or limit Buyer's or any of its Related Persons' ability (at Buyer's or its Related Person's sole expense and Liability) to terminate the employment of any Transferred Employee at any time and for any reason, (ii) shall constitute an amendment to or any other modification of any Employee Plan, (iii) shall constitute a promise or commitment to any employee under any Employee Plan, (iv) shall be deemed to require the establishment of any Employee Plan, or (v) shall constitute a limitation on the authority of Buyer to amend or terminate any Employee Plan. Nothing in this Agreement, express or implied, shall be interpreted to confer upon any of the Active Employees or any participants in any Employee Plan (or any beneficiaries or dependents of any such Person) any rights or remedies as third-party beneficiaries under this Agreement.

5.3 <u>Expenses</u>. Except as otherwise expressly provided herein, the parties shall pay all of their own respective fees, costs and expenses (including fees, costs and expenses of legal counsel, investment bankers, brokers and other representatives and consultants) incurred in connection with the negotiation of this Agreement and Ancillary Documents, the performance of its obligations hereunder and thereunder and the consummation of the Contemplated Transactions.

5.4 <u>Confidentiality</u>.

(a) Effective simultaneously with the Closing, the letter agreement, dated August 24, 2017, by Stockholder and accepted and agreed to by Carlyle Investment Management L.L.C. (the "<u>Confidentiality Agreement</u>"), shall be terminated, and the parties hereto agree to cause the other parties to the Confidentiality Agreement to take any further actions as may be reasonably necessary to cause the Confidentiality Agreement to be terminated.

(b) From and after the Closing, Seller and Stockholder agree that they and their respective Representatives shall keep confidential and not disclose any Confidential Information. In the event that Seller, Stockholder or any of their respective Representatives are required by applicable Legal Requirements to disclose all or any portion of the Confidential Information, Seller and Stockholder shall promptly notify Buyer of the existence, terms and circumstances surrounding such a request or requirement (to the extent permitted by Legal Requirements) so that Buyer may seek a protective order or other appropriate remedy and/or waive compliance with this <u>Section 5.4</u>, and Seller and Stockholder will, and will instruct their respective Representatives to, cooperate at Buyer's cost, with Buyer and provide reasonable assistance in seeking such remedy. If, in the absence of a protective order or other remedy or the receipt of a waiver, Seller, Stockholder or their respective Representatives are nonetheless, in the advice of counsel, legally compelled to disclose Confidential Information that such counsel advises is so required to be disclosed and shall exercise reasonable efforts to ensure the confidential Information so disclosed.

(c) Each of the Seller, Stockholder and Buyer acknowledges that the restrictions contained in this <u>Section 5.4</u> are reasonable and necessary to protect the legitimate interests of Buyer and constitute a material inducement to Buyer to enter into this Agreement and consummate the Contemplated Transactions. Each of the Seller, Stockholder and Buyer acknowledges that any violation of this <u>Section 5.4</u> will result in irreparable injury to Buyer and agrees that Buyer shall be entitled to preliminary and permanent injunctive relief, without the necessity of proving actual damages, as well as an equitable accounting of all earnings, profits and other benefits arising from any violation of this <u>Section 5.4</u>, which rights shall be cumulative and in addition to any other rights or remedies to which Buyer may be entitled. Each of the Seller and Stockholder further acknowledges and agrees that the only permitted objection that it may raise in response to any Action for any such preliminary or permanent injunctive relief is that it contests the existence of a breach or threatened breach giving rise thereto and irrevocably waives any requirement for the securing or posting of any bond in connection with any Action for any such preliminary or permanent injunctive relief.

5.5 <u>Name</u>. Seller and Stockholder understand that, subsequent to the Closing, Buyer shall use the names and trade names described in <u>Schedule 5.5</u> (collectively "<u>Names</u>") and that such names are included in the Assets hereunder and Seller and Stockholder agree not to object to or challenge any such use by Buyer of any of the Names. From and after the Closing, none of Seller, Stockholder or any of their respective Related Persons shall use part or all of any of the Names or any other name, variation excerpt, combination or derivative which may cause confusion therewith. In furtherance of the foregoing, Seller shall change its corporate name to a name not incorporating the word "Denville" or any other name confusingly similar thereto or the Names within thirty (30) days following the Closing.

5.6 <u>Preservation of Records</u>. Each of the Seller and Stockholder agrees that it shall preserve and keep the Records held by it or its Related Persons relating to the conduct of the Business, Assets and Assumed Liabilities on or prior to the Closing Date for a period of three (3) years from the Closing Date or such other longer period required by applicable Legal Requirements, and, during such period and, upon reasonable prior notice, shall provide to Buyer and its Representatives reasonable access during normal business hours to such Records and personnel (and will take reasonable measures to cause its Representatives, including its accountants, to do the same), as may be reasonably required in connection with, among other things, any insurance claims by, Actions or Tax audits against or investigations by Governmental Bodies or as necessary to permit the preparation and filing of all federal, state, local and other Tax returns with respect to the Assets or the Business.

5.7 <u>Removing Excluded Assets</u>. On or before the Closing Date, Seller shall remove all Excluded Assets from the Facilities. Such removal shall be done in such manner as to avoid any material damage such property and other properties to be occupied by Buyer and any disruption of the Business.

5.8 <u>Reports and Returns</u>. Seller and Stockholder shall promptly after the Closing prepare and file all reports and returns required by Legal Requirements relating to the Business as conducted using the Assets, prior to the Closing Date.

5.9 <u>Assistance in Proceedings</u>. Seller and Stockholder will cooperate with Buyer and its counsel in the contest or defense of, and make available its personnel and provide any testimony and access to its Records in connection with, any Action involving or relating to (a) any Contemplated Transaction or (b) any action, activity, circumstance, condition, conduct, event, fact, failure to act, incident, occurrence, plan, practice, situation, status or transaction on or before the Closing Date involving the Business, the Assets or the Assumed Liabilities.

5.10 <u>Marks</u>. From and after the Closing Date, Seller shall not sell or transfer (or attempt to sell or transfer) any Marks included as part of the Assets to any third party in direct conflict with the Mark Assignment and Assumption delivered herewith (in the form of <u>Exhibit D-1</u> attached hereto).

5.11 <u>Further Assurances</u>. From and after the Closing Date, the parties hereto shall, and shall cause their respective Related Persons to: (a) cooperate reasonably with each other and with their respective Representatives in connection with any steps required to be taken as part of their respective obligations under this Agreement; (b) furnish upon request to each other such further information; (c) execute and deliver to each other such other instruments, conveyances, certificates, notices or other documents; and (d) do such other acts and things and take such further actions, all as the other parties hereto may reasonably request for the purpose of carrying out the intent of this Agreement, the Ancillary Agreements, and the Contemplated Transactions, including to fully vest in Buyer all of Seller's right, title and interest in and to the Assets in accordance with the terms and conditions of this Agreement.

5.12 <u>Transition Services</u>. Seller and Stockholder (in each case, a "<u>Service Provider</u>") shall provide, or cause one or more of their respective Related Persons to provide, to Buyer the services set forth on <u>Disclosure Schedule 5.12</u> (the "<u>Transition Services</u>"). The Transition Services shall be provided by Service Providers to Buyer at the respective costs set forth on <u>Disclosure Schedule 5.12</u> hereto, and Buyer shall reimburse each Service Provider for all reasonable, out-of-pocket expenses incurred in connection with the provision of the Transition Services, <u>provided</u> that in all cases within this sentence, Buyer has approved such costs and expenses in advance. Except as provided in the foregoing sentence to reimburse Service Providers, the parties hereto acknowledge that Buyer shall not be obligated to pay any amounts to any Service Provider, any of its Related Persons, or any of their respective employees in respect of payroll, benefits or similar obligations in connection with the Transition Services. In the event that Buyer determines that there are additional services that are reasonably required to be included as Transition Services hereunder (including any determination by Buyer with respect to services that have historically been provided to the Business by Seller and/or Stockholder that are not included in the Assets or Transition Services), the parties shall negotiate in good faith to add such services to the Transition Services on the terms and conditions to be mutually agreed.

5.13 <u>Transferred Bank Accounts</u>. From and after the Closing Date, Seller and Stockholder shall, and shall cause each of their respective Related Persons to, not draw checks or other instruments, give instructions, or otherwise take any actions with respect to, the bank accounts, lockboxes, and related items transferred to Buyer as Assets pursuant to this Agreement.

5.14 <u>Attorney-Client Privileged Communications</u>. From after the Closing Date, Seller and Stockholder shall, and shall cause their respective Related Persons to, provide Buyer with any such attorney-client privileged communications between Seller, its Related Persons and their legal counsel (including Burns & Levinson LLP) occurring prior to the Closing as Buyer may from time to time reasonably request (such communications to be provided at Buyer's sole cost and expense), provided that such communications (a) relate to the Seller, the Business, the Assets, or the Assumed Liabilities, and (b) were not made in connection with the negotiation, preparation, execution, delivery and consummation under, or any dispute or proceeding arising under or in connection with, this Agreement, the Ancillary Documents or the transactions contemplated hereby); and <u>provided</u>, <u>further</u>, that upon the request of Seller, on the one hand, or Buyer, on the other hand, Buyer shall, and shall cause its Related Persons to, on the one hand, and Seller and Stockholder shall, and shall cause their respective Related Persons to, one the other hand, enter into a joint privilege agreement or other agreement or arrangement reasonably designed to protect the privileged nature of such communication, in form and substance reasonably satisfactory to each of Buyer, on the one hand, and Seller and Stockholder, on the other hand, with respect to the communications provided or that may be provided pursuant to this <u>Section 5.14</u>.

6. TAX MATTERS

6.1 <u>Sales and Transfer Taxes</u>. All sales, use, excise, value-added, goods and services, transfer, recording, documentary, registration, conveyance and similar Taxes that may be imposed on the sale and transfer of the Business or the Assets (including any stamp, duty or other Tax chargeable in respect of any instrument transferring property and any recording fees or expenses payable in connection with the sale and transfer of the Intellectual Property Assets), together with any and all penalties, interest and additions to Tax with respect thereto (collectively, "Sales and Transfer Taxes"), shall be paid fifty percent (50%) by Seller and fifty percent (50%) by Buyer. Subject to Section 6.2, Seller will prepare and file all necessary Tax Returns and other documentation with respect to all Sales and Transfer Taxes.

6.2 <u>Tax Returns</u>.

(a) Seller and Stockholder (as applicable), at their own expense, shall prepare, and with Buyer's cooperation, timely file all Tax Returns relating to the Assets and the Business that are not determined based on income, profit or gains ("<u>Asset Taxes</u>") in respect of (i) all taxable periods ending on or before the Closing Date for which Tax Returns are not due and have not been filed as of the Closing Date and (ii) all Straddle Periods, the Tax Returns for which do not include the ownership or operation of the Business or Assets after the Closing Date ("<u>Seller Straddle Returns</u>"). The Tax Returns referred to in the preceding sentence shall be prepared in a manner consistent with past practice. No later than ten (10) days prior to the due date for filing of any such Tax Return, Seller's Representative shall make a draft of such Tax Return available for review by Buyer to provide Buyer with an opportunity to review and comment on such Tax Return and Seller's Representative (as applicable) shall incorporate all reasonable comments promptly received by Seller's Representative, provided, however, that any dispute concerning such draft Tax Return shall be resolved as set forth in <u>Section 6.2(c)</u> below. Seller and Stockholder (as applicable) shall pay and discharge all pre-Closing Taxes and Seller Straddle Return Taxes shown to be due on such Tax Returns before the same shall become delinquent and before penalties accrue thereon. An exact copy of any such Tax Return filed by Seller and Stockholder (as applicable) and evidence of payment of such Taxes shall be provided to Buyer no later than ten (10) business days after Buyer's request for same.

(b) Buyer shall prepare and timely file all Tax Returns with respect to Asset Taxes for the Straddle Period, other than Seller Straddle Returns. No later than fifteen (15) days prior to the due date for filing of any such Tax Return, Buyer shall make a draft of such Tax Return available for review by Seller's Representative to provide Seller's Representative with an opportunity to review and comment on such Tax Return, and Buyer shall incorporate all reasonable comments from Seller's Representative promptly received by Buyer to the extent related to the amount of Taxes shown due which is attributable to the pre-Closing portion of the Straddle Period, provided, however, that any dispute concerning such draft Tax Returns shall be resolved as set forth in Section 6.2(c) below. Buyer shall timely pay and discharge all Taxes shown to be due on such Tax returns. No later than five (5) Business Days prior to the due date of such return, Seller shall pay to Buyer the amount of Taxes shown due which is attributable to the pre-Closing portion of the Straddle Period.

(c) In the event of any dispute among Buyer, Seller or Seller's Representative concerning Tax Returns with respect to Asset Taxes described in <u>Sections 6.2(a)</u> and <u>6.2(b)</u> above, the parties shall act in good faith to resolve any differences with respect to items in dispute and thereafter if they are unable to resolve any differences that, in the aggregate, are material in relation to the Tax liability with respect thereto, then any remaining disputed matters will be finally and conclusively determined by the Arbitrator in accordance with the terms of <u>Section 2.8(c)</u>. The Arbitrator will render a written report as to the disputed matters, which report shall be conclusive and binding upon the parties.

6.3 <u>Allocation for Straddle Period</u>. For purposes of this Agreement, the amount of Asset Taxes attributable to the pre-Closing portion of any taxable period beginning on or before and ending after the Closing Date (the "<u>Straddle Period</u>") shall be determined by reference to the relative number of days in the pre-Closing portion (including the Closing Date) and post-Closing portion of such Straddle Period, provided, however, that with respect to all payroll and sales and use taxes the amount of Asset Taxes attributable to the pre-Closing portion of a Straddle Period shall be determined as if such Straddle Period ended, and the books of Seller closed, as of the Closing Date.

6.4 <u>Amended Returns or Elections</u>. None of Stockholder, Seller's Representative or their Related Persons shall file a Tax Return (except pursuant to <u>Sections 6.1</u> and <u>6.2</u>), an amended Tax Return (or otherwise change such Tax Return) or make or change an election with respect to periods or portions thereof ending on or before the Closing without the prior written consent of Buyer (which consent shall not be unreasonably withheld) unless (a) the filing, amendment or election does not adversely affect Buyer, the Business or the Assets or (b) if the filing, amendment or election does adversely affect Buyer, the Business or the Assets, then prior to the filing, amendment or election, the Stockholder and Seller agree in signed writing (in form and substance reasonably satisfactory to Buyer), to fully, jointly and severally indemnify Buyer for such adverse effect. The parties acknowledge and agree that any disputes concerning the matters contemplated in this <u>Section 6.4</u> shall be resolved in the same manner as set forth in <u>Section 6.2(c)</u>, above.

6.5 <u>Character of Payments</u>. To the extent permitted by applicable law, the parties agree that any indemnification payments (and/or payments or adjustments) made with respect to this Agreement shall be treated for all Tax purposes as an adjustment to the Purchase Price.

7. INDEMNIFICATION; REMEDIES

7.1 Survival. Subject to the limitations and other provisions of this Agreement: (a) the representations and warranties set forth herein and in any Ancillary Document shall survive the Closing and shall remain in full force and effect until the earlier of (x) eighteen (18) months following the Closing Date, and (y) the date that Buyer has obtained a final audited balance sheet, income statement and statement of cash flows from its auditor as of and for the fiscal year ended December 31, 2018 (such period, the "Survival Period"); provided that: (i) the Fundamental Representations (other than those set forth in Section 3.15) shall survive indefinitely; and (ii) the representations and warranties set forth in Section 3.13 and Section 3.15 shall survive for 60 days following the expiration of the applicable statute of limitations; (b) the covenants and agreements contained herein and in the Ancillary Documents shall survive the Closing indefinitely, except to the extent they expire according to their terms. No claim for indemnification may be asserted pursuant to this Agreement unless such claim is asserted in writing prior to the expiration of the applicable survival period. For the avoidance of doubt, any claim for indemnification made hereunder prior to the expiration of the applicable survival period shall survive until the resolution of such claim, notwithstanding the earlier expiration of such survival period.

7.2 Indemnification and Reimbursement by Seller and Stockholder. Seller and Stockholder will, jointly and severally, indemnify and hold harmless Buyer, its Related Persons and its and their respective Representatives (collectively, the "Buyer Indemnified Persons"), and will reimburse the Buyer Indemnified Persons for any Damages, arising from or in connection with: (a) any breach of any representation or warranty made by Seller or Stockholder in this Agreement or any Ancillary Document delivered by Seller or Stockholder; (b) any breach of any covenant, agreement or obligation of Seller, Seller's Representative or Stockholder in this Agreement (including, for the avoidance of doubt, <u>Article 6</u>) or in any Ancillary Document delivered thereby; (c) any Retained Liabilities; (d) any Excluded Asset; (e) any claim by any Person for brokerage or finder's fees or commissions or similar payments based upon any agreement or understanding made, or alleged to have been made, by such Person with either of Seller or Stockholder or any of their respective Related Persons (or any Person acting on their respective behalf) in connection with any of the Contemplated Transactions; (f) Indebtedness and/or Transaction Expenses; (g) any amounts to be paid to Bank of America, N.A. or any affiliate thereof pursuant to the "hold harmless" provisions set forth in that certain Assignment, Assumption and Consent Agreement, dated on or around the date hereof, by and among Buyer, Seller, and Bank of America, N.A, to the extent arising from or relating to acts or omissions occurring at or prior to the Closing; and (h) the applicability of any bulk sales or similar Laws arising out of, relating to or in connection with the Contemplated Transaction. Notwithstanding the foregoing clause (h), the parties acknowledge and agree that all Sales and Transfer Taxes shall be addressed as set forth in <u>Section 6.1</u>.

7.3 Indemnification and Reimbursement by Buyer. Buyer will indemnify and hold harmless Seller and their Related Persons and all of their respective Representatives (collectively, the "<u>Seller Indemnified Persons</u>"), and will reimburse the Seller Indemnified Persons, for any Damages arising from or in connection with: (a) any breach of any representation or warranty made by Buyer in this Agreement or in any Ancillary Document delivered by Buyer; (b) any breach of any covenant, agreement or obligation of Buyer in this Agreement (including, for the avoidance of doubt, <u>Article 6</u>) or in any Ancillary Document delivered by Buyer; (c) any Assumed Liabilities; (d) any claim by any Person for brokerage or finder's fees or commissions or similar payments based upon any agreement or understanding made, or alleged to have been made by such Person with Buyer or any of its Related Persons (or any Person acting on their respective behalf) in connection with any of the Contemplated Transactions; and (e) Buyer's or its Related Person's ownership, operation or use of the Assets or the conduct of the Business by the Buyer and its Related Persons from and after the Closing, but solely to the extent such Damages do not arise from or relate to acts or omissions occurring prior to the Closing. For the avoidance of doubt, clause (e) of the immediately preceding sentence shall not be interpreted in such a manner as to limit the Buyer Indemnified Persons' right to indemnification hereunder.

7.4 <u>Limitations on Indemnification</u>.

(a) <u>Deductible</u>. Seller and Stockholder shall have no liability (for indemnification or otherwise) with respect to claims under <u>Section 7.2(a)</u> until the total of all Damages with respect to all such matters exceeds One Hundred Thousand Dollars (\$100,000) (the "<u>Deductible</u>") and then only for the amount by which such Damages exceed the Deductible, as applicable; provided, that the Deductible will not apply to claims under <u>Section 7.2(a)</u> with respect to claims relating to breaches of the Fundamental Representations or the representations and warranties set forth in <u>Section 3.13</u>. In addition, for the avoidance of doubt, the Deductible shall not apply to claims made pursuant to any provision of <u>Section 7.2</u> other than <u>Section 7.2(a)</u>.

(b) <u>Cap</u>. Seller's and Stockholder's aggregate liability to Buyer Indemnified Persons for Damages under <u>Section 7.2(a)</u> shall not exceed One Million Twenty Thousand Dollars (\$1,020,000); provided, that the Cap will not apply to claims under <u>Section 7.2(a)</u> with respect to claims relating to breaches of the Fundamental Representations or the representations and warranties set forth in <u>Section 3.13</u>. In addition, for the avoidance of doubt, the Cap shall not apply to claims made pursuant to any provision of <u>Section 7.2</u> other than <u>Section 7.2(a)</u>. Notwithstanding the foregoing, Seller's and Stockholder's aggregate liability for Damages hereunder (including without limitation pursuant to <u>Sections 2.11</u> and <u>7.2</u> above), shall not exceed the Purchase Price. Buyer's aggregate liability for Damages hereunder shall not exceed the Purchase Price.

(c) <u>Final Working Capital</u>. Notwithstanding anything herein to the contrary, the Seller and Stockholder shall have no obligation to indemnify the Buyer Indemnified Persons under this <u>Article 7</u> for any breach of the representations of Seller and Stockholder to the extent the Damages resulting from such breach are actually included in the calculation of the Final Working Capital. In no event shall the Damages which were included in the calculation of Final Working Capital be counted toward the Deductible.

(d) <u>Calculation of Damages</u>.

(i) Notwithstanding any provision in this Agreement to the contrary, all Damages for which any Indemnified Party would otherwise be entitled to indemnification under this <u>Article 7</u> shall be calculated in accordance with <u>Schedule 7.4(d)</u>.

(ii) In determining the amount of any Damages incurred in connection with any breach of any representation or warranty any and all references to "material", "Material Adverse Effect" or similar term set forth in such representation or warranty shall be disregarded.

(iii) Each Indemnified Party (as such term is defined in <u>Section 7.5(a)</u>) shall have an obligation to mitigate Damages under this Agreement to the extent required by applicable Law, and to that end, the parties to this Agreement shall use commercially reasonable efforts to consult and cooperate with each other with a view towards mitigating Damages that would reasonably be expected to give rise to claims for indemnification under this <u>Article 7</u>.

(e) <u>Fraud</u>. Notwithstanding anything in this Agreement to the contrary, the limitations on indemnification (including pursuant to provisions of this <u>Section 7.4</u> and <u>Section 7.1</u>) shall not apply to claims for indemnification hereunder arising out of or relating to fraud or criminal misconduct.

7.5 <u>Indemnification Procedures</u>.

(a) Any Person entitled to indemnification (an "<u>Indemnified Party</u>") by another Person (an "<u>Indemnifying Party</u>") hereunder shall give the Indemnifying Party notice of any matter which an Indemnified Party has determined has given or would reasonably be expected give rise to a right of indemnification under this Agreement with respect to Damages that do not result from a Third Party Claim within thirty (30) calendar days of such determination; provided, however, that failure to give such notice shall not affect the indemnification provided hereunder except and solely to the extent the Indemnifying Party shall have been actually prejudiced as a result of such failure or the indemnification obligations are materially increased as a result of such failure.

(b) If an Indemnified Party shall receive written notice (a "<u>Third Party Claim Notice</u>") of any Action (each, a "<u>Third Party Claim</u>") against it which may give rise to a claim for Damages under this <u>Article 7</u>, within twenty (20) calendar days of the receipt of such notice, the Indemnified Party shall give the Indemnifying Party notice of such Third Party Claim; provided, however, that failure to give the Third Party Claim Notice shall not affect the indemnifying Party shall be entitled to participate in the defense of such Third Party Claim at such Indemnifying Party's expense, and at its option (subject to the limitations set forth below) shall be entitled to assume the defense thereof by appointing a regionally recognized and reputable counsel reasonably acceptable to the Indemnified Party to be the lead counsel in connection with such defense; provided that:

(i) the Indemnifying Party gives notice of its intention to so assume such defense within twenty (20) calendar days of delivery to the Indemnified Party of the Third Party Claim Notice and acknowledges in writing that it would have an indemnity obligation hereunder with respect to Damages resulting from such Third Party Claim and agrees in writing to be fully and unconditionally responsible for any and all Damages relating to such Third Party Claim, without any reservation of rights, subject only to the limitations set forth in this <u>Article 7</u>, if applicable;

(ii) the Indemnified Party shall be entitled to participate in the defense of such claim and to employ counsel of its choice for such purpose; provided that the fees and expenses of such separate counsel shall be borne by the Indemnified Party (other than any fees and expenses of such separate counsel that are incurred (A) after the provision of the Third Party Claim Notice but prior to the date the Indemnifying Party assumes control of such defense or (B) in relation to any claim for which the Indemnified Party has been advised by its counsel that there are legal defenses available to it which are different from or additional to defenses available to the Indemnifying Party or its Related Persons, or potential conflict exists between the Indemnified Party and the Indemnifying Party which would make separate representation advisable, in which case the reasonable fees and expenses of one counsel to the Indemnified Party, notwithstanding the foregoing, shall in either such case be borne by the Indemnifying Party);

(iii) the Indemnifying Party shall not be entitled to assume control of (or continue to conduct) such defense and shall pay the fees and expenses of counsel retained by the Indemnified Party if (A) the Third Party Claim arises in connection with any criminal proceeding, action, indictment, allegation or investigation against an Indemnified Party; (B) the Third Party Claim seeks an injunction or other equitable relief against the Indemnified Party; (C) the Indemnifying Party failed to defend or is failing to defend the Third Party Claim in good faith, (D) the Indemnifying Party is Seller or Stockholder and the Third Party Claim relates in whole or in part to Straddle Period Asset Taxes (other than Taxes related to Seller Straddle Returns) or a post-Closing taxable period (other than a post-Closing period of Seller or its Related Persons not relating to the Assets or Business), or (E) the Third Party Claim is brought by a customer, supplier or Person having a material business relationship with the Indemnified Party.

(iv) whether or not the Indemnifying Party assumes the defense of a Third Party Claim, (A) the Indemnified Party shall not admit any liability with respect to, settle, compromise or discharge, such Third Party Claim without the Indemnifying Party's prior written consent, which consent shall not be unreasonably withheld, conditioned or delayed, and (B) the Indemnifying Party shall not admit any liability with respect to, settle, compromise or discharge, such Third Party Claim without the Indemnified Party's prior written consent, which consent shall not be unreasonably withheld, conditioned or delayed; and

(v) following the Indemnifying Party assumption of the defense of a Third Party Claim, the Indemnified Party shall deliver to the Indemnifying Party, promptly upon receipt thereof, at the Indemnifying Party's expense, copies of all notices and documents (including court papers) received by Indemnified Party relating to the Third Party Claim as are reasonably requested by the Indemnifying Party.

7.6 <u>Sole and Exclusive Remedy</u>. Except for instances of fraud and instances of criminal misconduct and except for any equitable remedies of the parties provided herein (including pursuant to <u>Section 8.3</u>) and in the Restrictive Covenant Agreement, from and after the Closing the indemnification provisions contained in this <u>Article 7</u> shall be the sole and exclusive right and remedy exercisable by Buyer Indemnified Persons and Seller Indemnified Persons with respect to any claim arising from this Agreement, the Ancillary Documents or the transactions contemplated hereby or thereby.

7.7 <u>Adjustment to Purchase Price</u>. Any payment made pursuant to this <u>Article 7</u> shall be considered as an adjustment to the Purchase Price.

7.8 <u>Source of Recovery</u>. Except for instances of fraud and instances of criminal misconduct, subject to the other provisions set forth in this <u>Article 7</u> Damages suffered or incurred by any Buyer Indemnified Persons will be recoverable solely from the applicable sources, and in accordance with the following order of priority: (a) *first*, from the Indemnity Escrow Amount, to the extent available; (b) *second*, at Seller's sole discretion, from any earn-out payments (as contemplated in <u>Disclosure Schedule 2.9</u> attached hereto) earned and payable at the time indemnification is owed to any Buyer Indemnified Persons; and (c) *third*, solely with respect to breaches of Fundamental Representations, breaches of the representations and warranties set forth in <u>Sections 7.2(b)-(h)</u>, or to the extent any Buyer Indemnified Parties are otherwise not prohibited from seeking further remedies in accordance with the terms hereof, in cash from the Seller or Stockholder, jointly and severally.

7.9 <u>Additional Indemnification Provisions</u>.

(a) To the extent that any provision for indemnification set forth herein may be unenforceable for any reason, each Indemnifying Party that would otherwise be obligated to indemnify or hold harmless any Indemnified Party with respect to any Damages under such provision shall make the maximum contribution to the payment and satisfaction of such Damages as is permissible under applicable Law.

(b) The rights of each Person to be indemnified and held harmless, and to exercise any other rights or remedies available to it, under the applicable provisions of this Agreement and any Ancillary Document shall not be affected or deemed waived by (i) any investigation made by such Person or its Representatives, or (ii) the fact that such Person or its Representatives knew of or reasonably should have known of or reasonably could have foreseen, prior to the Closing, the matter or the breach of the representation, warranty, covenant, or agreement that gave rise to such right to indemnification, to be held harmless, or to exercise such other rights or remedies.

8. GENERAL PROVISIONS

8.1 <u>Notices</u>. All notices, Consents, waivers and other communications required or permitted by this Agreement shall be in writing and shall be deemed given to a party when (a) delivered to the appropriate address by hand or by nationally recognized overnight courier service (costs prepaid); (b) sent by facsimile (with confirmation of transmission by the transmitting equipment) or e-mail (with written confirmation of receipt); or (c) received or rejected by the addressee, if sent by certified mail, return receipt requested, in each case to the following addresses, facsimile numbers or e-mail addresses and marked to the attention of the person (by name or title) designated below (or to such other address, facsimile number, e-mail address or person as a party hereto may designate by notice to the other parties hereto):

Seller, Seller's Representative or Stockholder:

c/o Harvard Bioscience, Inc. 84 October Hill Road Holliston, Massachusetts 01746 Attention: Jeffrey A. Duchemin, CEO Fax no.: (508) 429-8478 Email address: jduchemin@harvardbioscience.com

with a mandatory copy (which shall not serve as notice) to:

Burns & Levinson LLP 125 Summer Street Boston, Massachusetts 02110 Attention: Josef B. Volman and Chad J. Porter Fax no.: 617-345-3299 Email address: jvolman@burnslev.com and cporter@burnslev.com

Buyer:

Thomas Scientific, LLC c/o The Carlyle Group 520 Madison Avenue, 33rd Floor New York, New York 10022 Attention: Adam Glucksman Fax no.: 212-813-4901 E-mail address: adam.glucksman@carlyle.com



with a mandatory copy (which shall not serve as notice) to:

Morrison Cohen LLP 909 Third Avenue New York, NY 10022 Attention: David A. Scherl and Randi Mason Fax no.: 212-735-8606 E-mail address: dscherl@morrisoncohen.com; rmason@morrisoncohen.com

8.2 <u>Jurisdiction; Service of Process</u>. Any Action arising out of or relating to this Agreement, the Ancillary Documents or any Contemplated Transaction may be brought in the courts of the State of New York, County of New York, and each of the parties hereto irrevocably submits to the exclusive jurisdiction of each such court in any such Action, waives any objection it may now or hereafter have to venue or to convenience of forum, agrees that all claims in respect of the Action shall be heard and determined only in any such court and agrees not to bring any Action arising out of or relating to this Agreement or any Contemplated Transaction in any other court. The parties hereto agree that either or both of them may file a copy of this paragraph with any court as written evidence of the knowing, voluntary and bargained agreement between the parties hereto irrevocably to waive any objections to venue or to convenience of forum. Process in any Action referred to in the first sentence of this section may be served on any party hereto anywhere in the world.

8.3 <u>Enforcement of Agreement</u>. Each party hereto acknowledges and agrees that the other parties hereto would be irreparably damaged if any of the provisions of this Agreement are not performed in accordance with their specific terms and that any breach of this Agreement by any party could not be adequately compensated for in all cases by monetary damages alone. Accordingly, in addition to any other right or remedy to which any party hereto may be entitled, at law or in equity, each party hereto shall be entitled to enforce any provision of this Agreement by a decree of specific performance and to temporary, preliminary and permanent injunctive relief to prevent breaches or threatened breaches of any of the provisions of this Agreement.

8.4 <u>Waiver; Remedies Cumulative</u>. The rights and remedies of the parties to this Agreement are cumulative and not alternative. Neither any failure nor any delay by any party hereto in exercising any right, power or privilege under this Agreement or any of the documents referred to in this Agreement will operate as a waiver of such right, power or privilege, and no single or partial exercise of any such right, power or privilege will preclude any other or further exercise of such right, power or privilege or the exercise of any other right, power or privilege. To the maximum extent permitted by applicable Legal Requirements: (a) no claim or right arising out of this Agreement or any of the documents referred to in this Agreement can be discharged by one party hereto, in whole or in part, by a waiver or renunciation of the claim or right unless in writing signed by the other parties hereto; (b) no waiver that may be given by a party hereto will be applicable except in the specific instance for which it is given; and (c) no notice to or demand on one party will be deemed to be a waiver of any obligation of that party or of the right of the party giving such notice or demand to take further action without notice or demand as provided in this Agreement or the documents referred to in this Agreement.

8.5 Entire Agreement and Modification. This Agreement, including the Exhibits and Schedules attached hereto and incorporated herein, supersedes all prior agreements, whether written or oral, between the parties with respect to its subject matter, including without limitation the letter of intent among The Carlyle Group, Buyer, and Stockholder dated November 9, 2017 and, upon Closing, the Confidentiality Agreement, and constitutes (along with the Ancillary Documents) a complete and exclusive statement of the terms of the agreement between the parties with respect to its subject matter. This Agreement may not be amended, supplemented, or otherwise modified except by a written agreement executed by Seller's Representative and Buyer. The provisions of this Agreement may not be waived a written instrument executed by the waiving party (or, in the case of Seller or Stockholder, Seller's Representative on behalf thereof).

8.6 <u>Assignments, Successors and No Third-Party Rights</u>. No party may assign any of its rights or delegate any of its obligations under this Agreement without the prior written consent of the other parties, except that (a) Buyer may assign any of its rights and delegate any of its obligations under this Agreement to any Related Person of Buyer, or in connection with a sale of all or substantially all of its assets or business, and (b) Buyer may collaterally assign its rights hereunder to any lender providing financing, provided, however, no assignment shall relieve Buyer of any of its obligations hereunder. Subject to the preceding sentence, this Agreement will apply to, be binding in all respects upon and inure to the benefit of the successors and permitted assigns of the parties. Nothing expressed or referred to in this Agreement will be construed to give any Person other than the parties to this Agreement any legal or equitable right, remedy or claim under or with respect to this Agreement or any provision of this Agreement, except such rights as shall inure to a successor or permitted assignee pursuant to this <u>Section 8.6</u>.

8.7 <u>Severability</u>. If any provision of this Agreement is held invalid or unenforceable by any court of competent jurisdiction, the other provisions of this Agreement will remain in full force and effect. Any provision of this Agreement held invalid or unenforceable only in part or degree will remain in full force and effect to the extent not held invalid or unenforceable.

8.8 <u>Construction</u>. The headings of Sections and Sections in this Agreement are provided for convenience only and will not affect its construction or interpretation. All references to "Sections" and "Schedules" refer to the corresponding Sections and Schedules of this Agreement. The parties hereto have participated jointly in the negotiation and drafting of this Agreement and the Ancillary Documents. In the event of an ambiguity or question of intent or interpretation arises, this Agreement shall be construed as if drafted jointly by the parties hereto and no presumption or burden of proof shall arise favoring or disfavoring any party by virtue of the authorship of any of the provisions of this Agreement.

8.9 <u>Time of Essence</u>. With regard to all dates and time periods set forth or referred to in this Agreement, time is of the essence.

8.10 <u>Governing Law</u>. This Agreement will be governed by and construed under the laws of the State of New York without regard to conflictsof-laws principles that would require the application of any other law.

8.11 <u>Execution of Agreement</u>. This Agreement may be executed in counterparts, each of which shall be deemed an original, but all of which together shall be deemed to be one and the

same agreement. A signed copy of this Agreement delivered by facsimile, e-mail or other means of electronic transmission shall be deemed to have the same legal effect as delivery of an original signed copy of this Agreement.

IN WITNESS WHEREOF, the parties have executed this Agreement as of the date first written above.

BUYER:	SELLER:
THOMAS SCIENTIFIC, LLC	DENVILLE SCIENTIFIC, INC.
By: /s/ Charles Simmons	By: /s/ Jeffrey A. Duchemin
Name: Charles Simmons	Name: Jeffrey A. Duchemin
Title President and Chief Executive Officer	Title: President

STOCKHOLDER:
HARVARD BIOSCIENCE, INC.
By: /s/ Jeffrey A. Duchemin
Name: Jeffrey A. Duchemin
Title: Chief Executive Officer

Harvard Bioscience To Acquire Data Sciences International and Sells Denville Scientific

Reports 2018 Guidance

-Conference Call and Webcast Scheduled for Tuesday, January 23 at 7:30 AM ET-

HOLLISTON, Mass., Jan. 22, 2018 (GLOBE NEWSWIRE) -- Harvard Bioscience, Inc. (Nasdaq:HBIO) (the "Company"), a global developer, manufacturer and marketer of a broad range of solutions to advance life science, has entered into a definitive merger agreement to acquire 100% of the outstanding stock of Data Sciences International, Inc. ("DSI") for approximately \$70 million (subject to adjustment for net working capital and other customary adjustments). Simultaneously, the Company completed the sale of its wholly-owned subsidiary Denville Scientific, Inc. ("Denville") to Thomas Scientific, LLC for approximately \$20 million, which includes a \$3 million earn-out provision.

DSI, a St. Paul, Minnesota-based life science research company, is a recognized leader in physiologic monitoring focused on delivering preclinical products, systems, services and solutions to its customers. Its customers include pharmaceutical and biotechnology companies, as well as contract research organizations, academic labs and government researchers. For the trailing 12 months ("TTM") ended December 31, 2017, DSI had approximately \$44 million in revenue.

The acquisition of DSI will be accretive to earnings at closing, diversifies the Company's customer base into the biopharma and contract research organization markets, and offers significant revenue and cost synergies.

- DSI has a strong presence in the pharmaceutical and biotech industries, as well as with contract research organizations. As of December 31, 2017, there is almost no overlap in the companies' top customers.
- The Company expects the transaction to generate approximately \$2.5 million to \$3.5 million in combined revenue and cost synergies 12 months following closing and increase over the first 3 years following closing.

The boards of directors of the Company and DSI have each approved the merger agreement and the merger, consummation of which is subject to customary closing conditions, including adoption of the merger agreement by the stockholders of DSI. Concurrently with the signing of the merger agreement, stockholders of DSI, representing a majority of the outstanding voting shares of DSI in the aggregate, voting together on an as converted basis, and of at least two thirds of the preferred stockholders of DSI, entered into voting and support agreements to vote their shares in favor of the merger transaction.

Denville is a Charlotte, North Carolina-based life science research consumables distributor. For the year ended December 31, 2017, Denville contributed approximately \$24.5 million in revenue to the Company. Denville was no longer central to the Company's strategy and the disposition allows the Company to focus on and add to its primary and more profitable instrumentation business.

"This is a momentous day for Harvard Bioscience," said Jeffrey A. Duchemin, the Company's President and Chief Executive Officer. "Our entire organization has worked tirelessly over the last three years to build a foundation to be able to acquire and integrate a company like DSI. From implementing ERP platforms, consolidating facilities, and initiating prudent cost containment programs, Harvard Bioscience is ready to take a significant step forward in our strategic vision of the Company. With the sale of Denville, and upon the closing of the DSI acquisition, we will have transformed our company into a pure play life science instrumentation company with competitive advantages across our portfolio. This strategic shift will make Harvard Bioscience a larger company, less susceptible to fluctuations in academic research funding, with improved profitability on day one. We believe this transformation will set our organization on the path for sustained top-line and bottom-line growth. I'd like to thank the employees of Denville for their contributions to making Harvard Bioscience a successful company. I am also proud to welcome the DSI team to Harvard Bioscience and we look forward to working together to increase shareholder value. The future is truly bright for Harvard Bioscience."

As a result of these transactions, management expects the Company's fiscal 2018 annual revenue to be between \$118 million and \$123 million. The Company expects gross profit margins under generally accepted accounting principles ("GAAP") to be between 54% and 57%, GAAP operating margins to be between 4% and 7%, and GAAP earnings per share ("EPS") to be between \$0.03 and \$0.07. These estimates equate to non-GAAP adjusted gross profit margins of between 54% and 57%, non-GAAP adjusted operating margins of between 10% and 13%, and non-GAAP adjusted EPS of between \$0.19 and \$0.23, respectively. The Company may incur charges, realize gains, or experience other events in 2018 that could cause actual results to vary from this guidance. Refer to exhibits below for a reconciliation between the GAAP and non-GAAP diluted earnings per share guidance.

The acquisition of DSI, which will be financed through a combination of debt, the proceeds from the sale of Denville, and cash on hand, is expected to close by the end of January or early February 2018. In connection with the closing of the Denville and DSI transactions, the Company's existing credit facilities will be terminated, with the term loan of approximately \$12 million in outstanding principal being paid in full, and the Company will enter into a new term loan and an up to \$25 million revolving line of credit (together, the "New Credit Facility"). Total outstanding debt from the New Credit Facility will be approximately \$67 million at closing of the DSI acquisition. The New Credit Facility will mature five years from the date it is executed.

Janney Montgomery Scott LLC is serving as exclusive financial advisor to the Company and Burns & Levinson LLP is serving as legal counsel to the Company in connection with the transactions.

Webcast and Conference Call Details

The Company will be hosting a conference call and webcast on Tuesday January 23, 2018 at 7:30 am ET to discuss the announced transactions and recent business developments. Individuals interested in listening to the conference call may do so by dialing 888-771-4371 for domestic callers or 847-585-4405 for international callers, and referencing the conference ID# 46346356. To listen to a live webcast or a replay, please visit the investor relations section of the Company's website at www.harvardbioscience.com.

Use of Non-GAAP Financial Information

In this press release, we have included non-GAAP financial information including adjusted profit margins, adjusted operating margins, and adjusted earnings per diluted share. We believe that this non-GAAP financial information provides investors with an enhanced understanding of the underlying operations of the business. For the periods presented, these non-GAAP financial measures of income have excluded certain expenses and income primarily resulting from purchase accounting or events that we do not believe are related to the ongoing operations of the business such as amortization of intangibles related to acquisitions and stock-based compensation expense. They also exclude the tax impact of the reconciling items. This non-GAAP financial information is used by our management to internally evaluate the operating results of the Company. Tabular reconciliations of our estimated non-GAAP adjusted operating margin percentage and non-GAAP adjusted earnings per diluted share are included as exhibits below in this press release.

The non-GAAP financial information provided in this press release should be considered in addition to, not as a substitute for, the financial information provided and presented in accordance with GAAP, and may be different than other companies' non-GAAP financial information.

About Harvard Bioscience

Harvard Bioscience is a global developer, manufacturer and marketer of a broad range of solutions to advance life science. Our products are sold to thousands of researchers in over 100 countries through our global sales organization, websites, catalogs, and through distributors including Thermo Fisher Scientific Inc., VWR, and other specialized distributors. We have sales and manufacturing operations in the United States, the United Kingdom, Germany, Sweden, Spain, France, Canada and China. For more information, please visit our website at www.harvardbioscience.com.

Safe Harbor Statement

This press release contains forward-looking statements within the meaning of the federal securities laws. You can identify these statements by our use of such words as "will," "guidance," "objectives," "optimistic," "potential," "future," "expects," "plans," "estimates," "continue," "drive," "strategy," "potential," "potentially," "growth," "long-term," "projects," "projected," "intends," "believes," "goals," "sees," "seek," "develop" "possible" "new," "emerging," "opportunity," "pursue" and similar expressions that do not relate to historical matters. Forward-looking statements in this press release or that may be made during our conference call may include, but are not limited to, statements or inferences about the Company's or management's beliefs or expectations, including the closing of the DSI merger, the Company's anticipated future revenues and earnings, the strength of the Company's market position and business model, the impact of acquisitions, or potential acquisitions, the outlook for the life sciences industry, the Company's business strategy, the positioning of the Company for growth, the market demand and opportunity for the Company's current products, or products it is developing or intends to develop, and the Company's plans, objectives and intentions that are not historical facts.

These statements involve known and unknown risks, uncertainties and other factors that may cause the Company's actual results, performance or achievements to be materially different from any future results, performance or achievements expressed or implied by the forward-looking statements. Factors that may cause the Company's actual results to differ materially from those in the forward-looking statements include failure of the closing conditions relating to the DSI transaction to be satisfied or the closing to not otherwise occur, reductions in customers' research budgets or government funding; domestic and global economic conditions; economic, political and other risks associated with international revenues and operations; currency exchange rate fluctuations; economic and political conditions generally and those affecting pharmaceutical and biotechnology industries; the seasonal nature of purchasing in Europe; the Company's failure to expand into foreign countries and international markets; the Company's failure to realize the expected benefits of facility consolidations; the Company's inability to manage its growth; competition from the Company's competitors; material weakness in the Company's internal control over financial reporting; failure or inadequacy of the Company's information technology structure; impact of difficulties implementing our enterprise resource planning systems; the Company's failure to identify potential acquisition candidates and successfully close such acquisitions with favorable pricing or integrate acquired businesses or technologies; unanticipated costs relating to acquisitions and known and unknown costs arising in connection with the Company's consolidation of business functions and any restructuring initiatives; the Company's inability to effectively sell spectrophotometer products following the retirement of the GE Healthcare brand; failure of any banking institution in which the Company deposits its funds or the institution's failure to provide services; the Company's substantial debt and its ability to meet the financial covenants contained in its credit facility; the Company's failure to raise or generate capital necessary to implement its acquisition and expansion strategy, expand operation and invest in new products; the failure of the Company's spin-off of Harvard Apparatus Regenerative Technology, Inc. (now known as Biostage, Inc., "Biostage"), to qualify as a transaction that is generally tax-free for U.S. federal income tax purposes; the failure of Biostage to indemnify the Company for any liabilities associated with Biostage's business; impact of any impairment of the Company's goodwill or intangible assets; the Company's ability to retain key personnel; rising commodity and precious metals costs; the Company's ability to protect its intellectual property and operate without infringing on others' intellectual property; exposure to product and other liability claims; plus factors described under the heading "Item 1A. Risk Factors" in our Annual Report on Form 10-K for the year ended

December 31, 2016 or otherwise described in our other public filings. The Company's results may also be affected by factors of which the Company is not currently aware. The Company may not update these forward-looking statements, even though its situation may change in the future, unless it has obligations under the federal securities laws to update and disclose material developments related to previously disclosed information.

For investor inquiries, please call (508) 893-8066. Press releases may be found on the Harvard Bioscience website.

Exhibit 1

HARVARD BIOSCIENCE, INC.

Reconciliation of Guidance for 2018 GAAP Operating Margin Percentage to Non-GAAP Adjusted Operating Margin Percentage (unaudited)

GAAP operating margin percentage (A)	4% - 7%
Adjustments:	
Amortization of intangible assets (B)	2.5%
Stock-based compensation expense	3.5%
Non-GAAP adjusted operating margin percentage (A)	10% - 13%

(A) This guidance includes the impact of the transactions announced on January 22, 2018, however excludes the impact of future acquisitions, acquisition costs, restructuring charges, or other one time charges.

(B) Amortization of intangible assets includes a preliminary estimate of amortization following the acquisition of DSI and the sale of Denville. Actual amortization of intangible assets will be calculated as part of the valuation of intangible assets acquired through purchase accounting.

Exhibit 2

HARVARD BIOSCIENCE, INC.

Reconciliation of Guidance for 2018 GAAP Diluted Earnings per Common Share to Non-GAAP Adjusted Diluted Earnings per Common Share (unaudited)

GAAP diluted earnings per common share (A)	\$ 0.03 - 0.07
Adjustments:	
Amortization of intangible assets (B)	0.10
Stock-based compensation expense	0.11
Income taxes (C)	(0.05)
Non-GAAP adjusted diluted earnings per common share (A)	\$ 0.19 - 0.23

(A) This guidance includes the impact of the transactions announced on January 22, 2018, however excludes the impact of future acquisitions, acquisition costs, restructuring charges, or other one time charges.

(B) Amortization of intangible assets includes a preliminary estimate of amortization following the acquisition of DSI and the sale of Denville. Actual amortization of intangible assets will be calculated as part of the valuation of intangible assets acquired through purchase accounting.

(C) Income taxes includes the tax effect of adjusting for the reconciling items using the calculated effective tax rate in the jurisdictions in which the reconciling items arise and any changes to valuation allowances.

CONTACTS:

Corey Manchester Director, Finance and Investor Relations

Tel: 508 893 8999 Fax: 508 429 8478

HARVARD BIOSCIENCE, INC.

UNAUDITED PRO FORMA FINANCIAL INFORMATION

Harvard Bioscience, Inc. (the "Company") has entered into a Purchase Agreement, dated January 22, 2018 (the "Purchase Agreement"), pursuant to which the Company sold substantially all of the assets of its wholly-owned subsidiary, Denville Scientific, Inc. ("Denville") to Thomas Scientific, LLC ("Thomas Scientific") for approximately \$20 million, which includes a \$3 million earn-out provision. At the completion of the sale, the Company received \$17 million in cash from Thomas Scientific, including cash held in escrow.

The unaudited pro forma consolidated balance sheet as of September 30, 2017 has been prepared to give effect to the sale of Denville as if it occurred on September 30, 2017. The unaudited pro forma consolidated statements of operations for the nine months ended September 30, 2017 and the years ended December 31, 2016, 2015, and 2014 have been prepared to give effect to the sale of Denville as if it occurred on January 1, 2014.

The unaudited pro forma financial information was prepared utilizing our historical financial data derived from the interim consolidated financial statements included in our Quarterly Report on Form 10-Q filed with the SEC on November 2, 2017 and from the audited consolidated financial statements for the year ended December 31, 2016 included in our Annual Report on Form 10-K filed with the SEC on March 17, 2017. The pro forma adjustments are described in the notes to the unaudited pro forma information and are based upon available information and assumptions that we believe are reasonable.

The unaudited pro forma financial information included herein is for informational purposes only and is not necessarily indicative of what our financial performance and financial position would have been had the transaction been completed on the dates assumed nor is such unaudited pro forma financial information necessarily indicative of the results to be expected in any future period. Actual results may differ significantly from those reflected herein the unaudited pro forma financial statements for various reasons, including but not limited to, the differences between the assumptions used to prepare the unaudited pro forma consolidated financial statements and actual results.

HARVARD BIOSCIENCE, INC. UNAUDITED PRO FORMA CONDENSED CONSOLIDATED BALANCE SHEET (in thousands, except share and per share data)

	September 30, 2017							
		D (1		Pro Forma	N T -	р		
Assets	As	Reported	A	djustments	Notes	P	ro Forma	
Current assets:								
Cash and cash equivalents	\$	5,836	\$	15,750	(a)	\$	21,586	
Accounts receivable, net of allowance for doubtful accounts	Ŷ	15,266	Ŷ	(3,137)	(b)	Ŷ	12,129	
Inventories		21,380		(4,065)	(b)		17,315	
Other receivables and other assets		4,917		(19)	(b), (c)		4,898	
Total current assets		47,399	_	8,529	(-), (-)		55,928	
Property, plant and equipment, net		4,265		(411)	(b)		3,854	
Deferred income tax assets - non-current		1,273		-			1,273	
Amortizable intangible assets, net		16,543		(6,152)	(b)		10,391	
Goodwill		39,837		(4,420)	(b)		35,417	
Other indefinite lived intangible assets		1,240		-			1,240	
Other assets		121		1,020	(d)		1,141	
Total assets	\$	110,678	\$	(1,434)		\$	109,244	
Liabilities and Stockholders' Equity								
Current liabilities:								
Current portion, long-term debt	\$	2,765	\$	-		\$	2,765	
Accounts payable	Ŷ	5,607	Ŷ	(1,216)	(b)	Ŷ	4,391	
Deferred revenue		633		(111)	(b)		522	
Accrued income taxes		207		-	(-)		207	
Accrued expenses		4,483		(552)	(b)		3,931	
Other liabilities - current		252		-			252	
Total current liabilities		13,947		(1,879)			12,068	
Long-term debt, less current installments		9,674		-			9,674	
Deferred income tax liabilities - non-current		6,624		(1,968)	(b)		4,656	
Other long term liabilities		3,528		-			3,528	
Total liabilities		33,773		(3,847)			29,926	
Commitments and contingencies								
Stockholders' equity:								
Preferred stock, par value \$0.01 per share, 5,000,000 shares authorized		-		-			-	
Common stock, par value \$0.01 per share, 80,000,000 shares authorized; 42,626,019								
shares issued and 34,880,512 shares outstanding		418		-			418	
Additional paid-in-capital		217,636		-			217,636	
Accumulated deficit		(117,966)		2,413	(e)		(115,553)	
Accumulated other comprehensive loss		(12,515)		-,	<u> </u>		(12,515)	
Treasury stock at cost, 7,745,507 common shares		(10,668)		-			(10,668)	
Total stockholders' equity		76,905		2,413			79,318	
Total liabilities and stockholders' equity	\$	110,678	\$	(1,434)		\$	109,244	
	Ψ	110,070	Ψ	(1,404)		φ	103,244	

		Nine Months Ended September 30, 2017						
		Pro Forma						
	As Reported	Adjustments	Notes	Pro Forma				
Revenues	\$ 74,41			\$ 55,761				
Cost of revenues	39,99		<u> </u>	27,618				
Gross profit	34,42		<u>.)</u>	28,143				
Sales and marketing expenses	15,11	11 (4,514		10,597				
General and administrative expenses	14,14	14 (944	(f)	13,200				
Research and development expenses	4,11	.9 .		4,119				
Amortization of intangible assets	1,82	25 (667	') (f)	1,158				
Total operating expenses	35,19	99 (6,125	<u>)</u>	29,074				
Operating loss	(77	74) (157	<u>')</u>	(931)				
Other expense:								
Foreign exchange	(48	38)		(488)				
Interest expense, net	(53	31)		(531)				
Other expense, net	(12	22)		(122)				
Other expense, net	(1,14			(1,141)				
Loss before income taxes	(1,91	.5) (157	′)	(2,072)				
Income tax (benefit) expense		51) (96		(147)				
Net loss	\$ (1,86			\$ (1,925)				
Loss per share:								
Basic loss per common share	\$ (0.0)5) \$		\$ (0.06)				
	<u></u>							
Diluted loss per common share	\$ (0.0)5) \$		\$ (0.06)				
Weighted average common shares:								
Basic	34,70)6		34,706				
Diluted								
Diluted	34,70	16		34,706				

		Year Ended December 31, 2016					
				Pro Forma			
	As Rej	oorted	A	djustments	Notes	<u> </u>	ro Forma
Revenues	\$	104,521	\$	(25,298)	(f)	\$	79,223
Cost of revenues		56,106		(16,494)	(f)		39,612
Gross profit		48,415		(8,804)			39,611
Sales and marketing expenses		20,486		(6,057)	(f)		14,429
General and administrative expenses		20,950		(1,503)	(f)		19,447
Research and development expenses		5,392		-			5,392
Restructuring credits		(4)		-			(4)
Amortization of intangible assets		2,722		(889)	(f)		1,833
Impairment charges		676		-			676
Loss on sale of AHN		1,190		-			1,190
Total operating expenses		51,412		(8,449)			42,963
Operating loss		(2,997)		(355)			(3,352)
Other income (expense):							
Foreign exchange		737					737
Interest expense, net		(639)					(639)
Other expense, net		(179)					(179)
Other expense, net		(81)		-			(81)
Loss before income taxes		(3,078)		(355)			(3,433)
Income tax expense (benefit)		1,229		(176)	(g)		1,053
Net loss	\$	(4,307)	\$	(179)		\$	(4,486)
Loss per share:							
Basic loss per common share	\$	(0.13)	\$			\$	(0.13)
Diluted loss per common share	\$	(0.13)	\$			\$	(0.13)
r	¥ 	(0.15)				Ψ	(0.15)
Weighted average common shares:							
Basic		34,212					34,212
Diluted		34,212					34,212

	Year Ended December 31, 2015						
			Pro Forma				
	 As Reported	A	djustments		Notes	P	ro Forma
Revenues	\$ 108,664	\$	(26,980)	(f)		\$	81,684
Cost of revenues	59,941		(18,048)	(f)			41,893
Gross profit	48,723		(8,932)				39,791
Sales and marketing expenses	20,577		(6,152)	(f)			14,425
General and administrative expenses	19,832		(1,318)	(f)			18,514
Research and development expenses	6,420		-				6,420
Restructuring charges	788		(30)	(f)			758
Amortization of intangible assets	2,819		(862)	(f)			1,957
Total operating expenses	50,436		(8,362)				42,074
Operating loss	 (1,713)		(570)				(2,283)
Other income (expense):							
Foreign exchange	210						210
Interest expense, net	(846)						(846)
Other expense, net	(1,259)						(1,259)
Other expense, net	 (1,895)		-				(1,895)
Loss before income taxes	(3,608)		(570)				(4,178)
Income tax expense (benefit)	15,431		(492)	(g)			14,939
Net loss	\$ (19,039)	\$	(78)			\$	(19,117)
Loss per share:							
Basic loss per common share	\$ (0.57)	\$				\$	(0.57)
Diluted loss per common share	\$ (0.57)	\$				\$	(0.57)
Weighted average common shares:							
Basic	 33,593						33,593
Diluted	 33,593						33,593

	Year Ended December 31, 2014						
				ro Forma			
		As Reported	Ac	ljustments	Notes	<u> </u>	Pro Forma
Revenues	\$	108,663	\$	(27,051)	(f)	\$	81,612
Cost of revenues		59,319		(17,123)	(f)		42,196
Gross profit		49,344		(9,929)			39,415
Sales and marketing expenses		18,225		(5,435)	(f)		12,790
General and administrative expenses		16,826		(1,096)	(f)		15,730
Research and development expenses		4,880		-	.,		4,880
Restructuring charges		1,027		(166)	(f)		861
Amortization of intangible assets		2,578		(971)	(f)		1,607
Gain on sale of assets, net		(810)		-			(810)
Total operating expenses		42,726		(7,667)			35,059
Operating income		6,618		(2,262)			4,356
Other expense:							
Foreign exchange		(150)					(150)
Interest expense, net		(916)					(916)
Other expense, net		(1,135)					(1,135)
Other expense, net		(2,201)		-			(2,201)
Income before income taxes		4,417		(2,262)			2,155
Income tax expense		2,062		(77)	(g)		1,985
Net income	\$	2,355	\$	(2,185)		\$	170
Earnings per share:							
Basic earnings per common share	\$	0.07	\$			\$	0.01
Diluted earnings per common share	\$	0.07	\$			\$	0.01
Dirace currings per common share	D	0.07	Ψ			ه	0.01
Weighted average common shares:							
Basic	_	32,171					32,171
Diluted		33,237					33,237

HARVARD BIOSCIENCE, INC.

NOTES TO UNAUDITED PRO FORMA CONSOLIDATED FINANCIAL STATEMENTS

- (a) This adjustment represents the receipt of cash consideration at the closing of the transaction.
- (b) These adjustments reflect the elimination of assets and liabilities attributable to Denville.
- (c) Included in this adjustment is a working capital receivable in the amount of \$0.2 million held in escrow at the closing of the transaction.
- (d) This adjustment represents a long term escrow receivable in the amount of \$1 million, payable to the Company 18 months following closing, and held in escrow at the closing of the transaction. Not included in this adjustment is the \$3 million earn out provision since it is contingent on the achievement of certain gross profit margin targets.
- (e) This adjustment reflect the estimated gain on sale arising from the transaction. This estimated gain has not been reflected in the pro forma consolidated statements of operations as it is considered nonrecurring in nature. No adjustment has been made to the sale proceeds to give effect to any potential post-closing adjustments under the terms of the Purchase Agreement, other than what has been disclosed within these notes to the unaudited pro forma consolidated financial statements.
- (f) These adjustments reflect the elimination of the revenues and expenses attributable to Denville.
- (g) This adjustment represents the estimated income tax effect of the pro forma adjustments, as well as the effect of any changes to valuation allowances. The tax effect of the pro forma adjustments was calculated using the historical statutory rates in effect for the periods presented.